



# Copilot for Microsoft 365 - Extensibility FastStart

Make Copilot more relevant to your organisation



# Copilot for Microsoft 365 presents huge opportunity...



64%

of people have struggled with finding time and energy to get their work done.

3x

Amount by which time spent in Microsoft Teams meetings and calls has increased per week since February 2020.

70%

Share of people who would delegate as much as possible to AI to lessen their workloads.

## Copilot potential



Amplify human creativity and innovation



Harness a new wave of productivity



Trust in responsible, secure AI from Microsoft



Embed generative AI into the flow of work

# Why extend Copilot for Microsoft 365?



## Accelerate heavily-repeated tasks

- + Reduce busywork and context switching by surfacing tasks from different platforms – sales opportunities, expenses, holiday requests etc.

## Slash time spent looking for information

- + Allow employees to get answers from company data. Expand Copilot's knowledge by connecting data on clients, projects, products, and more

## Provide answers, not search results

- + Benefit from Copilot and generative AI's ability to provide more than a set of search results to interpret

## Simplify the employee experience

- + Improve accessibility and reduce frustration from jumping between different systems and user interfaces



## Copilot as the universal interface

servicenow

workday

HubSpot

salesforce

iManage

ATLASSIAN  
Confluence

freshworks

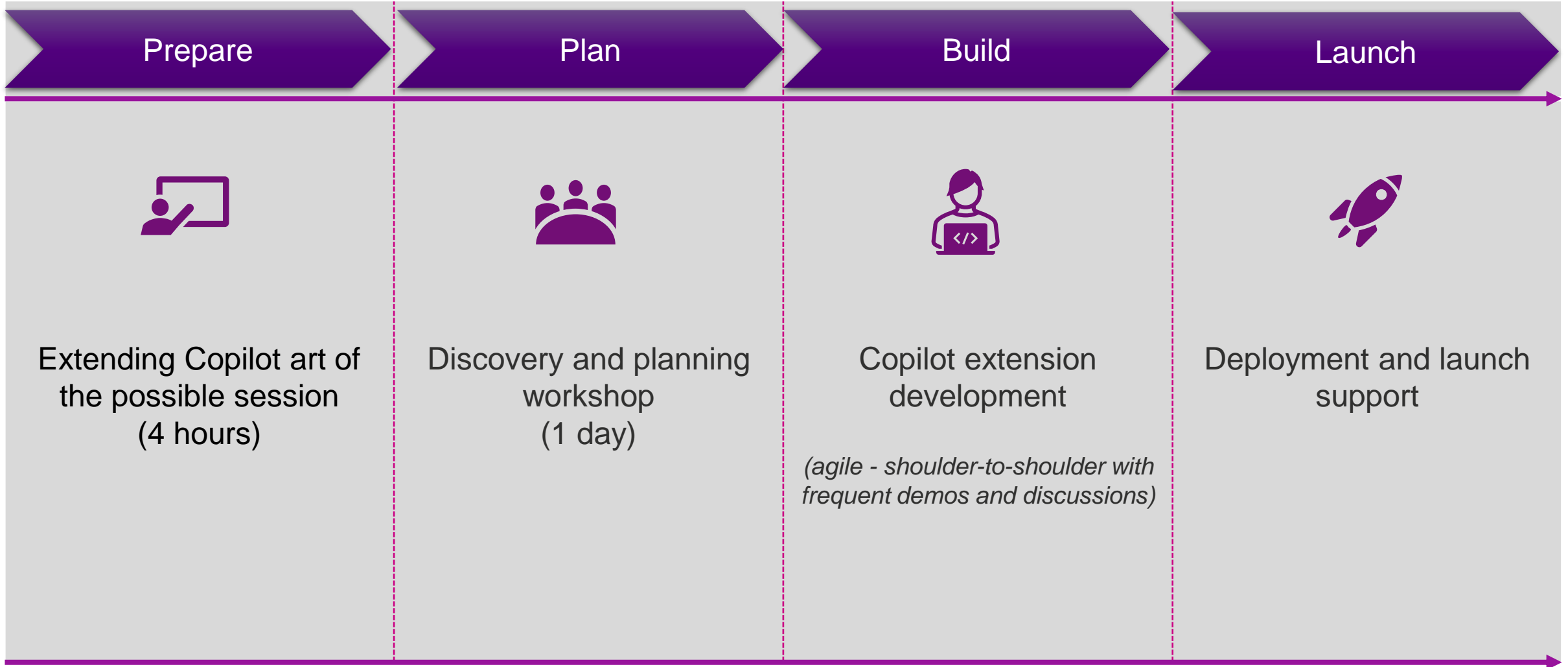
KANTATA

bmc

ATLASSIAN  
Jira

THOMSON REUTERS

# Engagement methodology



# Extensibility FastStart deliverables



# Technical approaches to extending Copilot for Microsoft 365

## Expand Copilot's knowledge



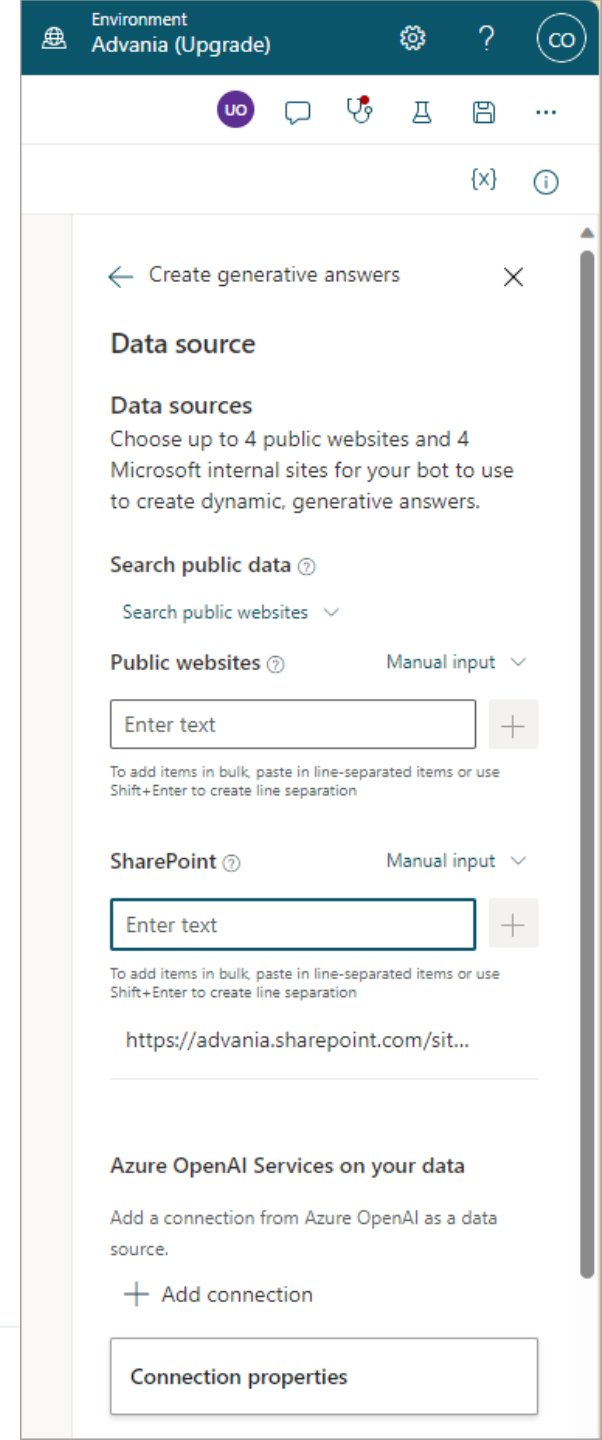
- + Graph Connectors
- + Up to 4 public websites and 4 internal SharePoint sites
- + Azure OpenAI on your data
- + The internet (via a Bing search)
- + An uploaded document
- + 'Classic' Power Virtual Agents conversations (defined topics and entities)

Copilot Studio

## Connect custom actions



- + Prebuilt Power Platform connectors (1,100+)
- + Custom PP connectors
- + Open AI GPTs
- + APIs
- + Flows
- + AI prompts



# Other Copilot services from Advania



## Envisioning

- + Copilot for Microsoft 365 Art of the Possible Workshop
- + Use case identification
- + Persona identification

## Business case

- + Business/value case development
- + Strategic benefit mapping
- + Financial ROI modelling

## Readiness

- + Copilot for Microsoft 365 Security & Readiness Assessment
- + Data security remediation
- + Internal comms support

## Implementation

- + Full implementation design
- + Launch planning
- + Adoption & Change Management
- + **Extensibility FastStart - custom plugin/integration development to integrate HR platforms, line-of-business apps, custom data sources and more (this offering)**

# Why Advania?



We know this space – we’re working with many organisations on their AI journey and have worked with Microsoft AI and the underlying platforms for years



We have “Preferred” status in Microsoft’s Content AI Partner Programme – giving us early access to new features and roadmap info (1 of 20 globally)



We were part of the Microsoft 365 Copilot Early Access Programme (one of the few organisations globally)



We are a Microsoft prioritised partner in the UK for Copilot implementation services (1 of 2)



We have a strong heritage and extensive capability across Teams, the Power Platform, SharePoint, and Microsoft Syntex





**advania**

**e** [hello@advania.co.uk](mailto:hello@advania.co.uk) **w** [advania.co.uk](http://advania.co.uk) **t** 0333 241 7689

Advania, One Old Jewry, London EC2R 8DN