

with Callroute



#### **Brief History Lesson**

2011

Sipsynergy Focused on multi-tenant Cisco HCS Enterprise VoIP 2020

Callroute
Focused on multi-tenant
self-service Teams voice
connectivity

2023

Callroute with AP
Expanding our capabilities to
support admin tasks



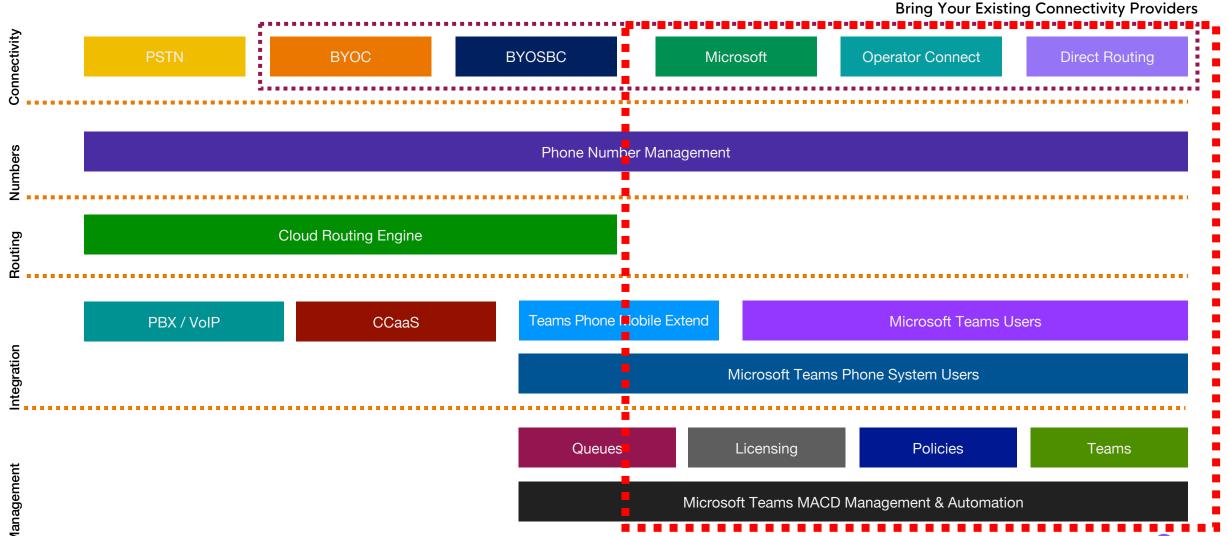


# How Do You Manage Your Day 2?

Scripts, Spreadsheets, and Silos...

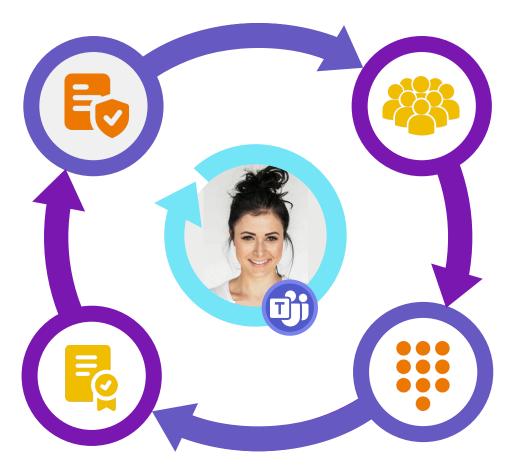


#### **Understanding Callroute**



#### **Teams User Experience Lifecycle**

Over 38 different policy types control the user experience features



A user has access up to 500k different teams within their organization

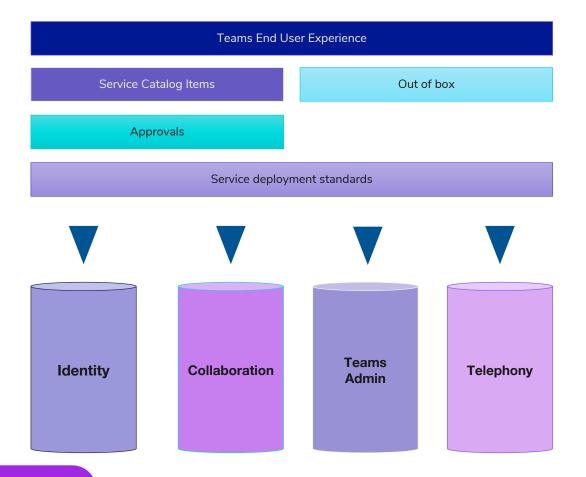
A user needs the right combination of Microsoft 365 Licenses to work effectively A user will need different calling experiences depending on their role

This experience changes each time the user moves role



#### The Teams Service Owner Is Responsible

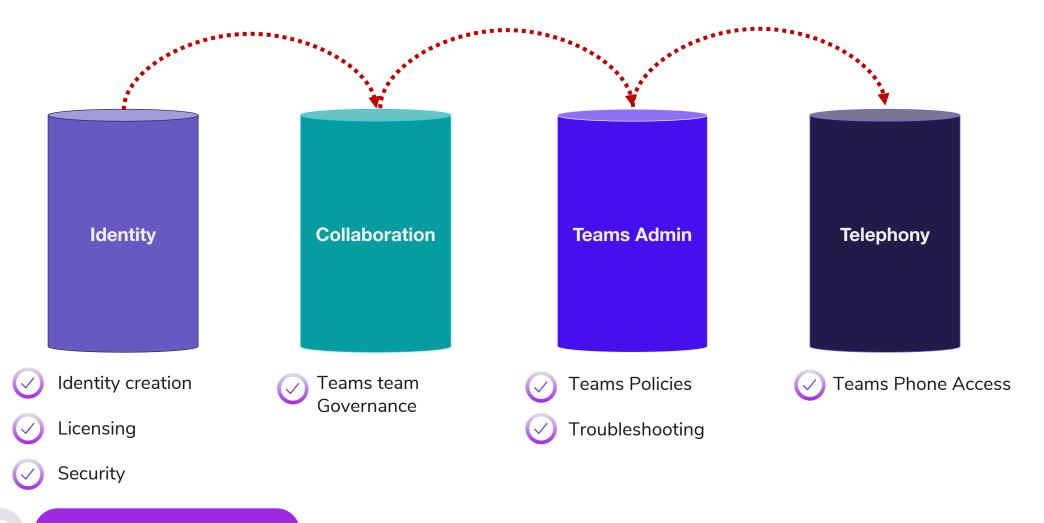
Design service standard offerings and upgrades depending on justifications and business approvals



Interface with existing IT support silos to implement service standards



#### **Delivering The Teams User Experience Today**





Teams Provisioning Challenges With Siloed IT



Each organization does not collaborate with others

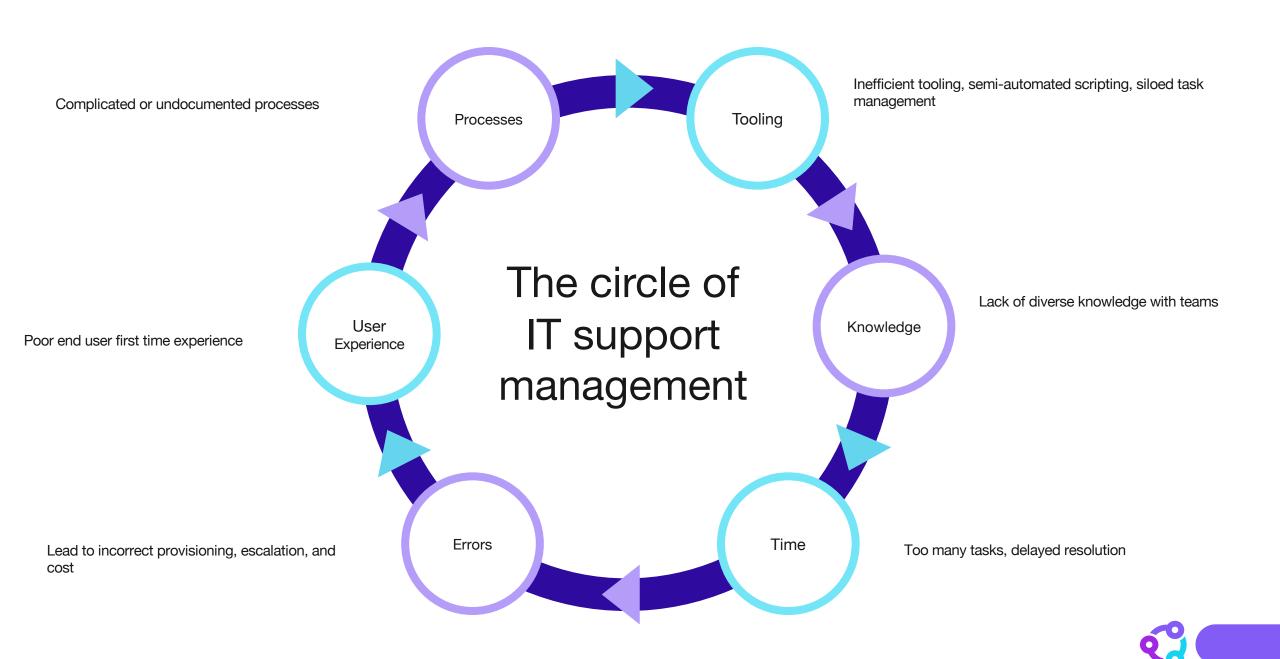


Each organization have their own ways to complete their assigned tasks



Change to process takes time to implement





#### Manual Processes Are Driving Up IT Costs

£50

The average cost of a manual provisioning ticket

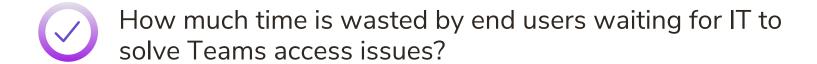
**f**500K

The potential cost to IT for manual provisioning per annum in a large enterprise.

X N number of error escalations



#### The Cost Isn't Limited To IT



What is the impact to your organization if users cannot perform their jobs effectively as a result?

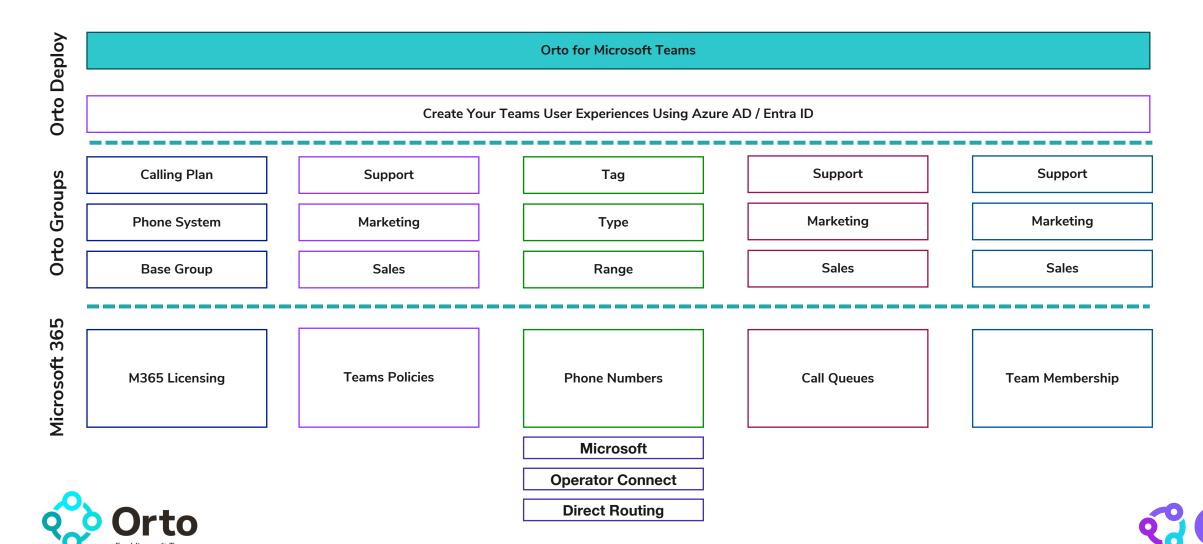
How much shadow IT / process workarounds are you inadvertently encouraging?





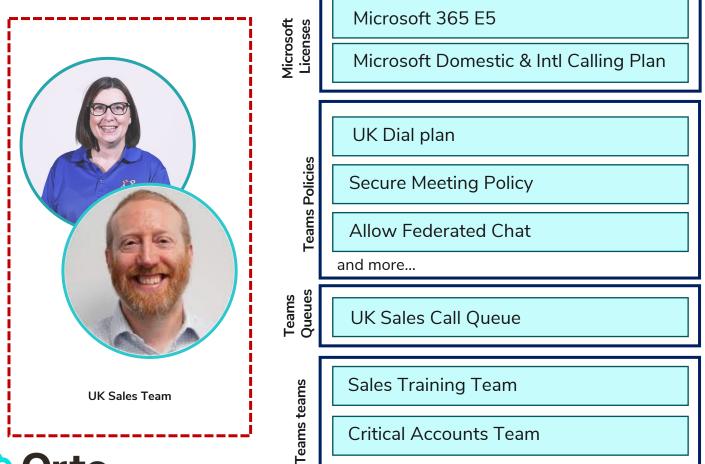


#### Breaking the Silos Changing The Way You Manage Teams

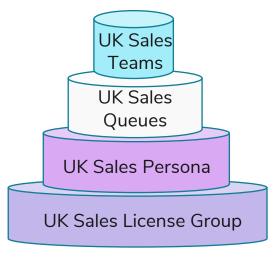


#### **Create OOB Teams User Experiences**

Create out of box Teams experiences that are designed for each of your users



and more...

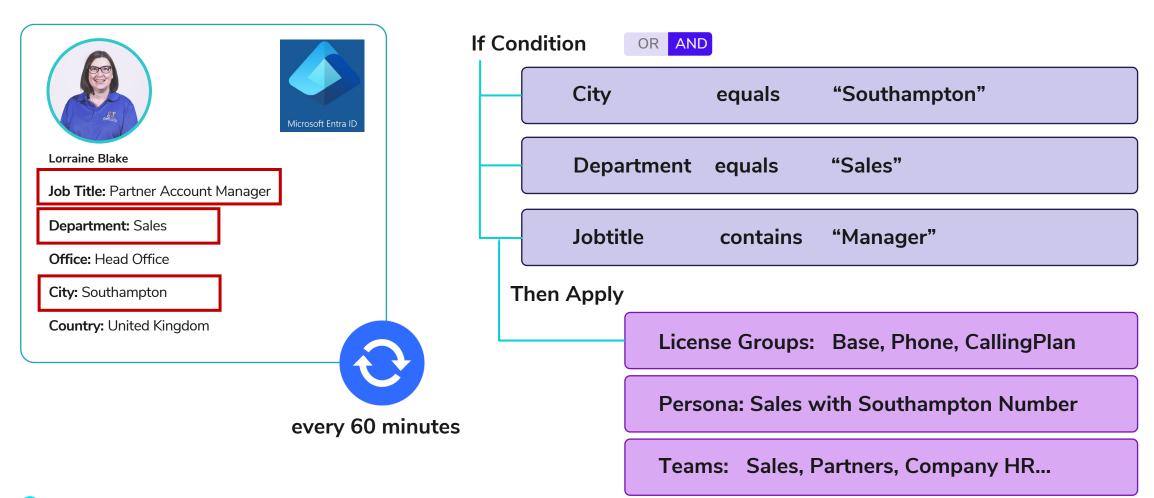


Define each experience into groups based on job function





#### **Use Azure AD To Provision Users**







**Benefits Of Orto For Microsoft Teams** 



Teams Service Owner controls each product offering

Zero hands provisioning

Easy to move users from one experience to another

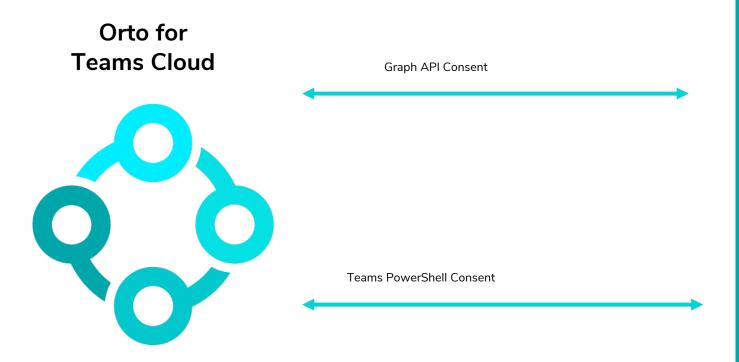
100% native cloud, no infrastructure, no professional services

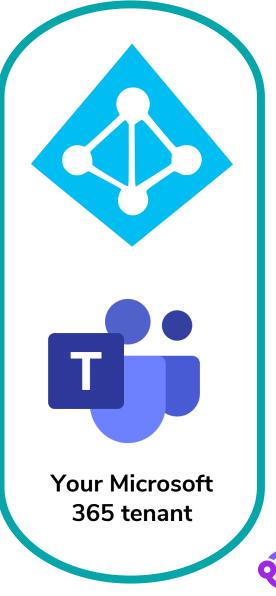
Audit change trail, RBAC, requires very little training



#### **Connecting to Orto for Teams**

Requires Just **ONE** Pre-requisite



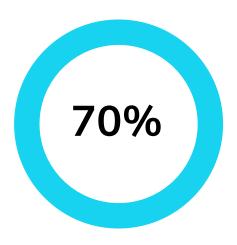




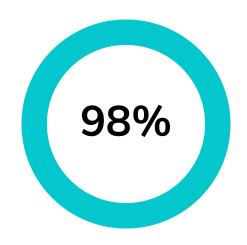




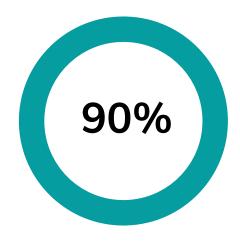
## With our solution, you can increase productivity & reduce costs



Save over 70% on your Teams provisioning costs



Increase provisioning accuracy to 98% vs manual process alternatives

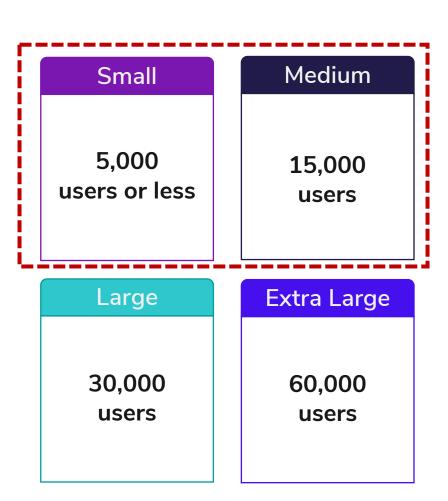


90% quicker than manual tasks, saving your employees 5 hours of lost productivity time waiting for manual IT process



#### **Pricing Model**

- Enterprise license based on the number of Teams users in your organization
- Price discounts as you move between tiers
- Minimum contract 12-months, renew on your anniversary







#### Demo



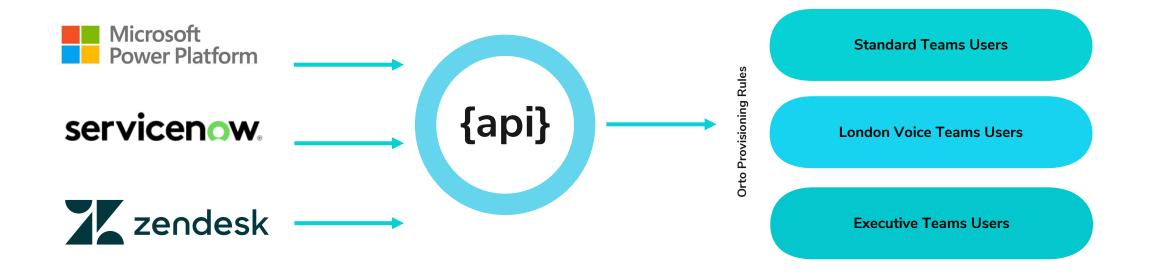




#### Coming Soon...



Integrate your ITSM, PowerApp or HR system with our provisioning API for approval-based activation



Target specific provisioning rules or supply your own condition attributes instead of Azure AD







**Special Offer** 

### 14-day Free Trial

Try free with no obligation

sales@callroute.com





