



Telemédico

Revolutionizing healthcare solutions

## How can your company benefit?



### Cost saving

around 40-60% cheaper than stationary visits



### Pay for results

Our AI medical triage determines the symptoms, which can be solved through telemedicine, avoiding a more expensive, stationary follow-up visit.



### Better slot availability to GP and specialists

Everywhere, in patient native language and even in 3 min



### Attract more customers

a point of differentiation in the marketplace, more and more companies/ patients expect this service in the package

## Demonstrated 850 000E/ year savings



## Telemedico removes the risk of telemedicine

### Standard Video conferencing tools

- ✓ Video connection with a doctor
- ✗ No GDPR and HIPAA compliance
- ✗ No high level of data security, no way to determine if and what information is stored
- ✗ No reliable transmission security



### Telemedico

- ✓ Video connection with a doctor
- ✓ Full compliance with GDPR & Blueprint—HIPAA/HITRUST
- ✓ Data security, **Microsoft Azure Blueprint** secure end-to-end foundation for sensitive and regulated data
- ✓ Encrypted p2p connection between 2 devices

## Our cooperation models



### Pay for success

Teleconsultation as a service provider

- + Fees for the resolved consultations
- + Reduced risk (only 20% higher fees)
- + Many languages available



### Fee for services

Teleconsultation as a service provider

- + Fee charged per each consultations
- + Standards fees
- + Many languages available



### SaaS model

Technology provider under White label

- + Monthly subscription costs
- + Technology implantation costs
- + A fee charged per consultation number

## Why us?



Whitelabel



Biggest insurance brands checked our quality (20+ cooperations)



Ready setup to start with our current network of doctors or to start in a few weeks for any new language (doctors recruitment process)



Integrations with medical devices - telemonitoring

## About us

5 years

we are already on the market.

20 000 patients

consult a doctor every month.

4.5 mln people

have access to **Telemedico** platform.

6 languages

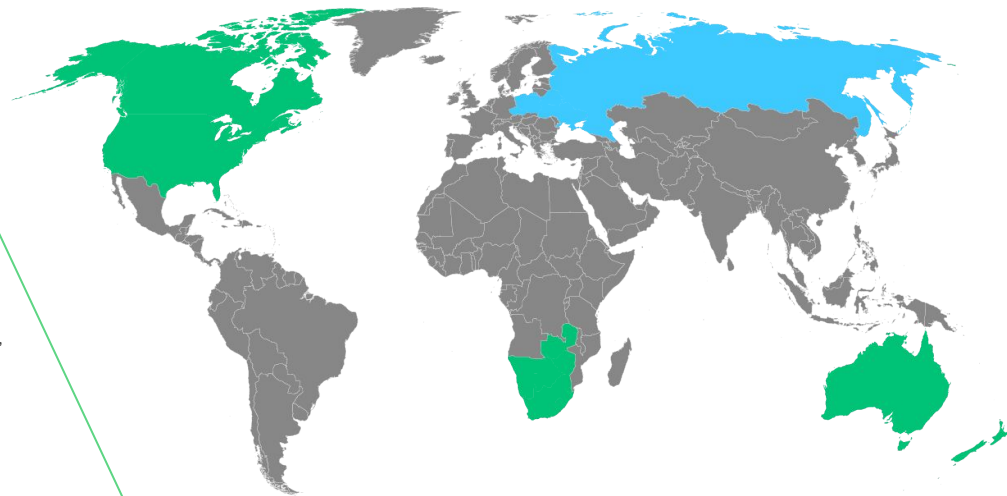
**are available.** English (8am-10pm), German, Italian,, Polish(24/7), Russian (8am-10pm) and Ukrainian (8am-10pm)

5 continents

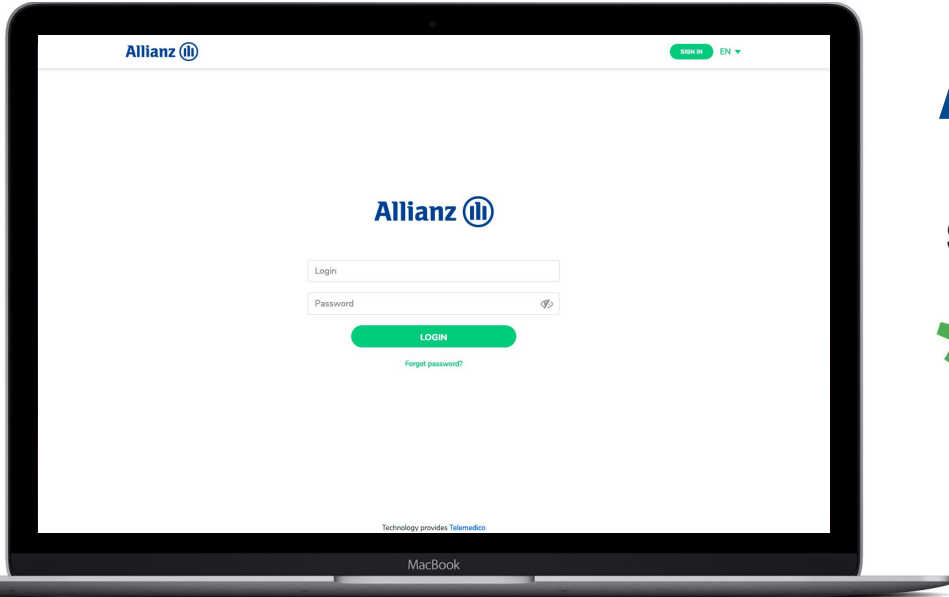
**Our patients can consult doctors everywhere**  
Europe, Asia, Africa, Oceania, North and South America

20 companies

**We collaborate with companies from**  
Poland, Czech Republic, Russia and Ukraine



# Our partners





# Health Insurance

Teleconsultations added for health insurance product  
(case study of one of our partners)



## Scope



Dedicated white label panel



AI triage



Two consultation booking options  
By patient online or via call center.



Monthly reports

## Main benefits

- **Costs reduction 50% per visit**  
Decreased the number of stationary visits by 6%
- **Improved GP and specialist access**  
within 2 min 24/7
- **Improved coverage**  
in rural regions and cities
- **Increased patients satisfaction**  
96% patient what to use the service again

# Assistance

Teleconsultations added for travel insurance



## Scope



Monthly reports



AI triage



two Mode of of arranging the visit  
immediately or calendar



Medical report on demand

## Main benefits

- **Costs reduction 70% per visit**  
Decreased the number of stationary visits by 20%
- **Doctors speaking in the native language**
- **Improved coverage**  
In Europe and other continents
- **Improved GP waiting time**  
within 2 min 24/7

# Healthcare provider

Telemedicine platform for Enel-med



enel-med

## Scope



Dedicated solution under white label



Web & Mobile App



Complete integration with existing system



AI for doctor and patient

## Main benefits

- **Greater area reach & expansion for specialists**
- **Effective monitoring and treatment**
- **Improved coverage**
- **Attract more customers**  
more companies expect this service in the package

# VAS (value added service)



## Scope



Dedicated solution under white label



Adding online consultation to other products



Adding to school insurance, life products & credit products

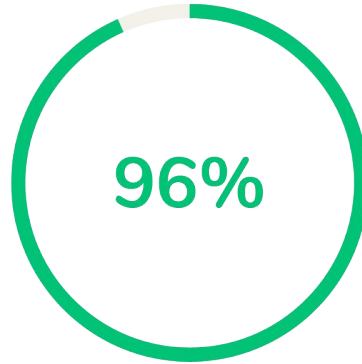
## Main benefits

- **New income stream**
- **Increase client loyalty**
- **Offer differentiation**

## Satisfaction of patients after remote consultations



Patients prefer to choose an **online visit** when recommended



patients wants to use the service again in the future



Our doctors

## Data security

In Telemedico we and our partners attach great importance to data security



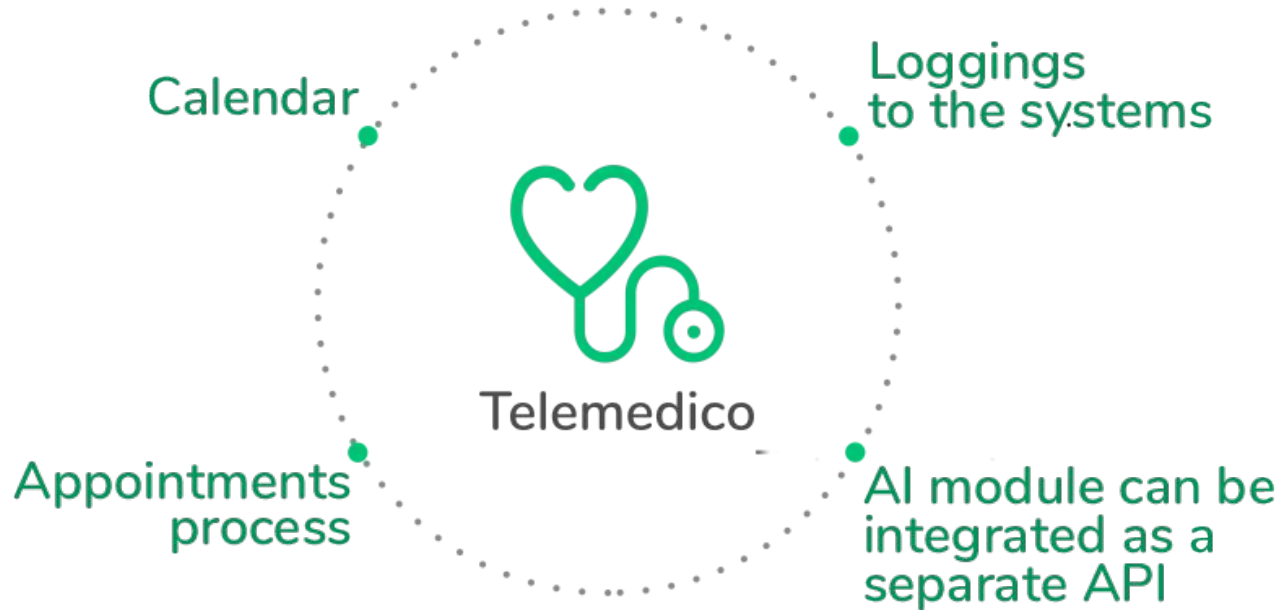
We use **Microsoft Azure** cloud which leads the industry in ISO certifications (ISO 27001 and others)

Full compliance with GDPR regulations

Compliance Blueprint—HIPAA/HITRUST

# Integration API

API enabled integrations between data, applications, and devices



# Contact



## Paweł Sieczkiewicz

CEO

 [pawel@telemedi.co](mailto:pawel@telemedi.co)

 +48 697 131 479

 <http://telemedi.co/>

 <https://www.linkedin.com/in/sieczkiewicz/>