# bitscape

ISO 9001:2015, ISO 20000-1:2018 and ISO 27001:2015 Certified

# Bitscape – Know your partner

Global Presence, Local Expertise



#### Introduction

## Empowering Innovation, Ensuring Reliability

## Founded in 2002

Over 250+ employees in US, Canada and India

ISO 9001:2015, ISO 20000:2018, and ISO 27001:2015 Certified

Microsoft's premier partner and 7 times Microsoft Worldwide Award recognized.

Microsoft Cloud, all 6 Solution Partner – Solution Partner for Microsoft Cloud

Power BI Showcased Partner (Advanced BI Partner) (program transitioning in to Microsoft Fabric Partner from Oct 2023) Microsoft Expert Azure MSP

7 Microsoft Advanced Specialization including all 4 Advanced Specialization for Security.

Microsoft 365 Business

Applications preferred partner.

Microsoft Direct CSP | AMM | Azure Innovate | ECIF Enabled



#### Introduction

Our certifications and adherence to international standards underscore our promise of quality, ensuring we always deliver the best.



**Solutions Partner** for Business **Applications** 





**Solutions Partner** For Data & Al (Azure)





**Solutions Partner** for Digital & App Innovation (Azure)





**Solutions Partner** for Infrastructure (Azure)





**Solutions Partner** for Modern Work





**Solutions Partner** for Security





**Solutions Partner** for Microsoft Cloud



Microsoft Corporation Tel 425 882 8080 One Microsoft Way Fax 423 706 7329 Berlmond WB 90702-61990 several corporation of cor

Microsoft



**Azure Expert Managed Services** Provider

Microsoft Partner **Azure Expert MSP** Microsoft







Congratulations! Your organization has attained a Solutions Partner designation in the Microsoft Al Cloud Partner Program. Your organization is one of the first Microsoft partners to attain this designation and I'm excited to celebrate this

I believe in empowering people and driving growth. What that means for you is that we want to empower your organization with the capabilities, resources, and industry depth to best serve customers. And we will invest in your profitability and growth. This is what partnership means to me. So, thank you for your nitment and for the investment you're making in our partnership and in

The Solutions Partner designation demonstrates your organization's technical capabilities, experience, and ability to deliver successful customer outcomes aligned to the Microsoft Cloud and helps you differentiate your organization

Your organization Bitscape has attained

· Solutions Partner for Microsoft Cloud

Best Regards,

Woole G. Days

Chief Partner Officer and Corporate Vice President, Global Partner Solutions

Microsoft Corporation

This information is current as of September 5, 2023



#### Introduction

# Our certifications and adherence to international standard we always deliver th





Solutions Partner for Business Applications





Solutions Partner For Data & Al (Azure)





Solutions Partner for Digital & App Innovation (Azure)





Solutions Partner for Infrastructure (Azure)





Azure Expert Managed Services Provider

Microsoft Partner
Azure Expert MSP

Microsoft





Dear Bitscape,

Congratulations! Your organization has attained a Solutions Partner designation in the Microsoft Al Cloud Partner Program. Your organization is one of the first Microsoft partners to attain this designation and I'm excited to celebrate this achievement with you.

I believe in empowering people and driving growth. What that means for you is that we want to empower your organization with the capabilities, resources, and industry depth to best serve customers. And we will invest in your profitability and growth. This is what partnership means to me. So, thank you for your commitment and for the investment you're making in our partnership and in delivering customer success.

The Solutions Partner designation demonstrates your organization's technical capabilities, experience, and ability to deliver successful customer outcomes aligned to the Microsoft Cloud and helps you differentiate your organization with customers.

Your organization Bitscape has attained:

Solutions Partner for Microsoft Cloud

Best Regards,

Nicole G. Deser

Nicole Dezen

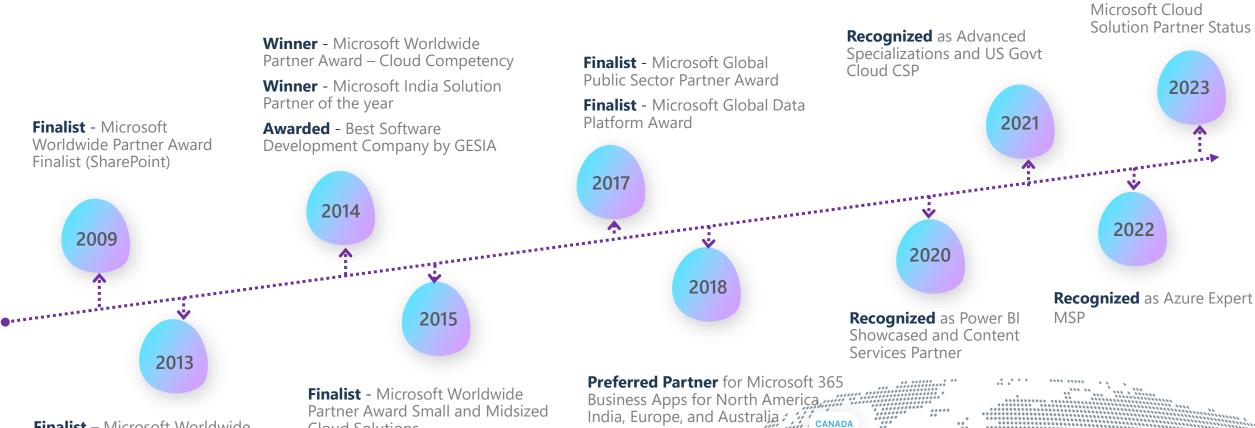
Chief Partner Officer and Corporate Vice President, Global Partner Solutions

Microsoft Corporation

This information is current as of September 5, 2023.



## **Awards & Recognition**



**Recognized** – One of the first Microsoft Partner to achieve

Finalist - Microsoft Worldwide Partner Award – Business Intelligence

bitscape

Winner - Microsoft India Regional Partner of the year **Cloud Solutions** 

Ranked #36 in Microsoft's 50 Most Competent Partners in the World

### Data & Al

#### **Capabilities**

- Data Warehouse framework
- Data Warehouse migration services
- Data mining
- Advanced analytics using
  - Azure databricks
  - Data lake
  - Azure Synapse Analytics
  - Power BI service
  - Power BI embedding
- Azure ML
- Azure OpenAl
- Azure Cognitive services
- Azure Bots

- Managed Services
- Predictive analysis
- Customer 360 (Bitscape 360) Analysis
- Contract summary using Azure OpenAl
- Self serviced communicational ChatBot using OpenAl
- Analytics reports:
  - Finance
  - Operations
  - HR
  - Student lifecycle management
- Migration Services

## **Business Applications**

#### **Capabilities**

- ERP:
  - D365 Finance
  - D365 SCM
  - D365 Business Central
- CRM
  - D365 Sales, Marketing and Service
- D365 Project Operations/Accounting
- D365 Field Service
- D365 Customer Insights (with SA)
- Power Platform
  - PowerApp Mobile apps
  - PowerAutomate including RPA
  - PowerPages
  - PowerVirtualAgent

- Services
  - ERP & CRM Rapid implementation
  - Staged migration of NAV 2018 R2 to BC
  - Staged migration of AX 2012 r2 to F&O
  - ERP, CRM App maintenance support (AMS)
- Solutions on top of D365
  - Customer portal, vendor portal
  - Dealer management system
  - RPA automation of GRN and Gate Entry
  - Vendor scoring
  - Purchase order management
- PowerApps
  - Onboarding Offboarding Power App
  - Capex management system
  - Conf room booking with outlook calendar
  - Visitor management, Emp exp Bot on Teams...

# **Digital & App Innovation**

#### **Capabilities**

- App Assessment
- App Modernization using:
  - Azure App Service
  - API Management for microservice architecture
  - Azure SQL, SQL managed instance
  - Azure functions,
  - Azure storage
  - Containerization using AKS
  - Azure Service Fabric
  - Azure DevOps
  - Azure Logic Apps
  - Event hub
  - Service bus

- Consulting Services
- Advisory Services
- Product Development
- Migration & Modernization

## Infrastructure

#### **Capabilities**

- Cloud Adoption Framework
- Well Architected Framework
- Azure Arc
- Azure Blueprint
- Lift and shift of on-prem or other cloud workloads
- Windows / SQL / Infra migration to Azure
- MS SQL, MySQL, Postgre database migration to PaaS
- Linux and Unix server migration to Azure
- On-prem DC Migration
- Azure AD and AADDs service implementation,
- Backup and ASR
- Hybrid and cross platform DC management using Azure Arc

- Managed Services
- Consulting
- Advisory services
- Cost Optimization
- Migration & Modernization

# Security

#### **Capabilities**

- Azure network security
- Azure VPN
- Azure Key Vault
- Purview
- Azure DDoS protection
- Azure Frontdoor
- Azure Active Directory
- Identity & Access Management (IAM)
- Defender for cloud, endpoint, cloud apps and M365
- DLP Information Protection
- Device & App Management Intune
- Microsoft Entra (Formerly Azure AD)
- Azure Sentinel

- Windows 365 Cloud PC: Modernize Endpoints
- Advisory and Consulting:
  - M365 Security Assessment + Risk Mitigation
  - Azure Security Assessment + Risk Mitigation
- Security Implementation:
  - Identity and Access Management
  - Threat Protection
  - Information Protection
  - Security Management
  - Compliance
- SOC | SOAR | SIEM
- CAF & WAF

## Modern Work

#### **Capabilities**

- Migration from non-MS to M365
- Content services
- Teams Apps
- Teams Platform
- Security Audit and Managed Services offerings

- Document Management System Migration & Deployment
- Intranet
- Capex Approval System
- eConnect Teams integrated student experience platform
- Room Reservation System
- Knowledge Management System
- Adoption and Change Management
- M365 Security Assessment

## Thank You

- Find the right app | Microsoft AppSource
- https://store.bitscape.com
- Bitscape YouTube
- https://www.bitscape.com/solutions/
- All consulting services Microsoft AppSource
- All consulting services Microsoft Azure Marketplace

#### Microsoft Power BI – Showcase at Power BI product site

- <a href="https://powerbi.microsoft.com/en-us/partner-showcase/bitscape-mutual-fund-analytics-for-investment-management-organisation/">https://powerbi.microsoft.com/en-us/partner-showcase/bitscape-mutual-fund-analytics-for-investment-management-organisation/</a>
- <a href="https://powerbi.microsoft.com/en-us/partner-showcase/bitscape-operations-excellence-analytics-dashboard-for-manufacturing-organisation/">https://powerbi.microsoft.com/en-us/partner-showcase/bitscape-operations-excellence-analytics-dashboard-for-manufacturing-organisation/</a>
- https://powerbi.microsoft.com/en-us/partner-showcase/bitscape-organization-wideemployee-productivity-insights/

#### MSP Offerings

- Popular: SIEM (Azure Sentinel), Security Hardening for M365, Security and Compliance management for M365, Azure Security monitoring and support, SSO and Identity packages
- Assessment services (Teams readiness checking for on premise SP (automated), AD Assessment, Security Assessment, Cloud Adoption Framework, migration assessment)

