Azure Marketplace Offer

Introduction:

The Microsoft Azure Marketplace sells software and services that are either developed on Microsoft's public cloud or are intended to work with it. Both Microsoft and its third-party providers supply the goods and services that are offered through the Microsoft Azure Marketplace.

Need:

At Salesken, we utilise Azure Marketplace to discover new leads and customers who wish to enhance their sales by employing AI-based assistance. It assists in drawing potential customers to the business and piquing their interest through nurturing, with the ultimate objective of turning them into satisfied customers.

Subscription Process:

To subscribe to Salesken services via Azure Marketplace the user can follow these steps,

- Go to Azure Marketplace
- Login using valid credentials

Microsoft			
Sign in to continue to Microsoft Azure			
Email, phone, or Skype			
No account? Create one!			
Can't access your account?			
Back	Next		

• Verify your identity using the OTP received

Microsoft Azure				
Microsoft heetmehta@salesken.ai Verify your identity				
Text +XX XXXXXX26				
More information Are your verification methods current? Check at https://aka.ms/mfasetup				
Cancel				

• After verifying the user will be redirected to this page



• Search "Salesken" on the search bar at the menu toolbar at the top of the page

• The Salesken card offers two options for users:

They can either directly click on "**Get it now**" to embark on their Salesken journey or they can click on the "**save for later**" button, which adds the application to their wishlist.

The "Starts at" column provides information to the user about the subscription price.

To begin their journey with the Salesken the user should follow the below-mentioned steps,

- Click on the "Salesken" card
- The user will be redirected to this page



- The user can access all the information related to Salesken, including pricing details and product ratings and reviews, on this page.
- When the user clicks on the "**Get It Now**" option, a pop-up will appear requesting their permission for basic profile information.

		\times	
(One more thing		
	SalesKen-Al Assistance By Salesken		
T	his app requires some basic profile information. You have provided the information Iready so you're good to go! Edit		
C	I give Microsoft permission to use or share my account information so that the provider or Microsoft can contact me regarding this product and related products. I agree to Microsoft Standard Contract and provider's privacy policy and understand that the rights to use this product do not come from Microsoft, unless Microsoft is the provider. Use of Azure Marketplace is governed by separate terms and privacy.		
Y	ou're signed in as Heet Mehta (heetmehta@salesken.ai).		
	Continue		
enon			

- Click on the checkbox and press "Continue"
- Upon clicking Continue the user will be redirected to this page

Home >		
SalesKe	en-Al Assistance 👒 🐇	
Salesken		
		Looking for an existing subscription to this product? View all your SaaS subscriptions
	SalesKen-Al Assistance 🗢 Add to Favorites	
	Salesken SaaS	
	★ 5.0 (1 ratings)	
	Plan	
	salesken subscription V Subscribe	
Overview	Plans + Pricing Usage Information + Support Ratings + Reviews	
Offered un	nder Microsoft Standard Contract.	
Real Time	Sales Assistant	
Instantly su	urface contextually relevant cues/talking points for objections or pain points raised by customers. Navigate your si	ales conversations with ease.
Chase The	e Right Leads Always	

 \rightarrow This page provides the user with access to all the information about Salesken, such as pricing details, product ratings, and reviews. Additionally, technical information can be found under the "Usage Information + Support" column.

Overview	Plans + Pricing	Usage Information + Support	Ratings + Reviews	
Usage Inf	ormation			Support
Publisher ID				Support 🗗
salesken16	548637430911	D		
Product ID				
salesken_s	aas	Ũ		
Plan ID				
salesken 1		ľ		

Under Usage information the user can access information like:

- 1) **Publisher ID:** This is a unique identifier that represents an organization on the Azure Marketplace. This ID is used to associate all of the offerings within an organization.
- **2) Product ID:** This is an identifier that represents a specific product or offering that the organization has listed on the Azure Marketplace.
- **3) Plan ID:** This is an identifier that represents a specific pricing plan for your offering. There can be multiple pricing plan with different features and prices, each plan is identified by a unique Plan Id
- 4) Support: For any inquiries regarding the product, pricing, and related matters, the user may reach out to the Salesken Support team by clicking on the "Support" button. The user will be redirected to the Salesken website where they can either "book a demo" of the product or connect with the "support team" at Salesken

- Click on the "Subscribe" button at the subscription page
- After clicking on subscribe button the user will be redirected to this page

Home > Marketplace > SalesKen-A	I Assistance >	
Subscribe To SalesKe Subscribe to plan	n-Al Assistance	×
*Basics Tags Review + subscri	be	
Fill out the plan details. After you've fi	nished subscribing, configure your SaaS account on the publisher's website to complete the process.	Useful links
Ducio et el stalla		View this product in Marketplace
Project details		View all your SaaS subscriptions
Select the subscription to manage dep your resources.	loyed resources and costs. Use resource groups like folders to organize and manage all	
Subscription * ①	Microsoft Azure Sponsorship	
Resource group * (i)	(New) V	
	Create new	
SaaS details		
Name * 🕕		
Plan		
	salesken subscription - 1-month subscription	
Review + subscribe <	Previous Next: Tags >	
rups.//portal.azure.com/#create/salesken164	50574507 FT.Salesken_Saas/pre	

- \rightarrow On this page the user can access following details about the product,
 - 1) **Project Details:** Project details include information about the Subscription that the user has chosen and the related resource group. The user can choose the resource group as per the product requirements
 - 2) SaaS Details: SaaS details refers to the specific details and features of a Software-as-a-Service (SaaS) offering listed on the Azure Marketplace. The details provided encompass the user's name, subscription plan, billing frequency and amount, subtotals, and a choice to opt for recurring billing cycles.

• Select the Resource group accordingly as per your organisation settings.

Home > SalesKen-Al Assistance >			٦
Subscribe To SalesKen- Subscribe to plan	AI Assistance	×	
* Basics Tags Review + subscribe Fill out the plan details. After you've finish Project details Select the subscription to manage deploy your resources.	ed subscribing, configure your SaxS account on the publisher's website to complete the process. ed resources and costs. Use resource groups like folders to organize and manage all	Useful links View this product in Marketplace View all your SaaS subscriptions	
Subscription * O Resource group * O SaaS details	Microsoft Azure Sponsorship - New 230323 V [New) V Create new		
Name * 🛈			
Plan	salesken subscription -1-month subscription Real Time Sales Assitumt Instantly surface contextually relevant cues/talking points for objections or pain points raised by customers. Navigate your sales conversations wi Chase The Right Leads Alawys Get deep insights into quality leads with advanced AI based analytics. Never be caught off guard on a deal's status when evaluating your pipeline. Change plan	th ease.	+

- After adding the name under SaaS details column, click on "Review + Subscribe"
- The user will be redirected to this page:

ubscribe to plan	
Basics lags	Review + subscribe
Product + pla	n details
SalesKen-Al Assi by Salesken	stance - salesken subscription
Microsoft Standa	rd Contract privacy policy
Terms of use	
By clicking "Subs statements assoc payment method frequency as my contact informat	cribe" and completing the purchase with the provider, I (a) agree to the legal terms and privacy iated with each Marketplace offering above, (b) authorize Microsoft to charge or bill my current I for the fees associated with my use of the offerings, including applicable taxes, with the same billing Azure subscription, until I discontinue use of the offerings, (c) agree that Microsoft may share my ion and transaction details (including usage volume associated with the offering) with the sellers of the

- Click on the "Subscribe" option at the bottom of the page
- The following page will appear on the user's screen

Home > Marketplace > SalesKen-Al Assistance > Subscribe To SalesKen-Al Assistance >					
Subscription progress					
Thank you for your order. Configure the SaaS service to complete the purchase					
🗊 SaaS resource name: 🛛 Yash					
Purchase start time: Monday, February 6, 2023 at 8:05:13 PM					
Offer & plan details: SalesKen-Al Assistance - salesken subscription - 1-month subscription					
 Next steps Configure SaaS account To complete the purchase, configure your SaaS account on the publisher's website. We've sent you an email confirmation with instructions on configuring this SaaS account. 					
Configure account now					
Billing will start after your account is configured on the publisher's website.					
If no action is taken within 30 days, this SaaS subscription will be automatically deleted.					

- Wait for some time for the subscription process to be completed
- Click on "Configure account now"
- The user will be redirected to the Subscription Activation screen

Configue Subscription Preace confirm the following details Textery thing seems alright, click on "Activate Subscription". You will be redirected to Salesken to get started with the onboarded Subscription Image: Image:		
Please confirm the following details: If everything seems alright, click on 'Activate Subscription', 'ou will be redirected to Salesken to get started with the onboard in	Configure	e Subscription
Your current plan Email: Itadmin@salesken Subscriber Fulfname: Itadmin@salesken Offer id: salesken_saas, der previ Current Plan: text.pi Purchaser Email: Itadmin@salesken Quantity: 1 Saas Subscription Id: 1593/e87a-5654-4580-0554-6658-444adr Saas Subscription Name: Salesken	Please confin If everything seems alright, click on 'Activate Subscription '. Yo	m the following details. u will be redirected to Salesken to get started with the onboarding pro
Email: Itadmini@salesken Subscriber Fullname: Ttadmini admini@salesken Offer ita' salesken_saas, dev previd Current Plan: test, pil Purchaser Email: itadmini@salesken Quantify: test, pil Saas Subscription Id: 1593:637a-5654-45b0-0554-6658444adft Saas Subscription Name: SaleskenTe	Your	current plan
Subscriptor Fulfname: Itadmin administration Offer id: salesken_saas, dev previd Current Plan: test, pri Purchaser Email: Itadministratesken Quantify: saas Subscription Id: Saas Subscription Name: SaleskenTest	Email:	itadmin@salesken.ai
Offer Id: salesken, saas, dev previn Current Plan: test, pl Purchaser Email: itradmin@salesken Quantiliy:	Subscriber Fullname:	Itadmin admin
Current Flan: test_pl Purchaser Email: Itadmin@salesken Quantily:	Offer Id:	salesken_saas_dev-preview
Purchaser Email: Itadmini@salesken Quantily:	Current Plan:	test_plan
Quantity: Saas Subscription Id: 1593x67a-5e54-45b0-x054-6658-444adt; Saas Subscription Name: SaleskenTe Activate Subscription	Purchaser Email:	itadmin@salesken.al
Saas Subscription Id: 1593c87a-5e54-45500-c054-6658-M4fadf; Saas Subscription Name: SaleskenTe Activate Subscription	Quantity:	10
Saas Subscription Name: SaleskenTe Activate Subscription	Saas Subscription Id:	1593c87a-5e54-45b0-c054-665844fadf3b
Activate Subscription	Saas Subscription Name:	SaleskenTest
Activate Subscription		
	Activa	te Subscription

- Click on "Activate Subscription" to initiate the subscription
- Once the subscription has been activated the user will be redirected to the Salesken's "Onboarding Wizard"

salesken			<u>ـ</u>
Welcome to Salesken, yashu ! Let's get started! Onboarding Wbard + Integration			
Organization	Teams User Subscription Caller ID Man	nagement O Playbook O Plpeline O Set	tings File Upload
	SalesKen works seamlessly integrate your tachted search.	with all your favourite tools. ack with Salesken today. Email Calendar Webinar	
window Salesforce_v2 Mit by Goldward Socied Station, All opp development, best in closs oppic. Connect seless, service, monistring, and if, personalise service. Not Integrated	Correct Sector S	Determine D	Control of the second s
CRM	HubSộốt	Ring Central'	DIALER

• The organization will already be created and user will directly be redirected to the "Integrations" page

Note: To access the further details on user onboarding flow, kindly refer to the following document

User Onboarding Flow: <u>Onboarding Doc</u> Azure Marketplace Video tutorial: <u>Video Tutorial</u>