



ignio™

# Cognitive Procurement

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A Virtual Procurement Analyst  
for your Enterprise

**ignio Cognitive Procurement** is an AI-based analytics solution for Procure-to-Pay, that screens purchase transactions and identifies opportunities to save money and improve the effectiveness of procurement. Our vision is to provide every organization the ability to **Explore** its procurement behavior using data and identify where to focus its efforts, **Monitor** live transactions to detect and predict problems needing human attention, and **Intercept** such transactions through corrective and preventive actions.

Leaders in Procurement Organizations face an array of challenges to deliver perceptible value to business. They are always looking for ways to:

- **Reduce purchase price variance** and avoid spend leakage
- **Examine enterprise spends** and guide vendor selection & rationalization
- **Minimize human intervention** and reduce the cost of operations
- **Improve the overall purchase experience** across disconnected systems
- **Leverage novel techniques to analyze data** without relying on data scientists

### PRICE VARIANCE ANALYSIS

Detects items driving price variance and recommends optimal prices to save money

### DELAY ANALYSIS

Mines behavioral patterns that drives delays and recommends monitoring

### DUPLICATE ANALYSIS

Detects duplicate invoices driving spend leakage and identifies saving potential

### SPEND ANALYSIS

Provides a spend overview along multiple dimensions with meaningful insights

### EXCEPTION ANALYSIS

Mines behavioral patterns driving process inefficiencies and recommends monitoring

### PURCHASE REQUEST MONITORING

Monitors purchase requests daily and optimizes purchase order creation by highlighting potential risks

### PURCHASE ORDER MONITORING

Monitors open purchase orders daily and highlights opportunities to save time and money

## CUSTOMER CHALLENGES

## EXPLORATION CENTER

## PRODUCT FEATURES

## COMMAND CENTER

### INVOICE MONITORING

Monitors open Invoices daily and highlights opportunities to improve payout efficiency

Discover new savings by minimizing price variance

Identify ways to reduce delays in PO approvals, releases and fulfillment

Identify ways to reduce fallouts in invoice processing

Identify ways to reduce processing of duplicate invoices

Identify bias in awarding purchase orders to vendors

Improve guidance for vendor selection & price negotiation

Identify unmanaged spend that can be brought under management

Identify ways to improve budgeting through better insights

## POTENTIAL USE CASES

## VALUE & BENEFITS

**OPTIMIZES SPENDS**

**30-40%**

Increase in annual savings from unmanaged spend

**REDUCES COST OF OPERATIONS**

**3X**

Reduction in transaction processing cost

**IMPROVES COMPLIANCE**

**>90%**

Compliance on policies for unmanaged spend

## THE ADVANTAGE

**COMPREHENSIVE**

Draws holistic insights from across data sets and presents granular recommendations

**CONVENIENT**

No installations or system integrations required to get started and works with current data files

**FLEXIBLE**

Allows you to conceive and realize diverse use cases through a DIY Mindset

**CONTINUOUS**

Allows analysis of transactions on a rolling basis to track emergent patterns



IMPACT 50 list  
for Q2 2020



Best Application of AI in  
the Enterprise - US & UK



Self-Awareness  
Category



EMA Radar  
for AIOps



Best Overall AI Company  
of the Year



Software Company  
of the Year



Most Innovative Tech  
Company of the Year



Fastest Growing Software  
Company of the Year



Software Defined  
Infrastructure

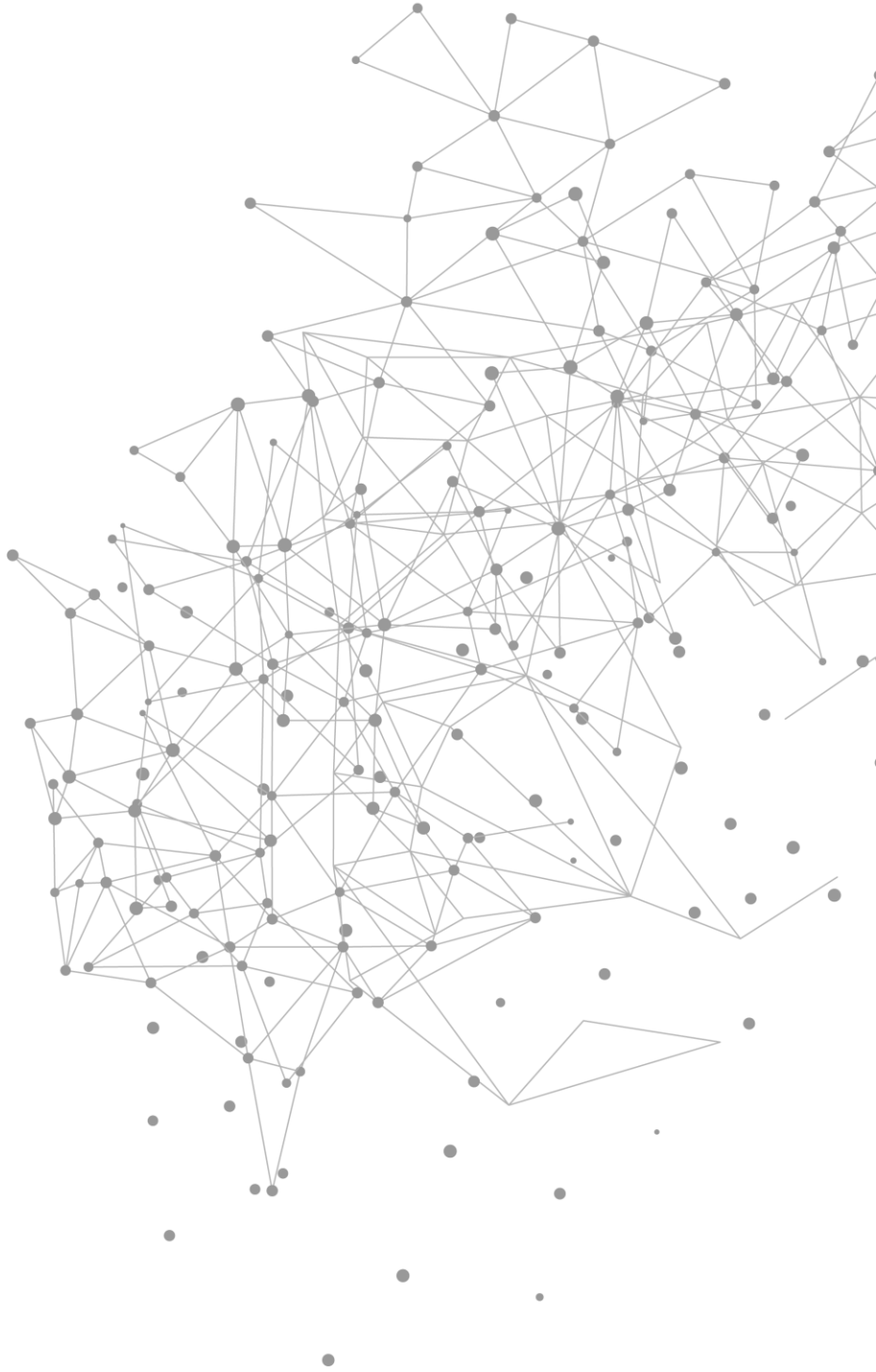
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