

Competition Management



Value Proposition

Key points

- Sports specialized
- Niche products
- High value
- Short implementation time

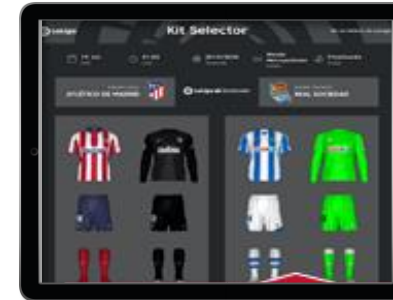
Features

- Centralized Information Ecosystem
- Document digitalization
- On any device
- From anywhere in the world
- Process automation
- Single entry point
- Engagement
- Data analysis



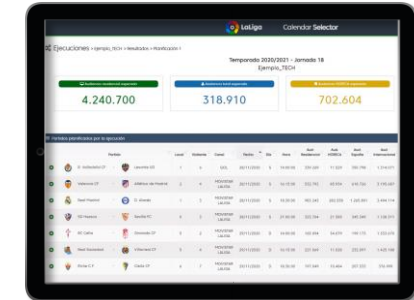
Matchday Manager

It combines two applications to collect and share all the information related to the match



Kit Selector

It is a workflow tool which allows users to select, check and approve the kits for the match in an agile, efficient and error-free way



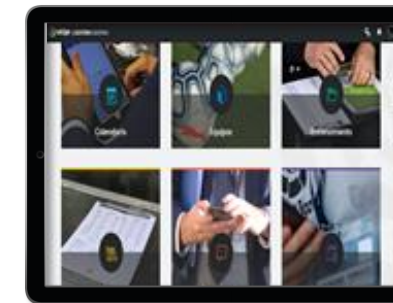
Calendar Selector

It helps competitions to select the optimal kick off times for its fixtures



Referee Hub

A complete suite to select the proper referee for each match and digitize all the processes related to the refereeing



Academy Management

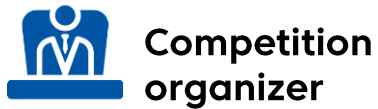
A solution to manage effectively your academy: players, trainings, schedule, progress, expenses, etc.

Match Day Manager

Description

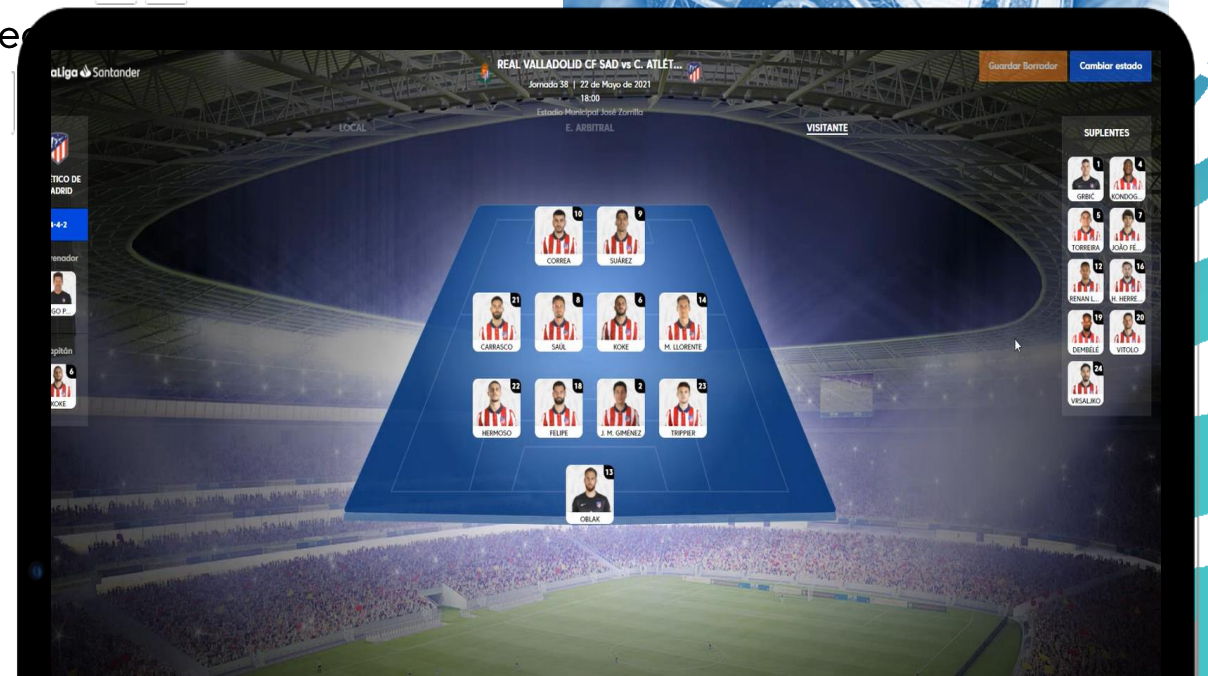
It is a tool for the integrated management of competition matches.

The tool has several environments that provide value to various stakeholders:



- ✔ Digitizes and improves alignment designation processes
- ✔ Creates common processes between the parties involved
- ✔ Improves the standard of match broadcasts
- ✔ Provides information to Broadcasters
- ✔ Designates the refereeing team for the match

Features



Kit Selector

Description

A workflow tool that allows you to select, check and approve match kits in a streamlined, efficient and error-free manner

Key points

- 🎯 Product designed by and for sports organisations
- 🏆 Cutting-edge and innovative technology
- 💎 High value and business impact
- 🕒 Short implantation period - 7 weeks

Features

- 📄 Document digitization
- 📱 Any device
- 👤 Single point of entry
- 🔄 Process automation
- 🌐 Anywhere worldwide
- 📊 Data analysis



Kit Selector



Features



Kit Designation

Portal for selection of team kits, referee and match balls



Historic

Consultation of the kits used in past matches



Kit Management

Portal for uploading and approval of team kits



Statistics

Statistical analysis of equipment used for consultation and/or downloading



Consultation

Portal where we can find updated information on all the equipment managed by the competition.



Administration

User control: access, enabling permissions and assigning roles within the platform



Referee Selector

Description

It is a workflow tool that allows the selection of match officials in a transparent, agile and efficient way.

Key points

- 🎯 Product designed by and for sports organisations
- 🏆 Cutting-edge and innovative technology
- 💎 High value and business impact
- 🕒 Short implantation period - 7 weeks

Features

- 📄 Document digitization
- 📱 Any device
- 👤 Single point of entry
- 🔄 Process automation
- 🌐 Anywhere worldwide
- 📊 Data analysis



Referee Selector



Features



Designation

Portal to assign referees to upcoming matches.

The system classifies referees in 3 categories based on the selection rules of the competition



Data Mgmt.

Portal for modification of the data and conditions of the members in case of:

- International duty
- Technical Decision
- Staff
- Injury
- Physical tests



Reports

Consult and download all the information about the referees and the matches refereed.



Match Records

Upload, consult and send match reports, match days and referees of the competition.





Calendar Selector

Variables about the teams

- Current ranking
- Historic ranking
- Position from first place
- Playing for an objective?

Variables about the context of the match

- Stadium capacity/historic occupation
- Day of the week/month
- Timetable
- TV operator/channel/previous TV audiences
- National or local holiday

Variables about matches overlap

- Number of simultaneous matches
- Overlap with other competitions
- Time gap between matches

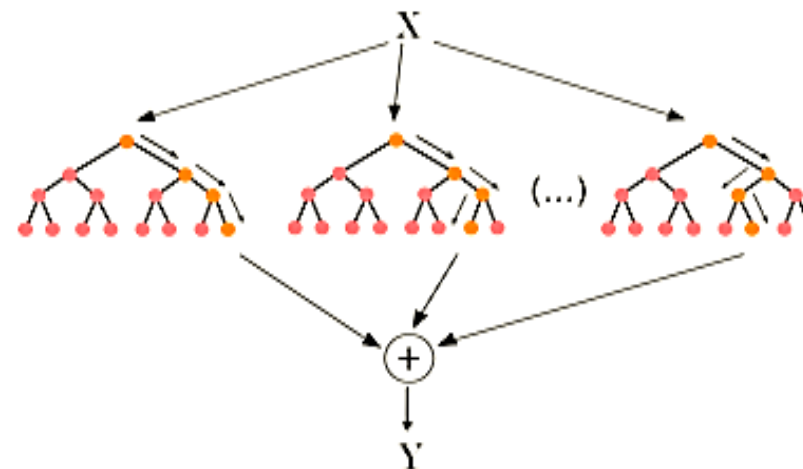
Variables about trends

- Last matches attendance and TV audiences
- Streak of the last matches
- Ranking changes last rounds
- Closeness of the competition



A schedule planning tool that enables the optimisation of TV audiences and stadium attendance using Artificial Intelligence.

It uses over 25 historical and current variables about the teams, matches, competition, overlaps and trends from over 1,000 matches.



Academy Manager


Description

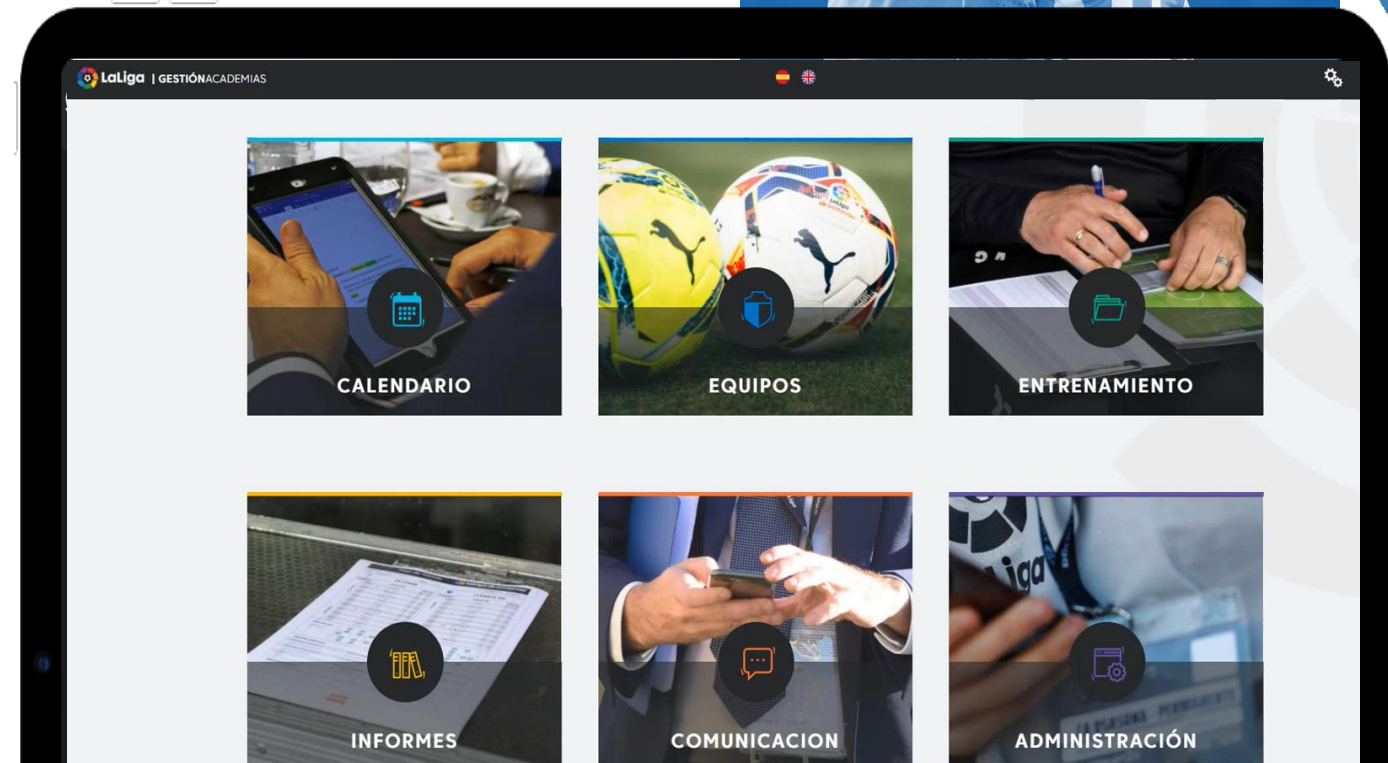
It is a tool for the comprehensive management of the academies of any sports entity at an international level.

Academy Manager allows, among others:

- ✓ Optimise daily work processes
- ✓ Create specific training sessions
- ✓ Analyse performance
- ✓ Generate customised reports
- ✓ Share information between different roles

Features

-  Interactive chat between users
-  Single point of entry
-  Anywhere, anytime
-  Data analysis



¿What is Academy Manager?

>> Sports projects

Objectives



01.

Provide technicians with a user-friendly tool that enables time optimisation

03.

Centralise the control, supervision and evaluation processes of the technicians' activity at the destination

02.

Unite a methodology that is adapted to the context and dimensions of the project that is being developed

04.

Formalise communication and sports protocols, making them more fluent and consistent



CALENDAR

A schedule where we can visualise all the project activity, it brings together the necessary training and competition information



TEAMS

A portal where we can find updated information on all the team members (staff/players)



TRAINING

Plan and design every time structure you need to implement the project methodology



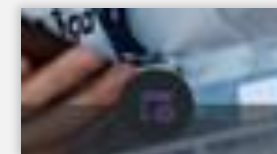
REPORTS

Automatic quantitative reports: find out about the project data and information on the teams in the structure, as well as every player



COMMUNICATION

A portal that makes internal communication easier, recording daily activity by means of a customised chat and/or sending notifications



ADMINISTRATION

Monitoring users: access, enabling permits and assigning roles within the platform



Features

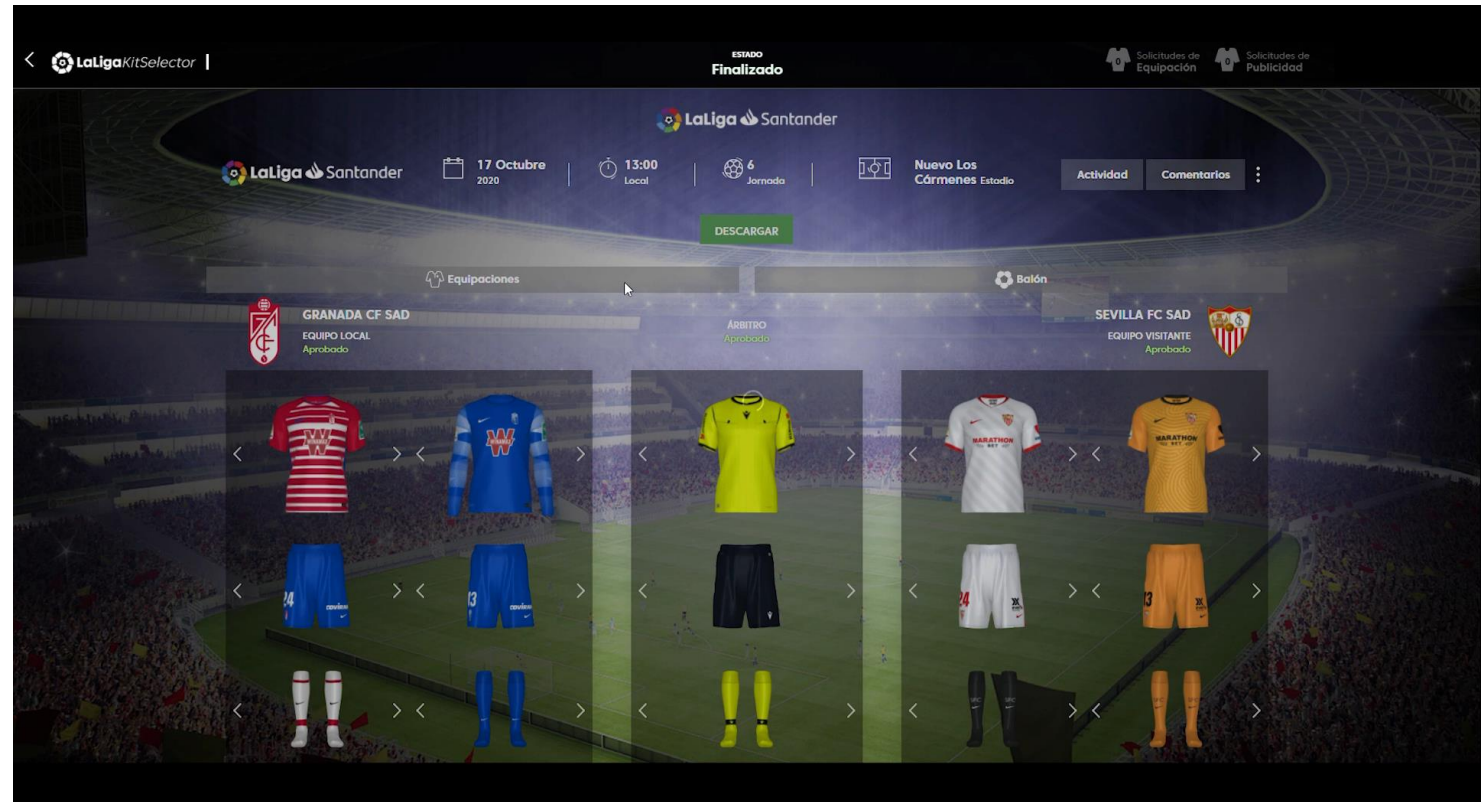
LaLiga Tech's experience with these competition management tools

References

LaLiga has been using this technology for **4 seasons now**. The result has been a **resounding success**, the solution has eliminated **errors** and created a **digitalized sound process** to work between all stakeholders

References Comp. Mgmt

-  +150 teams have used this technology
-  Used in 1st and 2nd division (LaLiga Santander & LaLiga Smartbank)
-  15 international academies (LaLiga & Partners)
-  +500 users

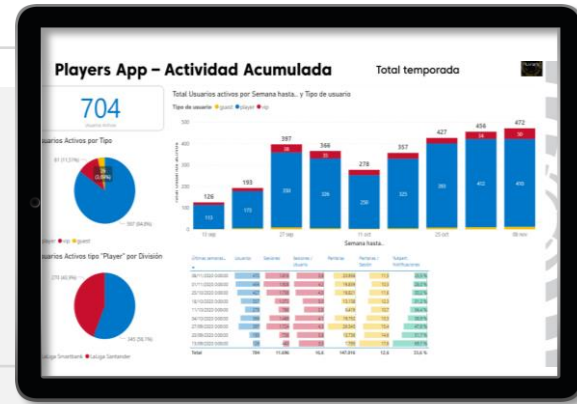
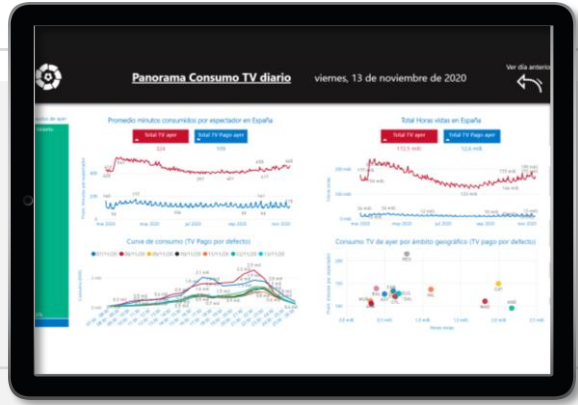


Competition Dashboards



Strategic dashboards

» Audiences TV | OTT



» Digital Metrics

Strategic dashboards



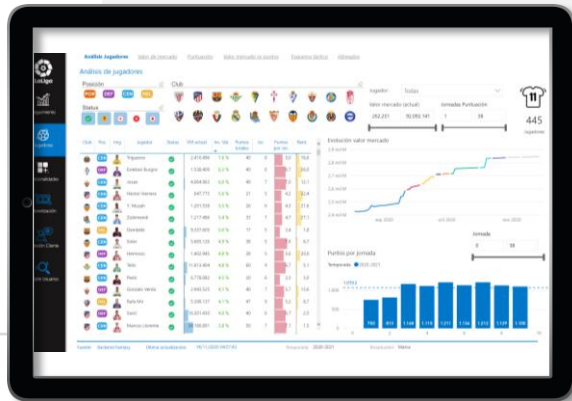
Clubs Scorecard



International Business



Financial Control



Fantasy | App



Fan Analytics



Activation campaigns

How we differentiate ourselves

We come from sports and entertainment

We understand your business challenges
+ 6 years developing technology for LaLiga and other sports properties

We have a multi-disciplinary team of more than 100 industry experts



Experience

+

Ecosystem vision



+



Talent

+

Advanced Analytics



Holistic and modular offering

Our single data-driven ecosystem generates value and enriches your business

Data-driven decision making that brings companies closer to their strategic objectives



Our mission

Empower the **Sports & Entertainment** sector with **modular technology solutions** that enable clients to address the challenges and opportunities of **fan, competition and content management**.

Enable data-driven decisions through a digital ecosystem and specific products



CONNECT



OPTIMIZE



CONTROL



EXECUTE

LaLiga Tech is structured around a unique data-driven ecosystem

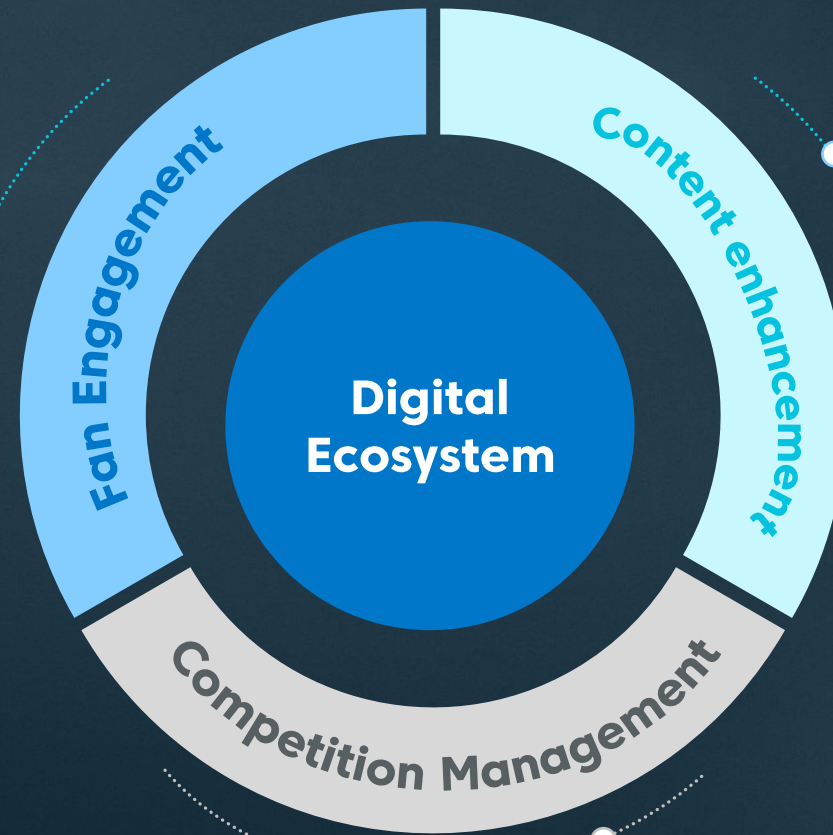
Capabilities

Understand your fans creating a single fan view (360°)

Perform data-driven marketing activations

Monetize customer Intelligence

Improve competition management, operational efficiency



Provide valuable insights to professionals & fans

Fight against digital piracy

Protect your brand's value

Harness the power of AI capabilities to take data-driven decisions

LaLiga Tech

The unique benefits of this model

The keys to our digital ecosystem

Accessible

Adapting to the needs of small, medium & large organisations



Scalable

Enabling clients to expand their technology footprint over time

Specialist

Products developed by and for sports

Products that co-exist and interact within the ecosystem

