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### **Overview**

In today's competitive business landscape, organizations face challenges adapting to evolving customer needs and market trends. Imperium Dynamics' packages provide the tools and expertise to transform your sales processes, enhance productivity, and drive significant growth. Our packages are designed to meet the unique needs of each organization. We take the time to understand customers' business objectives, challenges, and industry nuances. We assist customers in setting up and configuring Dynamics Sales Hub to capture leads seamlessly from various sources, including website forms, social media, and email campaigns. We ensure leads reach the right sales reps for faster qualification and follow-up.



With our customized packages, your sales team will gain access to powerful tools and features that enhance their productivity and effectiveness. We provide comprehensive training and support to ensure your team can maximize the value of our solutions. With our new packages, you can utilize Microsoft 365 Sales Hub to its full potential and drive engagement like never before.

## **Benefits**

With Imperium Dynamics' expertise and the power of Dynamics Sales Hub, businesses can unlock a new level of sales success.



## Close more deals and improve win rates

Dynamics 365 Sales Hub provides advanced sales tools, insights, and pipeline management capabilities that help salespeople close more deals and improve win rates. It directly translates to increased sales revenue and profitability for the business.



### Improved forecasting

Accurate sales forecasts enable businesses to allocate resources better, plan for growth, and make informed decisions. Dynamics 365 Sales Hub provides real-time data and analytics that help businesses make accurate forecasts and achieve their sales goals.



### 360-degree customer view

Gaining a complete understanding of your customers allows you to personalize your approach, provide better service, and build stronger relationships.



### Scalability

Dynamics 365 Sales Hub can be easily scaled to accommodate the needs of a growing business, ensuring that your sales technology grows alongside your company.

# Imperium Dynamics and Microsoft Dynamics 365 Sales Hub Packages

## **Packages**

Imperium Dynamics has introduced the Dynamics Sales Hub package to empower businesses of all sizes to achieve their sales goals.

These carefully curated packages, Ignite, Transform, and Elevate, cater to businesses' specific needs and sales stages, providing a tallored solution for every step of the sales Journey. Whether you're a small business seeking a quick start or an established enterprise aiming for maximum sales optimization, imperium Dynamics can help you implement Dynamics 365 Sales Hub on your tenant so you can initiate your path toward digital transformation.

**Ignite:** It is ideal for businesses aiming to kickstart their sales journey.

Transform: Best suited for growing businesses looking to expand or those seeking additional customization and features.

**Elevate:** A complete package perfect for enterprise requiring the most advanced features and insights.

	<b>Ignite</b> \$25,000	Transform \$100,000	<b>Elevate</b> \$300,000
Business Process Flows	2	5	10
Custom Views	5	10	25
Custom Tables	-	3	5
Custom Dashboards	2	5	10
Goals	2	5	10
Forecasts	2	3	5
Security Roles	3	5	10
Business Units	1	5	15
Sales Insights	No	No	Yes
Additional Customization Hours	50	300	1,660
Training Hours	50	60	250
Post-Go Live Support Hours	4	24	24

Ignite

Transform

Elevate



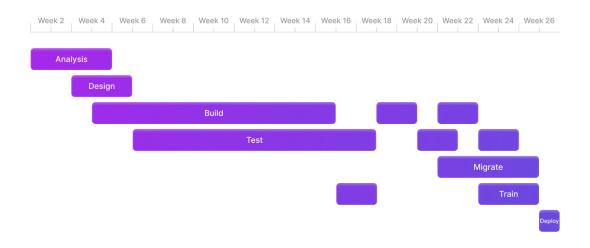
We recommend this all-in-one package to enterprise-level businesses seeking unparalleled sales performance. Its comprehensive features, customization capabilities, and post-go-live support enable businesses to unlock full sales potential, gain a competitive edge, and maximize return on investment.



### **Features**

	<b>Elevate</b> \$300,000
Business Process Flows	10
Custom Views	25
Custom Tables	5
Custom Dashboards	10
Goals	10
Forecasts	5
Security Roles	10
Business Units	15
Sales Insights	Yes
Additional Customization Hours	1,660
Training Hours	250
Post-Go Live Support Hours	24

### **Timeline**



## **Our Recent Blogs**



Unleashing Product Properties in Dynamics Sales



What is Software Sales?



10 Tips for Starting with Microsoft Dynamics 365 Marketing







