

HCLTech Services Offering for Microsoft 365 Copilot

October 2023

HCL Tech's Offerings for Microsoft 365 Copilot – (*Service Catalog*)

Workshops

Readiness
Assessment

Microsoft 365 Copilot
Pre-Deployment

Microsoft 365 Copilot
Deployment

Adoption


HCL Tech's End to End Offerings

Accelerated Programs

- ✓ Assessment & Remediation Services
- ✓ Tenant Readiness 
- ✓ Data Governance / Addressing Data Leakage in Microsoft 365
- ✓ User Profiling for Microsoft 365 Copilot
- ✓ Workshops & Demo's + Art of the Possible Sessions
- ✓ Crafting Gen AI Microsoft 365 Copilot Roadmaps & Business Values
- ✓ Adoption Services



Advanced Boosters

- ✓ Integration with Windows Copilot/Bing Chat for Enterprise
- ✓ Integrations with Viva Platforms 
- ✓ Plugins using Graph API Integrations
- ✓ Plugins using Teams Message Extensions
- ✓ Develop Advanced Business use case scenarios
- ✓ Measure ROI for Microsoft 365 Copilot



Unlock Creativity



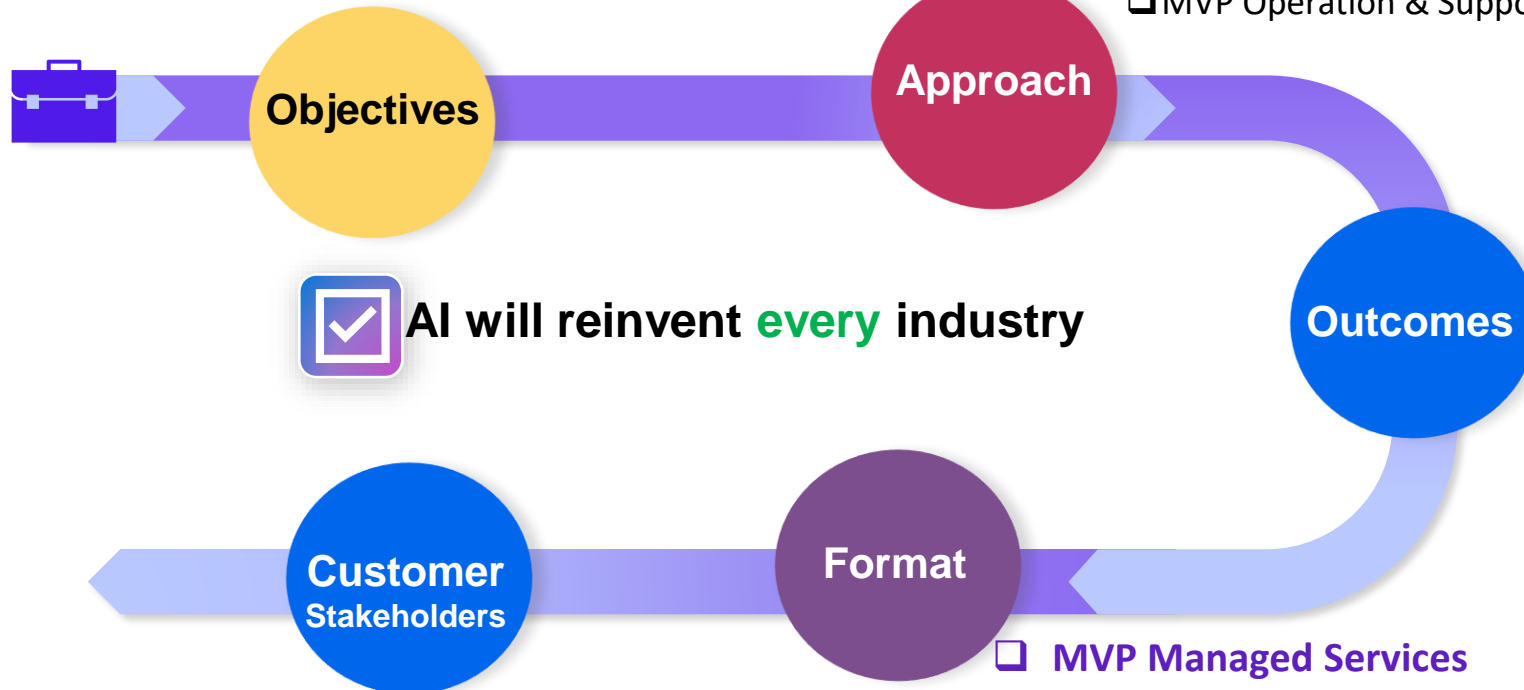
Enhance Employee
Productivity



Re-Discover New
Ways of Working

HCLTech Microsoft 365 Copilot Quickstart Service *(MVP Program)*

- ❑ Implement a **Microsoft 365 Copilot MVP** to a limited set of users (max 300) for a limited duration (max 3 months)



- ❑ **Microsoft 365 Copilot Quickstart Workshop** to review technical readiness and remediation requirements for the pilot (Incl. licensing, infrastructure, security)
- ❑ M365 Copilot roll-out to pilot users (max 300)
- ❑ End-user enablement and support
- ❑ Adoption reporting using Microsoft reports
- ❑ MVP Operation & Support incl. guidance to IT teams

- ❑ Customer has opportunity to validate M365 Copilot in his own environment with a limited group of users and for a limited duration (**3 months**)

- ❑ Customer IT,
- ❑ CSO
- ❑ Customer functional stakeholders

- ❑ **MVP Managed Services** Offering for 3 months

Microsoft 365 Copilot Readiness Assessment Offering (*HCL Tech's pre-cursor offering*)

1. Objectives



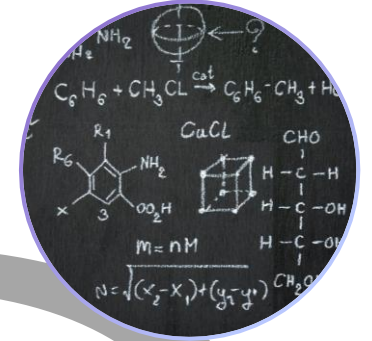
Perform a detailed readiness assessment in view of a Microsoft 365 Copilot production roll out

2. Approach



- Identify personas, use cases and integration requirements
- Review technical readiness and remediation requirements (licensing, infrastructure, security)
- Review the rollout methodology incl. change management and adoption planning for a successful introduction to the pilot users

3. Outcomes



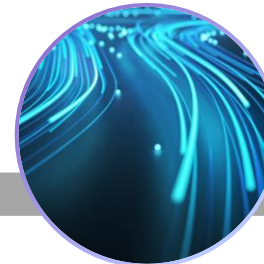
A list of steps and remediation actions to roll out Microsoft 365 Copilot to a production environment and/or beyond 300 users

4. Format



Multiple Remote Workshops with different customer stakeholders and functions

5. Customer Stakeholders



Customer IT, Customer functional stakeholders

Readiness Milestone

Partner to over 50% of the Global 500

345+ leadership recognitions
by analysts

Top Employer in 25 countries; ranked #1 in
18 countries
as per the Top Employers Institute

Rated as ESG 'Leader' by MSCI

National Water Award by the Government of
India

HCLTech Founder Shiv Nadar among Forbes
Asia's 15 Heroes of Philanthropy for 2022;
Winner of ET Lifetime Achievement Award
2022

HCLTech Chairperson Roshni Nadar Malhotra
named among 'The World's 100 Most
Powerful Women' by Forbes

HCLTech at a glance

223K

Ideapreneurs

\$12.8B

Revenue

161

Nationalities

60

Countries

Focus areas



Digital



Engineering



Cloud



Software

Revenue as of 12 months ending June 2023

Supercharging industry-led transformation and innovation on the Microsoft Cloud



2023 Partner of the Year

Finalist

Dynamics 365 Sales & Marketing Award
Dynamics 365 Services Award
Intelligent Automation Award

2023 Microsoft Security Excellence Award

- Finalist: Identity Trailblazer

2022 Microsoft Partner of the Year Award

- Winner: Healthcare and Life Sciences
- Winner: UK Partner of the Year
- Winner: 2022 MSUS Power Apps
- Finalist: Internet of Things

2022 Microsoft Supplier Prestige Award

- Winner: Showstopper of the Year: Amplifying Accessibility
- Finalist: Supplier-to-Supplier Collaboration

2022 Microsoft Security Excellence Award

- Finalist 'Security Services Innovator'

Microsoft Ecosystem Business Unit Achievements



19 Microsoft Specializations

Awarded All Six Microsoft Solution Partner Designations

One of the First GSIs to achieve this

Dedicated Microsoft GenAI Lab

27 Azure Offers

8 Modern Workplace Offers

8 Biz Apps and Power Platform Offers

30+ Industry Solutions

28 Co-sell Incentivized Solutions

75,000+
Trained Microsoft Engineers

25,000+
Certified Microsoft Engineers

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