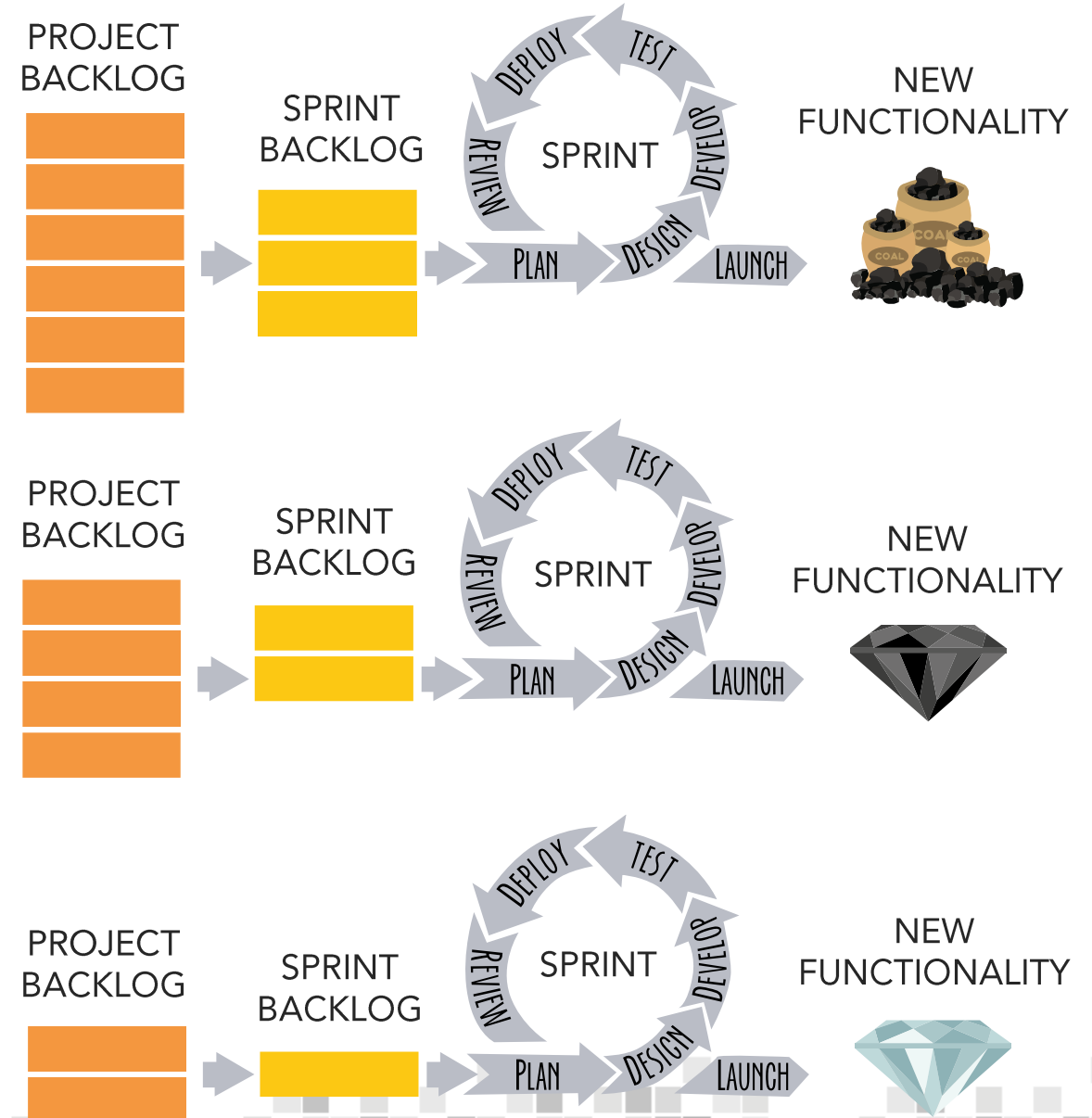# SKYLAB italia

COMPANY OVERVIEW

SKYLAB ITALIA

SkyLab Italia is a well-established international organization that operates in the sector of distribution of applications in cloud.

The company offers highly innovative, proprietary technologies, designed for SaaS, that guarantee costs optimization, operative efficiency and performance.

" *The answer to customer needs is always the result of experience, effectiveness and precision.*

SkyLab Italia uses the **AGILE methodology**, **prototypical approach,** that calls for a step of frequent and measurable interaction with a customer, thus ensuring a **full control** over the entire life cycle of a product.

PROJECT BACKLOG

SPRINT BACKLOG

DEPLOY
TEST
REVIEW
SPRINT
DEVELOP
PLAN
DESIGN
LAUNCH

NEW FUNCTIONALITY

PROJECT BACKLOG

SPRINT BACKLOG

DEPLOY
TEST
REVIEW
SPRINT
DEVELOP
PLAN
DESIGN
LAUNCH

NEW FUNCTIONALITY

PROJECT BACKLOG

SPRINT BACKLOG

DEPLOY
TEST
REVIEW
SPRINT
DEVELOP
PLAN
DESIGN
LAUNCH

NEW FUNCTIONALITY

The impulse that inspired the adventure of **SkyLab Italia** originated from the idea to offer a **complete**, in terms of **technological design and consulting services, package** of solutions, in order to meet the needs of customers in a highly flexible and dynamic manner.

SkyLab Italia is not just a simple supplier of software. Thanks to the support team, it assists the client in the use of different applications, from the first moment and through the whole period of utilization. In-house software factory permits to satisfy the specific needs of clients as well as to deal with eventual integration necessities between different applications offered.

SkyLab Italia stands out for its capacity to act as technological and business partner, to be a point of reference for heterogeneous companies in terms of size, industry and geographical position.

SkyLab Italia offers **consulting and support of its own products service,** maximizing the users' experience and all the benefits, following from the utilization of different application solutions.

SKYLAB ITALIA – OVERVIEW

PRODUCTS

together

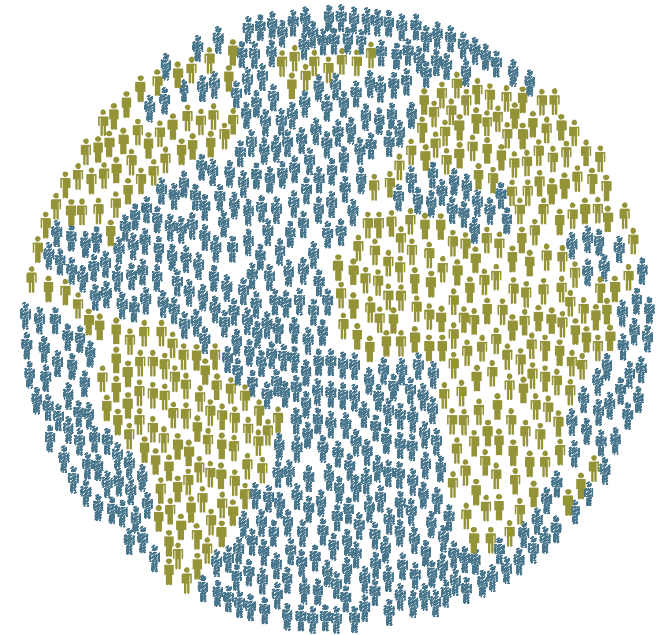→ JAZZ
→ EXCALIBUR
→ HR

andromeda

Lead Champion

SAAS PROVIDER

Microsoft Azure

amazon web services

FASTWEB

seeweb

TOP 10 CLIENTS

eni

FCA
FIAT CHRYSLER AUTOMOBILES

SAIPEM

TIM

esprinet

FATER
Growing for a better life

CNH
INDUSTRIAL

SACE

BNL
Gruppo BNP PARIBAS

italiaonline

ACTIVE USERS

245.000

SKYLAB ITALIA - NUMBERS

together

6M€
turnover

31 enterprise clients

6%
of turnover invested in R&D

75 people in staff

245k
users worldwide who use our platforms

82
foreign clients from on-line business

40 certifications obtained

33 YEARS OLD
average age of personnel members

83%
of tickets solved at first level

310 millions
of analyzed transactions per month

3M€
of turnover from recursive fees on services

MARKETING OVERVIEW

SkyLab Italia is coordinator of the **Assoknowledge Scientific Committee**, the Italian Association of the Education and Knowledge of Confindustria Innovative and Technological Services.

Together Jazz wins the **HR Innovation Award** (18/05/2016) with EniCampus.

"Convegno di presentazione dei risultati di ricerca dell'Osservatorio HR Innovation Practice".

Eni: società vince il premio HR Innovation Award 2016 – AGI Read

Imprese: assegnati gli HR innovation awards 2016 - Adnkronos/Labitalia Read

---

Since 2015, Together Jazz enters the top 6 ranking of the best **Talented Learning's LMS**.

FOR
HUMAN CAPITAL MANAGEMENT

Together is the **cloud solution** entirely developed by SkyLab Italia in order to meet all the needs linked to **HR management**.
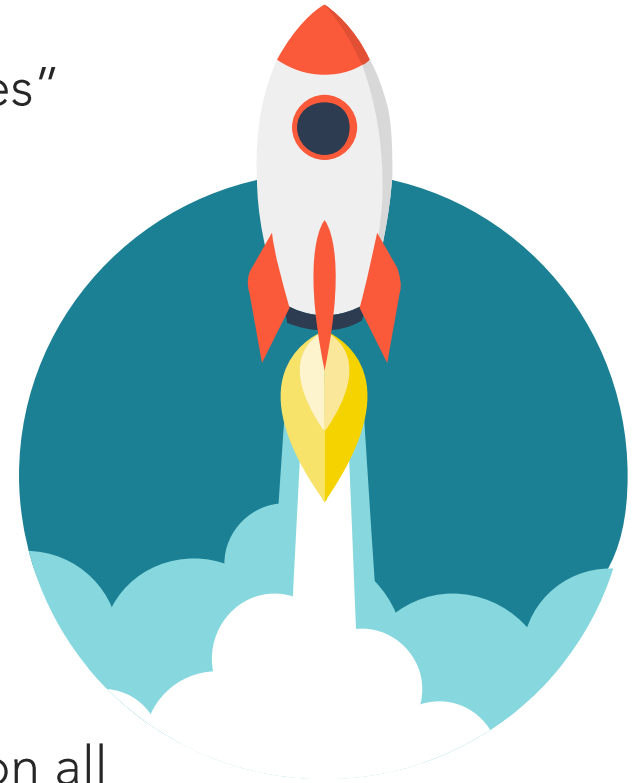
Together meets all the organizational needs aligning **HR and business strategies**. All main processes **are integrated in one unique system** (recruiting, administration, organization, job system, evaluation, training, compensation, HSE) thus avoiding the necessity to turn to different suppliers for each managed aspect.

1 Surpass the binomial "technology suppliers-HR services addressees" limitations, becoming a partner that offers strategic solutions for personnel management

2 Understand needs and turn them into projects and systems,
Act as authoritative and proactive interlocutors

3 Guarantee real support and intervention while using the services

4 Apart from technical assistance, we provide 360 degrees support on all functions

5 Manage processes on a global level

SERVICE MODEL

SUPPLYING SERVICES

CLOUD TOGETHER

-Private cloud for enterprise customers
-High reliability of services
-Guaranteed and measured SLAs
-Secure connections
-Possibility to make use of the service through Internet / Intranet / VPN
-Integration with the company's SSO
-Delivery and release process management

INTEGRATION CONSOLE

Flows monitoring through innovative and reliable filing processes, up to the last detail of the single message transferred

SKYLAB MONITORING

24h/24h operating system: control of services and alert signals, service management optimization and fast reactivation without interruption of the operations

SUPPORTING SERVICES

SERVICE DESK

First level support for all end users (ticket resolution at first level > 83%)

FUNCTIONAL

Direct support dedicated to central users during processes managed by means of the system

TECHNICAL

Support during supplied services. Possibility to interface and get involved directly with customer's ICT department
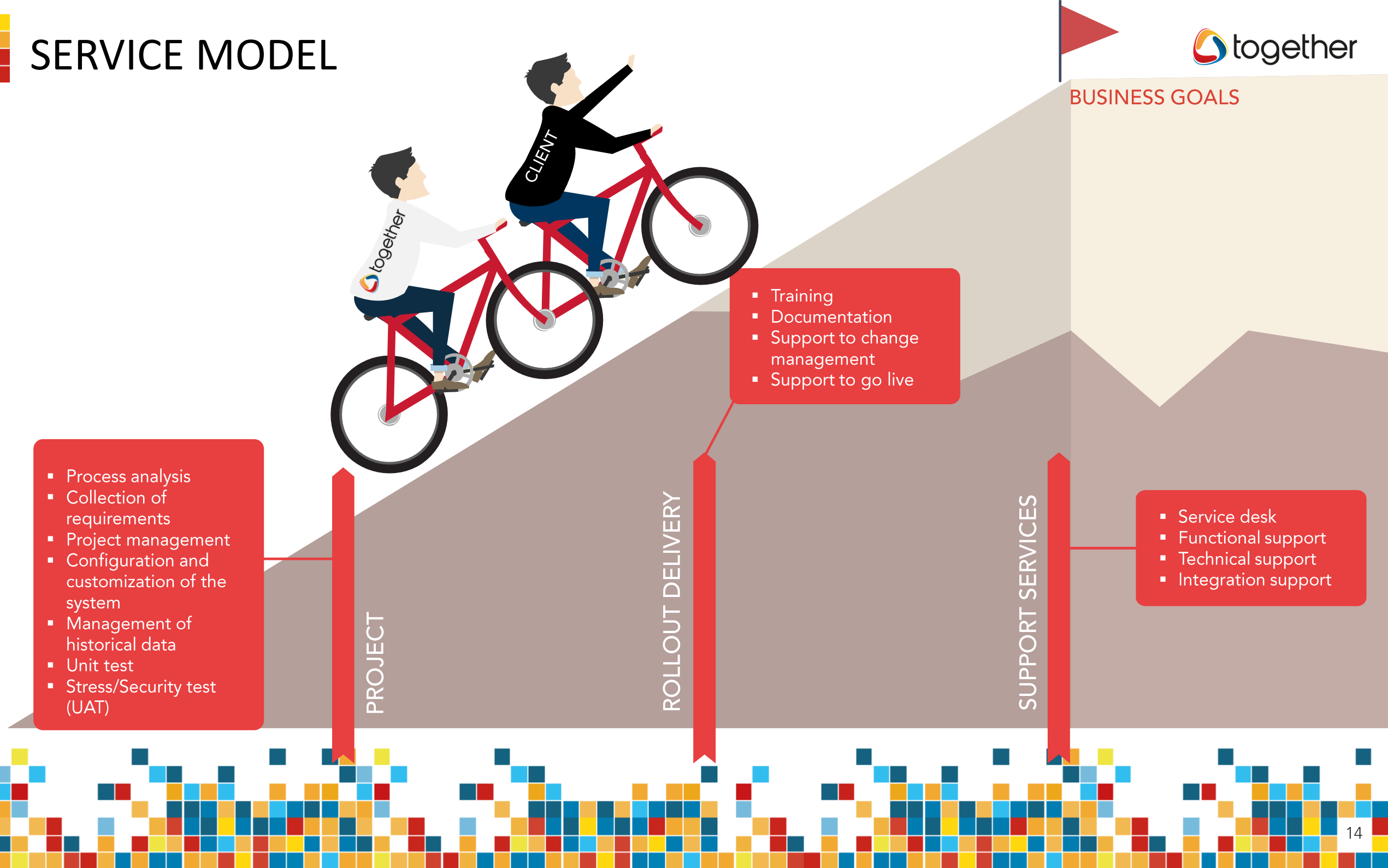
INTEGRATIONS

Support to integrations with legacy systems. It is capable to control and guarantee the correct execution of flows and data quality

SERVICE MODEL

BUSINESS GOALS

CLIENT

together

PROJECT
- Process analysis
- Collection of requirements
- Project management
- Configuration and customization of the system
- Management of historical data
- Unit test
- Stress/Security test (UAT)

ROLLOUT DELIVERY
- Training
- Documentation
- Support to change management
- Support to go live

SUPPORT SERVICES
- Service desk
- Functional support
- Technical support
- Integration support

together

14

3 INTEGRATED SOLUTIONS

together HR

Strategic management of personnel

- COMPENSATION
- SUCCESSION
- RECRUITING
- SKILL EVALUATION
- PERFORMANCE EVALUATION
- JOB SYSTEM

together JAZZ

End to end management of all processes related to the personnel training

- DEMAND
- TRAINING MATRIX
- BUDGET
- PLANNING
- LOGISTICS
- DELIVERY
- ACCOUNTING
- SPONSORIZED TRAINING

together EXCALIBUR

Health & Safety at work management companies compliance software

- AUDIT & COMPLIANCE
- RISKS EVALUATION
- HEALTH SURVEILLANCE
- DESIGNATIONS
- ACCIDENTS & EMERGENCIES
- BUILDINGS & PLANTS
- COMPLIANCE MANAGEMENT
- PPD – PERSONAL PROTECTION DEVICE

HR

LEARNING

HSE

SELF SERVICE PORTAL

BUSINESS PARTNER PORTAL

ADMIN PORTAL

COLLABORATION

SMART SOLUTION (MOBILE & DIGITAL SIGNAGE)

PERSONAL DATA & ORGANIZATION

ANALYTICS

DOCUMENT MANAGEMENT

BUSINESS INTELLIGENCE & REPORTING

INTEGRA LAYER