



All-in-one business management

for small and medium-sized businesses



Microsoft Dynamics
365 Business Central

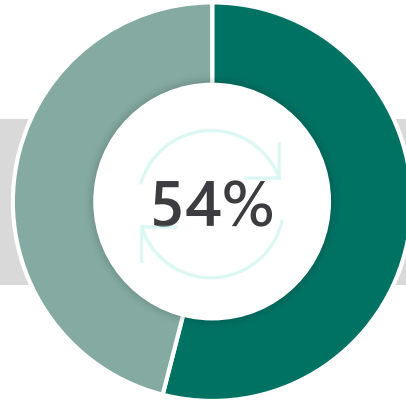


Need for a unified business management solution



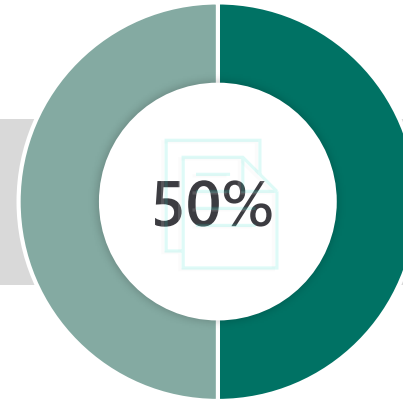
Strained Business Growth

Business is growing but systems can't keep up



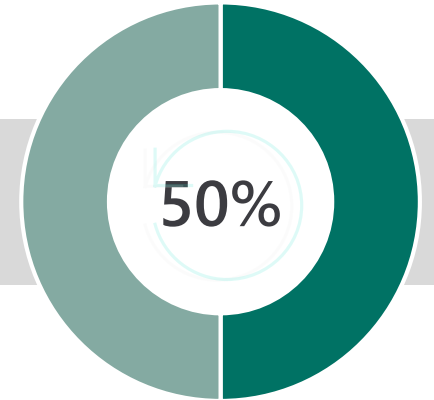
Disconnected Systems

54% of organizations struggle with process and system integration issues



Reporting Limitations

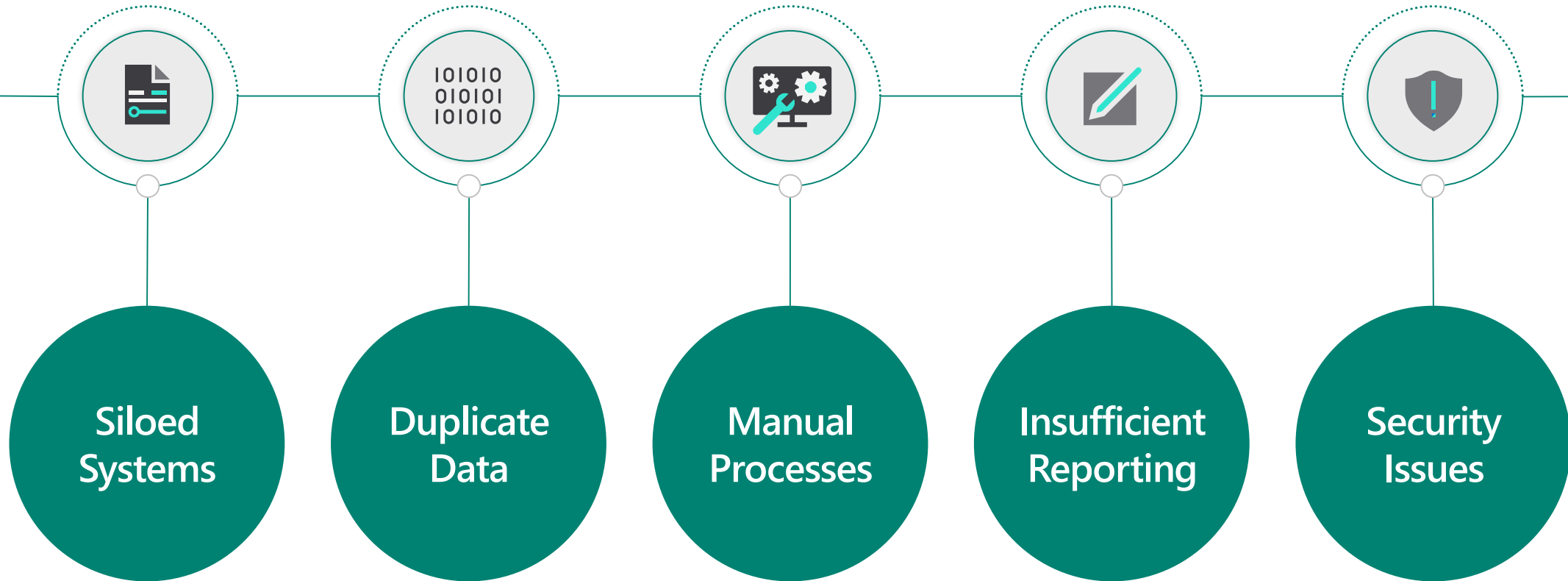
50% of organizations think creation and configuration of reports is too complicated



Outdated and Legacy Systems

50% of organizations want to replace outdated hardware and software to improve business performance

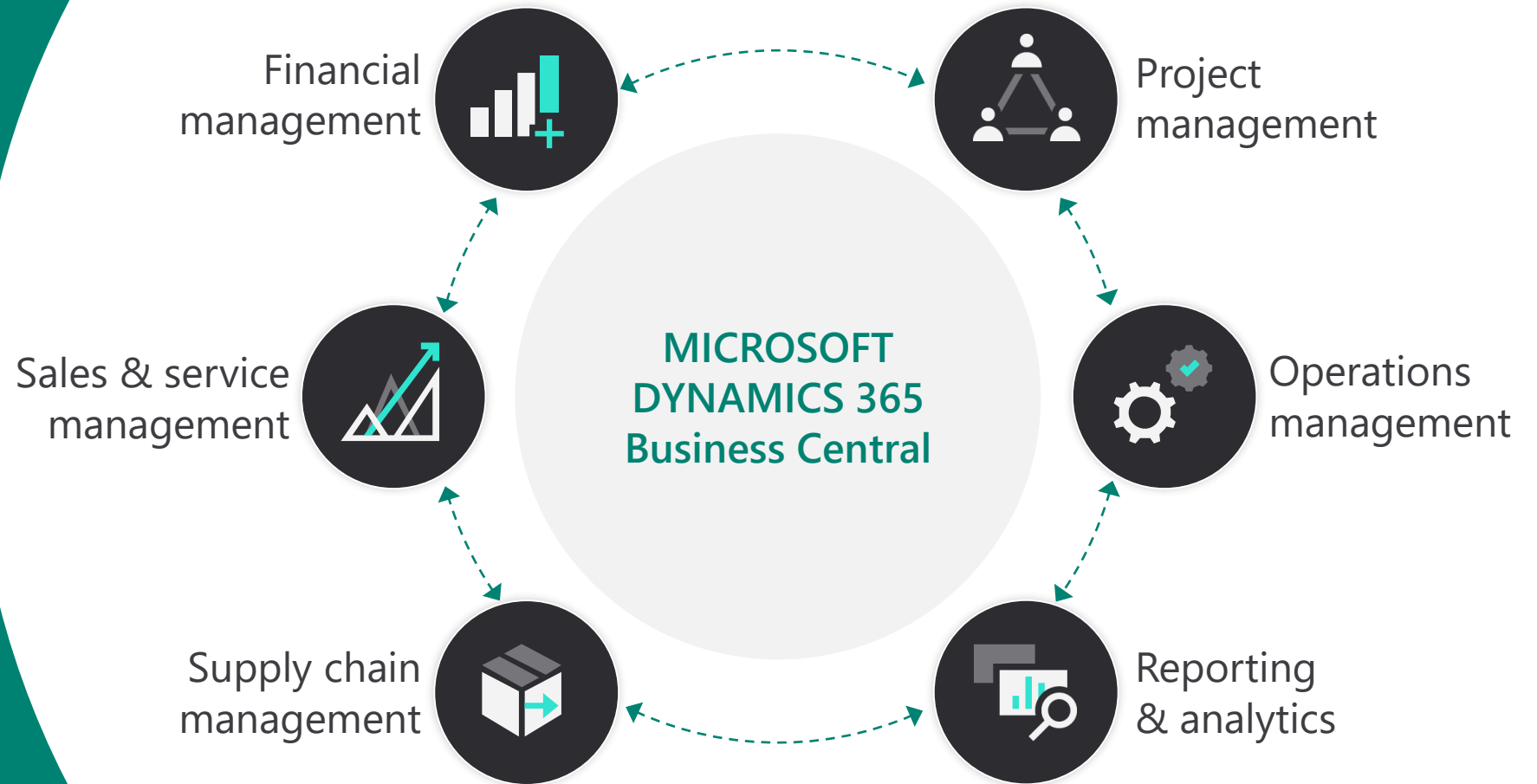
Are you outgrowing your accounting system?



A single, comprehensive solution to meet the needs of growing businesses







Automatically pull systems and processes together to manage financials, sales, service, and operations

Connect with 3rd party applications like payroll, banking, CRM, or industry-specific systems



Microsoft Dynamics 365 Business Central

Core Capabilities

 Financial Management	Account Receivables Payables	Bank reconciliation	Fixed asset management	Month/year end closing
 Sales & Service Management	Quote generation	Contact management	Sales invoicing	Payment processing
 Project Management	Capacity planning	Budgets and estimates	Job and process costing	Resource management
 Supply Chain Management	Inventory and Purchasing control	Shipment and distribution	Returns and cancellations	Procurement and vendor management
 Operations Management	Forecasting	Production planning	Manufacturing capacity	Warehouse management
 Reporting & Analytics	Customer insights	Self-serve reports	Interactive dashboards	Built-in intelligence

All-in-one business management

Connect your business



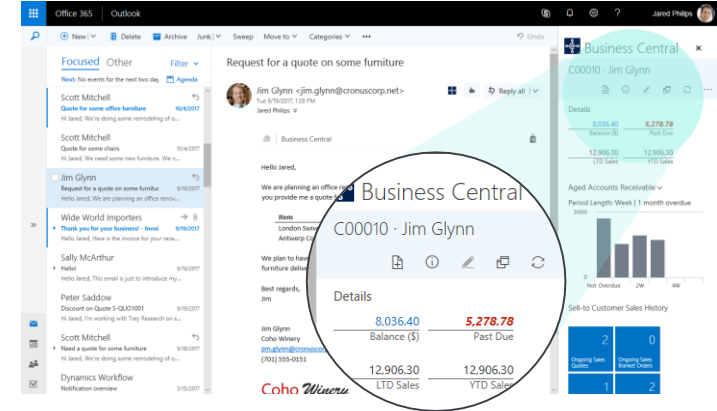
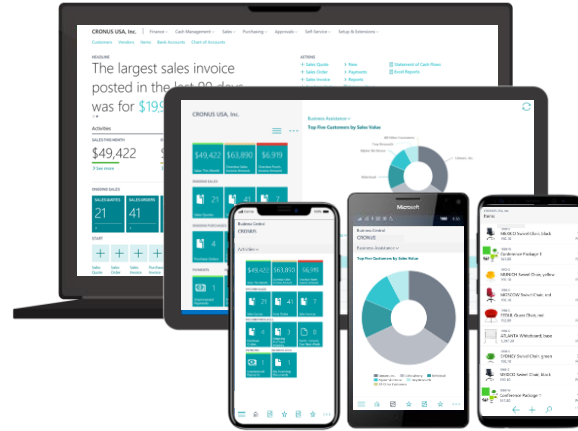
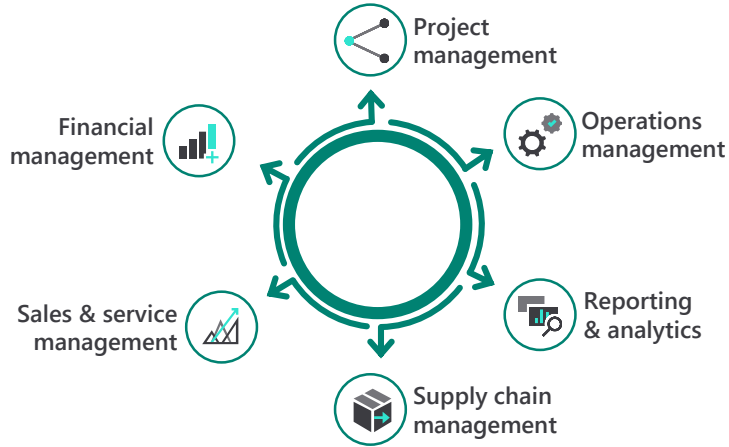
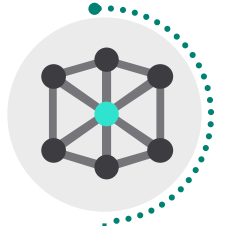
Make smarter decisions



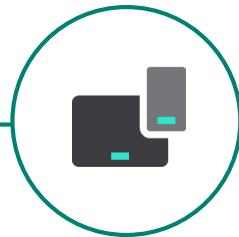
Start and grow easily



Connect your business



Deploy a single, comprehensive solution

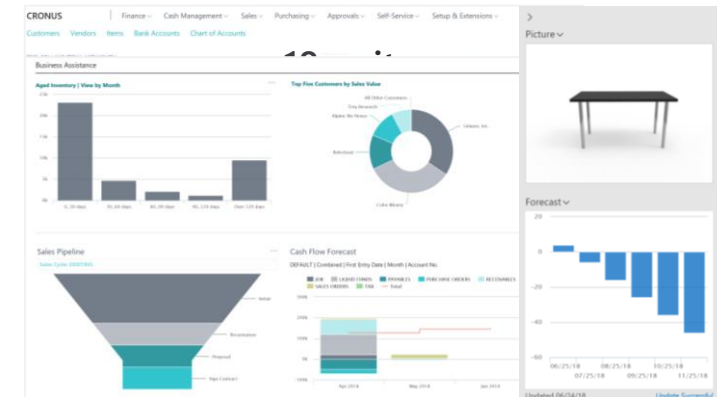
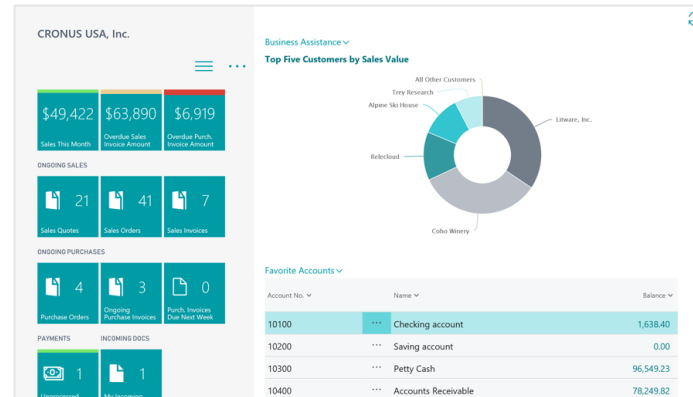
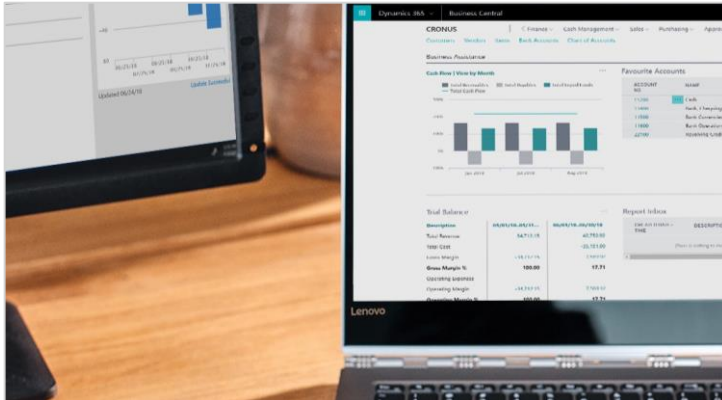


Work where your Business takes you



Manage quote to cash, all within Outlook

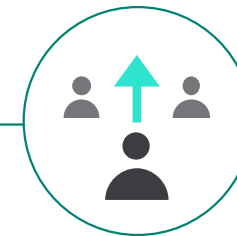
Make smarter decisions



Get an end-to-end view of your business

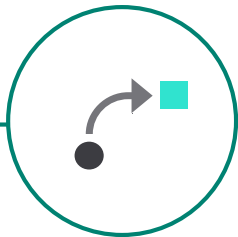
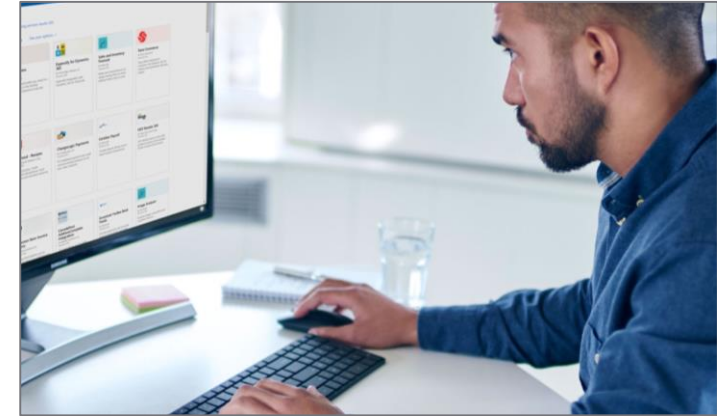
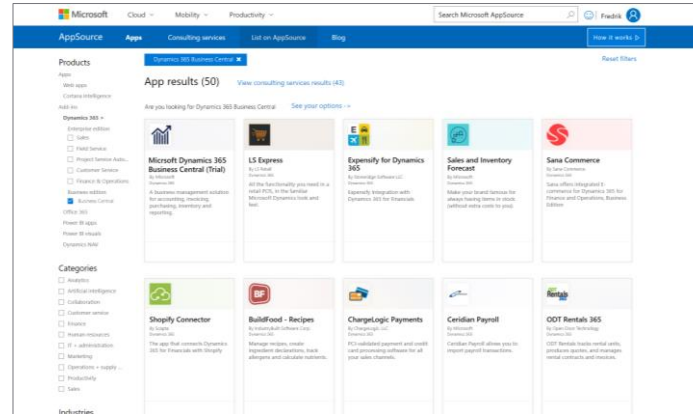
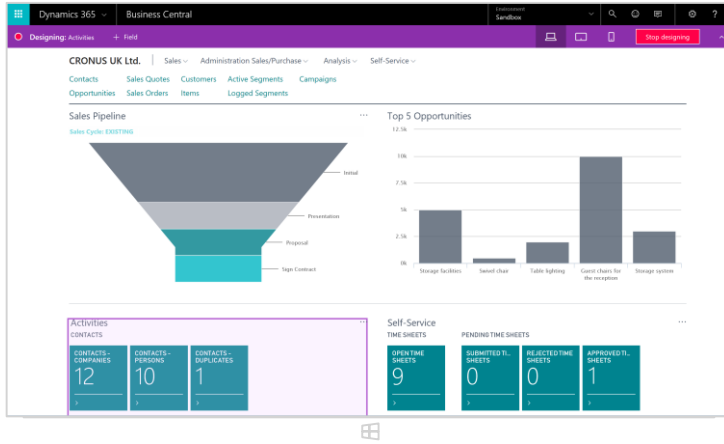


Sell smarter and improve customer service

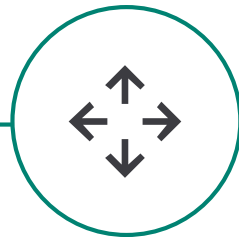


Guide employees to optimal outcomes

Start and grow easily



Tailor to your needs



Add industry or business extensions



Be ready for growth



A comprehensive solution for business growth and better customer service

"If I get an email from a customer inquiring about an order, I just click on the Dynamics 365 add-in within Outlook. It pulls up all of the linked documents within the email message, so I don't have to go to another app to find the information."

*Christopher Gates,
Business Operations Manager*

Process over 500 orders a day helping scale the customer service operations

Faster response to customers and ability to expand business with confidence by automating financial and operational workflows

A single solution to manage everything from processing customer orders and making quotes to creating purchase orders and invoices



QUANTICO BOOT LLC



Level of profound
integration is
hugely beneficial

“Because it integrates with Office 365, it works in my inbox. I can raise a quote or a sales order on my phone when I'm out and about. And as a small business, it's just vital to be able to increase productivity and actually respond to queries on the go, and know that you've got it all there.”

*Helen Olsen Bedford,
CEO & Publisher*

Helped reduce 40% of time that was spent on admin and trying to find out information

One secure platform for public sector that supports GDPR compliance and protects customer/citizen data in the cloud

Profound integration enabling access to all of the financials, sales and marketing information through Dynamics in our inbox

Learn more about Dynamics 365 Business Central

Visit our [Business Central
webpage](#) to learn more



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 Microsoft Dynamics 365



Thank you