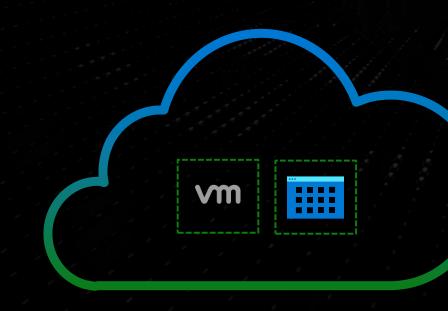


## **Azure VMware Solution**

Run VMware natively on Azure and accelerate cloud migration

Jam Session



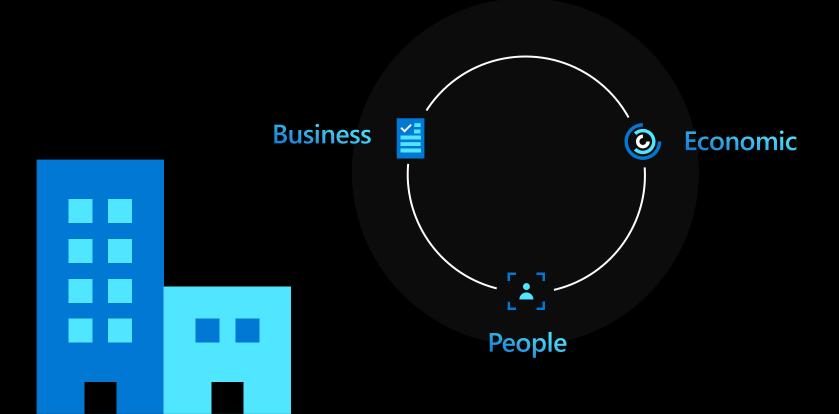


# The cloud journey has many different entry points...



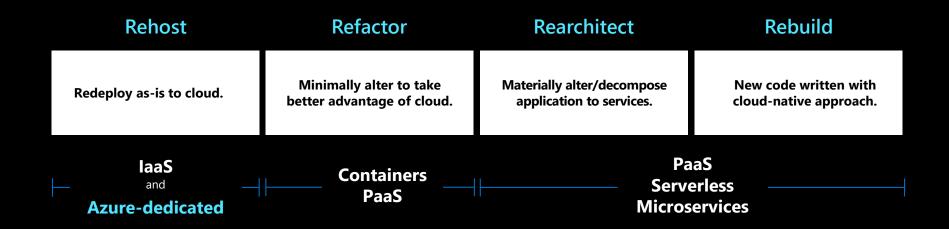


...with many variables impacting your cloud decisions





## Plus, what's the path of applications in the cloud migration?





## There is a way forward



You can accelerate your cloud migration...

...and, together, we can help you get there.



Microsoft Azure Infrastructure designed for every workload





Modern **Business-**Apps Critical

Dynamic and Scalable

Seamless integration with additional Azure Services



Backup & Disaster Recovery



Security & Identity

Management & Operations

Purpose-built Azure for platform continuity







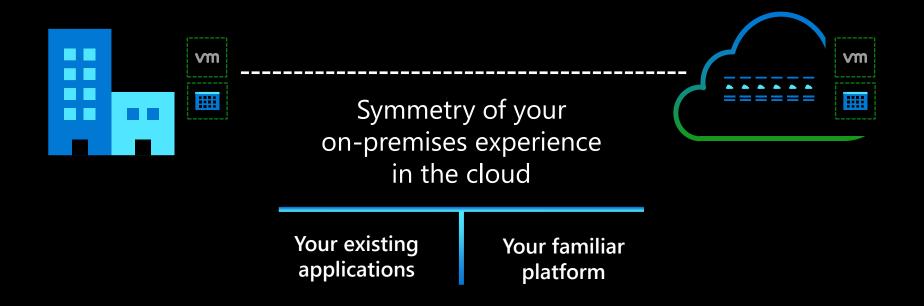
for IBM Power







### Microsoft Azure-dedicated Running your platforms in the cloud



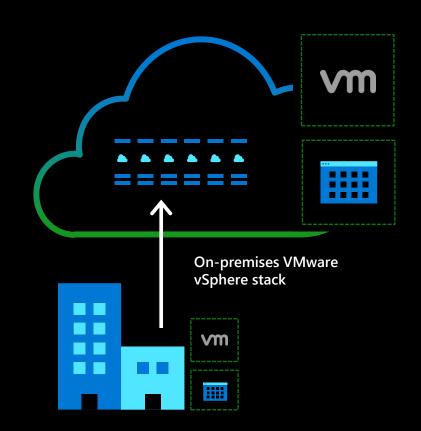


#### What is Azure VMware Solution?

A comprehensive VMware environment on Azure infrastructure.

Run VMware workloads natively as an Azure service.

Manage and secure applications across VMware environments and Microsoft Azure.





## Migrate and extend VMware workloads to the cloud



Reliability and scale



Accelerate migration



Modernize pragmatically



Run best on Azure

Accelerate your journey to the cloud

**Azure VMware Solution** 



### AVS alignment to your business needs





Speed and simplification of migration/hybrid cloud



IT expansion, datacenter reduction, or retirement



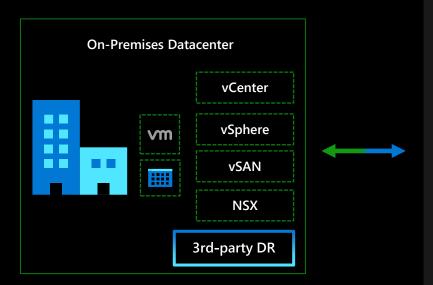
Desktop virtualization in the cloud

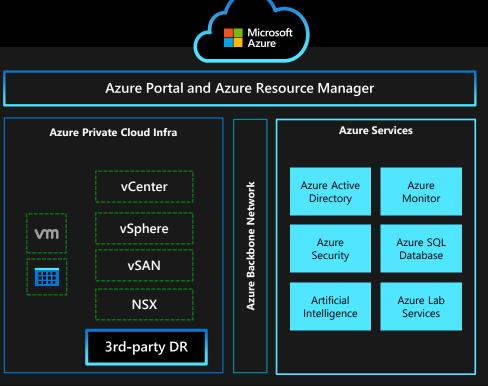


Application modernization, development, and testing



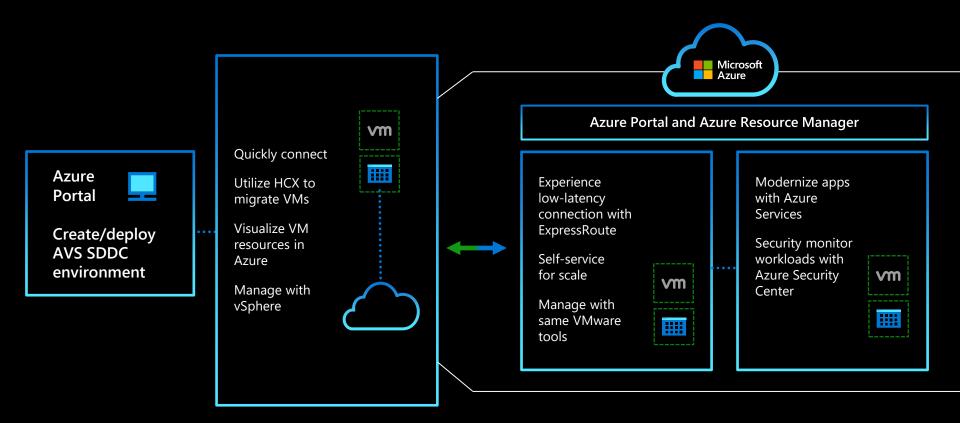
# Running VMware natively on Azure







### Migration made easy





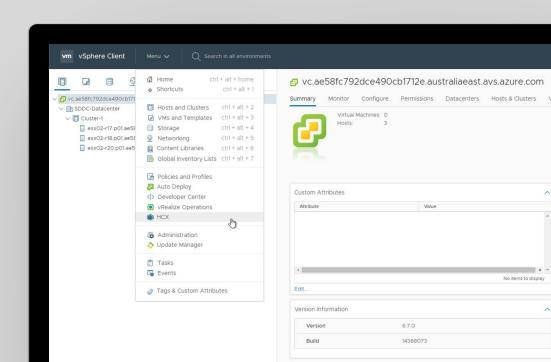
# Familiar and consistent VMware tools and technology

Native vSphere support

Fully-featured networking stack

vSphere management, vSAN, and NSX-T

HCX Enterprise now available to support migration





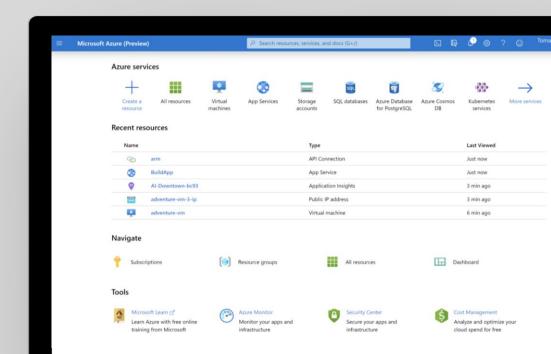
### Seamless management for Azure infrastructure resources

Scale infrastructure as your business needs it

Increase compute and storage during peak times

Add and delete new clusters as required:

- Min 3 nodes per cluster
- Max 16 nodes in a vSphere cluster
- Max 64 nodes to an Azure private cloud instance



## Azure pricing benefits for Azure VMware Solution

#### ARXUS A CLOUD FOR EVERYONE

#### Hourly Pay-As-You-Go (PaYG) Billing

#### **Reserved Instances**

1 year or 3 years reserved instance discounts for Azure VMware Solution.

Save 30-50% on the cost of dedicated nodes with RIs.

#### **Azure Hybrid Benefit**

Bring Windows Server and SQL Server on-premises licenses with Software Assurance to Azure.

Save up to 40% on laas. Save up to 55% on Azure SQL Database.

#### **Free Extended Security Updates**

3 years free security updates for Windows Server 2008 R2 and SQL Server 2008 R2.

25% savings over license cost to purchase standalone support.

**Available on Azure** 

Only on Azure



### The power of partnership

Partner of the Year 2019-2020



Joint sustainability commitment



**Shared customers** 









# AVS enabling your business growth and cloud journey



AVS is Azure.

Accelerate the journey to the cloud, at your pace.

Modernize with Azure services.

It's cost effective.

#### Get in touch



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Book a meeting

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