



Predictable Commerce - Demand Planning

Collaborative planning to sense and shape demand

Sense, shape and serve demand in real-time, across locations and multiple product categories that could be interrelated in the production supply chain

What is Predict - Demand Planning?

Predict-Demand Planning is a web-based analytical tool to study forecast scenarios across entire product and location hierarchies for different time horizons. It understands the effects of driving new demand or upselling current demand with variable adjustments like price, promotions, events, etc. It also helps collaborate and approve demand plans for production, purchasing and inventory departments.

Why customers use Predict - Demand Planning

Anticipate and react quickly to demand fluctuations

Easy variable and constraint adjustments to computations

Integration with ERP and upstream planning systems seamlessly



Improve Forecast Accuracy



- Automated daily statistical forecasts
- Study scenarios of different variables
- Manage errors, alerts and outliers

>95% forecast accuracy

Reduce Planning Time



- Reduce hypothesis to analysis time
- Increase collaboration between departments
- Save and share computation adjustments

Eliminate chaos arising from spreadsheet sharing

Increase Demand Synchronization



- Anticipate demand for future events
- Analyze pricing and promotion effects
- Estimate demand for new items/stores

Achieve leaner production and holding costs

We cooperated in a supply chain project for a global food and feed safety company. Demand planning solution was the perfect match for the ambitious requirements of our client.



Chong-Ho Hwang, Senior Manager, Kerkhoff Consulting

How Predict - Demand Planning works, to achieve business benefits

Proof & Statistics



Robust sales forecast at a granular product-location-price point level



95+% accuracy reached at an aggregated level



Independent forecasts at different levels in the product and market hierarchy

Enhance your Dynamics 365 capabilities



Microsoft Dynamics 365 integration with continuous synchronization of data allowing algorithms to be updated at the speed of business



Widget app-like visualization of forecast in Microsoft Dynamics environment

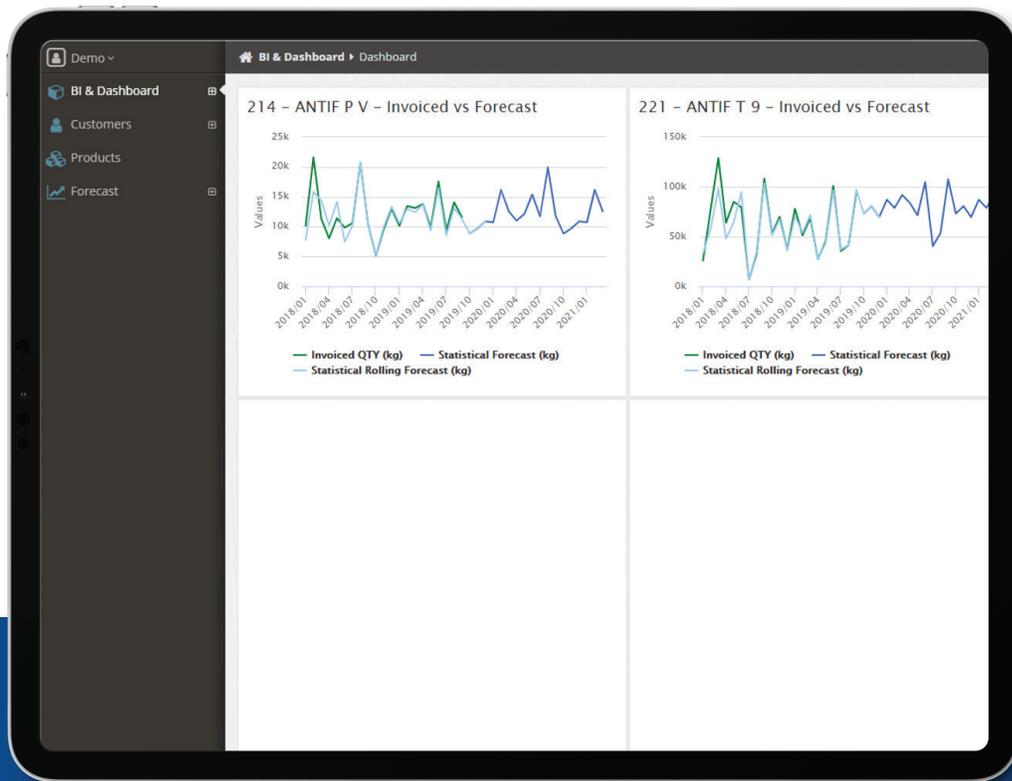
Predict - Demand Planning

Our promise to you

An easy-to-use web application to sense and shape the demand in real-time, across locations and multiple product categories

An offer to get you started

- ✓ Assessment Workshop
- ✓ Outcome based solutioning
- ✓ ROI within 6 months



Tangible Benefits / Desired Outcomes



Why Hexaware

Hexaware is one of the fastest growing Indian IT services company due to its disruptive value proposition. Hexaware offers Predict which is a Digital Twin platform for business operations transformation. The platform is used by global organizations to Simulate, Optimize and Synchronize their business, identify new patterns, sense demand and react to business contingencies in real time.

About Hexaware

Hexaware is the fastest growing next-generation provider of IT, BPO and consulting services. Our focus lies on taking a leadership position in helping our clients attain customer intimacy as their competitive advantage. Our digital offerings have helped our clients achieve operational excellence and customer delight by 'Powering Man Machine Collaboration.' We are now on a journey of metamorphosing the experiences of our customer's customers by leveraging our industry-leading delivery and execution model, built around the strategy— 'Automate Everything™, Cloudify Everything™, Transform Customer Experiences™.'

We serve customers in Banking, Financial Services, Capital Markets, Healthcare, Insurance, Manufacturing, Retail, Education, Telecom, Professional Services (Tax, Audit, Accounting and Legal), Travel, Transportation and Logistics. We deliver highly evolved services in Rapid Application prototyping, development and deployment; Build, Migrate and Run cloud solutions; Automation-based Application support; Enterprise Solutions for digitizing the back-office; Customer Experience Transformation; Business Intelligence & Analytics; Digital Assurance (Testing); Infrastructure Management Services; and Business Process Services.

Hexaware services customers in over two dozen languages, from every major time zone and every major regulatory zone. Our goal is to be the first IT services company in the world to have a 50% digital workforce.

NA Headquarters

Metro 101, Suite 600,101
Wood Avenue South,
Iselin,
New Jersey - 08830
Tel: +001-609-409-6950
Fax: +001-609-409-6910

India Headquarters

152, Sector – 3
Millennium Business Park
'A' Block, TTC Industrial Area
Mahape, Navi Mumbai – 400
710
Tel : +91-22-67919595
Fax : +91-22-67919500

EU Headquarters

Level 19, 40 Bank
Street,
Canary Wharf,
London - E14 5NR
Tel: +44-020-77154100
Fax: +44-020-77154101

APAC Headquarters

#09-01, One Finlayson
Green, 1 Finlayson Green
Singapore-049246
Tel : +65-63253020
Fax : +65-6222728

Australia Headquarters

Level 3, 80 Mount St
North Sydney NSW
2060, Australia
Tel : +61 2 9089 8959
Fax : +61 2 9089 8989

Safe Harbor Statement

Certain statements in this press release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Hexaware has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry.

