



EMPOWER YOUR CITIZEN DEVELOPERS

# Power Platform Saleskit



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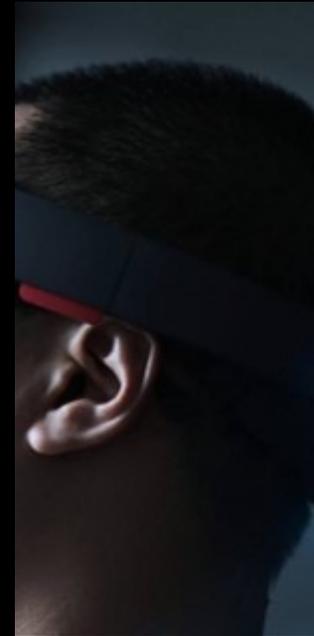
CONTEXT



APPROACHES



USAGES



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# Context



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Gartner 2019

**By 2024, low-code application development will be responsible for more than 65% of application development activity.**



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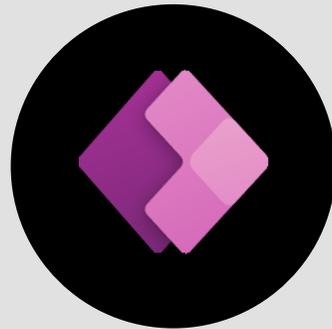
# What is power platform?

Power Platform is about helping people, teams, and organization to **focus on their business value** by empowering their digital workplace.



From data to insights in minutes  
with **Power BI**

Monitor your projects  
efficiently



Build great apps faster  
with **Power Apps**

Boost innovation within your  
teams



Democratize Process Management  
with **Power Automate**

Optimize your value chain

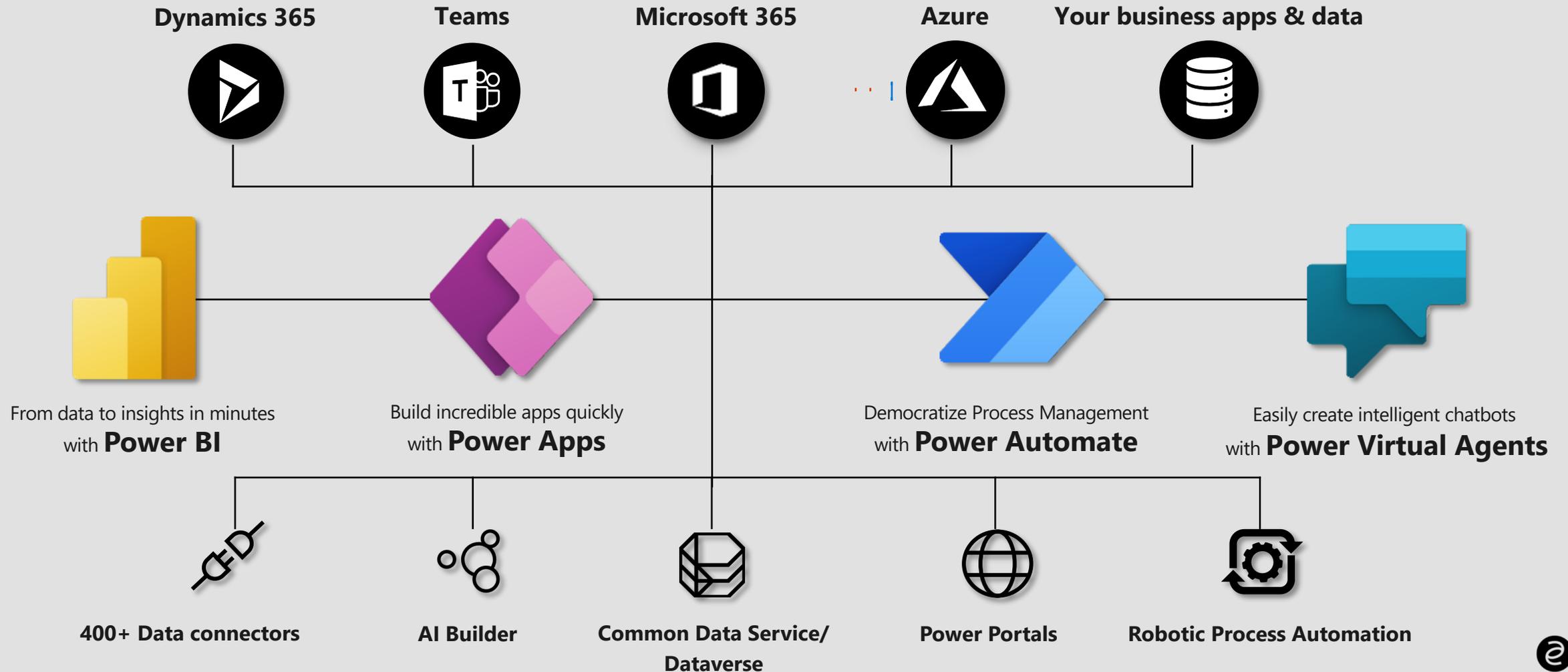


Easily create intelligent chatbots  
with **Power Virtual Agents**

Improve your user experience

# And not only..

Power Platform is also integrated to Microsoft and external services



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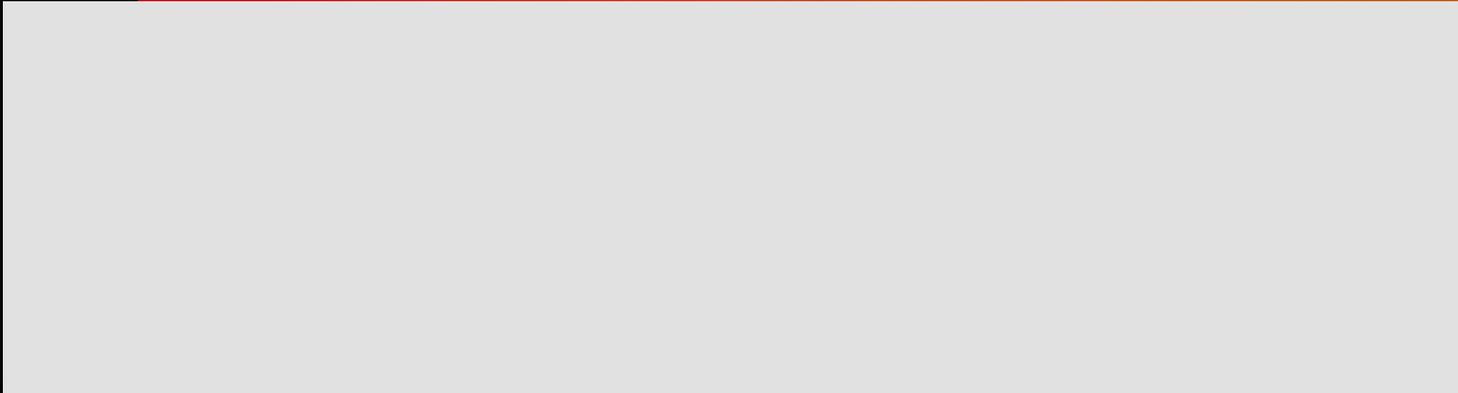
PROFILS



# Saegus Approach



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# 3 key steps to ensure a smooth and adapted deployment

Ensure a proper deployment to respect security guidelines and ensure IT control on solutions



## PREPARE

Understand your **environment specificities** to set-up the first building blocks of the Platform

**Find a first PoC** application to develop in order to prove the Platform **value**

Use immersion to propose a first **organizational & technical governance**

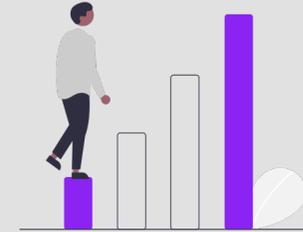


## PILOT

**Drive a fast use cases pilots and test phase** to test prerequisites & Power Platform 1<sup>st</sup> governance

Find **citizen developers** to test your adoption kits and create community

Set up a **service center** to initiate an end user services and **upskill DSI**



## DEPLOY

Deploy the **governance strategy** and ensure continuous growth through an Agile monitoring of activities

Initiate an **app Life cycle management** and **monitor** activities

Use adoption kits to empower all users and **measure** usages, **promotion** and **success** of the platform

# Phase 1 : Understand

**Objective :** Scope and define the global target governance & approach to deploy the Power Platform

→ Get started with the Power Platform with minimal security and architecture

## Activities

● Conduct a field-research to identify existing use cases, target user experience and audit the existing content, interfaces and architecture in the organization

● Align with security and infrastructure teams to open Power Platform access to targeted users

● Deploy an application or create a community to collect use cases and to target potential

● Install and customize Microsoft Center of Excellence (COE) to monitor activities and to manage tenant resources

● Define a first version of governance and rollout strategy

## Deliverables

Use cases mapping and target user journey

Power Platform monitoring tool installed

Governance model with infrastructure and security team

Onboarding plan for Identified Citizen developers

Develop a service offer (App factory)

Deployment strategy & governance

# Phase 2 : Pilot

**Objective :** Pilot targeted rollout strategy, governance and business cases to establish the platform adoption and prepare a go to scale

## Activities

- Implement & test the defined strategy
- Help targeted teams on their business case creation for a platform proof of value
- Tenant security and infrastructure validation in a go scale prevision (no. of environments, connectors activation)
- COE adaptation to the organization's needs
- Collect feedbacks and adjust
- Create Reports to present visually the results of survey and feedback

## Deliverables

- Governance implemented
- Pilot identified business case in production
- Citizen developers onboarded
- Risk assessment analysis
- Power Platform monitoring tool adapted to the organisation needs
- Deployment strategy ready for scale
- Service offering ready for step 3
- Adoption toolkit and assets

# Phase 3 : Deployment

**Objective :** After defining, testing and sizing all services, it is time to deploy the power platform and Citizen Development services to the whole organization

## Activities

- Deploying the automated governance processes to keep a healthy platform, and monitoring the continuous growth
- Service center team structure, onboarding and services delivery go live
- Product roadmap definition and implementation
- Requests Management process deployment
- Industrialization of all Platform process (from business needs to apps and solutions deployment)

## Deliverables

A complete operational center of excellence automation toolkit

Empowerment plan sessions & Citizen Dev empowerment assets

Product management & roadmap evolutions

Business Service Requests Management & Delivery

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# Usages



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# 1 A Tool for a Use



**USAGE** App that allows users to find the tool that meets their needs. It allows you to browse by persona and by use case in order to find the most suitable solution.

Have access to a personalized list of tools corresponding to the uses looked for.

**GOAL** List all the tools available in the organization.

Allow users to download the right tools from the application

**6** days to develop the application

**40%** consider they are well connected when working remotely



# 2 Create Your Company Pass



USAGE

App that allows employees to request a pass for their visitors from the security department, which controls all visits

Reduce the time between reception of request by security department and data entering in the back office.

GOAL

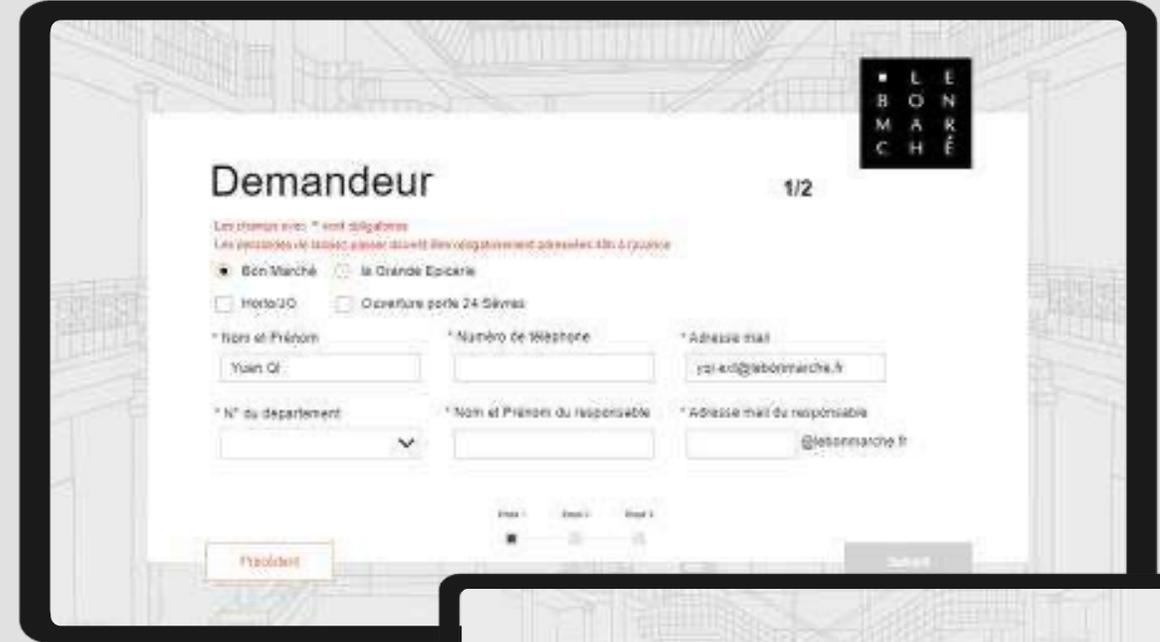
Allow the security department to be more efficient in the processing of passes (automatic validation in most cases).

Sending daily summary of visits.

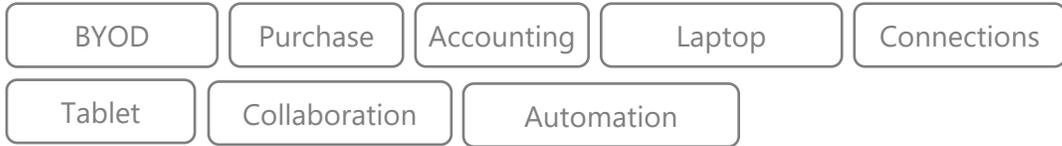
RESULTS

**20** days to develop the application

**80%** of time saved in the creation and processing of company passes



# 3 Manage Your Suppliers



USAGE

App that allows buyers to create and modify supplier records and accounting department to validate requests

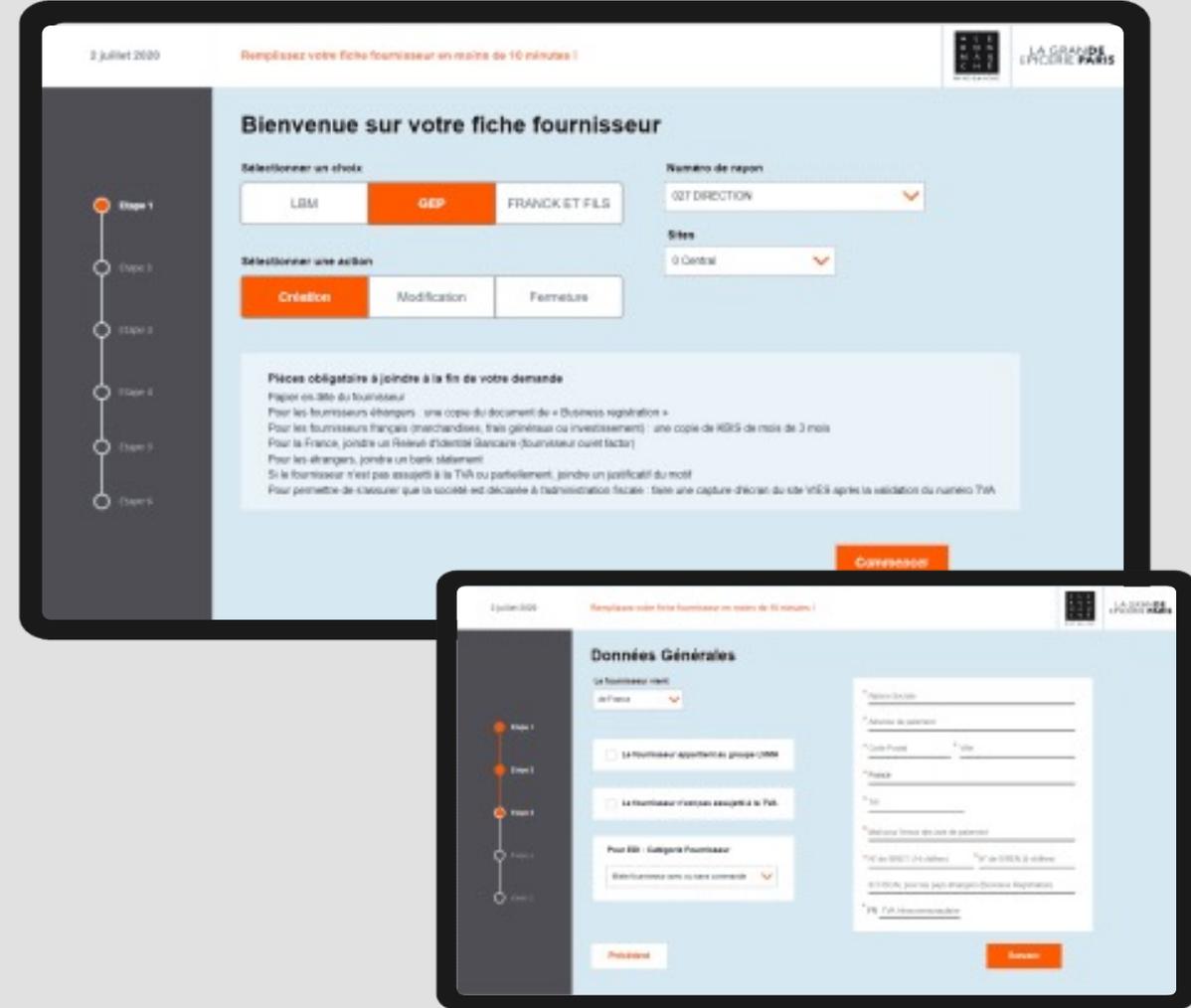
Dematerialize the supplier record creation process  
Facilitate the control of suppliers by accounting department  
Sending emails to creator, their managers and validators

GOAL

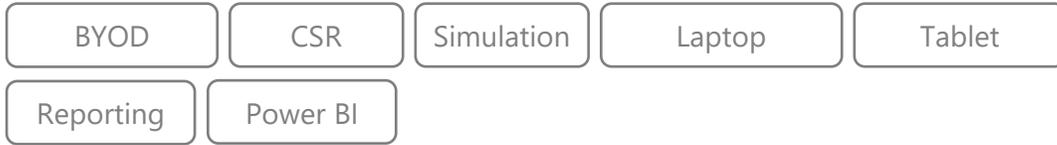
**13** days to develop the application

**80%** of time saved in the creation and validation of suppliers

RESULTS



# 4 Simulate CO2 Emissions



USAGE ● App to simulate CO2 emissions and save actual data to monitor changes

Simulate CO2 emissions by branch

Save the CO2 emission rates by branch, every year

Monitor the evolution of CO2 emissions by branch and for the whole company

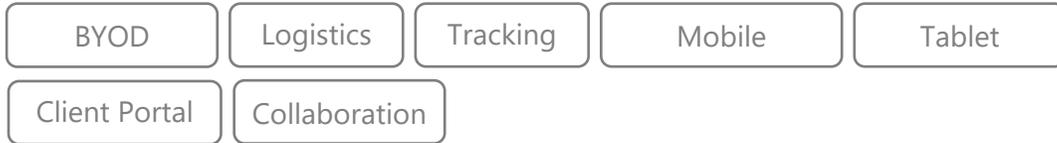
15 days to develop the application

19 company branches use the application

RESULTS ●



# 5 Track Your Containers



USAGE ● 2 Apps and a Portal that allow you to manage orders, assign and track containers

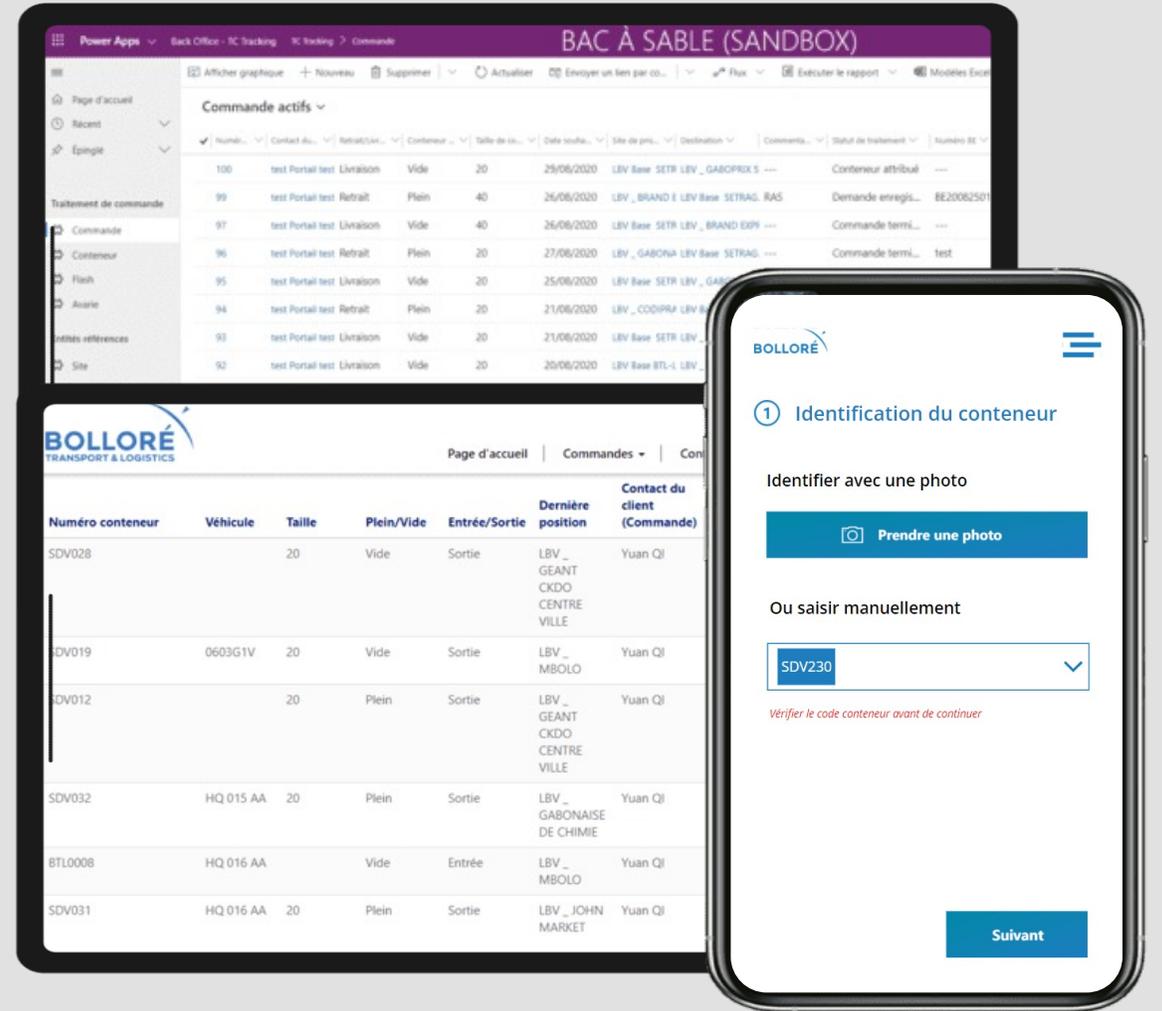
Canvas mobile app to flash QR codes and save container status

GOAL ● Model-driven app to manage orders and containers in the back office

Power Apps client portal to place and track their orders

RESULTS ● 15 days to develop the application

**Hundreds of** containers managed



# Profils



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# About +

After a double major in finance and entrepreneurship, Artus helps his clients to define their business needs & goals from the conception phase to the pilot one.

ARTUS AUVRAY

Digital Workplace Managing  
Consultant

## Languages

French - English

## Expertises

Scoping - Adoption program Rollout in France & worldwide – Digital project coordination - Team management – PowerAutomate - PowerApps - SharePoint – Ms Teams – Jira – Jive

## Education

2017  
MS Entrepreneure  
EM Lyon Business School, Lyon  
2016  
Master's degree in Finance & Audit  
EM Normandie, Caen

## References

### Power Platform Product Owner– BNP Paribas

#### Power Platform group rollout in 3 steps :

- Step 1 : Governance creation with the group (ITG)
- Step 2 : Pilot phase with entities (first use case identification, creation and integration)
- Step 3 : Go scale for a group rollout

### Product Owner– Société Générale

#### In charge of Investment Banking's SharePoint

- Releases coordination between infrastructure team in France and Bangalore.
- Development of a service offer inside the organization (SharePoint spaces migration follow up/ Collaborators training. Taylor-made space creation)

#### Microsoft Teams & PowerApps integration

- Project coordination and follow up.
- Risks assessment coordination between infrastructure and securities teams.
- Experimentation phase establishment in order to launch a pilot phase before the full deployment.

### Small Apps offer founder - Saegus

#### Creation of a new offer at Saegus based on the Microsoft PowerPlatform

Small Apps for everyone. No code, for real.  
Create your own internal application without a single line of code in in order to digitize your most time-consuming processes.  
-> <https://small-apps.saegus.com/>

### PowerApps Builder

#### Ideation, conception and integration of several applications for :

- Saint Gobain
- Le Bon Marché
- Microsoft
- Société Générale
- Bolloré Transport & Logistics
- Manutan
- Rexel
- Pernod Ricard
- Club Med
- Sogeprom
- Canal Plus





# About +

Graduated with a Master's degree in Corporate Communications, Yuan has a lot of experiences in an international and intercultural context in various industries. He supports his clients in their digital transformation and adoption of collaborative solutions at a local and global scale.

Being Power Platform Expert, Yuan can help his clients from Power Platform strategy definition to specific solution deployment and development, using multiple digital tools.

## References

### Power Platform Developer – Bolloré – Le Bon Marché – L'Oréal – Faurecia

#### Power Platform

Power Apps creation in Agile mode: Canvas Power Apps, Model-driven apps and Power Apps Portals

Power Automate creation to automatize business processes, which integrates Teams, SharePoint, Power Apps, Power BI, etc.

Creation of Dataverse (CDS) database

Backlog management

Definition and qualification of development needs

Driving the end user tests

### Power Platform Expert – Faurecia

#### Governance de Power Platform

Definition of governance/security strategy and of target architecture on Power Platform

Setting up of Microsoft Center of Excellence (CoE Starter Kit) with customizations adapted to client's context

Environment management: DLPs, life cycle, migration, etc.

### Adoption & transformation Consultant – Capgemini - Saint-Gobain

#### Office 365 and Power Apps training

Creation and host of training sessions (Webinars) on Office 365 usages (Teams, SharePoint and OneDrive) in English

Creation and host of training sessions (Teams coaching) on Power Apps in English

Participant feedback follow-up

### Digital Transformation project assistant – TOTAL

#### Office 365 Deployment project of group

Co-construction of communication strategy and action plan on Office365 deployment.

Organization and animation of physical and virtual events (training sessions, Webinars, contests, O365 Corner).

Reporting & statistics of engagement and satisfaction.

Technical and functional support on diverse projects (creation of SharePoint sites and Yammer groups for assistants and senior executives).

Community management on Yammer in FR & EN, creation of communication materials

YUAN QI

Digital Workplace Consultant

#### Languages

French – English - Mandarin

#### Expertises

Power Platform – Office 365 Adoption – Coaching – M365 – Scrum – HTML

#### Education

Master's Degree in Corporate Communications  
Université Grenoble Alpes

#### Certification

Professional Scrum Master I  
Power Platform Fundamentals (PL-900)





# About +

With 3 years of consulting experience, Sara puts her expertise in Agile and immersive methods to the benefit of customers to support them in their digital transformation, from project framing to its realization. She has a strong expertise in Intrapreneurship program's management.

She's also been the Product Owner for two digital solutions and drove projects in different steps of their life cycle.

## References

### Design Thinking & Intrapreneurship consultant – Orange

November 2020 – December 2020

**Drive a user-centric approach to build the strategic repositioning of a transformation team facing the arrival of a new collaborative suite :**

- Map existing uses cases and key target users of the organization
- Facilitate ideation and Design Thinking workshops to help strategic repositioning of the team responsible for social uses cases within Orange
- Deliver recommendation on the team's future positioning

### Design Thinking & Intrapreneurship consultant – BNP Paribas

**Imagine and manage an Intrapreneurship program for a 50 people team :**

- User interviews, analysis and prioritization of the solutions
- Recast of the Plenary format for 400 collaborators
- Preparation and animation of Design Thinking workshops
- Co-creation and run of a manual Foreseeds© workshop
- Co-creation and management of an intrapreneurial program (6 internal startups dealing with cross-cutting strategic themes for 5 months)
- Weekly coaching of two teams (12 people)

### Design Thinking & Intrapreneurship consultant – Microsoft

May 2020 – July 2020

**Identify and prioritize Surface Hub use cases for Healthcare structures, within 6 medical and non medical departments :**

- Create a participative approach designed for doctors and healthcare professionals of a CHRU
- Facilitate co-creation workshops and the creation of the associated prototypes and user tests
- Analyse the collected data and create 15 user journeys for different targets

### Product Owner ITEC Pulse – Société Générale

**Manage the ITEC Pulse project : create a steering approach through the added-value created by the CIO's entities :**

- Building the strategic roadmap and the action plan of the project
- Defining the project's orientation and priority evolutions through workshop's organisation
- Redacting the associated backlog
- Industrialise performance steering : detecting cross entities synergies & redundancies

SARA DEL RIO

Acceleration Tactics consultant

#### Langues

English - Spanish

#### Expertises

Design Thinking  
User-centered design  
Agile Project management (PSM1 certified)  
Intrapreneurship  
Change Management

#### Formation

Master 2 « Entrepreneurship » ESSCA  
Canada – Mount Royal University

