

# ACCELERATING BUSINESS OUTCOMES AND MANAGING OPERATIONAL RISK

Platform Overview



- Cloud-based platform for capability and value management since 2011
- Clients in Utility, Transportation, Manufacturing, Public Sector, Consumer Goods, and other industries
- Extensive enterprise experience in cybersecurity, portfolio management, capability/process improvement, project delivery, and architecture management
- Published a book on "Achieving and Sustaining Secured Business Operations"
- Office and operations in USA and Canada
- Cloud-based platform and services hosted in Microsoft Azure data centers in USA and Canada







# Helping Organizations Achieve and Sustain Business & Technology Posture for Business Value, Organizational Capability and Operational Risk at a fraction of the cost and time compared to the prevailing alternatives

APQC. Above the Line Measuring and **Business Capabilities** Technologies and **Digital Maturity** strategic alignment and Processes Assets Communicating Value and growth Begin with the end in mind. Accelerate learning, assessment and planning with CAMP™, a SaaS solution CAMP with body of knowledge and "start anywhere, go everywhere" design Below the Line: **Secured Operations** Supplier / Vendor operational alignment **Business Continuity** Managed Services (Cybersecurity) Risks and excellence **ISO** 22301 TBM COUNCIL NIST ISO PCI **C3 WITIL** 



## **Value Proposition**

Risk-informed, Outcome-driven and Cost-effective Capability Planning by Operationalizing Knowledge and Actions

APQC. IV INNOVATION" NIST ISO (CITIL\* and more

### Improving organization's Business and Technology posture with

#### Capability Improvement Value Creation Risk Management • Ensuring the improvement Collecting and evaluating all Effectively assessing capability gaps against program is optimal relevant enterprise risks in risks and business priorities one place Ensuring alignment and line of sight between initiatives Evaluating and addressing Developing a prioritized, and business value actionable roadmap risks with purpose powered by Scenario Accelerators Capability and Value Management Body of Knowledge Platform (SaaS)



Helping organizations at different stages and accelerating improvement journey

1 Foundational Understanding Capabilities

Communicating

**Current State** 

State of cybersecurity

Multiple viewpoints

practices using industry

Communicating Improvements

- Year-over-year assessment and improvement reporting
- Improvement roadmaps
- Monitoring progress

Operational Managing Risks

Evaluating Risk Posture

- Risk register
- Risks-to-control mapping
- Plan practices and capabilities for priority risks

Managing Risks
Proactively

- Periodical risk assessments
- Understand risks in applications and infrastructure
- Align investments and projects

3 **Strategic** Creating Value

Enabling Business

- Value flow maps
- Continuous risk management
- Optimize plans for business value
- Continuous improvement

CAMP TM

frameworks

Benchmarks

Support audits

• End-to-End Lifecycle

Built-in Expert Knowledge

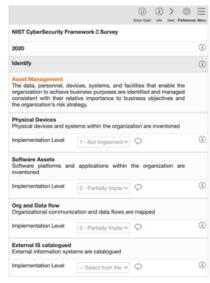
Agile

• On-line, Authoritative Information

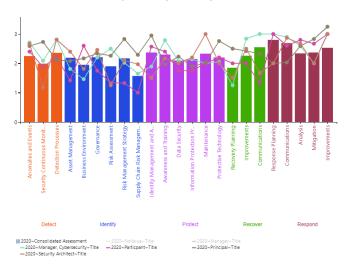


### Cybersecurity Assessment and Planning Journey

#### Configurable Questionnaire



# Segmentation Analysis, based on participants profile

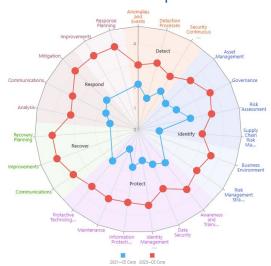


# Maturity Distribution (level of readiness)

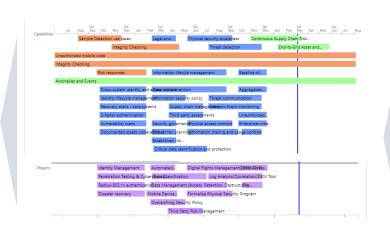




#### Year over Year Improvement



#### Roadmap from Recommendations



# Recommendations to Close the Gap (leveraging body of knowledge)



#### 1-Not Implemented --> 2-Partially Implemented

Capability	Component	Description		Implementation Level
Security Continuous Monitoring	External service provider activity	External service cybersecurity ev	1.00	
Detection Processes	Detection processes	Detection proce	1.00	
Detection Processes	continuously improve	Detection processes are continuously improved		1.00
Recommended Pra	ctices to Implement	t		
C	C	Donation.	Description.	

recommended Fit	actices to implem	CITC		
Component	Scope	Practice	Description	
continuously improve	Process	Detection methods	Ransomware attacks are continuously being refined, so detection processes must continuously evolve to keep up with new threats.	
Detection processes	Process	Testing	Testing provides assurance of correct detection processes for ransomwarebased attacks, but not that all intrusion attempts will be detected.	
External service provider activity				



## Offerings: Helping Clients Succeed with CAMP

Replace current costly, time-consuming or ineffective methods e.g., using spreadsheets, consultants, or ad-hoc

# Assessing and Planning Capabilities

- Evaluate current state of cybersecurity, supplier, business continuity, Cloud, Governance and DevOps capabilities and practices using industry frameworks
- Develop plan of action of close the gap
- Communicate current state and improvements over time

**Potential Starter** 

Enable CISOs and CIOs to effectively manage their services for secured and reliable business operations

## Managing Operational Risk

- Risk-driven approach to assessing and planning people, practices, and platforms (apps and infrastructure assets)
- Leverage and communicate using industry frameworks (NIST, ISO, etc.)
- Address cybersecurity, supplyside, business continuity, Cloud, Governance and DevOps

Value Offering

Support key initiatives e.g., cost reduction, M&A, ITSM/TBM, digital transformation etc.

## Planning and Managing Strategic Value

- Organize and assess business and IT capabilities relevant to the initiative
- Model underpinning people, processes, information, technologies, and interdependencies
- Develop value flow maps and improvement plans
- Leverage and build upon many foundational components and body of knowledge

Initiative-driven

