EMPELLOR CRM

CRM
that Drives
Growth

"We are so happy to proactively drive cross-selling opportunities"

Developed for enterprises whose sales operations (20+ users) require advanced CRM functionality, one or more integrations and process automations, and the ability to drive cross-selling opportunities..

Empellor Sales 360

Excel past the competition and move your business forward with ease and transparency with Empellor Sales 360 powered by Dynamics 365 Sales.

Ready to give your sales team everything they want? Power up your sales team with advanced analytics and automation.

Power up your sales team with advanced analytics and automation.

Total Implementation:
$50,000 + 60 days

What We Offer:

Empellor Sales 360 is perfect for Enterprises, Sales Teams, and Account Managers who need advanced analytics and automations. With Empellor Sales 360, you will realize an easy-to-use CRM that will enable you to:

- ✓ Experience a massive expansion of sales to your best customers
- ✓ Optimize work and automate business processes
- ✓ Aligns teams for more effective customer engagement
- ✓ Save valuable time by automating sales processes
- ✓ Gain a comprehensive picture of your customers
- ✓ Connect your systems for better communication channels, data collection and analysis, and improved efficiency

Why Empellor Sales 360 ?

Empellor Sales 360 features:

Sales Execution

- ✓ Lead & Opportunity Tracking
- ✓ Activity Tracking
- ✓ Quoting & Orders
- ✓ Mobile App
- ✓ Standard Sales Process Flow
- ✓ Customized Sales Process Flow
- ✓ Product & Pricing Configuration
- ✓ Pipeline Management
- ✓ Forecasting
- ✓ Competitors, Sales, Goals & Territory Management
- ✓ Sales Sequences
- ✓ Customer 360 Profiling

Reporting & Analytics

- ✓ Real-time Sales Performance
- ✓ My Daily Focus
- ✓ Enhanced Analytics with Power BI
  - Lead Performance
  - Sales Performance
  - Sales Manager Pipeline
  - My Pipeline
  - Activity Tracking
  - Custom Dashboards

Collaboration

- ✓ Teams Integration
- ✓ Outlook Integration
- ✓ Calendar Synchronization
- ✓ Mobile App
- ✓ SharePoint Integration
- ✓ Task Management
- ✓ Email Integration
- ✓ Email Template Configuration

Customization & Extensibility

- ✓ Application Customization
- ✓ Process Automations
- ✓ Alerts & Notificatiions

Add-Ons

- + Integration Assessment
- + ClickLearn Training Portal
- + LinkedIn Sales Navigator
- + XpertDoc Document Automation
- + Ongoing Innovation and Optimization
- + Sales Team Member App
- + Power Pages Portals
- + Custom Applications: Microsoft Power Apps

Empellor CRM Promise:
Deliver a CRM that drives growth.

We guarantee that you will be able to move your business forward with ease and transparency using Dynamics 365 Sales. Let CRM become the lifeblood of your organization.

Achieve more with Microsoft Dynamics 365 Sales

Unify customer data and streamline sales funnels to close deals faster.

Get a holistic view of customers to confidently understand their needs.

Predict how demand and markets may change in the foreseeable future.

Convert more leads to opportunities, and more opportunities to closed sales.

Gather customer feedback and sentiment to help build relationships.

Maximize your investment in Office 365.

Leverage SharePoint for document management.

Improve communications utilizing Teams Integration.