Dynamics 365 Sales Hub Package

Dynamics Sales Hub Packages Tailored to Your Success

Overview

In today's competitive business landscape, organizations face challenges adapting to evolving customer needs and market trends. Imperium Dynamics' packages provide the tools and expertise to transform your sales processes, enhance productivity, and drive significant growth.

Our packages are designed to meet the unique needs of each organization. We take the time to understand customers' business objectives, challenges, and industry nuances. We assist customers in setting up and configuring Dynamics Sales Hub to capture leads seamlessly from various sources, including website forms, social media, and email campaigns. We ensure leads reach the right sales reps for faster qualification and follow-up.

With our customized packages, your sales team will gain access to powerful tools and features that enhance their productivity and effectiveness. We provide comprehensive training and support to ensure your team can maximize the value of our solutions. With our new packages, you can utilize Microsoft 365 Sales Hub to its full potential and drive engagement like never before.

Benefits

With Imperium Dynamics' expertise and the power of Dynamics Sales Hub, businesses can unlock a new level of sales success.

Close more deals and improve win rates

Dynamics 365 Sales Hub provides advanced sales tools, insights, and pipeline management capabilities that help salespeople close more deals and improve win rates. It directly translates to increased sales revenue and profitability for the business.

Improved forecasting

Accurate sales forecasts enable businesses to allocate resources better, plan for growth, and make informed decisions. Dynamics 365 Sales Hub provides real-time data and analytics that help businesses make accurate forecasts and achieve their sales goals.

360-degree customer view

Gaining a complete understanding of your customers allows you to personalize your approach, provide better service, and build stronger relationships.

Scalability

Dynamics 365 Sales Hub can be easily scaled to accommodate the needs of a growing business, ensuring that your sales technology grows alongside your company.

Imperium Dynamics and Microsoft Dynamics 365 Sales Hub Packages

Packages

Imperium Dynamics has introduced the Dynamics Sales Hub package to empower businesses of all sizes to achieve their sales goals. These carefully curated packages, Ignite, Transform, and Elevate, cater to businesses' specific needs and sales stages, providing a tailored solution for every step of the sales journey. Whether you're a small business seeking a quick start or an established enterprise aiming for maximum sales optimization, Imperium Dynamics can help you implement Dynamics 365 Sales Hub on your tenant so you can initiate your path toward digital transformation.

Ignite: It is ideal for businesses aiming to kickstart their sales journey.

Transform: Best suited for growing businesses looking to expand or those seeking additional customization and features.

Elevate: A complete package perfect for enterprise requiring the most advanced features and insights.

	Ignite $25,000	Transform $100,000	Elevate $300,000
Business Process Flows	2	5	10
Custom Views	5	10	25
Custom Tables	-	3	5
Custom Dashboards	2	5	10
Goals	2	5	10
Forecasts	2	3	5
Security Roles	3	5	10
Business Units	1	5	15
Sales Insights	No	No	Yes
Additional Customization Hours	50	300	1,660
Training Hours	50	60	250
Post-Go Live Support Hours	4	24	24

[Ignite] [**Transform**] [Elevate]

Transform

We recommend this package for growing businesses seeking a customized and integrated Dynamics Sales Hub solution. With advanced features and customization capabilities, businesses can transform their sales operations and unlock a new era of sales success.

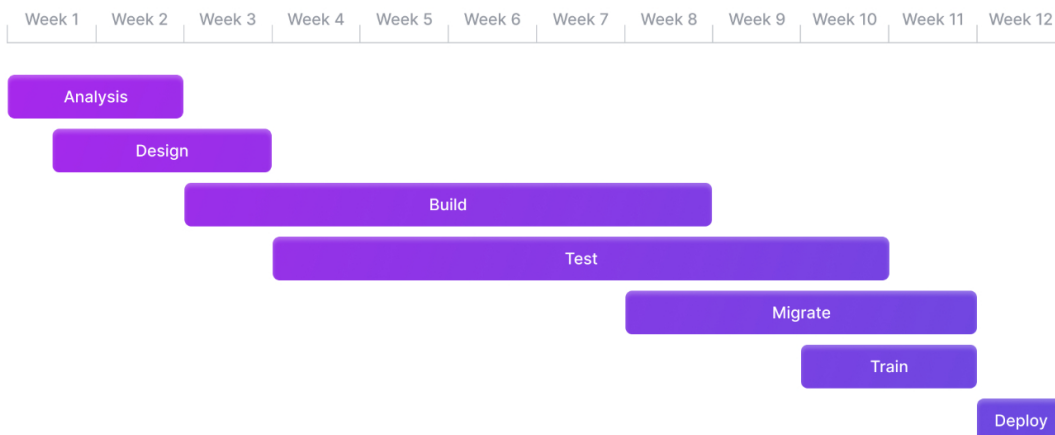**Price**

Our one-time service cost: $100,000

Timeline

12 weeks turnaround

Features

	Transform *$100,000*
Business Process Flows	5
Custom Views	10
Custom Tables	3
Custom Dashboards	5
Goals	5
Forecasts	3
Security Roles	5
Business Units	5
Sales Insights	No
Additional Customization Hours	300
Training Hours	60
Post-Go Live Support Hours	24

Timeline

Week 1	Week 2	Week 3	Week 4	Week 5	Week 6	Week 7	Week 8	Week 9	Week 10	Week 11	Week 12

Analysis

Design

Build

Test

Migrate

Train

Deploy

Stay ahead in the race of technological progressiveness - Unlock your team's potential with the right training

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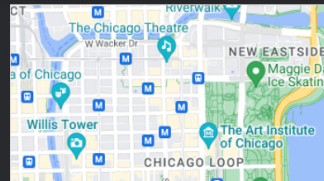
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