



# **Wishing-Soft Company Profile**

www.wishingsoft.com

wishing-Soft

求木之長者<sup>,</sup> 必固其根本 A tree has to strike a firm root before it can flourish

# 欲流之遠者,必浚其泉 river has to have a fully dredged source before it can flow unceasingly fa

### ESH software is designed from the perspective of sustainability

#### Only with good ESH management can enterprises achieve sustainable goals.

Internationally, the awareness and use of environmental, safety and health management and software tools are booming. World-class companies regard having strong ESH culture, practices, and an effective supporting system as core elements for ensuring corporate sustainability. However, in Taiwan, there are few software solutions that truly meet the practical needs of users, comply with local laws and regulations, and are designed according to the specifications and requirements of standards.

Wishing-Soft bridges this gap through software system standardization, digitalization, and visualization. Our software products eliminate the discrepancies in ESH practices and among enterprises. While speaking a common language, each industry can truly progress ESH management processes and quickly accumulate, share, and realize the value of the knowledge assets together.

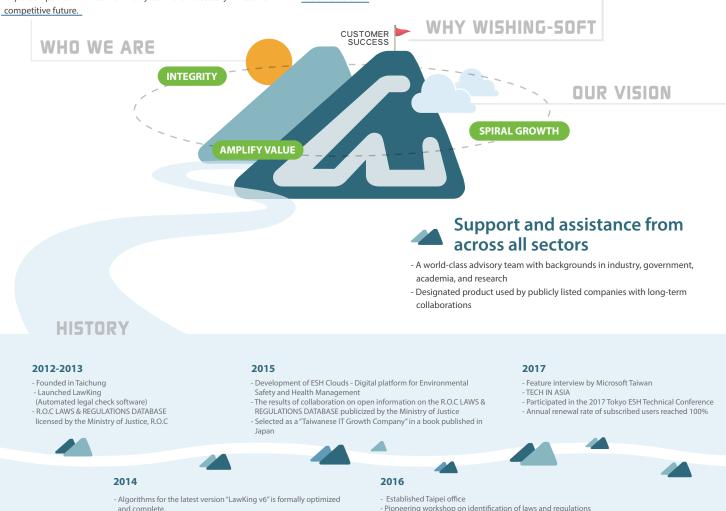
With the rising of international awareness of corporate sustainability, CSR, ESG, GRC, etc., we hope companies will realize EHS system is a necessary investment for a sustainable and



- Converging top talents in ESH, IT, and design
- Enthusiasm for enhancing the sustainable development of ESH
- Facing ever-evolving changes in the field of ESH, we grow together with our customers.

## We grow together with our customers

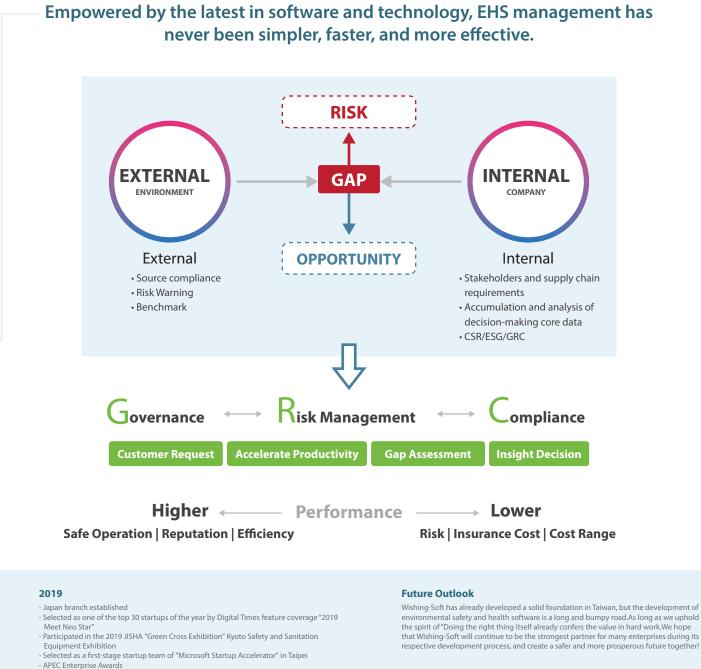
- Gather the practical experiences for benchmarking enterprises for a specific industry as well as across different industries
- Active user communities that are willing to share and continue to learn from each other
- Sharpen insights through dynamic dashboarding to create value for critical decision making.
- Professional and enthusiastic customer service



Selected as an outstanding case study in Microsoft Azure Camp Taiwan

- Pioneering workshop on identification of laws and regulations
- Received angel funding from NCTU Angel Club - EHSTW website revamped and launched





#### 2020

- Obtained SIG Group and WIH Round A funding - Won 1st Place in "Young Awards - Cloud Platform Category"

Became a member of JIET

2018

- Selected as an Orange Fab Accelerator Project

- Selected for the 9th AAMA Taipei Program

Selected for the 2nd "Women Entrepreneurship Flying-geese Program"run by the Ministry of Economic Affairs - Obtained "ISO 27001" Information security verificatio

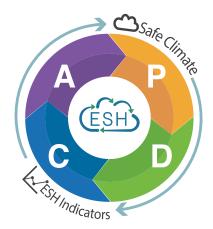


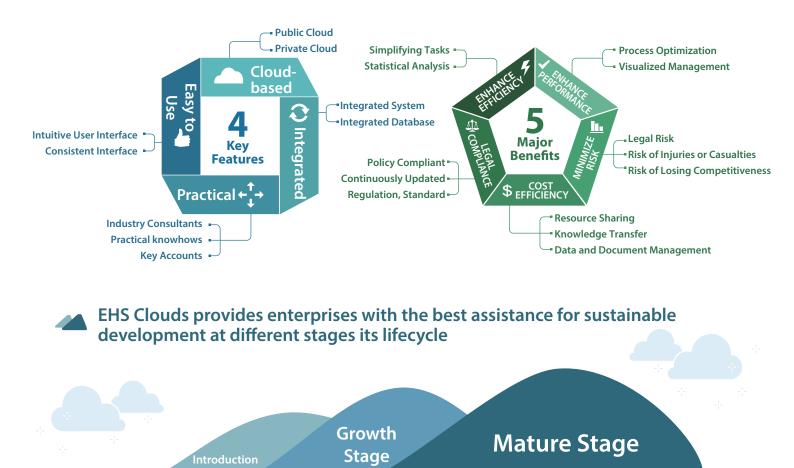
#### PRODUCT

## Internal and external risk control platform for in-plant environmental safety and sanitation

ESH Clouds is Asia's leading internal and external risk control platform. It is easy to use, simple to implement and with built-in practical knowhow. It provides a trusted platform for high-risk manufacturing industries, and utilizes IT algorithm technology to effectively reduce risks and ensure excellent performance metrics.

Through discussions with many customers, combined with the rich practical experience of our consultants, various tasks are broken down into lightweight modules. Through module maping, matching ,and selection, it fully meets the various software needs of operations, regardless of its stages of digital or operation maturity. The solutions are continuously optimized through the PDCA cycle.





#### Can only be processed manually or through Excel

- Quickly improve on audit findings or regulatory violations

Stage

- Acquire key managerial insights and execute accordingly
- Reduce legal risk and ensure steady growth

**Primitive Stage** 

#### Trying to build your own system but to no avail?

- Quickly obtain management tools for efficient operation
- Standardized, knowledge-based, and visualized analysis of risk data
- Enhance competitiveness and stand out among peers

#### **Comprehensive evolution of ESH** management

- Integrated with existing systems for maximum effect
- Integrated AI technology to achieve Intelligent ESH
- Constantly updated for sustainable business management



Time savings amount to 10 years



# Integrated Intelligent Platform

- Designed in accordance with ISO high-level Structure (HLS) for integrated management of various ISOs
   Simple and easy to use
- Intelligent algorithm with support for external databases
- Can be operated independently with portfolio management
- Continuously optimized and updated

# ESH Clouds Operating Principles and Solutions

From information collection, software computing, visual presentation and decision-making, ESH Cloud provides manufacturing plants with sustainable performance metrics in the execution of ESH measures with fruitful results.

# ESH Performance Indicators Dashboard

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#Decision Aid #Consolidated Indicators #Performance Validation #Cross-data analytics

- #Synchronized Organizational Information
- Dozens of built-in intelligent Widgets
- Supports customized dashboards, layouts, and configurations
- Freely filter data sources
- Present different stories to different stakeholders

# Platform

Intelligent

# Heisonie

# Legal Compliance

#### Intelligent Compliance System

- #Regulatory Compliance and Collaboration #Great ESG Tool #CSR-ready #Essential Tools for Sustainable Development - Developed in compliance with regulatory database and international
- standards
- Al analysis of classification of legal codes and regulations. Automatically updated.
- Proactively notify regulatory changes across units and departments - Cross-organizational parallel compliance management, with
- regulations identified one by one - Standardization of identification processes
- Meets ISO Supply Standards

# Chemicals Management

#### One-stop Chemicals Management

- #Source Management #Chemicals Control and Management #Full Materials Management
- SDS parsing and analysis
- Cross-unit management of hazardous chemical inventories
- Transparency of chemical use processes
- Risk ratings & management and storage configuration diagram
  Government declaration reports and visualized classifications

# 

# Corrective measures, target plans, continuous improvement

#### #False alarm incident notification #Daily inspection #Tracking corrective measure #Target Program Management #Information of Occupational Disaster Accident

- Smart and fast establishment, increase the notification rate
- Automatically generate integrated data
- View the calendar, track progress at a glance

# **Risk** Assessment

Hazard Identification and Risk Assessments #Risk Prediction #Full Participation #ISO-essential #Hazard Identification and

- Collaboration - Analysis of high-risk operations and improvement
- processes - Multi-dimensional risk assessment plan and management
- Supports integration of various industry risk databases
- Flexible setting of organizational division of tasks

# License Management

#### License and Education & Training Management

#### #Education and Training #Lack-of-License Warning #Internal and External Training and License Managemen

- Automatically match the number of missing licenses
- Automatic reminder of license expiration risk
- Training plan management and reporting
- Missing forecast analysis report

# API Center

#### Data Exchange Center

- #API #Extended application #Accelerated development
- Restful API - Flexible interface with existing in-plant systems
- Highly secure
- Supports App, Winform, Web











## Risk Control >> Corporate Governance >> Corporate Sustainability

Create a better environmental, safety and health risk management and sustainable development ecosystems



# Spanning 10 Major Industries Designated Product Used by 200+ Benchmark Global Enterprises

Effectively save 30% in operational costs|Increase 50% real-time data|Increase brand trust by 20% With generated data, CSR/ESG reports can more effectively justify basis for risk reduction measures and enhance management effects



#### CASE STUDY

#### **High-risk Industries/Chemical Industry User**

#Safety Culture #Exceed Standards #Parallel Implementation #Standardized Processes We are one of the few industries in Taiwan that regularly execute regulatory checks. Choosing ESH Clouds Legal compliance was not intended to speed up the work of our regulatory checkers. Rather, the software was developed to perform "real-time management" and track the compliance of each manufacturing plant with the latest laws and regulations, so that the actual corrective actions can be carried out more quickly. Furthermore, ESH Clouds can help enhance the operational efficiency of standardized operations as well as information sharing and reciprocity among our different plants. At the same time, it saves time and can play a greater value for the company.

#### Biotech/Life Sciences/Chemical/Traditional Industry User

#### #Efficient Management #Regulatory Control Management #One-stop Platform #Quickly Find Out Unexpected Risks

Relevant laws and regulations related to the chemical industry have been constantly evolving. Controlled chemical substances that need to be declared are increasing year by year. Multiple laboratories and processing units are spread throughout our plant. In addition to the list of chemicals managed by each, it is also necessary to manually determine whether they are listed as controlled chemical substances in relevant laws and regulations. When it comes to chemical mixtures, there might be a dizzying array of substances contained within. If the substances are not confirmed one by one, the plant runs the risk of omissions and illegalities in the declaration. With ESH Clouds, **Chemicals** Management as long as the SDS and chemicals list are loaded onto the platform, the system can provide feedback in real time, automatically screen and retrieve regulatory information about the controlled chemicals, and export the required declaration reports. The company no longer worries about omission risks in this breakthrough solution.

#### Biotech/Life Sciences/Chemical/Traditional Industry User

#Stabilize Orders #Corporate Sustainability #Successful Audits

With the expansion of overseas operations, our company acknowledged the greater awareness and importance placed on ESH and ESG management metrics in many Western countries. In order to meet the digitalized requirements of ESH management data in brand customer audits, we have decided to introduce ESH Clouds across several units for collaborative management. The factory has subsequently passed many audits and won the trust and commendation of brand customers. Customer orders have continued for many years since, with ESH Clouds having contributed to the company achieving the desired benefits of digital transformation and continued business success.

#### Textile/Machinery Plants/Traditional Industry User

#Satisfactory after-sales Service #Resource Maximization

Most major technology companies will commission in-house IT teams to develop software systems, but we still decided to introduce Legal Compliance. This is due to the fact that self-development requires countless internal meetings and many adjustments after development to achieve desired results. In addition, ESH related laws and regulations are frequently revised. The regulatory checking process is particularly complex and needs to meet verification requirements. Therefore, choosing to implement ESH Clouds software was the most economical and swiftest option.



# Having read up to this point, you might be curious about what type of factory areas have adopted ESH Clouds into their processes?

At first we thought that "only factories with incessant industrial safety accidents would purchase software systems," but we never expected that we have visited nearly 500 factories over the years, many of the factories expressed interest in ESH Clouds and have the willingness to evaluate and incorporate ESH Clouds to their existing systems. Many of the plants remarked that "while self-developed managed systems are running well, they still want to do better! Perhaps that is the stereotype of ESH management in the manufacturing sector conveyed to the public for a long time. Thanks to all the customers who have supported Wishing-Soft ESH Clouds over the past few years. This trust have given us a firmer drive to improve the ESH Clouds System. It is hoped that more factories can join the ranks of those that have implemented ESH Cloud. There's no better way to acquire a cost-effective solution that offers the same level of management tools as those of major international plants. The culture of ESH must be firmly embedded for it to truly become the winning point of sustainable development.

# Flexible design allows for easy portfolio combinations based on enterprise need

Since the very beginning of product R&D, Wishing-Soft developed the product from the perspective of real-world industry needs. Through parameter setting, standard functions can be run smoothly in any enterprise.

# Highly-efficient "W-Scroll" rolling software implementation methodology

Wishing-Soft's self-developed "W-Scroll" software implementation methodology assists in the evaluation, selection, and combination of solutions that are most suitable for various factory applications, thus reducing gaps with the user's existing processes for a fast and reliable integration into the existing management process. The utilization of a "rolling cycle" process also greatly improves the efficiency and success of software implementation.

# Long-term applicability and possibility to customize product specifications.

During the effective contract period, basic functional updates and system debugging are inclusive in an annual subscription plan. Resources can be properly allocated and used; no overly large additional budgets need to be allocated for the use of this comprehensive product that is continuously updated with the latest functions and features.

# SYSTEMS IMPLEMENTATION



Step 1

PRICING

2nd Ye

Choose method of software implementation: Cloud server specifications and versions



Based on actual needs, selected modular platforms and costs are confirmed



Based on the number of users (name account), confirm required specifications: administrators/users (Restriction: The minimum specification is 5 administrator accounts)

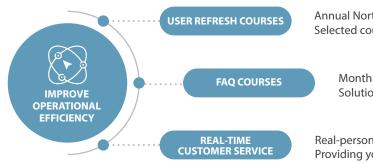


Customized report requirements or database creation services, API connection service, IP lock

PERIOD		ONE-TIME FEE		ANNUAL COST - SYSTEM MAINTENANCE		
1st Year Cost		Software implementation Fee	+	Annual Cost - Platform	+	Annual Cost - User Accounts
Year Cost (and onwards)		Х	+	Annual Cost - Platform	+	Annual Cost - User Accounts

\*Various value-added services are also available: System implementation consulting services, customized education and training courses, ESH consulting services, etc.

# After-sales Technical Support



Annual North, Central, and South Showcase Tour Selected courses and user experience sharing sessions

Monthly themed courses Solutions to users' common problems

Real-person interactions and quick feedback Providing you with peace of mind during use

#### Cloud-based System Package Rapid Go-Live for Maximum Effect







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