

Partnering with Jobful brings value

Business Partner Program
May 2021

Partner Focused

Partner focused

We have an open, transparent, customer and partner-focused culture.

Training & Enablement

Our program strategy is to provide training, enablement tools and multiple benefits designed to help you accelerate the customer benefits

Multiple Revenue Streams

Resell, implement, maintain, co-develop solutions, guide and train your customers on the Jobful Platform

Partner Benefits

Re-Sell Discount

Partners would receive a partner resell discount between 15 - 35% depending on sales volume

Implementation Support

Partners would receive implementation support, depending on the scale of business

Deal registration

Additional discount for deal registration of 5-10%, on top of Re-Sell Discount

Partner Marketing

Partner visibility on Jobful website and Jobful presentations

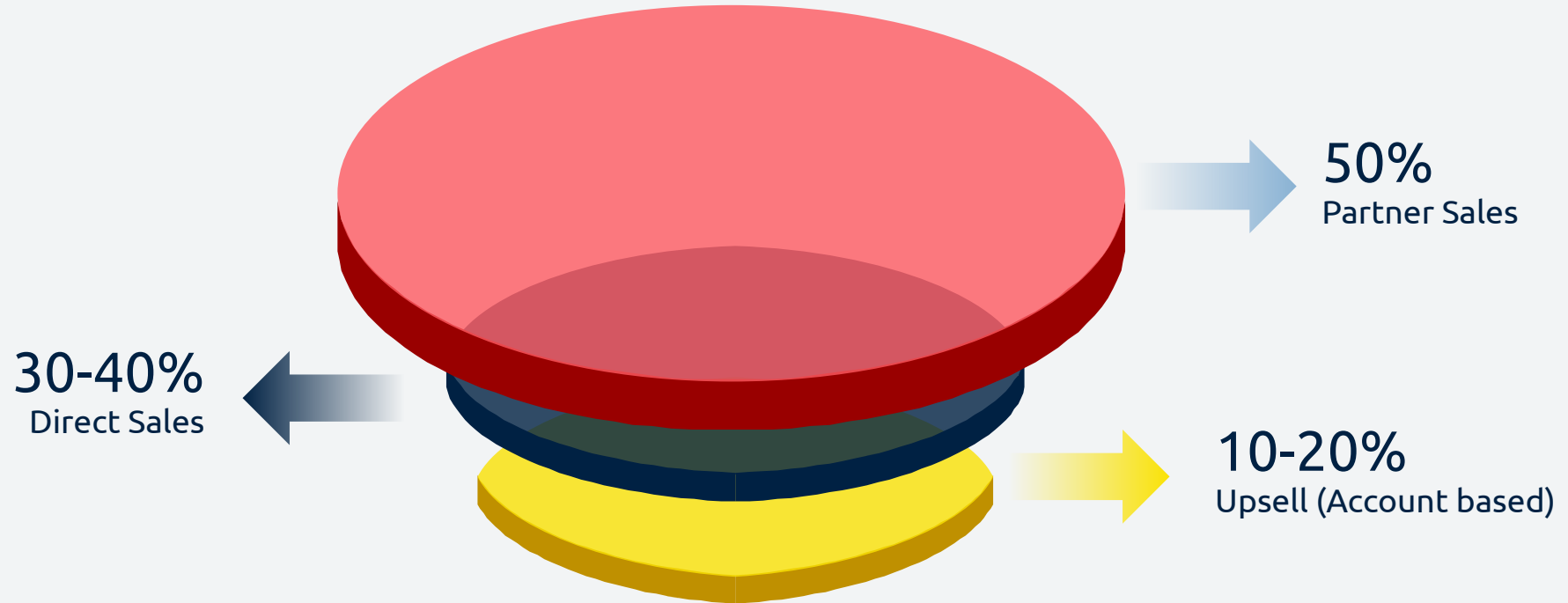
Webinars

Mutually build and delivered webinars between Jobful and partner

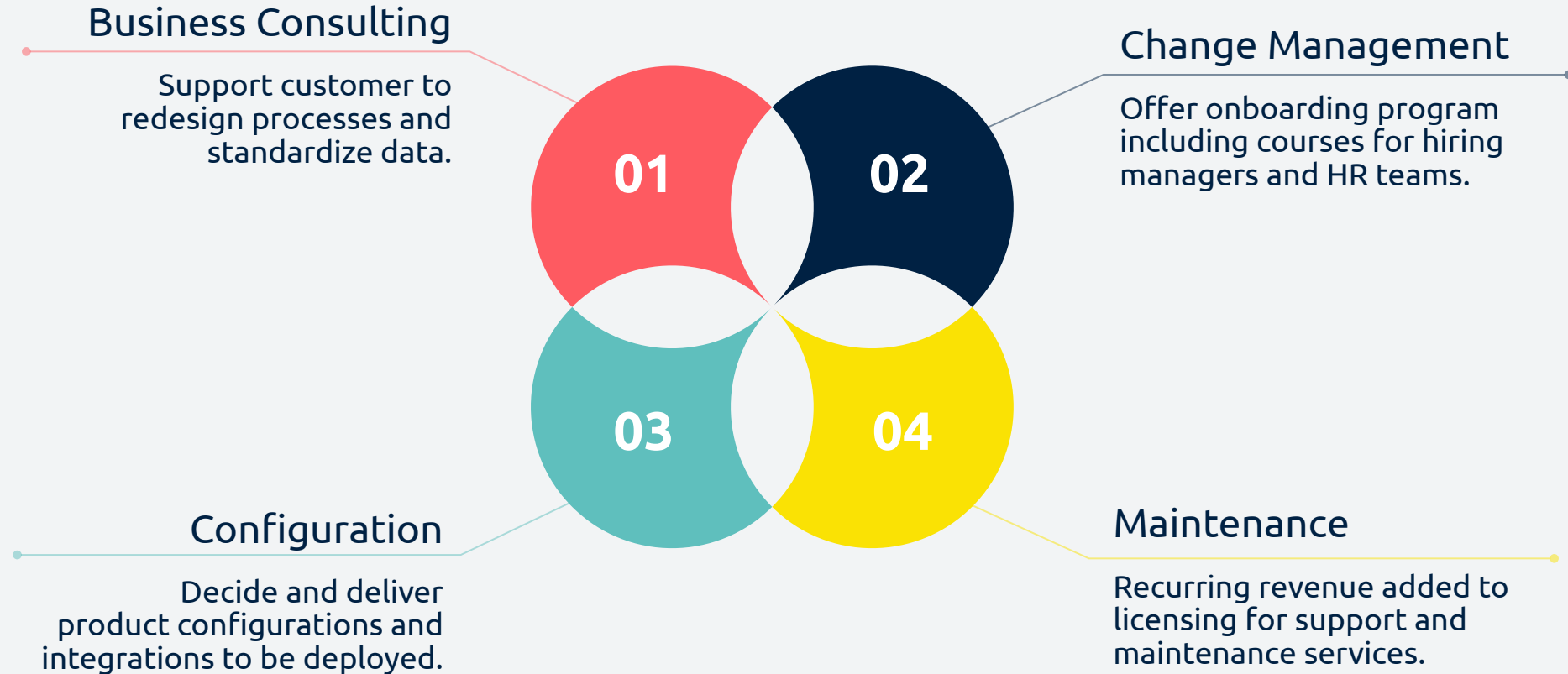
Partner Discounts

Re-Sell Discount	Volume of Business	Deal Registration Discount
15%	\$0 - \$299,999	+5%
20%	\$300,000 - \$499,999	+7.5%
25%	\$500,000 - \$999,999	+7.5%
30%	\$1,000,000 - 1,499,999	+10%
35%	over 1,500,000	+10%

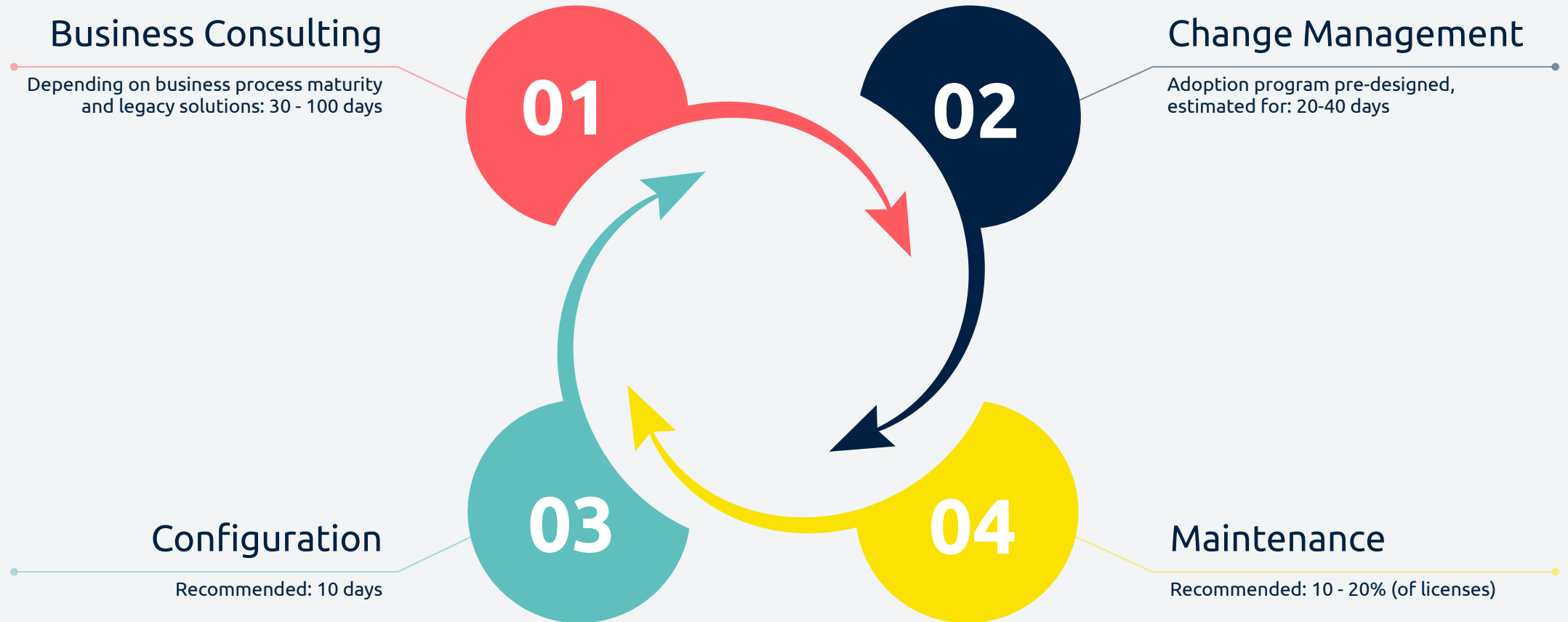
Business Growth Expectation FY21



How to generate revenue with Jobful



Project example: 5.000 employees



Be an **innovator**,
not a late adopter.

