# Superior assisted service with Nuance Live Chat.

Reduce online abandonment by making it easy and convenient to contact a live chat agent.



# Engaging the customer in their moment of need

One of the key tactics to reduce online abandonment is to ensure that it is easy and convenient to contact a live chat agent. By evaluating the visitor behavior in the digital channel, we can engage with the customer in their moment of need. Features like intelligent queuing to reduce wait times, skills-based routing to provide customers with the best agent to solve their issue and contextual transfer of all important information to the live chat agent, enable brands to increase the effectiveness of the customer experience.

### Live chat features

### Intelligent queuing and skillsbased routing

Offer live chat when an agent is available and ensure that visitors are routed only to those with specialized knowledge.

### **Contextual conversations**

Escalate customers from an automated engagement to a human agent, or move clients between channels like IVR-to-chat, chat-to-call and others, while maintaining the context of the conversation.

### **Boost next-call prevention**

To accelerate the bridge between the digital experience and the IVR, Nuance offers our IVR to Digital solution that seamlessly moves consumers from legacy (traditional) phone channels to digital experiences such as the web, mobile and social. The result is that companies can reduce their contact center costs, increase customer satisfaction, and optimize their channel engagement.

### Increase efficiency

Automated guides are the scripted, programmatic version of automated engagements. That makes them easy to set up and deploy while increasing customer satisfaction because the user can get through the decision tree fast and in a convenient way. Automated guides are usually used for guiding the visitor through the product selection, for faster agent routing, as FAQ or as a tutorial to educate your customers on the tools and features that are at their disposal.

# Deliver personalized online experiences

Multimedia content enables you to engage your consumers with the right personalized content at the right time. Videos, offers, forms, and other types of content can either be presented as standalone or can be used to enhance and personalize an automated or human-assisted conversation.

### Reduce online abandonment rate Co-browse enables agents to assist the customer through complicated or confusing information by sharing

### Why we are driving results

### **Targeting**

Consumers are likely to abandon online conversions if their questions are not promptly addressed. We ensure that chat is offered to the right customer at the right time.

### Intelligence

Routing visitors to agents with specialized knowledge and avoiding long wait times for agents leads to higher conversion and better customer satisfaction.

### Seamless

If the conversation starts with an automated engagement our Digital Engagement Platform provides a smooth transition to a live chat agent, if needed, while maintaining the context of the conversation.



a common screen with the customer while maintaining privacy and security. Co-browsing decreases online abandonment rates, thus reducing the customer's need to call in instead.

### Generate rapid revenue

Live chat agents help companies to generate revenue while deepening relationships and enhancing results and program innovation. Nuance enables enterprises with its own agent workforce or by utilizing an already existing agent operation. For both options, we create, apply and vet best practices for an optimal performing customer engagement.

### Leverage our Digital **Engagement Platform for -**

### **Business rule targeting**

The targeting engine targets the right visitors at the right time with the right engagement tool, for example, virtual assistants to engage the broader audience and answer repetitive question, or human chat agents to answer complex questions and assist high value customers.

### Comprehensive back-end reporting capabilities

Real-time campaign information, including live chat transcripts and conversion statistics, are used to

inform and constantly optimize the targeting engine, automated engagements and routing behavior.

### **Branded experience**

Dynamic windows persist as consumers navigate your site, so contact and context are never lost. This user experience is personalized to your brand, with the ability to customize the positioning or branding and provide A/B testing without any changes required.

### Channels

Our technology allows you to engage consumers on desktops, smartphones and tablets and to serve up an exceptional engagement experience wherever they are.

### **Desktop browser**

All our engagement tools are fully customizable to your needs, including the logo placement, flow of chat experience, SMS-style chat bubbles with distinct coloring for agent, and user messages to fit your branding guidelines.

### Mobile browser

Within a mobile site, a fully minimizable and translucent chat window with user tracking allows your customers to easily interact with limited screen real estate and preserves an optimal user experience.

### In-app

Our in-app messaging capabilities meet customer expectations by enabling consumers to engage with you on their terms. The Digital Engagement Platform works in the background to ensure an always optimal experience for your customer by seamlessly connecting the dots between every interaction. Additionally, the embedded chat's look and feel is custom designed so it perfectly matches your app experience.

SMS engagements leverage mobile text messaging capabilities to engage your consumers for timely and personalized assistance. You can invite consumers from any offline medium to engage in a conversation or continue the conversation started through a notification within the same channel. In case the chat agent needs more options to assist your consumer, our platform allows the agent to move the consumer to a web experience without losing the context or switching the agent.

Learn more about Nuance Live Chat, and how to make it a part of a true omni-channel experience.







## **About Nuance Communications, Inc.**

Nuance Enterprise is reinventing the relationship between enterprises and consumers through customer engagement solutions powered by artificial intelligence. We aim to be the market leading provider of intelligent self- and assistedservice solutions delivered to large enterprises around the world. These solutions are differentiated by speech, voice biometrics, virtual assistant, web chat and cognitive technologies; enabling cross-channel customer service for IVR, mobile and web, Inbound and Outbound; and magnified by the design and development skill of a global professional services team. We serve Fortune 2500 companies across the globe with a mix of direct and channel partner selling models.

