Microsoft365 Copilot
Readiness & Deployment

WHAT

Copilot is a powerful Generative AI assistant that helps you with your daily challenges in an ever-evolving digital environment.

But Copilot is not just a tool for developers. It can also help you transform your business processes, workflows, and outcomes across different domains and industries. Whether you want to automate tasks, optimize performance, enhance customer experience, or innovate new solutions, Copilot can help you achieve your goals with less code and more intelligence.

However, adopting Copilot is not a simple switch. It requires careful planning, preparation, and support to ensure a smooth and successful transition. That's where ConXioN comes in. We are a leading partner for Microsoft 365 solutions, with extensive experience and expertise in Copilot deployment and readiness. We can help you assess your current situation, identify your needs and opportunities, and design and implement a customized solution that maximizes the value of Copilot for your business.

Solution Offer

Our solution offer is based on the following information that you provided us, which reflects your interest and willingness to adopt Copilot as a Generative AI assistant for daily work. We have tailored our offer to address your specific challenges and goals, and to align with your industry and persona specialization.

- Deployment and readiness
- Target audience : BDM and End Users, ITDM
- Assess customer licensing and technical readiness and address gaps
- Assess customers data protection and governance posture and address gaps
- Showcase value of Microsoft 365 Copilot and identify high-value scenarios
- Evaluate and support Microsoft 365 Copilot technical readiness
- Identify key personas, high-value use cases, and impact estimates
- Build a business case
- Plan customer success with our Microsoft consultants
- Evaluate Microsoft 365 tenant usage and configure security and compliance
- Security, data governance, and information protection expertise
- Participation in Microsoft programs (When applicable)

Our solution offer consists of four phases: Discovery, Design, Deployment, and Adoption. Each phase has a set of deliverables and outcomes that will help you achieve your desired results with

Discovery

In this phase, we will work with you to understand your current situation, challenges, and goals. We will also assess your licensing and technical readiness, and your data protection and governance posture. We will use various tools and methods, such as surveys, interviews, workshops, and audits, to gather and analyze relevant data and insights. We will also showcase the value of Microsoft 365 Copilot and identify high-value scenarios that match your needs and objectives.

The deliverables and outcomes of this phase are:

- A comprehensive report that summarizes your current state, gaps, and opportunities
- A list of high-value scenarios that demonstrate the potential of Copilot for your business
- A roadmap that outlines the steps and milestones for Copilot adoption
- A business case that quantifies the benefits and costs of Copilot adoption

Design

In this phase, we will work with you to design a customized solution that leverages Copilot for your business. We will also evaluate and support your Microsoft 365 Copilot technical readiness, and identify key personas, high-value use cases, and impact estimates. We will use various tools and methods, such as prototypes, mockups, pilots, and tests, to validate and refine the solution design. We will also align the solution with your industry and persona specialization, and your security, data governance, and information protection requirements.

The deliverables and outcomes of this phase are:

- A detailed solution design document that specifies the features, functions, and architecture of the solution
- A list of key personas, high-value use cases, and impact estimates that define the scope and scale of the solution
- A technical readiness report that verifies the compatibility and performance of the solution with your Microsoft 365 environment
- A security and compliance plan that ensures the solution meets your data protection and governance standards

Deployment

In this phase, we will work with you to deploy the solution in your Microsoft 365 environment. We will also evaluate your Microsoft 365 tenant usage and configure security and compliance settings. <We will use various tools and methods, such as scripts, automation, and monitoring, to ensure a smooth and efficient deployment process. We will also collaborate with Microsoft account teams to plan customer success and support.
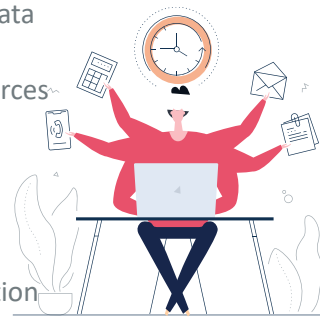
The deliverables and outcomes of this phase are:

- A fully functional solution that is integrated with your Microsoft 365 environment
- A tenant usage report that tracks and analyzes the usage and adoption of the solution
- A security and compliance report that confirms the solution meets your data protection and governance standards
- A customer success plan that defines the roles, responsibilities, and resources for ongoing support and improvement of the solution

Focus on the end user

Clear roadmap

Adoption

In this phase, we will work with you to drive the adoption and usage of the solution among your end users. We will also provide training, documentation, and feedback mechanisms to help your users learn and master Copilot. We will use various tools and methods, such as webinars, videos, guides, and surveys, to engage and empower your users. We will also participate in Microsoft programs to access best practices, resources, and updates on Copilot.

The deliverables and outcomes of this phase are:

- A high adoption rate of the solution among your end users
- A high satisfaction rate of the solution among your end users
- A high proficiency rate of Copilot among your end users
- A participation report that shows your involvement and contribution in Microsoft programs on Copilot

Solution that fits the needs

Conclusion

We believe that our solution offer is the best fit for your needs and goals. We have the experience and expertise to help you leverage the power of Copilot for your business. We have the resources and capabilities to deliver a high-quality solution that meets your standards and expectations. We have the passion and commitment to ensure your success and satisfaction with Copilot.

We look forward to working with you on this exciting and transformative project. Please contact us if you have any questions or feedback on our offer. Thank you for choosing ConXioN as your partner for Copilot adoption.