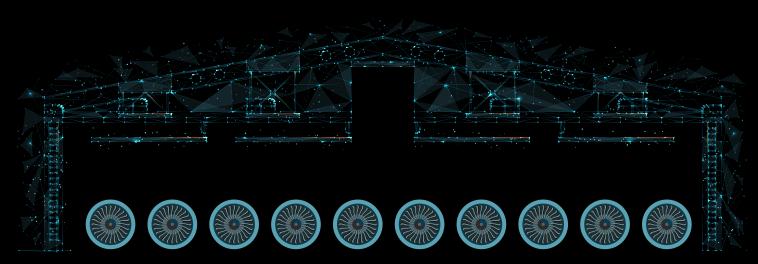


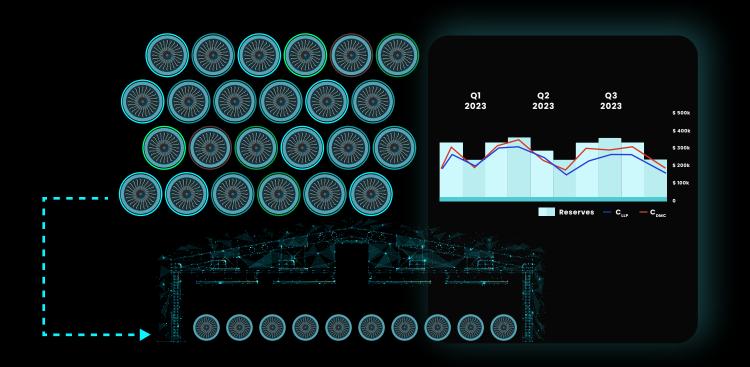


## Al Driven Asset Trades & Maintenance Value Economics

**Engine FinTwin® Asset Owner Edition** 



### Optimizing Build Goals for Shop Visit Value Economics



# 20% cost reductions in SV costs through smarter build goal management





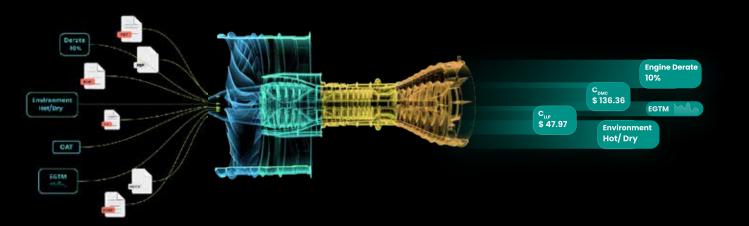
#### **PROBLEM**

Shop Visit Build Goals are a factor of tied leases, lease durations, potential trade decisions (Lease, Sell, Part-Out, Scrap) based on the Engine condition and Remaining Useful Life.

#### **SOLUTION**

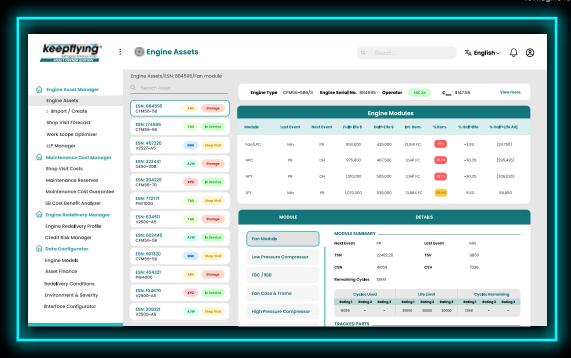
Ultimately, cashflows as a factor of rentals and reserves drive how effectively an Engine / fleet of Engines are managed based on their RUL. Simulate the impact of scenarios to assess costs, reserves and timing of Shop Visit instances along with work scope levels and predicted scrap rates as a factor of operating conditions.

### Simulating Commercial Impact of Asset Trades



# 15% reduction in costs through smarter asset placements





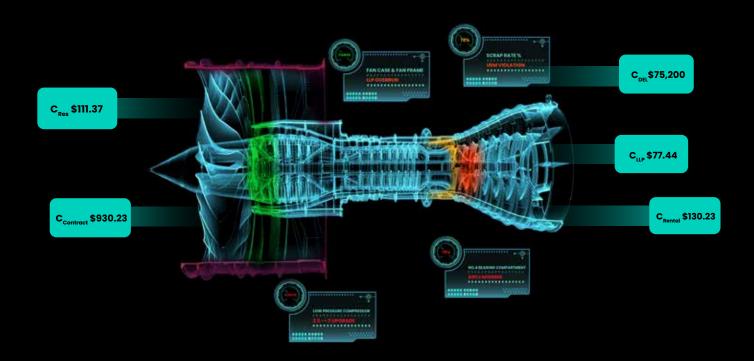
#### **PROBLEM**

A fleet of Engines under management have an array of possible revenue potentials depending on how and where the Engine is placed (Lessee profile) and the operating parameters (Environment and Utilization driven by routes, Thrust Rating among others).

#### SOLUTION

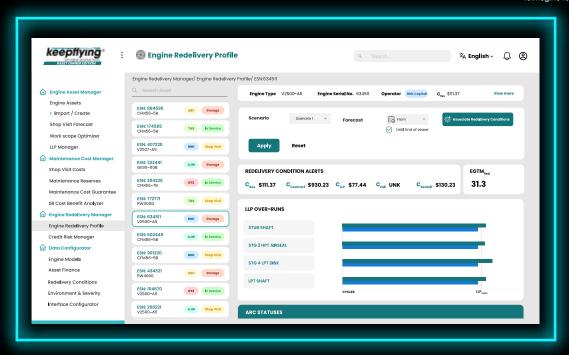
Simulate the impact of trade placements by forecasting Shop Visits in a given duration using scenarios specific to trade decisions. Visualize the Shop Visit instances, work scope levels and running DMC costs per FH, LLP costs per FC to assess commercial feasibilities.

### **Smarter Redelivery Management & Transition**



# 25% costs reduction in returning an Engine off lease



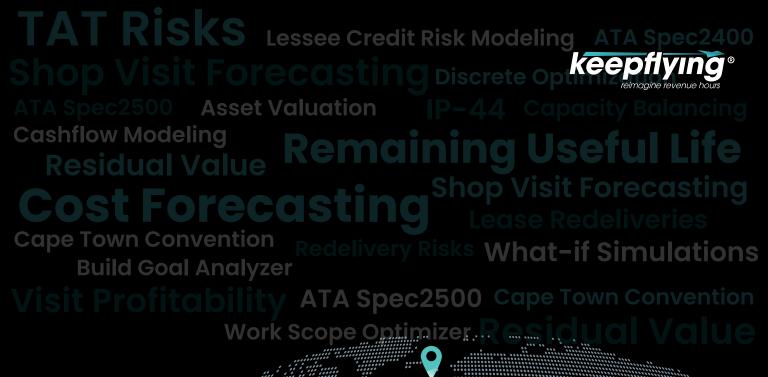


#### **PROBLEM**

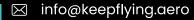
Redelivery risks often turn up 3-6 months before an Aircraft or Engine is due for redelivery. This gives little time to mitigate escalating costs as a result of potential redelivery violations.

#### **SOLUTION**

Forecast redelivery risks in advance based on projected utilization (Environment, Technical and Operational parameters) to visualize LLP over-runs, non compliance of AD / SB, status of parts within redelivery binders to ensure redelivery contract conditions are met. Simulate risks and assess mitigation methods months in advance to ensure a hassle-free redelivery.



Contact us to know how you can start clocking on Commercial Insights within the next 8-12 weeks



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