Dynamics 365 Sales
Expert-Guided Implementation

SHERPA *program*

JOURNEYTEAM

DEPLOY DYNAMICS 365 SALES AT A LOWER COST WITH JOURNEYTEAM'S EXCLUSIVE SHERPA PROGRAMS.

Empower your sales and marketing teams to optimize your sales process flow, from lead to order with the sherpa program.

JourneyTEAM's Sherpa Program leverages a proven delivery methodology in a group setting to reduce the price. Combined with support from our expert Dynamics 365 Sales consultants and implementation guides, Sherpa is a great option for organizations looking to take more ownership and do more of the work for a successful implementation.

- Sales App Install & Marketing Plan

- Customer Management
- Sales Process
  - Lead to Opportunity
- Process Automation
  - Business Process Flow
  - Business Rules

- Security and Collaboration
  - Outlook
  - Teams
  - SharePoint
- Data Management

6 WEEK IMPLEMENTATION
SERVICE OFFERINGS*:

WORKSHOPS

③12 workshop sessions, from introduction & installation, to out-of-the-box feature set training, and go-live preparation *(Group classes attended by multiple companies.)*

SCHEDULED OFFICE HOURS

③Access to senior consultants for advice, direction, questions, and issues. This is an opportunity to receive specific consulting for unique organizational challenges. *(2 hours per week, totaling 6 sessions.)*

COMMUNITY ACCESS

③Access to community team to share ideas, resolve issues and gain feedback from workshop colleagues.

MANAGED SERVICES

③Ability to join our managed services offering program for ongoing support and assistance as needed.

*Does not include Dynamics 365 licensing. Limit of 6 users per company.

Cost: $12,500 per company