



Commtex Solutions Pvt Ltd.

Transforming the Enterprises to Cloud

Solutions and Services



Team



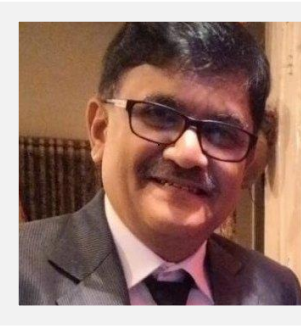
**Sameer
Wagh**

CEO and Chief Architect

Global Enterprise Solutions Consultant

State-of-the Art Software Product Development and Implementation. Owns Product Brands.

Execution experience in technology evaluation, selection, business value case presentation, (Cloud ERP Solutions – Acumatica, project management, software development, Channel management and Delivery Management

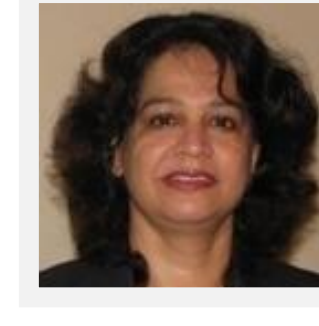


**Nitin
Wagle**

Director

Execution experience in Hardware evaluation, selection, business value case presentation, project management, Procurement to Acceptance.

Efficiently setup on site and in house workshop to support the support engineers at remote location to keep spares well tested and ready to support the field engineer to give instant support to meet service level agreement. Data Center Management, Continued Operations, 24x7 Rollout



**Savita
Govilkar**

Director

Specializing in IT Startegy, Planning Strategy Implementation, Consulting Plan Execution, covering IT companies as well as End User Organizations, Domestic and Overseas markets.

Mentoring and Hand holding Start ups, Scaling up strategies for start ups, Consultancy in adding to the existing product and solutions portfolio, diversifying into new geographies, Renewed Vertical strategies. Implement and monitor Miller Heiman Sales and Marketing Methodology for IT companies, Special focus on Travel Logistics, Healthcare, Education and Service Industries.

Team

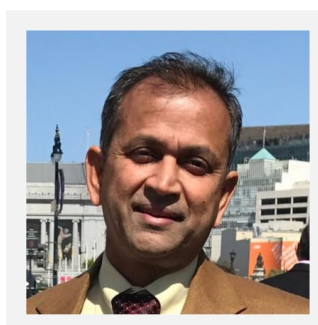


**Vish
Vadlamani**

Board Advisor

Technology leader with extensive software development experience in global scale knowledge based systems. Experienced in startup and big company environment and worked on multiple roles that span envisioning, development, shipping and managing software life cycles.

Subject matter expert in big data, Machine Learning, Knowledge Systems, Cloud computing and distributed systems, Hands on with the architecture, design, and code, Numerous technology patents



**Phani
Vaddadi**

Board Advisor

Proven technology executive with experience managing big projects involving distributed cloud computing. Delivered multiple projects successfully through the stages of inception, funding, development, deployment and support. Leader with track record of hiring and building successful teams. Expert in Semantics and knowledge systems, Natural language processing, machine learning, query and document understanding, Databases, analytics, knowledge graphs and Cloud computing architecture



**Kishor
Kawle**

Board Advisor

Senior IT Leader in the areas of Delivery Management, Operations Leadership and Team Development. Expertise in managing large accounts, cost and finance management, relationship building, service delivery, operational efficiency, on-shore, near-shore and offshore operations.



Global Systems Integrators, Products and Services Organization

Service Companies initiated for Investment and running operations



Enterprise Platform

PowerBooks



Global Enterprise Solutions

Electromatica



ERP Implementations

Epicor, SAP, Acumatica



Product Solutions

SAAS Solutions



Professional Services

Consulting Services



Offshore Centres

Captive Centres



Business Units

Fintech, Healthtech
Enterprises



Supply Chain Solutions

Made4Net, Logistics



CRM Solutions

Salesforce, SugarCRM



Electromatica
ERP for Electronics
Trading and Mfg.



Softmatica
ERP Solution for Service
Companies



ThingServe
Complementary Medicine
Systems for Healthcare



MTF
Market Trading Platform
Derivatives F&O



Powerbooks
Generic ERP
Platform for SME



FDI Books
Showcasing RealEstate
Projects for Investments



ThingDiscovery
Drug Discovery Centre



PowerLogistics
Logistics ERP



PowerAcademy
Online University

Business Units

Service Companies initiated for Investment and running operations



Electromatica

Global Enterprise Resource Planning Solution for Electronics Manufacturing and Trading Enterprise



Product Management

Sample and Manufacturing Project Tracking



Buffer Stock Alloc.

Allocation of Inventory for Sales



Dashboards

Sales, Purchase, CRM and Finance



Electronic Datasheet

Customized Generation of Datasheet



Internal QA

Quality Assurance prior to Delivery



PowerBI Integration

Integration with Microsoft Analytics Tool



Sales Commissions

Auto. Commission Payment on Invoicing



Logistics

Receipt and Delivery Packaging and Tracking



Customized Reports

Report Changes as Customer Needs



PowerBooks

Enterprise Resource Planning and Platform for Integrating with third party applications



PowerBooks
Cloud based ERP
Solution for SME



Power Commerce
Ecommerce Platform for
SME



PowerOffice
PowerBooks Integrated
with MS Office 365



PowerSuite
Development Platform
over Powerbooks



PowerAPI
API Platform for
Integration



Power Portals
Customer, Vendor and
Employee Portals



PowerDocs
Integrated with
Document Management



Power Analytics
Integrated with
PowerBI

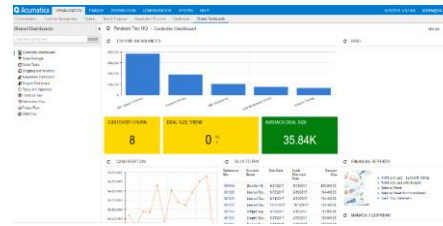


PowerForce
Integrated with
Salesforce



Enterprise Solutions Implementation

Cloud based ERP Implementation to Customers world-wide



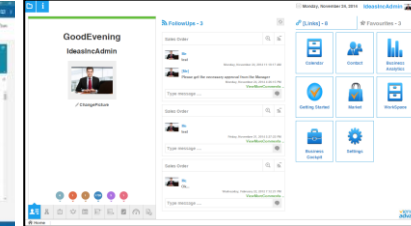
Acumatica

Cloud ERP Solution by Acumatica Inc



Epicor

Cloud ERP Solution by Epicor



Open Source ERP

Open Source Cloud ERP Solutions



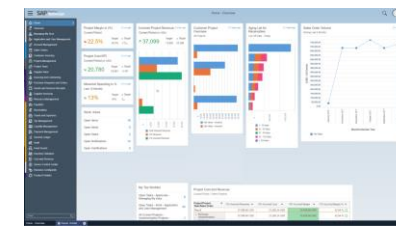
NetSuite

Cloud ERP Solution by Oracle Corp.



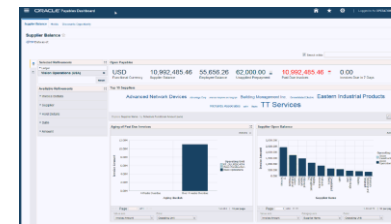
MS Dynamics 365

Cloud ERP Solution by Microsoft



SAP Business By Design

Cloud ERP by SAP



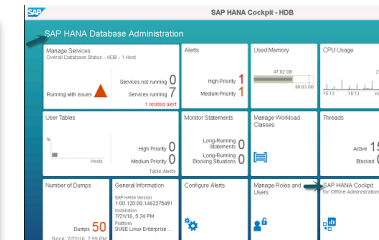
Oracle EBusiness Suite

On Premise ERP Solution by Oracle



SAP Business One

SAP ERP for SME



SAP Hana

Migration to HANA

Acumatica ORGANIZATION FINANCE DISTRIBUTION CONFIGURATION SYSTEM HELP 6/15/2019 4:52 AM ADMIN@SALESDEMO

Shared Dashboards

Revision Two HQ - Controller Dashboard

TOP FIVE AR BALANCES

Company	Balance
ABC Capital Ventures	~350,000
Precision Photos	~200,000
ABC Studio Inc	~150,000
USA Banning School	~100,000
O'Neil's Trading	~100,000

CUSTOMER CHURN: 8

DEAL SIZE TREND: 0 0%

AVERAGE DEAL SIZE: 35.84K

CASH POSITION

BILLS TO PAY

Reference Nbr.	Account Name	Due Date	Cash Discount Date	Amount Due
000994	BlueLine Ad	8/31/2017	8/31/2017	400,000.00
001029	Internal Rev	5/15/2017	5/15/2017	194,400.00
001031	Internal Rev	8/14/2017	8/14/2017	194,400.00
001033	Internal Rev	11/14/2017	11/14/2017	194,400.00
001104	Widget Sup.	4/15/2017	4/15/2017	111,900.00
001050	Empire Blue	5/30/2017	5/30/2017	100,000.00

FINANCIAL REPORTS

- Profit and Loss - 12 month rolling
- Profit and Loss with Budget
- Balance Sheet
- Balance Sheet EU Consolidated
- Cash Flow Statement

MANAGE EQUIPMENT

General Ledger

Revision Two HQ - Journal Transactions

Module: GL

Batch Number: GL000804

Status: Posted

Transaction D: 3/31/2017

Description: Consolidation created from 'European Entity'

Branch	Account	Description	Subaccount	Project	Project Task	Ref. Number	Quantity	UOM	Debit Amount	Credit Amount	Transaction Description	Non-Postable	Reverse Batch Number
HQ	10750	Cash held by E...	000-000	X			0.00		346,642.41	0.00	Consolidation detail	<input type="checkbox"/>	
HQ	11000	Accounts Receiv...	000-000	X			0.00		43,177.46	0.00	Consolidation detail	<input type="checkbox"/>	
HQ	12100	Inventory Asset	000-000	X			0.00		164,542.39	0.00	Consolidation detail	<input type="checkbox"/>	
HQ	15300	Machinery & E...	000-000	X			0.00		0.00	1,994.58	Consolidation detail	<input type="checkbox"/>	
HQ	16300	Accumulated D...	000-000	X			0.00		0.00	190.39	Consolidation detail	<input type="checkbox"/>	
HQ	20000	Accounts Payable	000-000	X			0.00		0.00	184,307.61	Consolidation detail	<input type="checkbox"/>	
HQ	20200	Landed Cost A...	000-000	X			0.00		29.81	0.00	Consolidation detail	<input type="checkbox"/>	
HQ	25100	Note Payable	000-000	X			0.00		22,162.02	0.00	Consolidation detail	<input type="checkbox"/>	
HQ	27001	Translation Gal...	000-000	X			0.00		0.00	8,229.09	Consolidation detail	<input type="checkbox"/>	
HQ	30100	Capital Stock	000-000	X			0.00		443,240.31	0.00	Consolidation detail	<input type="checkbox"/>	
HQ	32000	Retained Earn...	000-000	X			0.00		73,011.78	0.00	Consolidation detail	<input type="checkbox"/>	
HQ	40000	Sales Revenue	000-000	X			0.00		0.00	484,940.89	Consolidation detail	<input type="checkbox"/>	
HQ	60000	COGS - Inventory	000-000	X			0.00		250,610.51	0.00	Consolidation detail	<input type="checkbox"/>	
HQ	62400	Office Expense	000-000	X			0.00		266.75	0.00	Consolidation detail	<input type="checkbox"/>	
HQ	62900	Rent or Lease	000-000	X			0.00		4,054.60	0.00	Consolidation detail	<input type="checkbox"/>	

Softmatica

Cloud based ERP Implementation to Customers world-wide



Accounting

GL, AR, AP, Currency, Tax and Fixed Assets



Distribution

Purchase, Sales, Inventory



Project Accounting

Employee, Projects, T&M, Budgeting



Inter Company A/c

Consolidated Inter-Intra Company A/c Multiple Curr.



Adv. A/c Distribution

Deferred Revenue, Contract Management



Customer Relationship

Activity, Leads, Opp. and Case Management



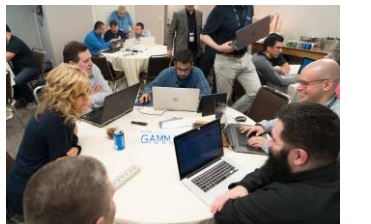
Dev.Environment

XRP Platform for Customization



API Integration

Contract and Screen based API



Report Writer

Customization of Reports



Financial Management
Financial Planning and
Integration with Payroll



Planning and Scheduling
Material Requirements
Planning



Project Management
Advanced Billing, Expense,
Project and Time Mgmt.



Product Management
Complex Product
Configuration



Human Capital Mgmt.
Growth Culture Process
Recruit to Retirement



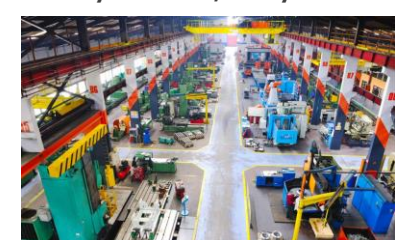
Customer Relationship
Customer Visibility
Anywhere, Anytime



Service and Asset Mgmt.
Field Service and
Maintenance



Supply Chain
Material Management,
Purchase, PackOuts



Production Management
Enhanced Production
and Quality Assurance

Epicor ERP Suite

Cloud based ERP Implementation to Customers world-wide. Epicor, Mattec, IScala and DocStar



Made4Net - Supply Chain Solutions

SC Expert Suite - Complete Supply Chain offering for Logistics Market and 3PL Logistics



Supply Chain Expert
Integrated Logistics Suite



Warehouse Expert
Realtime Warehouse Management



Transport Expert
Transport Resource Optimization



Routing Expert
Route Planning and Optimization



Delivery Expert
Driver Task Management with Realtime Proof



Yard Expert
Dock Management and Scheduling



Loading Expert
Load Planning by Routes, Orders, Breakage



Billing Expert
Configurable 3PL Contract and Billing



Container Expert
Port/Freight Station Container Inventory





Sl. No.	Company Name	Contact Person	City	Phone
1	MAHARAJA COMMERCIAL COLLEGE	MR. MANOJ K. BALAJI	MAHARAJAPURAM	2712081
2	MAHARAJA COMMERCIAL COLLEGE	MR. K. S. SUDHAKAR	TRIPUNIVRATHAPURAM	2973403
3	MAHARAJA COMMERCIAL COLLEGE	MR. K. S. SUDHAKAR	TRIPUNIVRATHAPURAM	2973403
4	MAHARAJA COMMERCIAL COLLEGE	MR. K. S. SUDHAKAR	TRIPUNIVRATHAPURAM	2973403
5	MAHARAJA COMMERCIAL COLLEGE	MR. K. S. SUDHAKAR	TRIPUNIVRATHAPURAM	2973403

Form fields include: Name, Roll No., Date of Birth, Address, Contact No., and various checkboxes for administrative actions.

Vehicle Tracking System

Education Management

Online Vehicle Tracking with Vehicle Tracking Unit

School / College Administration

Product Solutions

Commtext Products division continually enhances its portfolio with new software for Financial, Healthcare, Software, Aviation, software and Retail

Sl. No.	Name	Product	Quantity	Price	Total
1
2

Grid showing flight details, dates, and time slots for duty management.

Sales Force Automation

Flight Duty Time Limitation

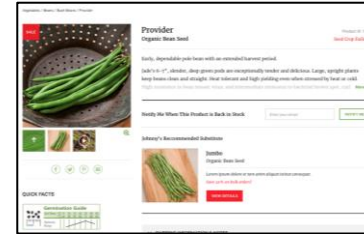
Pharmaceutical Companies.

Aviation Companies

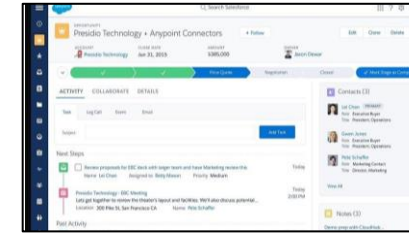


Salesforce

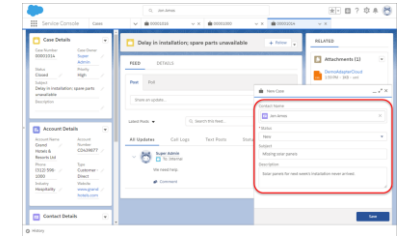
Intelligent Customer Success Platform – Integration with Mulesoft and Tableau



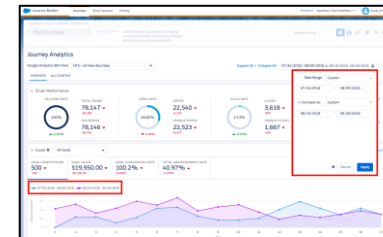
Commerce Cloud
B2B and B2C



Sales Cloud
Guides Sales Leaders



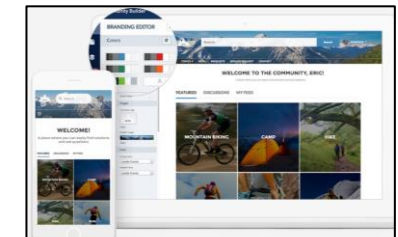
Service Cloud
Assist Service Agents



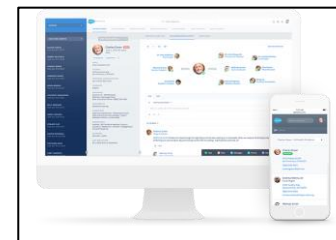
Marketing Cloud
Predictive Journeys



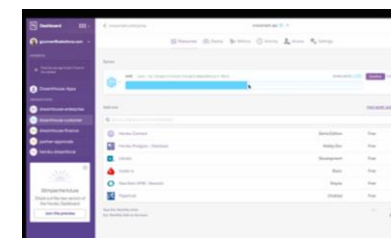
Wave Analytics
Get Insights Faster



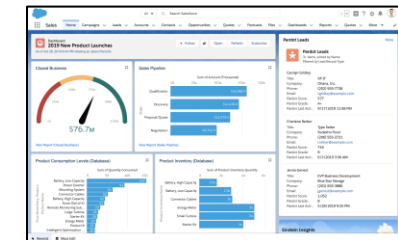
Community Cloud
Cust. Emp, Partner Enablement



Health Cloud
Patient Relationship Management



App Cloud
Build Intelligent Apps



Mulesoft
Salesforce Integration with Mulesoft



Professional Services

Providing Value-Added IT Services to IT Departments in a company



Strategic Consulting
Digital Transformation



Advisory Consulting
Funding and Advisory



Program Mgmt.
Enterprise Sol.Impl.



Project Mgmt.
Large Development Projects



Product Mgmt.
Product Release Management



Product Dev.
Innovative Products Development



Arch. Consulting
Migration to Microservices



Application Dev.
Software Systems



Application Maint.
Appl. Change Mgmt.



Product Development
Innovative iT Products



Made4Net Excellence
Customization Enhance



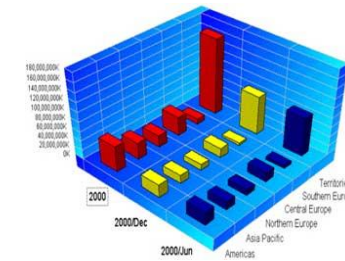
Managed Hosting
Cloud Support



Product Design
UI / UX Design to Mfg.



Acumatica Excellence
Dev. and Support



Business Intelligence
Data Analytics



Product Research
AI / ML / Blockchain



Epicor Excellence
Development and Support



HelpDesk Support
System Support

Offshore Center

Synergistic Relationships - Business Partnership
– Employee Partnership – Customer Partnership



Enterprise Solutions

Technology Solutions for Enterprises



Startup Solutions

Innovative IT Products



Logitech

Supply Chain



Healthtech

Health Cloud



Digital Transformation

Large Enterprises



Fintech

Dev. and Support



Edutech

Educational Courses



Office Automation

Collaborative Solutions



Banking Solutions

Financial Sec. Banking



Retail

ECommerce



Artificial Intelligence
Mimic Human Intel.



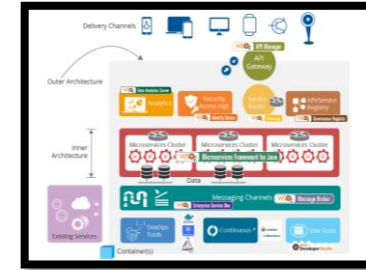
Machine Learning
Improve with Experience



Automated Robots
Ui Path / AA/ Blue Prism



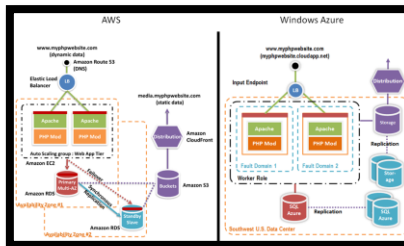
Apps Dev
Dev. And Deliver



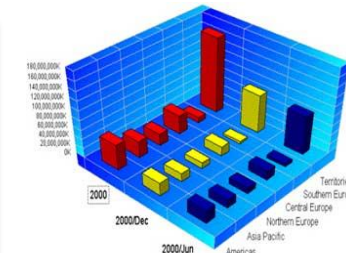
Microservices Arch.
Dev. and Support



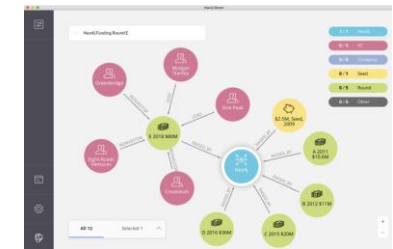
BlockChain Tech.
Development and Support



AWS / Azure
Cloud Support



Big Data / Analytics
Data Analytics



Graph Solutions
Neo 4J / MS Graph

Technology Solutions

Technology Solutions for Enterprises



Enterprise Digital Transformation is projected to be around \$462 Billion by 2024 with a CAGR of around 18.5%

The global cloud migration services in ISV market is estimated to reach USD 8 billion by the end of the forecast period of 2023, at a CAGR of 22%

Major companies engaged in the digital transformation identified the following high priority impediments

[Marketwatch](#), [Gartner](#), [Marketwatch-2](#)



NEED NEW SERVICES TO BE LAUNCHED IN A TIGHT BUDGET AND TIMEFRAME



MAINTAINING MONOLITHIC APPS TAKE TIME, COST AND EFFORT. NEED AGILITY PROVIDED BY MICROSERVICES



MIGRATE LEGACY APPLICATIONS TO CLOUD AND CONTINUE TO REALIZE ROI



LOOKING FOR UNIFIED ACCESS TO AND CATALOGING OF DATA SILOS



WANT TO REDUCE COST AND STREAMLINE OPERATIONS USING CONTAINERS

A comprehensive cloud enablement platform to develop, document, test, & deploy enterprise grade, secure, robust and scalable microservices.

CirrusWave Products accelerate digital transformation by reducing cost, complexity and time to develop & deploy solutions.

40% FASTER

50 % CHEAPER

OPTIMAL RESOURCE UTILIZATION

ENHANCED COMPLIANCE

CLOUD READY

PAY PER USE ON ON AWS & AZURE



Thing Drug Discovery Centre

Incubation Centre for Drug Discovery includes development of New Chemical Entities from Hybrid Molecules, Preventive Medicine



Ayush

Indian Traditional Med.



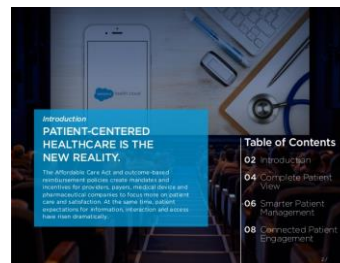
Yoga Culture

Training Videos



Chinese Medicine

Research



Health & Community

Salesforce Clouds



Doctor Network

Linked In Integration



Discovery Libraries

Advanced Chemistry



Hybrid Molecules

Synthetic Lever



Health Intelligence

Data Analytics



Clinical Trials

Reverse Pharmacology



Partnerships – Resellers and ISV

Synergistic Business Partnerships, Customer Partnerships, Employee Partnerships





Partnerships

Synergistic Relationships - Business Partnership
Customer Partnership



Reseller Partnership

Epivor, Made4Net...



Consulting Partnership

Salesforce, Acumatica



OEM Partnerships

WorkPack



Industry Solutions

Electromatica.....



Technology Upgradation

Microservices Architecture



Offsite Centre

Customization



Managed Hosting

Cloud Support



Digital Marketing

Partner Marketing Centre



HelpDesk Support

System Support



BUSINESS CHALLENGE

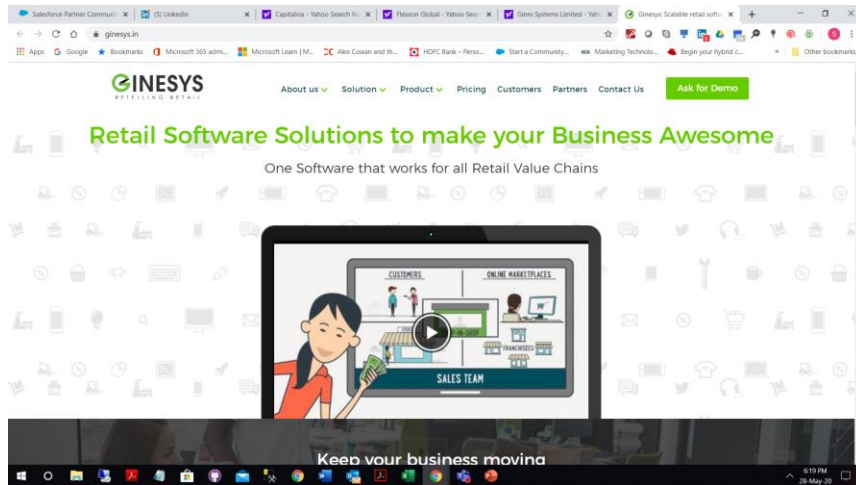
Ginni Systems needed to automate their internal processes with Cloud based ERP and CRM Solution. Software should automate all Customer AMC Billing and keep track of Leads, Opportunities and Customer Cases.

SOLUTION

Commtext Solutions proposed a solution over the Acumatica platform and implemented Acumatica Cloud ERP Solution and customized it for the Software Products and Services Organization with India Localization and implementation of GST

IMPACT

By using Acumatica platform, Ginni Systems was able to automate their Sales, Finance, Project Accounting, Employee Time tracking and Customer Contract Billing proactively.



Ginesys is a popular POS and retail ERP used by the top retail companies in India.

Ginni Systems aspire to be the best retail software provider and Point of sales out there in the market. Ginni Systems Ginesys product is already the most preferred solution for fashion and lifestyle brands and in supermarkets. Be it Fashion, Supermarkets, Departmental stores, Furnishings and Electronics, Ginesys has customers in every vertical of retail. Using Commtext Solutions implemented Acumatica internally we are able to keep control and grow our customer base exponentially. We have been able to concentrate on development and enhancements of our products and are humbled that our smart businesses have stuck with Ginesys with their ever increasing demands for automation and value.

Commtext Solutions implementation and support team was awesome. All our requirements during development and deployment were catered to exceeding our expectations.

Our original estimate to get this project started and running were about one year, but we were pleasantly surprised to get it production-ready in less than 7 months by using Acumatica. Excited by the successful implementation, we are continuing to add more customers.

-- Prashant Lohia, CEO

Flexxon Global Limited, Hong Kong and Flexxon Pte Ltd., Singapore : Electromatica – Cloud ERP Solution for Electronics Trading and Manufacturing Industry



BUSINESS CHALLENGE

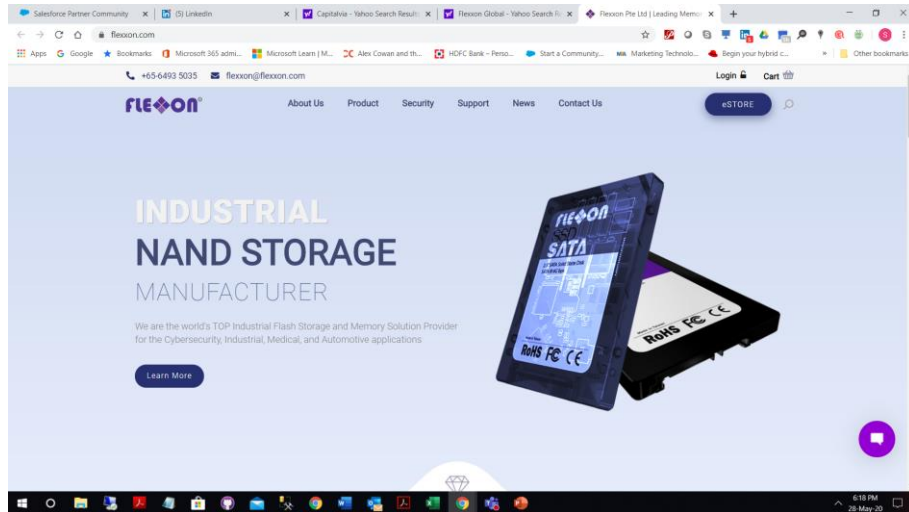
Flexxon needed a customized solution over Acumatica –ERP and CRM specialized for Electronics Trading and Manufacturing to include integrated Product Lifecycle Management, Datasheet, Purchase, Sales with Buffer Stock Allocation and Automated Sales Commission Payments.

SOLUTION

Commtex Solutions developed Electromatica a customized solution using Acumatica Development Environment and implemented Acumatica ERP. New Modules – Product Lifecycle Management, Datasheet and Automated Sales Commissions were developed. The system was customized with Buffer Stock Allocation, Internal Quality Assurance as required by Flexxon and implemented.

IMPACT

By using Electromatica platform over Acumatica, Flexxon was able to automate their entire frontoffice and backoffice operations and design new innovative products fast, keeping track of all new sample and manufacturing projects with RMA support tickets from customers in its project repository.



Flexxon is world's TOP Industrial Flash Storage and Memory Solution Provider for the Cybersecurity, Industrial, Medical, and Automotive applications and have the largest account base customers in the world.

Flexxon designs, manufactures and markets Industrial NAND Flash Storage Solutions products and applications and customers worldwide, who demand the highest level of reliability, endurance and wide operating temperature ranges. Flexxon is 100% focused on developing products and solutions, which are customized to support various Industrial performance requirements for customers.

To automate our entire frontoffice and backoffice operations using cloud technologies and replace the old Oracle ERP customized system Flexxon took Acumatica the Cloud ERP Solution over the Microsoft Platform. New systems were required over Acumatica to automate the Product Life Cycle System, Datasheet and Sales Commission Automation. Further, a lot of customization included Buffer Stock Allocation, Internal Quality Assurance and multiple Part Number coding as required for the Electronics business.

Electromatica developed by Commtex Solutions, was completely integrated in the Acumatica Platform. We were pleasantly surprised by how screens and reports were done with the same standards of Acumatica and reporting was very exhaustive. Commtex Solutions Implementation and technical support team was awesome. All our questions during development and deployment were answered quickly.

Our original estimate to get this project started and running were about 2.5 years, but we were pleasantly surprised to get it production-ready in less than 2 Years. Excited by the successful deployment, we are continuing to add more modules.

-- CEO, Flexxon Global Limited, Flexxon Pte Ltd

Specialized Industry Solution for Electronics Trading and Manufacturing over Acumatica





BUSINESS CHALLENGE

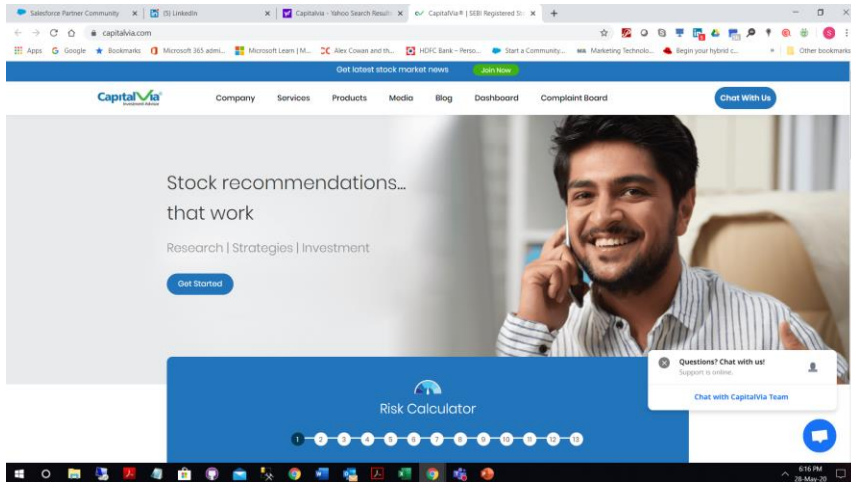
Capital Via needed to automate their internal processes with Cloud based ERP and CRM Solution. Software should keep track all Leads, Opportunities and Customer Calls in a repository.

SOLUTION

CommTex Solutions migrated the data from Tally to Acumatica and implemented Acumatica ERP. An added solution was presented to provide information about Intra Day Stocks and keeping the advice in their database.

IMPACT

By using Acumatica, Capital Via was able to automate their entire frontoffice and backoffice operations. A consolidated Database was available for all the products and solutions launched for Intra Day, Short Term and Long Term Trading and Investing.



Capital Via - Global Research Limited (Investment Advisor) is a pure play financial market research and consulting company. As a pioneer, we were the first one to introduce the term 'Investment Advisory industry' in India and have been credited with introducing the same as a prominent factor in Stock Trading. The company was founded in 2006 with the objective of offering unbiased technical analysis, to the trading community, by experienced professionals to create a conducive environment.

A Cloud ERP Solution for managing all customers was required to keep track of all the dealings with the customer. Intraday, Short Term and Long Term trading and investing options provided to customer needed to be kept in a repository. Acumatica was the best Cloud ERP Solution evaluated for the purpose.

CommTex Solutions Implementation and technical support team was awesome. All our questions during development and deployment were answered quickly.

Our original estimate to get this project started and running were about 1 months, but we were pleasantly surprised to get it production-ready in less than two weeks by using Acumatica. Excited by the successful deployment, we have decided to purchase Acumatica and Implement it for all branches in the near future.

- CEO, Capital Via Global Research Limited

Specialized Industry Solution for Electronics Trading and Manufacturing over Acumatica



BUSINESS CHALLENGE

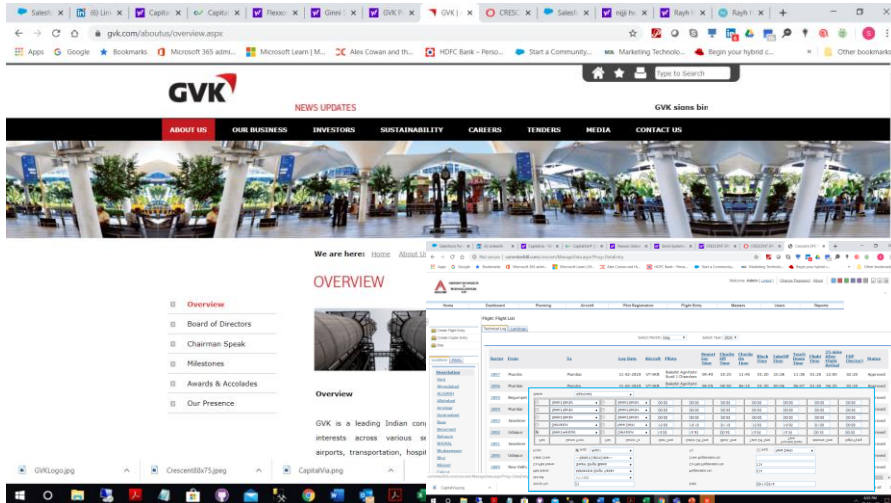
Crescent EPC Projects and Technical Services Ltd for their Commerical Aircraft and Helicopter business required a system to maintain Flight Duty Time of all flights done and ensure that the pilots and staff follow DGCA guidelines.

SOLUTION

Commtex Solutions provided Flight Duty Time Limitation system for CRESCENT as a Software as a Service keeping log of all Aircraft and Helicopter flights, Pilot reporting and Rest time in a Cloud based System. The rule engine developed alerted Crescent in violating any of the DGCA Guidelines of Pilot fatigue, International and Domestic flight norms.

IMPACT

By using Commtex FDTL, Crescent EPC Projects and Technical Services was able to log and comply to all DGCA guidelines and manage its audits regularly. The advanced reporting enabled them to keep track of Exceedence and Landing information and Planning ahead.



GVK is a leading Indian conglomerate with diversified interests across various sectors including energy, airports, transportation, hospitality and life sciences. It has taken pioneering initiatives across many sectors that it operates in and has overcome every challenge to provide reliable infrastructure to contribute to the country's growth. GVK's greatest strength is its highly experienced and proficient in-house talent pool. GVK's collaboration with global infrastructure leaders has brought international expertise to India reflecting excellence and advancement in all its endeavours. Crescent EPC Projects and Technical Services Ltd the Projects and Technical Services arm of GVK provides Commercial Aircraft and Helicopter on hire.

A Cloud based SAAS Solution for managing all flights of Aircrafts and Helicopters was developed which recorded all the flights and a rule engine was developed by Commtex Solutions to provide alerts to Crescent.

Commtex Solutions Development, Implementation and technical support team was awesome. All our requirements were handled correctly. The regulatory requirement changes done year on year are being implemented regularly.

We are using this system for the last ten years now and all our staff is extremely satisfied by the system.

- CEO, Crescent EPC Projects and Technical Services Limited

Flight Duty Time Limitation System as a Software as a Service





BUSINESS CHALLENGE

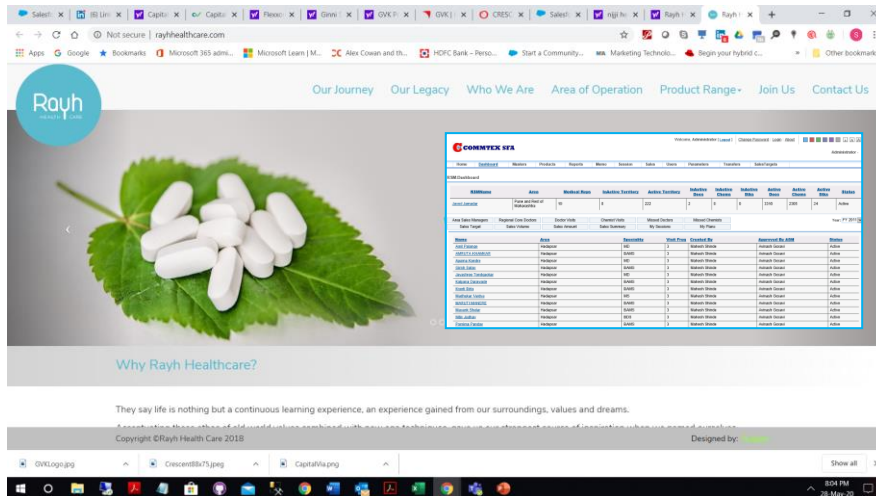
Rayh Healthcare for their Medical Reps, Area Managers and Regional Managers wanted a Mobile and Web based Salesforce Automation System to keep track of Tour Plans, Daily Activities and Expense Statements

SOLUTION

CommteX Solutions provided CommteXSFA, Software as a Service, a Salesforce automation solution for Rayh Healthcare providing Standard , Monthly Tour Plans and Daily Activity Reporting. Primary Sales Reporting at Stockist and CFA was also recorded and Expense Statements Generated. MIS Reporting providing Area Coverage Analysis and Dashboards for Management

IMPACT

By using CommteX SFA, Rayh Healthcare was able to log for all its Medical Representatives, Area Managers and Regional Managers, locations. The advanced reporting provided Administrative Dashboards, meeting with Doctors and Order Booking.



Rayh Healthcare Private Limited was founded by promoters having a combined experience of more than five decades in India as well as international pharma markets. To leverage their vast knowledge into the pharma market, the founders set up their own export concern under the name of Yash Pharma International, which is now known as Rayh Healthcare Pvt Ltd. As an endeavor to plant Rayh's footprint into the domestic pharma market, the promoters decided to enter into ethical marketing of various pharmaceutical formulations.

Rayh Healthcare with 150 Medical Representatives required a Cloud based SAAS Solution for managing all the reporting done by Medical Reps with Doctors and expense recording.

CommteX Solutions developed Sales Force Automation Solution and the system was used by 150 concurrent users. The reporting provides full information to Rayh Management of the whereabouts of the Medical Reps.

CommteX Solutions Development, Implementation and technical support team was awesome. All our requirements were handled correctly.

- CEO, Rayh Healthcare Private Limited

Salesforce Automation System for Pharmaceutical Company as a Software as a Service





BUSINESS CHALLENGE

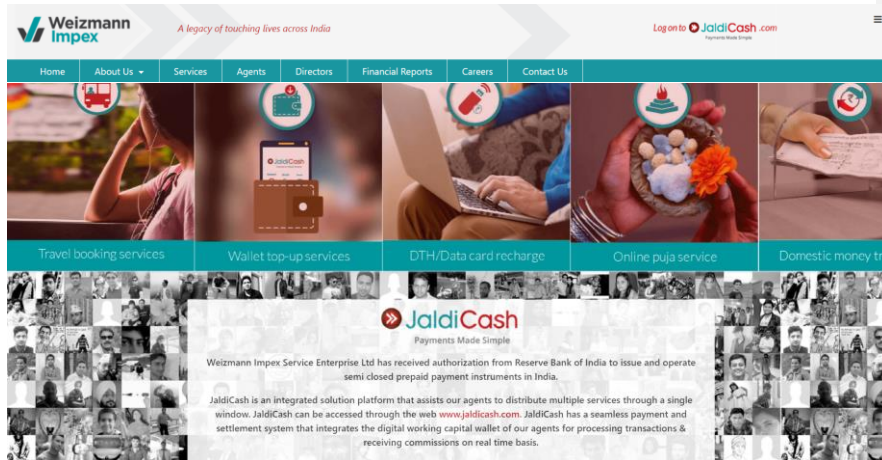
Weizmann Impex Service Enterprise Limited required upgrade of their internal ERP and CRM Solution, Jaldi Cash Brand and Doorstep Finance and Weizmann Forex brands.

SOLUTION

Commtext Solutions provided professionals in Microsoft Platform under the management of Weizmann Impex Service and operated a captive centre in its office for Weizmann Impex Service Enterprise Ltd. Upgrades to ERP and CRM Solutions, Jaldicash brand, Weizmann forex and Doorstep finance brand was done.

IMPACT

By using Commtext resources, Weizmann could upgrade their solutions with new Insurance Module enhancing customer service and additional solutions to their customers.



Weizmann Impex Service Enterprise Ltd. (WISE), is part of INR multibillion Weizmann Group that has diverse interests in Foreign Exchange Transactions, International Inbound Money Transfer, Import & Export Payment Solutions, Textile Processing and Exports, Power Generation and distribution of Insurance products. Weizmann Limited, the flagship Company of Weizmann Group has Authorized Category – II status and registered as one of the Principal Representatives of Western Union Money Transfer Services in 1998. Weizmann Forex is a leading player in the retail foreign exchange market and Western Union Money Transfer. Weizmann is globally the largest Principal Agent for Western Union with own network of 200 plus branches spread across India and 58000+ sub agent network managed by over 1200 dedicated professionals.

WISE issues and operates Prepaid Payment Instrument System (PPI) in India. The company is in the business of Domestic Money Transfer under its PPI authorization, Business Correspondence Service through RBL Bank, Mobile, Data & DTH re-charges and bill payment, Cash collection & Mobile Wallet Top Up Services, travel ticketing etc.

WISE has developed the "agent assisted model" for delivering services to the end consumer under the JaldiCash brand and has built an agent portal www.jaldicash.com . In short span of over a year's time, WISE has developed a large base of over 10000 JaldiCash agents. Commtext Solutions supported WISE maintaining their systems with regular upgrades and enhancements as required by business users.

Commtext Solutions Development, Implementation and technical support team was awesome. All our requirements were implemented. New modules were implemented at a significantly lower cost and we could scale the team up and down whenever we required.

VP, Weizmann Impex Service Enterprise Ltd.




Commtex Solutions Pvt Ltd

Thank You

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