

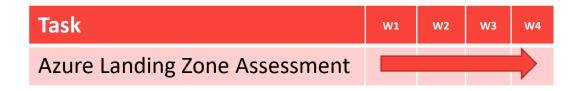


Landing Zone Assessment Offer

- Discover current data center, infrastructure, network and app/data landscape
 - Collaborative discovery session(s) with customer SME's
 - Optionally, create Microsoft Assessment as a Service report (scan systems / report migration estimates)
- Define future state cloud goals and perform a gap analysis between current / future state
- Design future state Azure landing zone architecture aligned to goals
 - Tenant / management group / resource / tagging design
 - Hybrid network design (express route / vwan / s2s tunnel / apim / app gateway / vnet / hub and spoke / ...)
 - Layered network protection design (zoning / gateways / firewalls / nsg / asg / ddos protection / private link / ...)
 - Infrastructure as code design (arm templates / azure blueprints / terraform / ...)
 - Devops design (environments, work mgmt, code / artefact repos, build / release pipelines, testing / gating, ...)
 - Cloud security design (zero trust, identity, rbac, policy enforcement, exposure monitoring, siem / soar, secrets mgmt, ...)
 - Data security design (data classification, data use governance, data sharing governance, data privacy, ...)
 - Cloud governance design (event monitoring / auditing, cost management, alert workflows, ...)
- Size and price Azure future state subscription pricing /w cost management strategies
- Provide Azure costing and ongoing support structure / costing for 5 year Azure state
- · Define detailed plan and implementation proposal for Landing Zone setup
- Define approach / roadmap for Data Use Case implementation (post Landing Zone)
- Identify customer resource dependencies and pre-req steps to initiate Landing Zone



Landing Zone Assessment Cost / Deliverables



- 1 x Azure Principle Architect
- 1 x Azure Network Architect
- 1 x Azure Security Architect

Cost: \$50k

- Discovery findings, future state goals, and gap analysis report
- Tool reports summarizing migration scope for servers / databases / applications (optional)
- Tenant design specification
- Network design specification
- Devops design specification including Infrastructure as Code approach
- Security design specification including identity, access, risk monitoring / mitigation
- Cloud governance specification including cost management / cost alerting
- TCO report for cloud modernization covering Azure run costs, Azure implementation costs, and ongoing Azure support costs
- Cost reduction techniques (Microsoft funding and Adastra discount options)
- Detailed implementation plan and getting started steps
- Roadmap for data use case onboarding

