



Smart and Innovative for the Future with Microsoft Azure

Arvato Systems is your partner for excellent Microsoft Azure management

Tackle the Challenges of Digital Transformation with the Microsoft Azure Cloud.

In an increasingly complex world, IT departments in companies often cannot focus on their core tasks. Issues such as storage environments or server security eat up a great deal of time and resources. But it doesn't have to be that way: As an experience managed service provider with outstanding expertise in Microsoft Azure technologies, we ensure that your IT infrastructure operates scalably and flexibly in the Azure cloud.

Focus on your core business, and we'll handle the rest

With an Azure-based infrastructure and state-of-the-art applications, you can pick up the pace, save on IT costs, and respond flexibly to new requirements. Don't miss out on the potential offered by comprehensive Azure cloud services. Take advantage of the benefits of a fully integrated Microsoft IT infrastructure and finally get the freedom you need to focus on your core business.



We're the Right Partner for Microsoft Azure Solutions, Because of:

Cloud Transitions

... we can support you in the transition of individual applications or even entire IT environments with our proven best practices.

Innovative Application Development

... our DevOps teams develop and run cloud-native applications with innovative technologies and Azure platform services.

Cloud Consulting

... we offer a strategic, reliable approach that facilitates the most effective use of digitalization resources.

Modern Workplace

... our modern workplace solutions make it easier for you to modernize your Office IT so we can offer you the entire Microsoft portfolio fully integrated..

Managed Services

... we have many years of experience as a managed service provider, both in traditional managed services and in the cloud-native world.

Solid Partnership

... we have maintained a long-term collaborative partnership with Microsoft for many years and are an award-winning Microsoft Gold partner today.



1

Our Services for you!

Innovations from the Azure Cloud

Thanks to the innovative Microsoft platform services in the areas of big data analytics, IoT, cognitive services, bots, and RPA, we can find smart solutions to the challenges your business faces and support you in the development of your own IP.

SAP on Azure

In standard workload scenarios, SAP systems from the Microsoft Cloud make it possible for you to improve your reaction times, reduce your costs, and guarantee a high level of data and system stability. We will support you in the process with our more than 30 years of experience in operating and consulting on SAP.

Managed Service Operations

We draw on our experience and broad expertise to run and manage your systems: From traditional infrastructure to cloud-native development. In the process, we rely on smart automation and ITIL®-based monitoring solutions. We use artificial intelligence to run AI Ops and shorten provisioning, for example. In that sense, with our operation services, you benefit from continuously improved processes.



2

Our Services for you!

App Modernization

If you want to be properly prepared for the future, your applications need to be scalable and flexible. This transformation is made possible by platform services from the Microsoft Cloud and cloud-native software development. Benefit from our expertise and reduce your IT costs by transforming your applications. We rely on DevOps methods and end-to-end accountability in our developer teams to help you achieve rapid market launch times.

Cloud Consulting

Cloud transitions are an integral aspect of digitalization. Design your cloud strategy by identifying, shaping, and implementing your cloud transitions. Our highly trained and practically-minded design thinking moderators, cloud-native software architects, experienced transition managers, and infrastructure specialists help you come up with ideas and strategies, develop a concept and design, and implement the right solution for you.

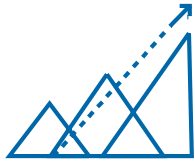
Digital Workplace Solutions

The cloud solutions from Microsoft, such as Windows 10, Office 365 ProPlus, and other Office 365 services like Exchange Online, Skype for Business Online, or SharePoint Online are well established in the day-to-day business routines of many companies. As a recognized Microsoft Cloud Solution Provider, we also integrate Microsoft Cloud solutions into your IT ecosystem, with a custom fit and independent of the respective license model.



Business demands...

Innovation



More innovation at a faster pace

Costs



Take advantage of cloud scale and economics

Agility



Business agility and flexibility

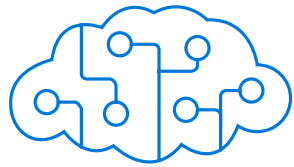
Repeatability, Predictability, Availability



Fast & predictable response to change, and zero downtime

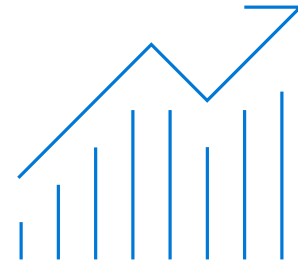


What are you solving for?



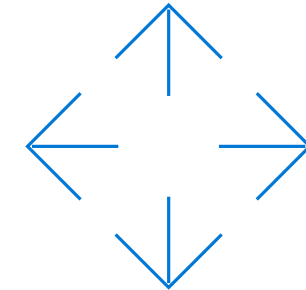
Innovation

- Focus on the applications
- Enable developers
- Deliver new and reliable services quickly



Economics

- Invest in competitive differentiators
- Reduce capital expenditure

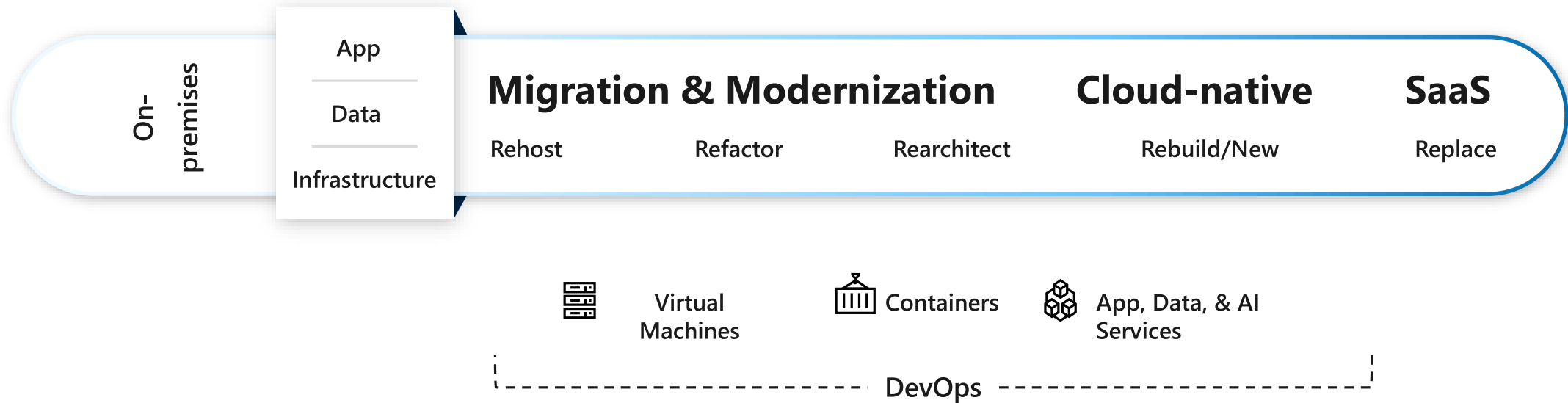


Flexibility

- Choose where to deploy
- Decrease risk of vendor lock-in



Customer Cloud Journey





Common challenges

Moving to the cloud should directly address your organization's unique needs



Cost of moving

Are there **affordable** options that make sense for our needs?



Planning for migration

Are we **ready** for the move?
Will our workloads break down?



Undertaking transformation

What technologies can I depend on when executing our **cloud strategy**?



Go-to for support

Are there different **sources** for different problems?



Choose Azure for your business workloads and stay with the technology leader you trust

Meet your business needs at your pace by migrating seamlessly to Azure



Save more money

Save up to **82%** by taking advantage of increased savings through the Azure Hybrid Benefit and increased operational efficiencies.



Easily plan migrations

Migrating to Azure IaaS can lead to a **73%** reduction in datacenter footprint. Microsoft and its partner ecosystem offer a variety of tools to help you confidently migrate your workload to Azure.*



Modernize apps beyond infrastructure

With Azure IaaS, seamlessly move apps to the cloud and back, and gain further efficiencies by as much as **80%** by developing and deploying on Azure PaaS.**



Get first-class, first-party support

Get all the help you need from **one** source.

Sources:

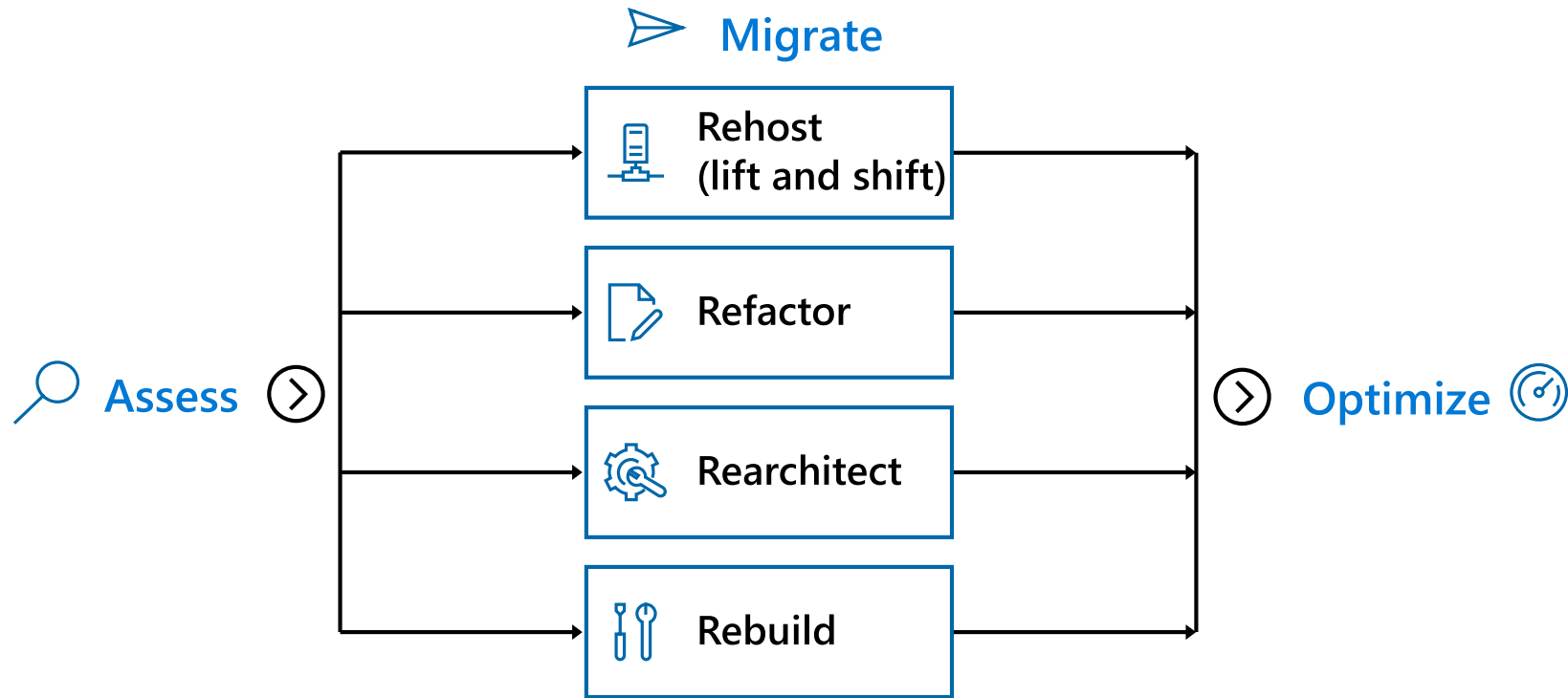
* The Total Economic Impact Of Microsoft Azure IaaS, June 2017

** The Total Economic Impact of Microsoft Azure Platform-as-a-Service, June 2016



Azure Migration Journey

Top-down buy in: Business case | Executive sponsorship | Business and IT alignment



Foundational investments: Technical | Process | People



Arvato Systems | Our Areas of Expertise!



Gold Cloud Platform
Gold Cloud Productivity
Gold Collaboration and Content
Gold Application Development
Gold Datacenter

Microsoft Gold expertise

- Cloud platform
- Cloud productivity
- Collaboration and content
- Application development
- Datacenter
- Data platform
- Windows and device

Fast Forward

Microsoft Top-Partnerprogramm

Fast Forward

Arvato Systems is a member of Microsoft's Top Partner Program 2019.



More than 120 certified Microsoft consultants and technicians

Arvato Systems is part of the Microsoft Partner Network, meaning that we have certified consultants and technicians who are constantly improving their knowledge via the network. They include enterprise architects, cloud solution architects, and cloud technical specialists, among others.