

## MetricStream IT & Cyber GRC Solution

### What is the customer issue/opportunity?

Senior executives do not have a clear view of Cyber Risk and struggle prioritizing investment in cloud migrations that could reduce risks associated with hacks, ransomware attacks and other IT and cyber threats. Today, many CISOs are using spreadsheets and emails to manage compliance, resulting in errors, increased cost of certification, and repeated requests for the same information. Cloud migrations are stalled as a result and customers are exposed to increasing Cyber and IT threats.

### How does MetricStream address the issue/opportunity?

For organizations that have not fully embraced a move to the Azure Cloud, MetricStream's IT and Cyber GRC Solution makes it clear that modernization, cloud migration and data center take-downs dramatically improve their risk posture. MetricStream helps CISOs and executives meet the IT and Cyber Risk requirements of leading frameworks like ISO27001, NIST CSF, PCI, SOC2, HIPAA, FFIEC, CMMC and more. It builds consistent control libraries and risk registers to manage compliance and standards resulting in acceleration of cloud migrations and digital transformation projects.

### How does MetricStream differentiate themselves?

MetricStream's IT & Cyber GRC Solution has 3 key differentiators:

1. Heatmap visualizations and Risk Quantification makes Risk Posture decisions clear
2. Recognized by Gartner as a Magic Quadrant Leader for 8 consecutive years
3. Runs on Microsoft Azure and leads to increased Azure Consumed Revenue (ACR)

MetricStream's IT & Cyber GRC Solution uses easy to read Heat Maps and Risk Quantification to help executives prioritize technology investments like cloud migrations and modernization. The solution comes with pre-packaged content from the most trusted frameworks including ISO 27001, NIST CSF, NIST SP800-53, SOC2, HIPAA and more to provide a clear picture risk posture immediately. The IT Compliance program is up and running on Day 1. IT Policies can be tightly integrated through mappings to IT controls. Risk assessments leverage intuitive visualizations making executive communications more straight forward and actionable.

### How is MetricStream viewed by leading analysts and customers?

MetricStream is recognized as a quadrant leader by Gartner, Forrester and Chartis. Multiple F1000 companies have adopted the MetricStream GRC platform. MetricStream has references in every major vertical industry and every worldwide geography.