





Retailers can now build exceptional customer experiences and everlasting customer relationships with confidence.

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#### What does this mean to our customers?

- Combined platform becomes your one single view of your customer
- Ability to build customers' golden record (actionable data vs big data)
- Azure is the underlying infrastructure of Loyalty Experience Manager
- Fully track, ingest and action on your customers' entire journey
- All Azure retail innovations available



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### **Loyalty Breeds Results**

Beat your current KPIs and revenue goals by

- Average order value
- Purchase frequency
- Engagement frequency
- Customer lifetime value and even,
- Reduction of acquisition costs thanks to customer advocacy through referrals.

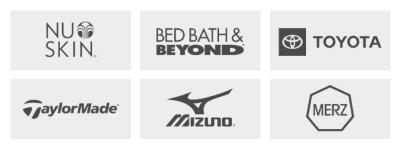
## Why it works:

Customer loyalty strategies create a value exchange between companies and their customers. Loyalty supports these three market-changing trends that marketers need to embrace:

- Privacy data compliance
- Customer changing expectations
- Economic uncertainty.

Adding loyalty to your marketing strategy allows for collection of zero and first party data, necessary for communicating with your customers in a personalized way in the future. From that baseline, loyalty strategies can be added to enhance customer engagement, personalized experiences and even reward and recognize customers for their activities.

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Move Your Customer Loyalty Strategies Forward today! <u>microsoft@annexcloud.com</u>

