



Sales Copilot Readiness Assessment

Sales Copilot, an AI assistant, brings new capabilities to Microsoft 365 apps and Dynamics 365 Sales, transforming the way sellers work! Is your organization ready to enhance the sales game?



Embark on a transformative journey with **Click2Cloud's Copilot Readiness Assessment!**



Gain insights into your organization's readiness

Assess your preparedness to leverage Sales Copilot's extensive capabilities for maximizing sales productivity and increasing deal closures.



Enhance your understanding

Discover how Sales Copilot can automate laborious tasks, enabling you to concentrate on close deals faster.



Receive a roadmap for AI adoption

Get customized recommendations on securely setting up your business for success with transformative Sales Copilot technologies.

Looking for a strategy in place to sell smarter and stay ahead with AI?

- 70% of seller's time spent on non-sales tasks (email, CRM updates)
- Manual searching slows decision-making and leads to lower engagement
- Absence of automated summaries leads to time-consuming meeting preparations
- Manual processes extend sales conversion cycles, affecting productivity

Assessment Approach



Organization Discovery



- Licensing Requirement
- Current SKUs
- Persona Evaluation
- Security Analysis
- Usage Requirement
- Copilot Readiness
- Technical Requirement



Executive Report

- Financial Benefit
TCO/ROI, NVP, IRR, Payback Period
- Security Score
- Business Benefits
- Technical Benefits
- Value Realization
- AI Business Case Recommendations

2~4 Weeks

Organization

Discovery (Data Collection)

Outcome

Key business benefits

- ▶ Maximize sales productivity
- ▶ Increased deal closures
- ▶ Reduce timing
- ▶ Streamline Workflow
- ▶ Personalize customer interactions

Want to improve your sales productivity and close more deals?

Get started with Click2Cloud's Sales Copilot Readiness Assessment today!