



CONNECTED
TECHNOLOGIES
**FOR A SMARTER
WORLD**





**An international,
tech & industrial
midcap**



€619M

Revenues 2021 (proforma)



13,7%

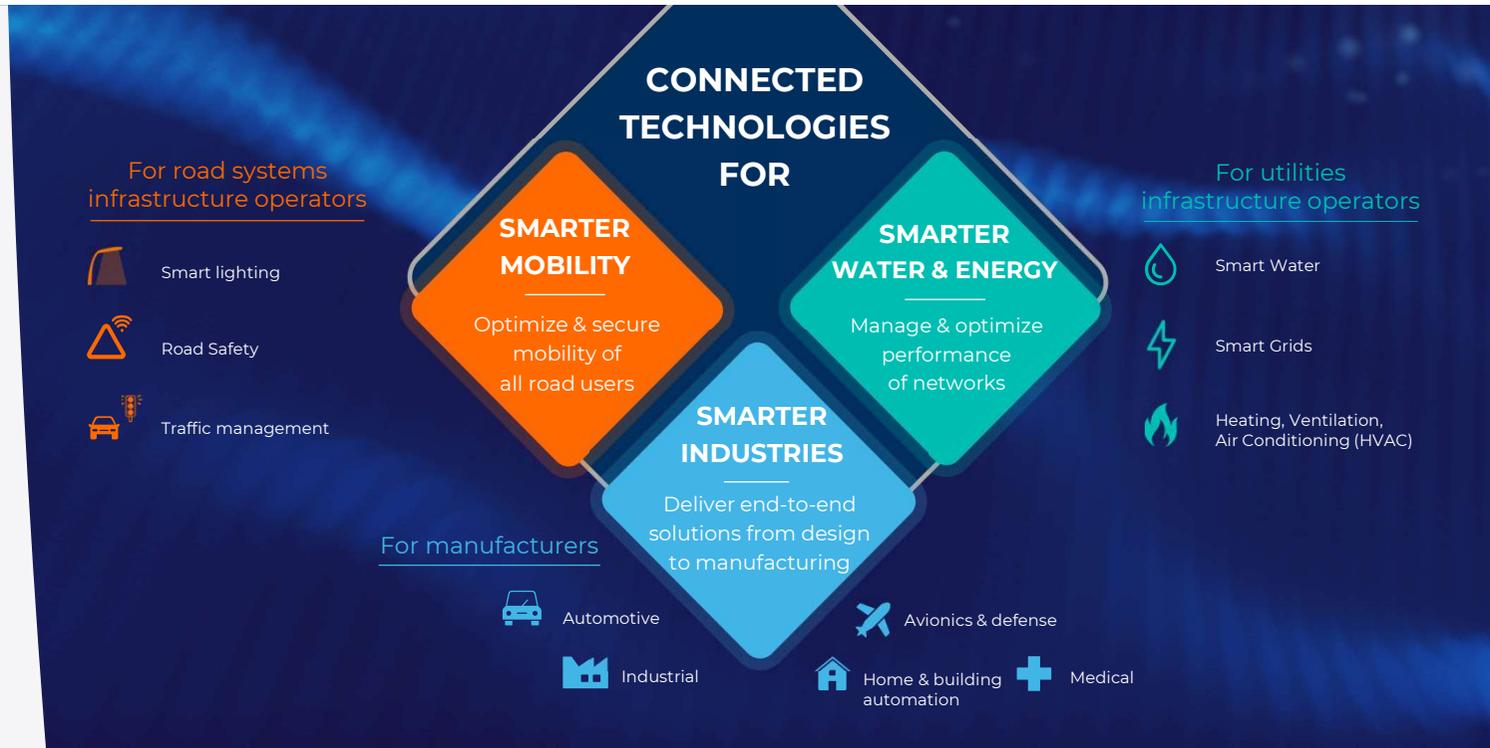
organic growth

vs 2020 (revenues)



~5,300

Collaborators* 2021
in 12 countries



OUR AMBITION

Become a global leader in industrial IOT solutions & electronic equipment for critical applications

EMEA - 80% revenue

- FRANCE
- GERMANY
- SPAIN
- POLAND
- ITALY
- BELGIUM
- TUNISIA
- MOROCCO

NORTH AMERICA - 20% revenue

- USA
- MEXICO

APAC

- SINGAPORE
- CHINA

* including 4,100 LACROIX employees

Environment activity: Key figures

SMART
WATER

282
people

5
countries

No.1
in France & Germany

€ 68M
revenue

SMART
GRIDS

+25%
Export sales

+40
Years of expertise
in telemetry

SMART
HVAC

10%
of annual revenue
Invested In R&D

More than
800 000
Sites equipped
Around the world

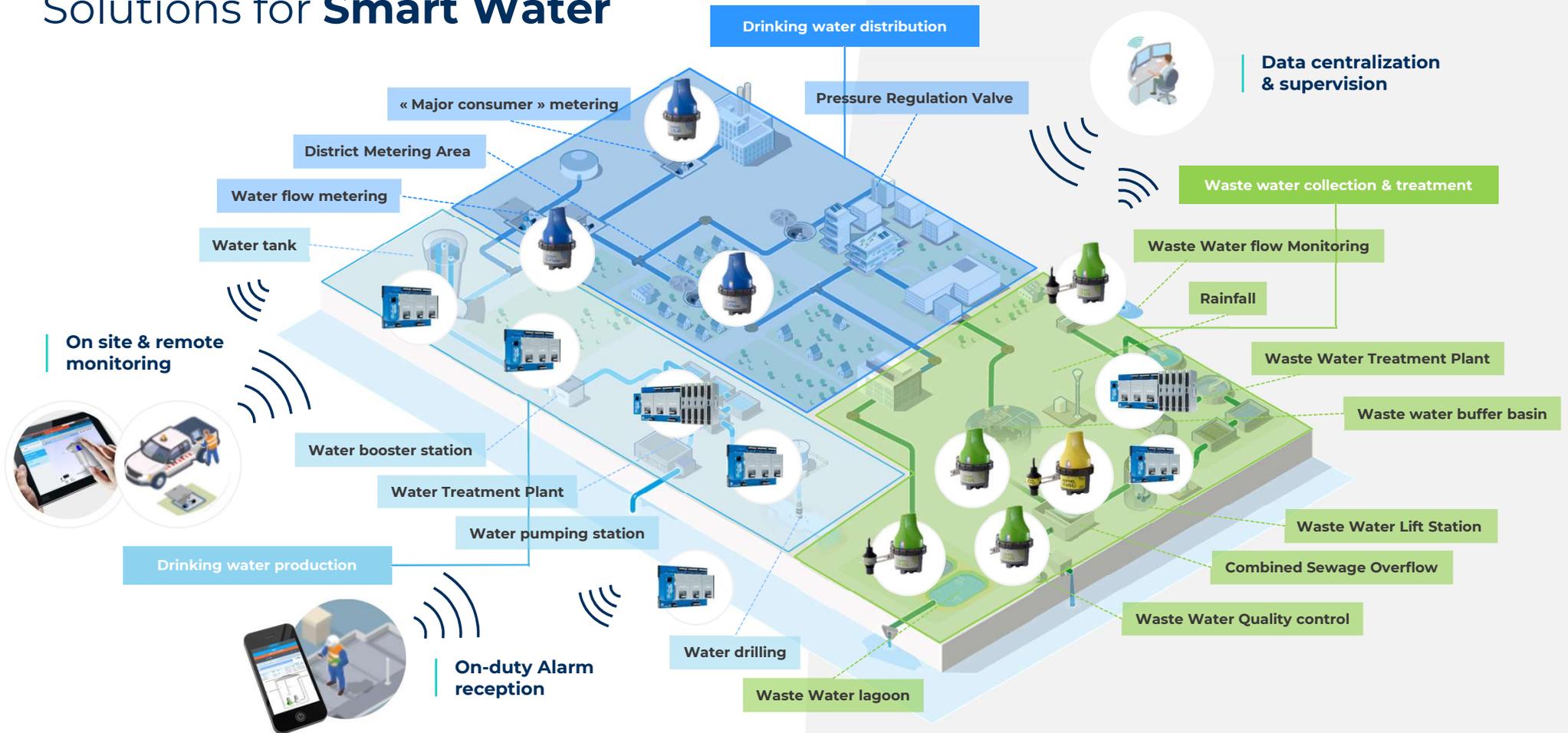
Environment activity: An international presence

Subsidiaries & Channel Partners

-  LACROIX subsidiaries
-  Smart Grids Channel Partners
-  Smart Water Channel Partners



Environment activity: Solutions for **Smart Water**



Environment activity: Products portfolio

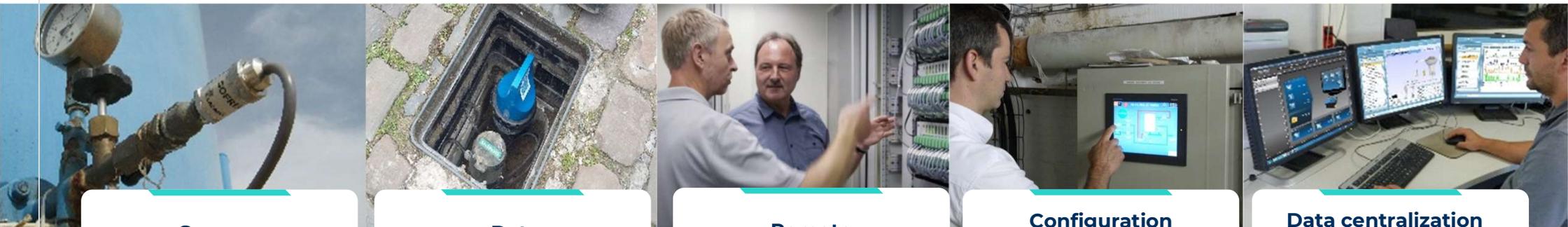


Core Unique Selling Proposition

| Easy use

| Reliability

| Cybersecurity



Sensors & accessories



Data Loggers



Remote Terminal Units



Configuration & On site visualization tools



Data centralization & Cloud data management solutions



Environment activity: Permanent commitment of the **Customer Journey**



PROJECT ASSISTANCE

+15 000
Customized offers



CABINET DESIGN & BUILDING

+2500 customized
solutions / year



TRAINING

more than **+700**
clients trained / year



HOTLINE

90%
calls dealt with
on 1st contact



START UP ASSISTANCE & COMMISSIONING

+100
assignments / year



CUSTOMER PORTAL

+2000
documents
downloaded



AFTER-SALES SERVICE

Hardware
diagnostics
within **48hrs**

Environment activity: Some of our main customers (France)



Environment activity: Some of our main customers (Spain)



Canal
de Isabel II

suez

aqualia

GESTAGUA

global omnium

acciona

facsa
ciclo integral del agua

Bilbao Bizkaita Ur Partzuergoa
Consejo de Aguas Bilbao-Sabana

EMASESA
empresamunicipal.com

EMASA
Empresa Municipal
Aguas de Málaga

emalsa

PROMEDIO

BALTEN
BALSAS DE TENERIFE

ema

Environment activity: Some of our main customers (Italy)



Some of our international customers

