



Smart Building  
Smart Business

# Hxperience Value Proposition

Services that matters to operations and occupants

*Operational efficiency  
automation & analytic*

Multi Services  
Maintenance

Water,  
energy & waste  
Management

*Master environmental  
impact & carbon footprint*

Collect,  
Report &  
Diagnosis

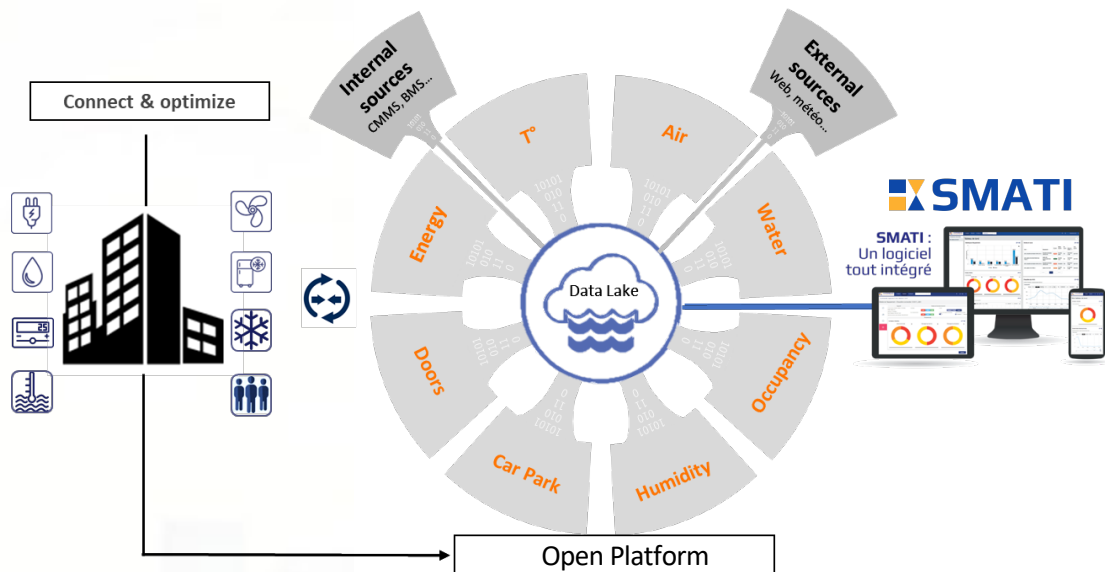
*Optimized space usage  
and increase agility*

Space  
Management

Comfort

*In-occupants new services.*

# Open Platform Smart Building Services



## Analytics <sup>(3)</sup>

« From past to prediction »

- Understand and anticipate usages
- Highlight data correlations
- Offer products that match end user expectations.



## Advanced <sup>(2)</sup>

« give meaning »

- Respond effectively to reporting requests
- Create indicators highlighting operational efficiency maintenance / energy
- Statistics



## Basic <sup>(1)</sup>

« collect and organise data »

- Data qualification, veracity, quality level, freshness
- Increased data quality by crosschecking
- Visualization, Alerts

- (1) Pretreatment, truthfulness of data, scalability  
(2) Time series analysis, entity level.  
(3) Complex analysis, benchmark, asset level



# Optimal Cost for Maximum efficiency and Effectiveness



Up to 20% reduced  
maintenance cost

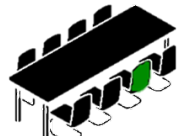
**Breakeven  
10/16 months**



Provide health &  
comfort services



10% to 15% reduced  
environmental impact.



10% to 20% space  
efficiency increase



# Uses cases & benefits

## Water consumption

**10% to 15%** reduced environmental impact.

## Gas consumption

**- 23% in your** gas consumption.

## Electricity consumption

**Up to -20%** on energy savings.

## Ambient temperature

Maintain your real estate value by preventing from **building degradation**.

**Up to 20%** reduced maintenance costs.

## Ventilation

**Security, fault detection & energy saving.**

## Skydome

Limiting the decrease of cognitive or psychomotor performance

## Air quality & Confinement

Prevention from **comfort, security and health** related issues. **Regulatory reports** generation.

## Domestic hot water

# Uses cases & benefits

## Space management



**10% to 20%** space efficiency increase

## Cold storage



Prevention from energy loss and food poisoning. **Regulatory reports** generation.

## Condensate pumps



Up to **20%** reduced maintenance costs.

## Door opening detection



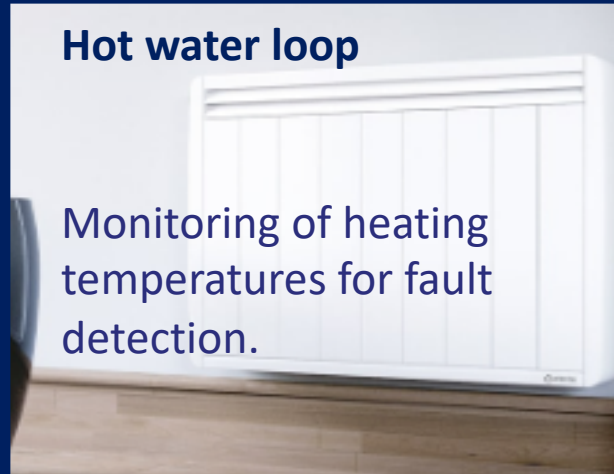
Monitoring during opening and closing hours for security.

## Alarm detection



Identify the problem and act quickly.

## Hot water loop



Monitoring of heating temperatures for fault detection.

## Smart parking



Analyze your occupancy rate for space optimisation.

# Some clients & testimonials



*55 000 data sources connected to SMATI / 10 million of m2*

« With SMATI, AccorInvest achieved a result that met a very high level of business requirements. It is a chain of solutions that works and where every Accorinvest employee finds reliable data on a daily basis.”

**Arnaud Patat, SVP Digital & Technical Director, AccorInvest**

<https://www.accorinvest.com/fr/la-digitalisation-des-batiments-pour-reduire-notreempreinte-carbone>

“SMATI allows us to improve the diagnosis and remote management of connected equipment and to become thus specialist in predictive and proactive maintenance: fight against energy poverty, proximity, services for elderly.”

**Caroline Mezo, Marketing Director, Logista HomeTech**

«SMATI allows us to monitor the risk of flooding of our station tunnels. 4 traffic interruptions were thus avoided during the experimental phase. The impact on TGV traffic is such that we decided on the one hand to industrialize the solution and on the other to explore other areas of use of the Hxperience solution.»

**Sébastien Macouin, Digital Consultant, SNCF Trainstations & Connexions**





## Contact us !



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