



FPT SMART CLOUD

Secure Remote Working

About

FPT SMART CLOUD (FCI)

FPT SMART CLOUD LIMITED COMPANY

FPT Smart Cloud is the leading enterprise providing applied Artificial Intelligence (AI) & Cloud Computing (Cloud) solutions in Viet Nam. Established as the latest subsidiary company of FPT Corporation, our mission is to provide a world-class comprehensive AI & Cloud platform generating immense leap in productivity and agility. Thus, enabling enterprise to innovate state of the art business process automation and effective human – machine collaboration augmentation operation.

FPT Smart Cloud empowers you with the flexibility in obtaining the suitable IT infrastructure with various outsourcing services options. We specializes in information technology products that are necessary for organizations to boost their development status and compete more aggressively.

FCI offers a full spectrum of options ranging from colocation facilities, self-managed dedicated servers to Cloud service, enterprise applications; not to mention tailored managed services that can expand all the way to fully outsourced hosting management solutions.



DATA TRANSMISSION

CLOUD CONNECT,
Internet leased line,
IP MPLS, IPLC, IEPL, SD-WAN



IT INTEGRATION

IT consultancy, solutions,
deployment and maintenance
for enterprise customers



MANAGED SERVICES

Network infrastructure
and system monitoring,
operating, IT helpdesk

Why FPT SMART CLOUD (FCI)

FCI services and Microsoft Cloud Platform allow you to go beyond your limitation

Microsoft
Partner



- Gold Messaging
- Gold DevOps
- Gold Data Analytics
- Gold Enterprise Resource Planning
- Gold Application Development
- Gold Collaboration and Content
- Gold Cloud Platform
- Gold Datacenter
- Gold Cloud Productivity
- Gold Small and Midmarket Cloud Solutions
- Silver Windows and Devices



Microsoft Cloud Platform allows you to work anywhere, anytime, any device. It is also enabling you to increase productivity, and collaboration. Furthermore, it allows you to save cost, reduce risk of initial investment, and deliver product quickly to gain market.

With a creative, professional, and qualified engineer team with many international certificates that support you in term of assessment, consultant, solution architect, implementation and migration.

With more than 22 years of Telecommunication background as well as experience, know how, expertise FPT Telecom can help you simplify the operation, and optimization system. Furthermore, we enable you to connect with Microsoft Cloud platform with fast, and reliable connection via a robust and sophisticated network.



Professional support

- Onsite support
- Local language
- 24x7x365

Solve problems quickly and increase user experience

Operation & Management

- Simply operation
- Increased productivity
- Enhanced collaboration

Simplify operation, management, and increase productivity

Why customers use our solution/service?

- Flexible billing and offering one stop shop
- Creative, professional and enthusiastic engineer
- Delivery consultant, solution architect, implementation and migration
- We have Microsoft Gold Certified Partner for Cloud Productivity

Training service

- Onsite training
- Increased adoption
- Updated new technologies

Increase adoption for end users

During the Covid-19 pandemic, Vietnamese businesses must adapt to the remote working scenario, this demands a specialized security system to manage identities and protect data

Challenges

Obtaining system security for remote working

The Covid-19 outbreak forces businesses to precipitately apply remote working on an organizational scale. The lack of preparation and experience can easily put businesses in an immense risk of system breach and data leakage (Curran, 2020)

- Cloud security is relatively new to Vietnamese businesses before the pandemic
- While the risk of phishing is high, it is still an uncommon knowledge in Vietnam
- Vietnamese office workers are not familiar with working remotely through Cloud system

Ideal Solution

- Identity and access management to ensure there is no alien access
- Device management to maintain security while allow users to log in from multiple devices
- Data encryption as an advanced layer of security

- An average user is unaware of identity and access risk like phishing and is an ideal target
- The sudden change to Cloud and the use off personal devices pose a great security risk
- Prevent any act of, accidentally or purposely, data leakage is a must

Desired Outcomes

- Identify and prevent external risk
- Oversee users' interaction with the system to avoid data leakage from internal source
- Provide the efficiency of working on personal devices while
- Be able to identify and deploy security measures when the system is compromised through an internal account
- Protecting company data without controlling employee's personal devices
- Data encryption to minimize damage

Secure your remote workforce



Enable remote access to apps

Empower remote workers to access the apps they need without compromising security.



Manage devices and apps

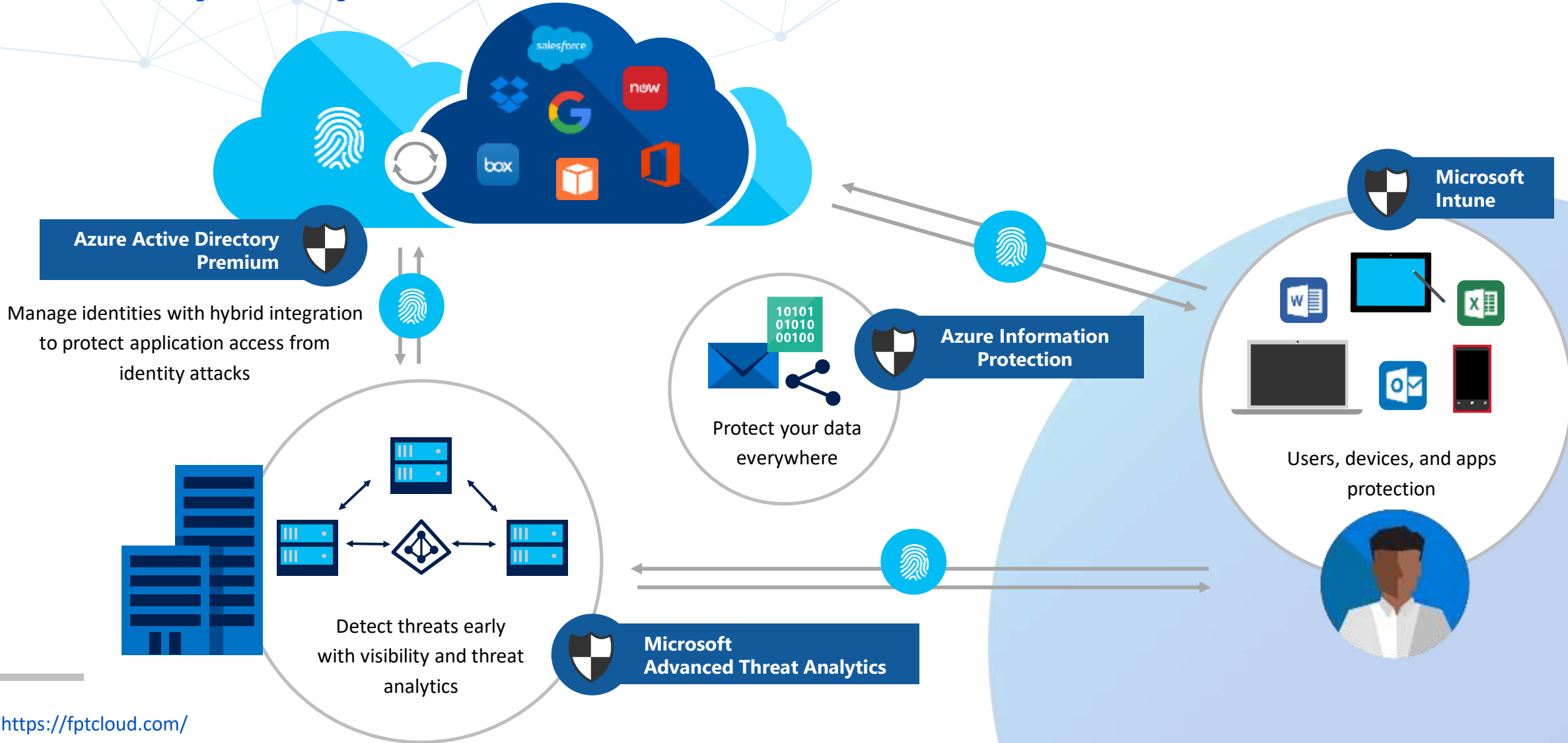
Enable BYO and unify management across devices and apps.



Protect corporate resources

Leverage built-in, seamless security to protect data while keeping users productive.

Protect your system in real-time



About

USE CASE EXAMPLE

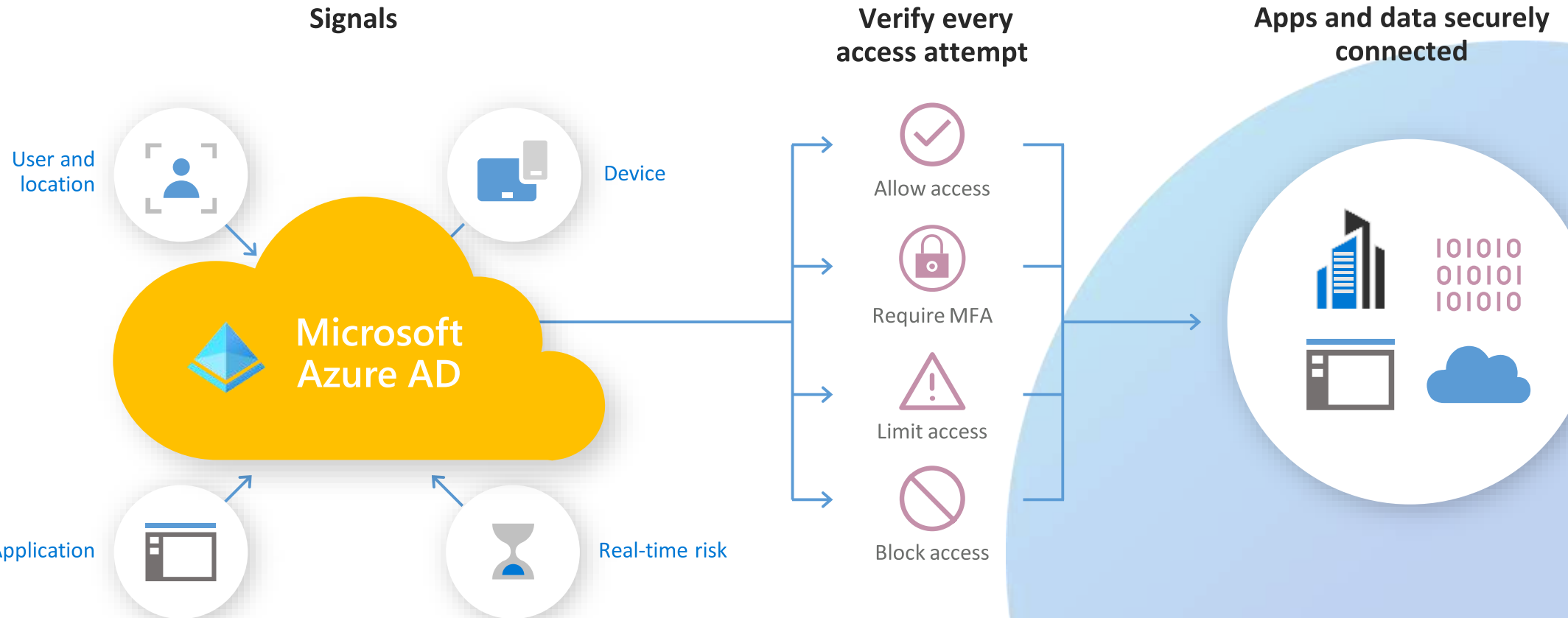
FPT SMART CLOUD LIMITED COMPANY

1. Access protection for every users, anywhere with multifactor authentication.
2. Conditional access and identity protection.
3. Prevent downloading sensitive files to unmanaged device. Bấm để thêm nội dung
4. 2 Layers of Mobile Device Management.
5. Sensitive data classification and protection.

Use Case 1:

Access protection for every users, anywhere with multifactor authentication

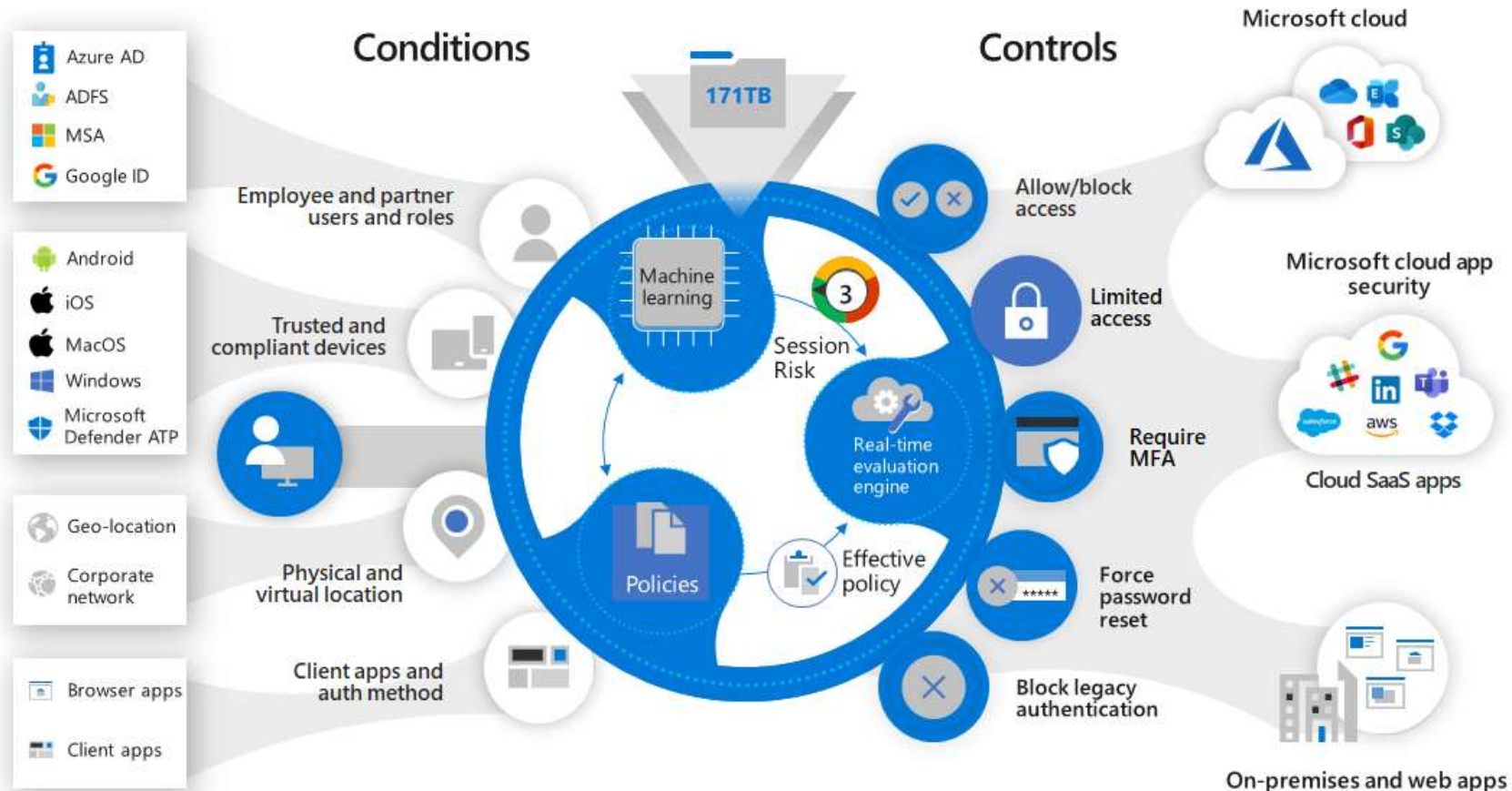
Apply consistent risk-based policies with Conditional Access.



Use Case 2:

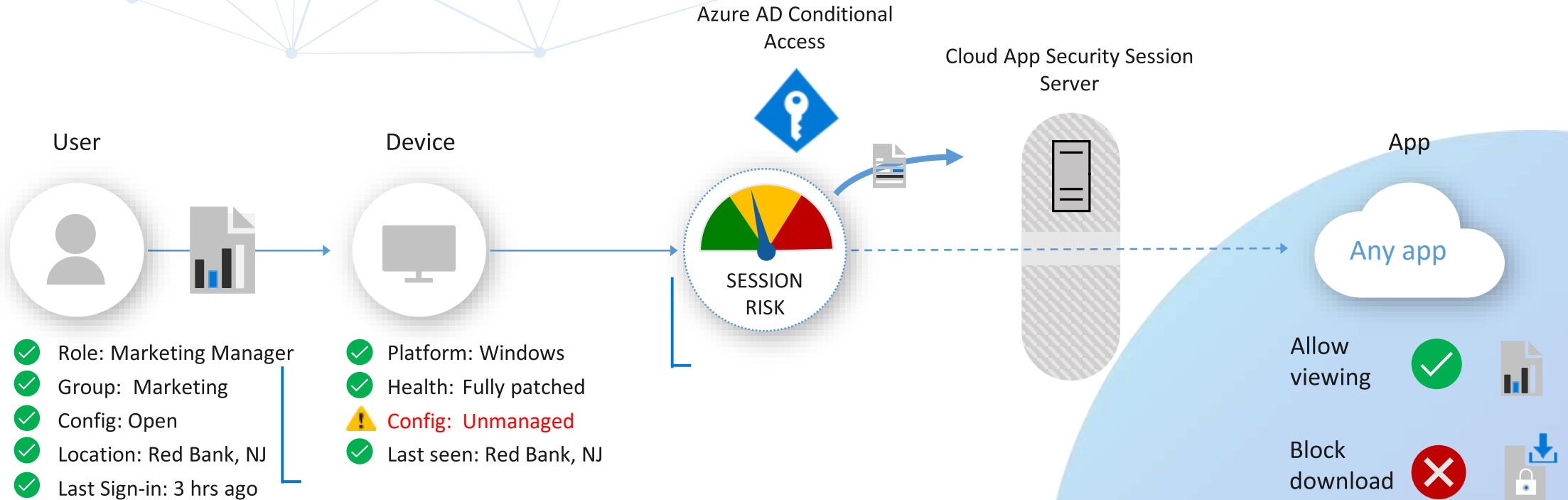
Conditional access and identity protection

Real-time risk-based access control.



Use Case 3:

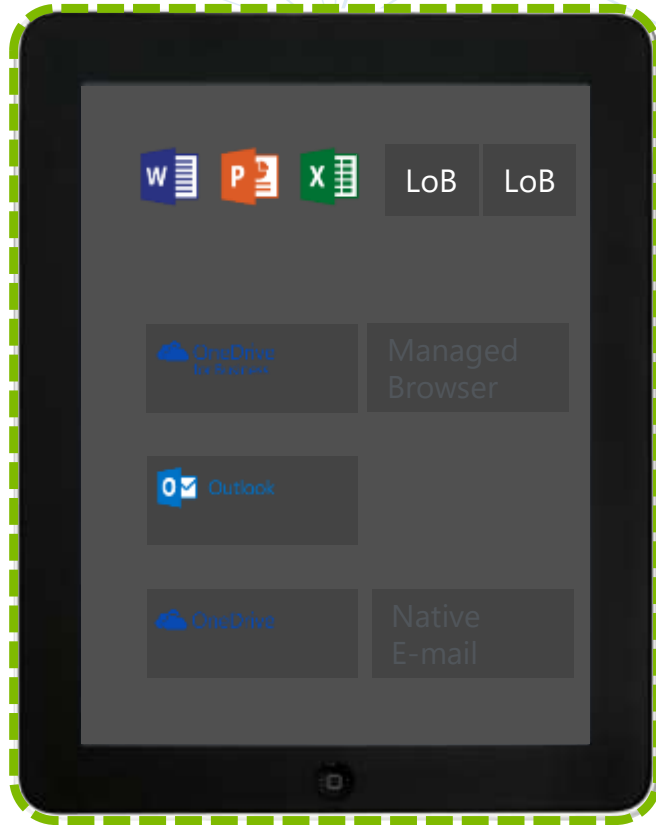
Prevent downloading sensitive files to unmanaged device.



⚠️ Device is unmanaged

Use Case 4:

2 Layers of Mobile Device Management



Layer 1 – Mobile device lockdown via MDM

Protects corporate data
by...

Restricting device behaviors: PIN, encryption, wipe, disable screen capture and cloud backup, track compliance, etc.

Provisioning credentials that enable corporate resource access control

Gaps it
leaves open

Apps may share corporate data with other apps outside IT control

Apps may save corporate data to consumer cloud services

Use Case 5:

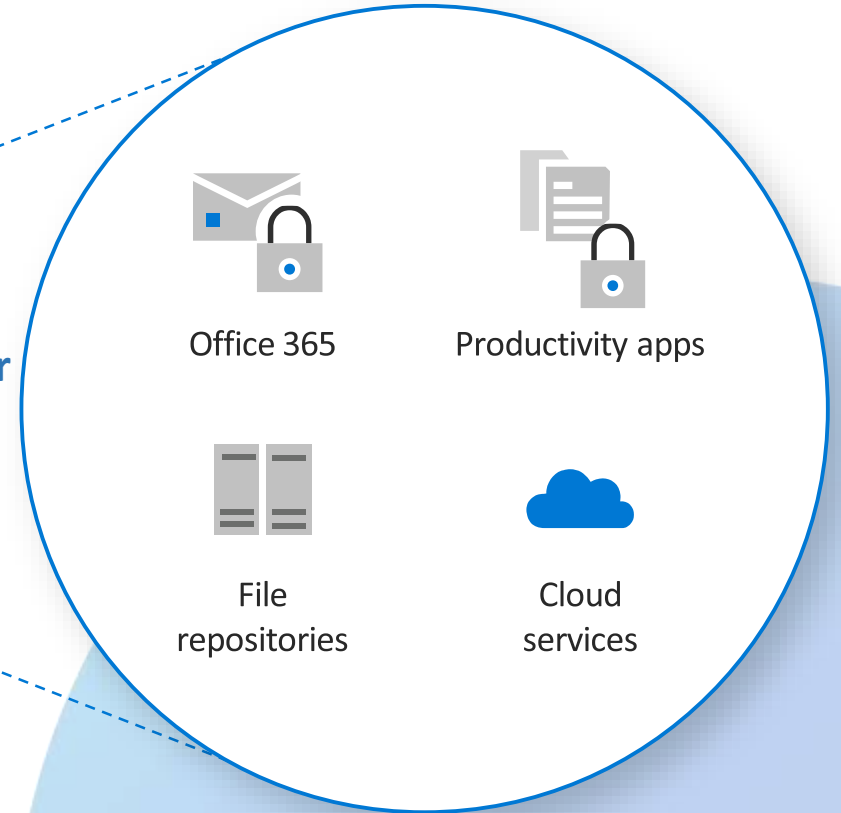
Sensitive data classification and protection

Understand your sensitive data exposure and define your protection policies

- Enables you to better define your policies for security and compliance requirements
- Automatically inspect documents and emails across locations
- Detect common data types such as financial, healthcare, PII or customize your own



Understand your sensitive data landscape



163 zettabytes of data per year will be created by 2025

Our Offerings

SECURE REMOTE WORK WORKSHOP

- **1-1 workshops**, addressing similar precedence business cases (**>300 seats O365**)
- ✓ Client pain points discovery and consultation sessions
- ✓ Microsoft 365 eco-system introduction and daily usage demo
- ✓ Demo real-time system protection, work-from-home concept introduction and planning

MIGRATION & CONFIGURATION

- ✓ AD Cloud/Hybrid setup on demand (Optional)
- ✓ Email migration with partner offer (optional)
- ☐ System validation & optimized configuration planning

ADOPTION

- 2-hour IT training program on administrating Microsoft 365 (**>150 seats O365**)
- 1-day training on optimizing Microsoft Teams for daily usage (**>150 seats O365**)

SECURITY ASSESSMENT

- ☐ EMS E3 FREE system scanning for breach able access points
- ☐ Penetration testing in lab environment & POC session establishment
- ☐ Security Solution presentation

TRANSFORMATION

- ✓ Demo real-time system protection, work-from-home concept introduction and planning
- ✓ **Free 2 PowerApps (>150 seats O365)**
- ✓ Build Teams Apps with partner offer (optional)
- ✓ Data Analytics and Visualization with Microsoft Power BI (optional)

3 Customer Wins

