

Columbus<sup>®</sup> | Once you know how...

# Columbus Get Ready Package

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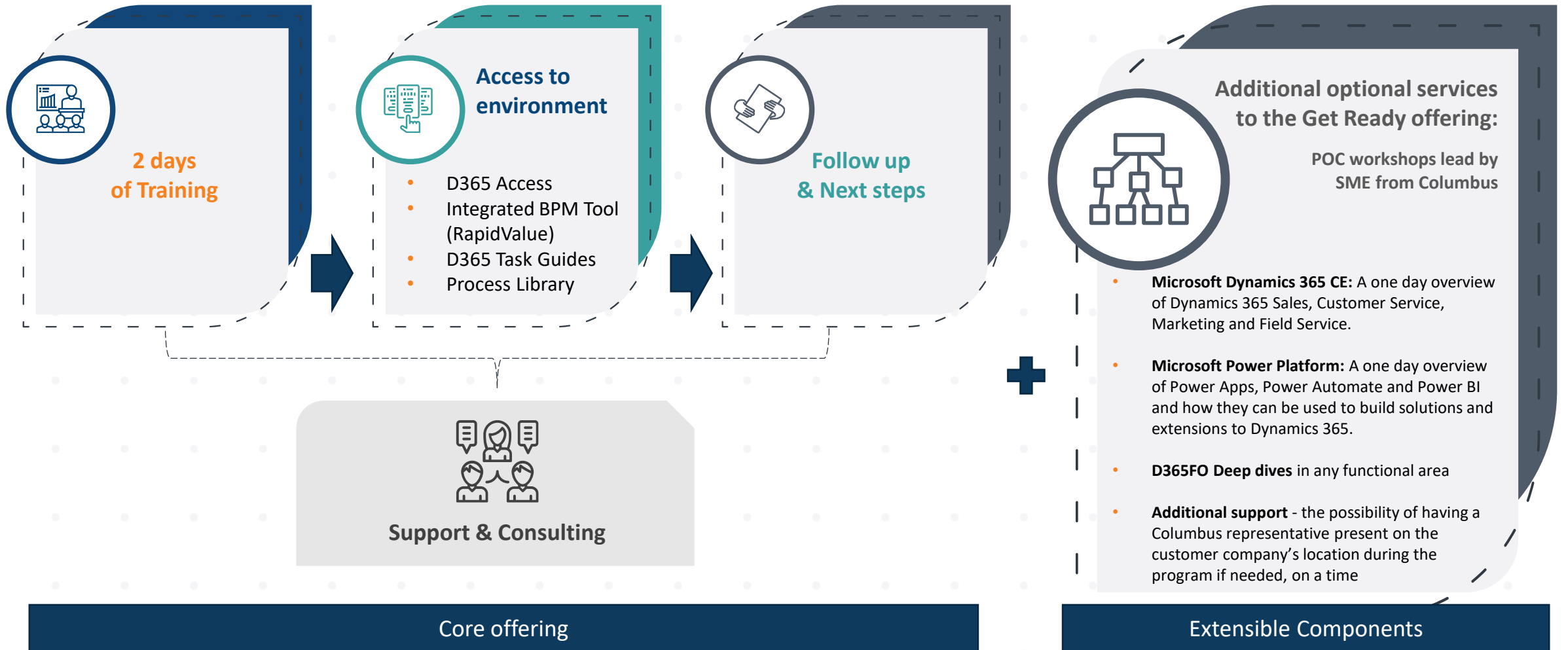
# What is Get Ready?

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Special offer that helps your company to **prepare for a better and easier ERP project launch & cloud adoption**. The package helps to **accelerate discovery stage & further implementation** by providing early access to:



# Get Ready Components



# Unique possibility: access to BPM-tool “RapidValue” created specifically for D365 Finance & Operations



Includes **500+ task guides & 500+ pre-built business processes** specific to retail, food & manufacturing industries



Drives **process design through templates**



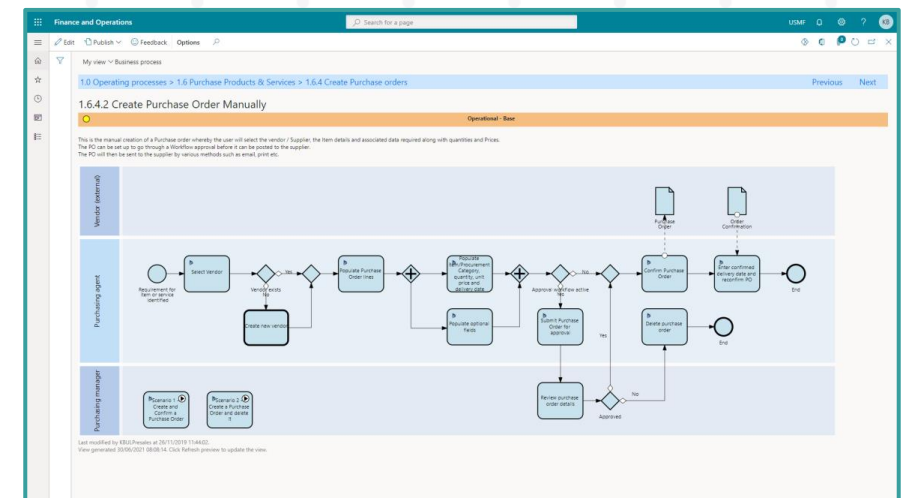
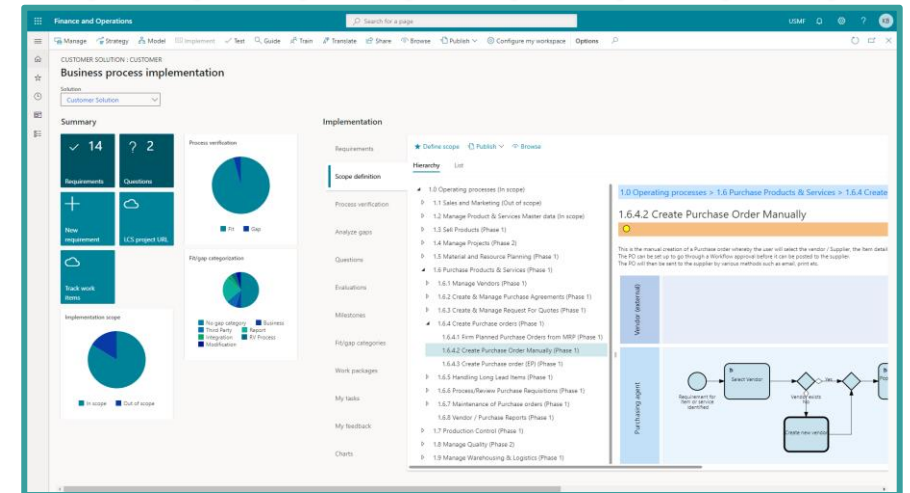
Aligns processes to business strategy & goals



Enables rigorous **governance and compliance**



Accelerates new employee **on-boarding & increases employee productivity**



# Implementing Dynamics 365 without RapidValue



**Prepare**  
Strategy & Advisory



**Diagnose**  
Get ready to start



**Analyse, Design & Develop**  
Use RapidValue to build and verify solution, test-driven construction



**Deploy**  
Prepare for go-live



**Operate**  
Go-live

What are we trying to achieve?

Does this cover all parts of the business?

Does this process actually matter?

Does anyone need to sign off customisation work?

How do we track customisations?

Writing training guides is painful!

We need to change a process – how?

How are we going to measure success?

Who is part of this process?

Let's just start with a blank page.

How do we track report writing?

Who is testing? Is it done yet?

Where do I find our business processes?

How do we test system updates?

What are the current capabilities of the business?

This process crosses multiple systems.

Who owns this process?

How do I track my project tasks?

How do we track defects?

How do we train our people?

We need business process in additional languages!

Who has completed training?

# Core benefits of RapidValue



## Drive process design through templates:

- Drive towards standard, supported processes
- Reduce the risk of implementation failure
- Deliver better business process: don't replicate "as is"
- Deliver a higher quality end solution: use all the features



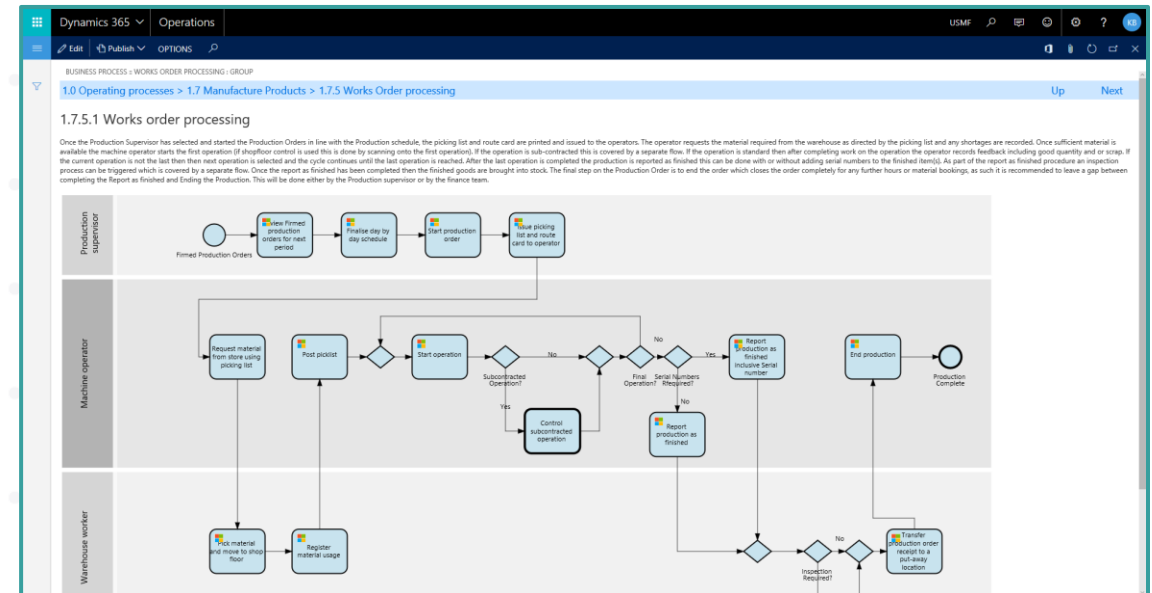
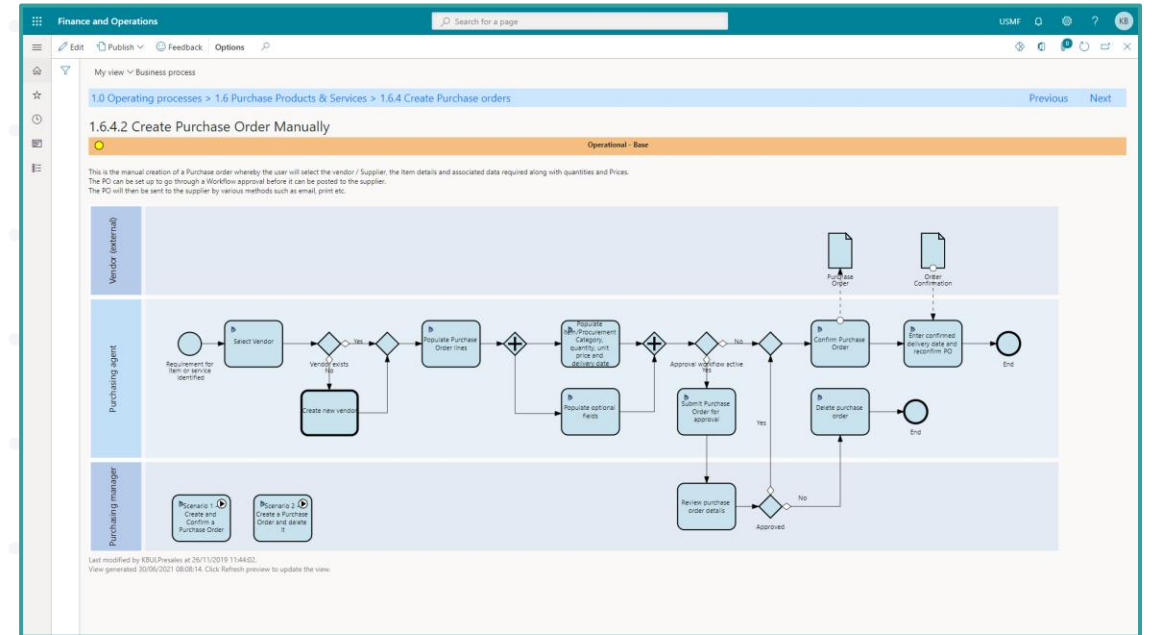
## Align processes to business strategy & goals:

- Focus on processes that add value
- Deliver benefits & new opportunities faster with continuous improvements
- Drive multi-lingual global process



## An enhanced user experience:

- Accelerate new employee on-boarding
- Increase employee productivity
- Retain valuable talent



# RapidValue: The Benefits



## Provide tight, rigorous governance and compliance:

- Consistent, repeatable, documented processes
- Provide support and evidence for audits
- Implement security models based on processes
- Support global implementations



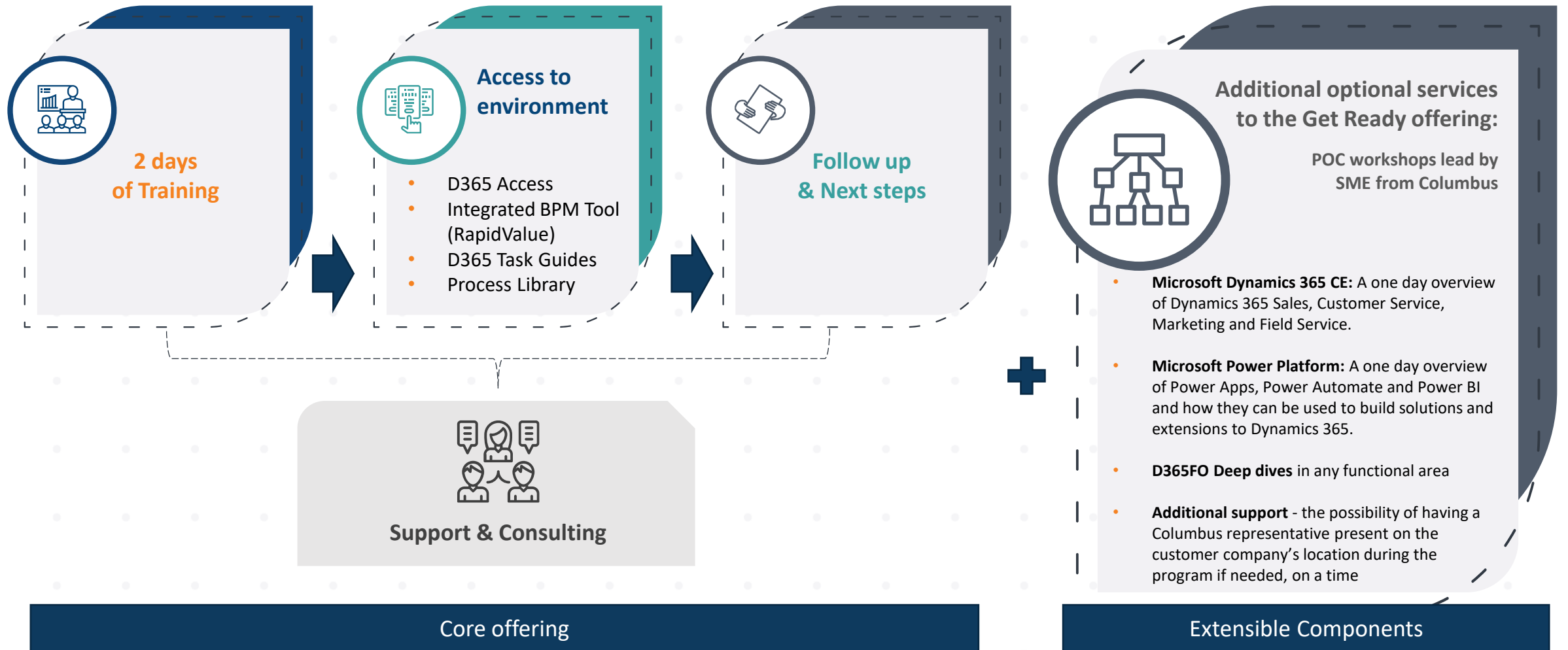
## Validate processes and system use:

- Deliver start-to-end process verification
- Improve user adoption prior to go-live
- Analyze, manage and resolve process fit/gap
- Manage and monitor implementation tasks and actions
- Define, manage and monitor process testing
- Generate process design documentation
- Generate online process help and task guides
- Support and foster continuous improvement

The screenshot displays the SAP Business Strategy Manager (BSM) interface. The top navigation bar includes 'Finance and Operations' and 'USMF'. The main content area is titled 'Business strategy' and shows a 'Customer Solution' summary. On the left, a 'Summary' widget displays key metrics: 25 Capabilities, 52 Goals, and 16 Metrics. The central 'Model' section provides a hierarchical view of business processes, starting with '1.0 Operating processes' and branching into various sub-processes like '1.1 Sales and Marketing', '1.2 Manage Product & Services', and '1.3 Sell Products'. The right side of the interface shows 'Organization' entities, including '1.1 CRM', '1.2 R&D', and '1.3 Sell Products'.

The screenshot displays the SAP Business Strategy Manager (BSM) interface for 'Business process testing'. The top navigation bar includes 'Finance and Operations' and 'USMF'. The main content area is titled 'Business process testing' and shows a 'Customer Solution' summary. On the left, a 'Tests by status' pie chart shows the distribution of tests. The central 'Overview' section provides a hierarchical view of tests, starting with '1.0 Operating processes' and branching into various sub-processes. The right side of the interface shows a detailed view of a test case, including a flowchart diagram and a description of the test case.

# What is Get Ready?





# Get Ready: Steps & Timeline



## Training 1 (1 day)

*Introduction and presentation of how the RapidValue tool works and supports the BPM approach*

**Who:** Customer's lead solution architects, Project managers and Heads of LoB, Columbus experts

### What you get:

- Stakeholders understand details of the initiative and got introduced to the relevant tasks which will help to get ready for a successful ERP implementation. (e.g. LoB will learn how to create process requirements & identify / document high-level gaps)
- Participants learned how to use RapidValue as a tool



## In between Training 1 and 2

*Customer investigates process library by themselves in order to make an informed choice of which processes they would like to train on Training 2*

**Who:** Customer's lead solution architects and LoB

### What you get:

- Internal specialists will define the scope and pick the processes that are relevant for the company by rearranging process library, so it matches the value chain
- High-level requirements are captured and aligned with specific processes
- Updated value chain is mapped with company's business areas & process owners are assigned to participate in training 2



## Training 2 (1 day)

*Learning and testing how Dynamics 365 F&O will help to support chosen processes. Rapid Value additional training*

**Who:** Customer's lead solution architects, Project managers, Heads of LoB and Employees working with relevant areas, Columbus experts

### What you get:

- Heads of LoB can scope and change the structure of the training materials based on the process scope ensuring employees easy access and fast onboarding
- Process owners / employees know which processes are relevant to them, know how to use the task guide, and learn how D365 works
- The organization as a whole structure is ready to start an ERP implementation

## Additional services to the Get Ready offering:

*POC workshops lead by Columbus*

- **Microsoft Dynamics 365 CE:** A one day overview of Dynamics 365 Sales, Customer Service, Marketing and Field Service.
- **Microsoft Power Platform:** A one day overview of Power Apps, Power Automate and Power BI and how they can be used to build solutions and extensions to Dynamics 365.
- **D365FO Deep dives** in any functional area
- **Additional support** - the possibility of having a Columbus representative present on the customer location during the program, time and material basis upon agreement

# Benefits of Get Ready Package



Prepares your company for better and easier ERP project launch.  
Accelerates discovery stage & implementation

Helps you to set internal goals, evaluate processes & scope the project in advance to minimize risks



Provides access to Dynamic 365 sandbox, numerous best-practice processes and task guides without investing in licenses upfront

Enables end-users' engagement in process-modeling & decision making at early stages.  
Minimized misalignments



Ensures early system adaption by employees by enabling less steep learning curve which includes trainings, onboarding and more

Helps to determine if Dynamics 365 and/or Columbus' services are the best fit for you with no commitments



*“The Get Ready two-day training helped us get our employees practically involved in process-modeling. Based on my experience, this training helped us save approximately 6 months, which would have spent gathering all information and draw up to different processes.”*

Industry: Retail  
Country: Norway  
Brand: Maxbo

## Reference story: Løvenskiold



Challenge: Implement numerous new processes, engage employees in process-modeling & train and onboard people



Industry: Retail  
Country: Denmark

## Reference story: Nordic Houseware Group

*“With the Get Ready package, we have 100% control over our documentation, processes and reporting, which enables us to upgrade our current ERP system to Microsoft Dynamics 365 Finance & Operations.*

*The content of the Get Ready package was quite accurate compared to the natural specifications associated with an upgrade, so it was easier to find out if it made sense for us to make an upgrade. Thank you for that!*

*The integration is now well documented and linked to the processes, so the next step for us is to get it implemented and get started on Microsoft Dynamics 365 Finance & Operations.”*

**Arne Møller Sørensen, Business Process Manager, Nordic Houseware Group**



# Cost

Columbus Get Ready Package is made available for a reduced license cost and includes:

- 2 days workshops
- Access to an environment hosted by Columbus with entire best practice process library for 3 months.

Total: **DKK 50,000**

Extra time and consultancy can be acquired if needed for deep dives into Functional areas in D365FO:

- D365 CE
- Power platform
- Others and/or additional support

Total: **upon request**

**Packaged format provides unique opportunity & saves money**

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know how...