



Azure VMware Solution Discovery Workshop



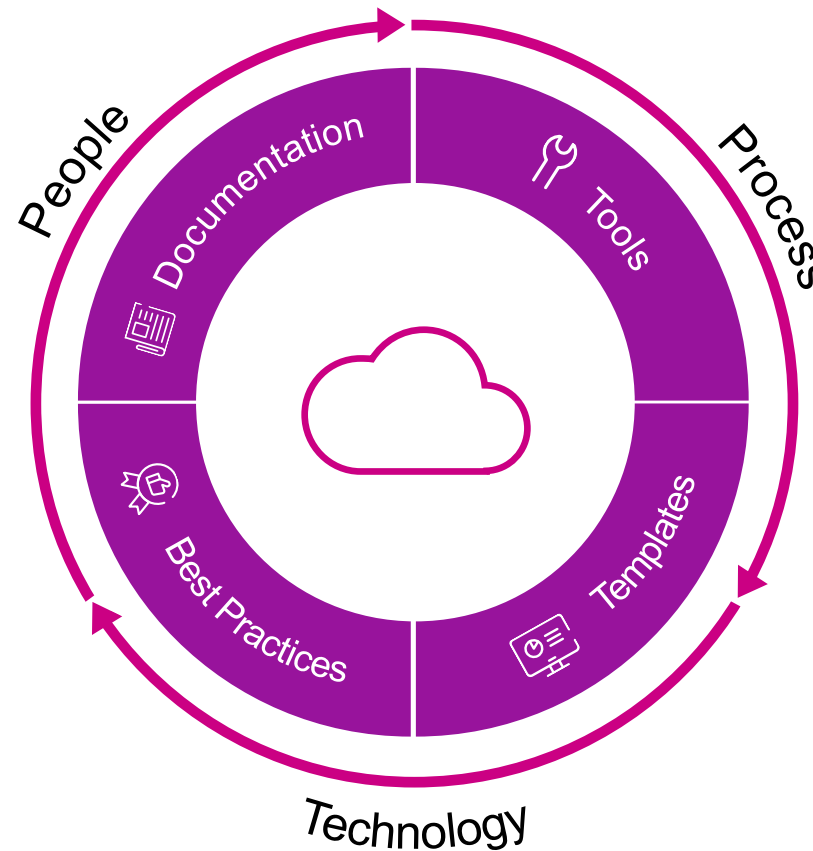
Azure VMware Solution | Discovery Workshop - Free



Outcomes and Benefits

4-hour free consultative workshop

- ◆ Overview of Azure VMware Solution
- ◆ Understand your VMware environment
- ◆ Understand your current strategy and challenges and how AVS can help
- ◆ Engage to determine how to adopt AVS successfully



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Azure VMware Solution 4-Hour Discovery Workshop

Extend or migrate your existing VMware Data Centre environment seamlessly to Microsoft Azure with Azure VMware Solution and Advania

At Advania, we are experts at helping organisations move quickly and easily to the cloud. Our Azure VMware Solution (AVS) Discovery Workshop helps you understand how you can realise the benefits of moving and integrating your VMware-based workloads with Azure.

In this 4-hour AVS discovery workshop we will collaborate with you to understand your current VMware environment, identify how AVS would benefit your strategy and determine the appropriate next steps.

Seamlessly integrate or migrate your existing VMware environment with Azure

- ◆ AVS is Azure
- ◆ AVS is cost-effective
- ◆ AVS accelerates journey while reducing disruption

Azure VMware Solution enables a range of benefits:

Commercial	Technical	Sustainability
<ul style="list-style-type: none">◆ People skills and experience investments are maintained◆ Reduced TCO through lower costs for maintenance, provisioning and procurement◆ Velocity through increased speed and agility with reduced disruption	<ul style="list-style-type: none">◆ Familiar VMware tooling◆ Cloud-native hybrid workload management	<ul style="list-style-type: none">◆ Infrastructure consolidation◆ Dynamic scalability◆ Reduced hardware e-waste
<ul style="list-style-type: none">◆ Azure Reserved Instances (RIs)◆ Azure Hybrid Usage Benefit (AHUB)◆ Extended security updates◆ Consumption-based model	<ul style="list-style-type: none">◆ Azure ecosystem service proximity◆ First-party supported solution by Microsoft	<ul style="list-style-type: none">◆ Cloud-native sustainability features◆ Carbon reporting and monitoring

Microsoft 2023 Partner of the Year Winner Education Award

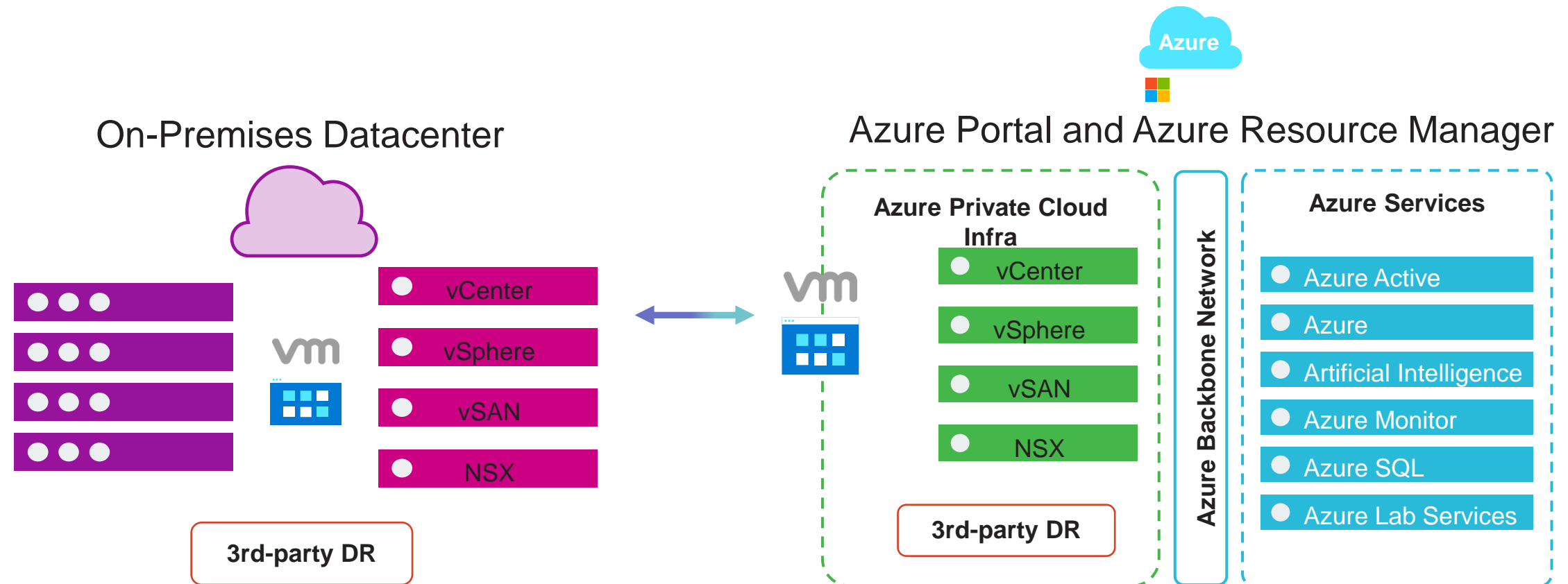
Microsoft Partner Azure Expert MSP

Microsoft Solutions Partner Infrastructure Azure Specialist Azure VMware Solution, Azure VMware Migration, Azure VMware Desktop

What is Azure VMware Solution?



- A comprehensive VMware environment hosted on Azure infrastructure.
- Run VMware workloads natively as an Azure service.
- Manage and secure applications across VMware environments and Microsoft Azure.



Top 5 Reasons to Migrate with Azure VMware Solution



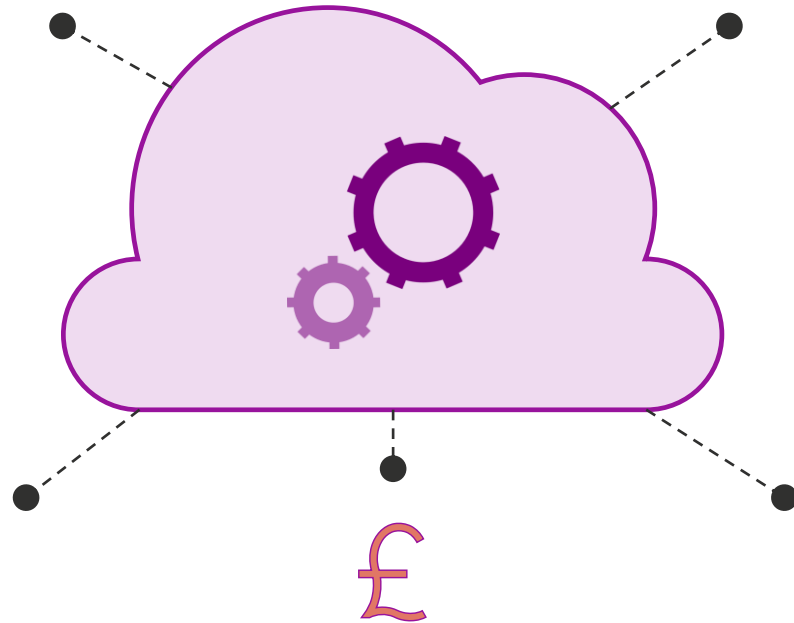
High availability, cloud bursting, and disaster recovery



Speed and simplification of migration/hybrid cloud



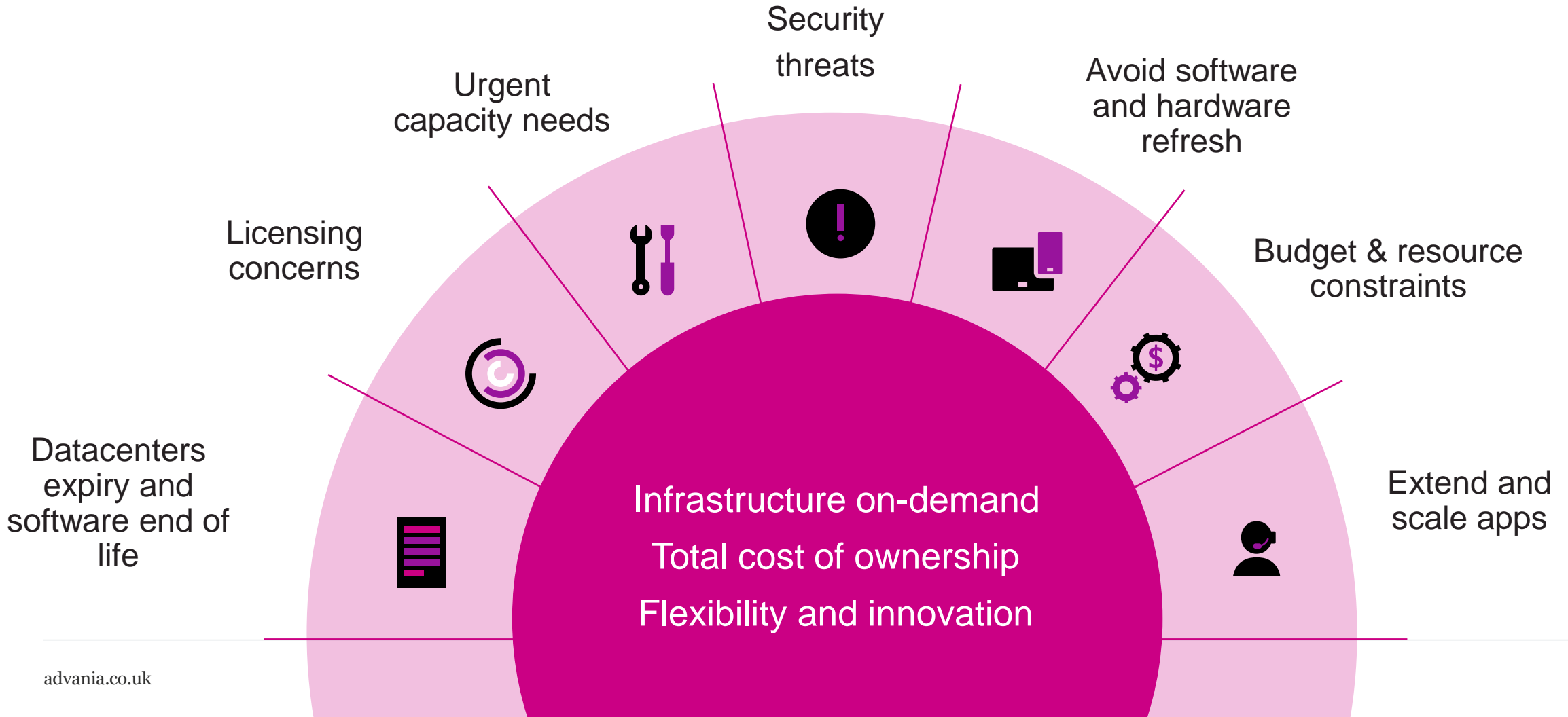
IT expansion, datacenter reduction, or retirement



Application modernisation, development, and testing

Cost-effective way to run VMware apps on Windows Server and SQL Server

Why VMware organisations move to the cloud

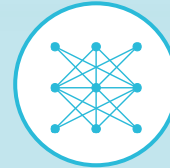


High Level Benefits of Azure VMware Solution



Commercial Benefits

- **People.** Preserve VMware skill investments by minimising the need to manage cloud skills gaps.
- **Reduced TCO.** Lower costs for maintenance, provisioning and procurement, Azure takes care of all upgrades, patching, and 1st Line support.
- **Velocity.** Increased speed and agility while reducing disruption in transformation.
- **Reserved Instances.** 1- or 3-year reserved instance discounts.
- **Azure Hybrid Usage Benefit.** Port your licensing for Windows Server and SQL.
- **Sizing and Density Flexibility.** Drive more value through sizing precision.
- **Security Updates.** Free extended updates.



Technical Benefits

- **Familiar Tooling.** Continue to use the same VMware management tools and operational processes, native vSphere support including a fully-featured networking stack, vSphere management, vSAN, NSX-T, and HCX Enterprise to support Replication Assisted VMotion
- **Hybrid Management.** Azure Arc hybrid management, keep applications and data close with low latency Azure ExpressRoute Global Reach, scale infrastructure as required, on-demand capacity – add/delete clusters as required.
- **Azure Ecosystem.** Secure workloads with Defender for Cloud, monitor and recover native and on-premise workloads with Azure monitor, backup, ASR, and backup server.



Sustainability Benefits

- **Infrastructure Consolidation.** Energy savings through reduced physical hardware footprint
- **Dynamic Scalability.** Easy scaling for efficient resource utilization.
- **Reduced Hardware Waste.** Extend the lifecycle of existing VMware investments through migration.
- **Renewable Energy Commitment.** Align your sustainability goals with Microsoft's significant commitments and pledges to be carbon-neutral.
- **Cloud-native Sustainability Features.** Native tooling to identify energy-intensive operations.
- **Carbon Reporting and Monitoring.** Azure tools and services for tracking and reporting carbon emissions associated with cloud usage.



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