HCLTech Services Offering for Microsoft 365 Copilot
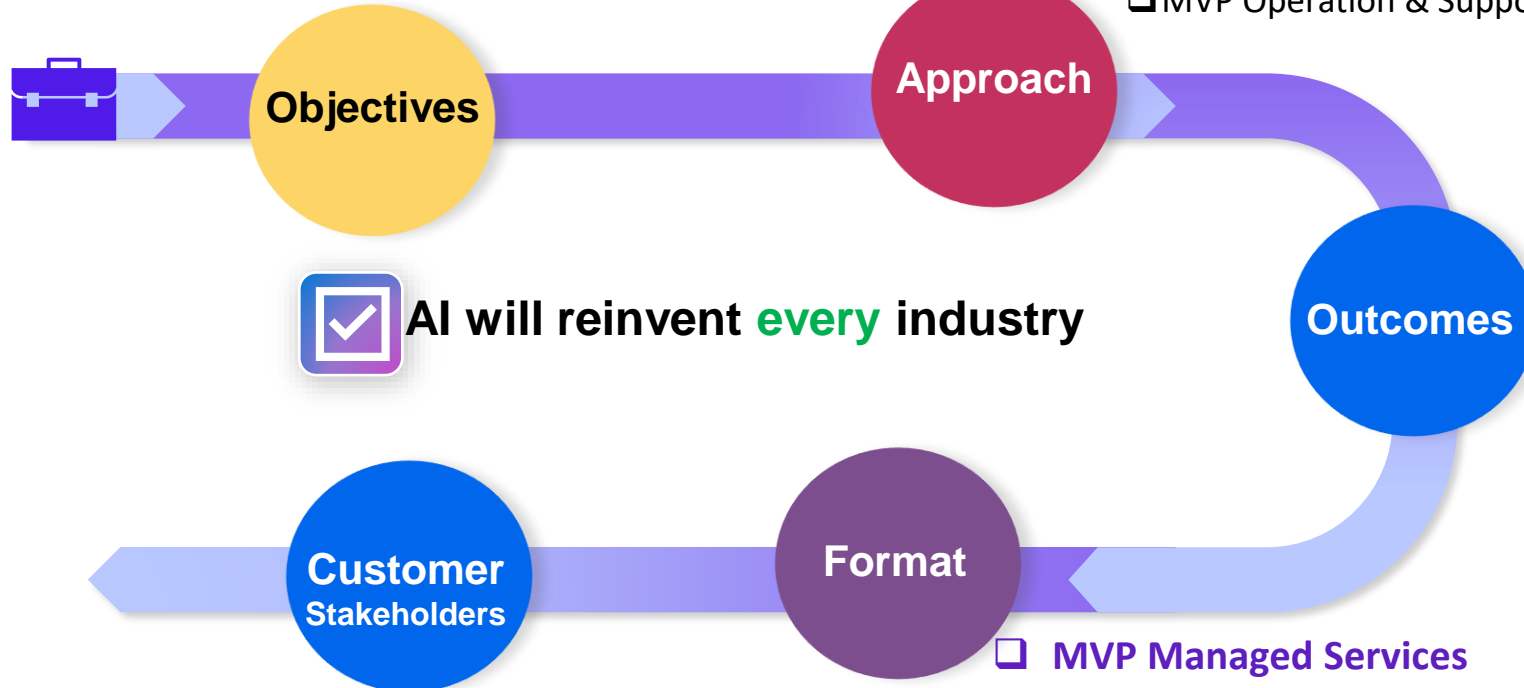
October 2023

HCLTech Microsoft 365 Copilot Quickstart Service *(MVP Program)*

❑ **Microsoft 365 Copilot Quickstart Workshop** to review technical readiness and remediation requirements for the pilot (Incl. licensing, infrastructure, security)

❑ Microsoft 365 Copilot roll-out to pilot users (max 300)

❑ End-user enablement and support

❑ Adoption reporting using Microsoft reports

❑ MVP Operation & Support incl. guidance to IT teams

❑ Implement a **Microsoft 365 Copilot MVP** to a limited set of users (max 300) for a limited duration (max 3 months)

Objectives

Approach

☑ **AI will reinvent every industry**

Outcomes

❑ Customer has opportunity to validate Microsoft 365 Copilot in his own environment with a limited group of users and for a limited duration **(3 months)**

Customer Stakeholders

Format

❑ **MVP Managed Services**
Offering for 3 months

❑ Customer IT,
❑ CSO
❑ Customer functional stakeholders

Microsoft 365 Copilot Readiness Assessment Offering (*HCL Tech's pre-cursor offering*)
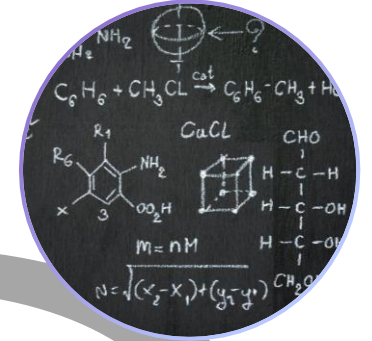
1. Objectives

Start

Perform a detailed readiness assessment in view of a Microsoft 365 Copilot production roll out

2. Approach

- Identify personas, use cases and integration requirements
- Review technical readiness and remediation requirements (licensing, infrastructure, security)
- Review the rollout methodology incl. change management and adoption planning for a successful introduction to the pilot users
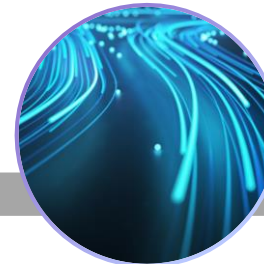
3. Outcomes

A list of steps and remediation actions to roll out Microsoft 365 Copilot to a production e environment and/or beyond 300 users

4. Format

Multiple Remote Workshops with different customer stakeholders and functions

5. Customer Stakeholders

Customer IT, Customer functional stakeholders

Readiness Milestone

Partner to over 50% of the Global 500

345+ leadership recognitions
by analysts

Top Employer in 25 countries; ranked #1 in 18 countries
as per the Top Employers Institute

Rated as ESG 'Leader' by MSCI

National Water Award by the Government of India

HCLTech Founder Shiv Nadar among Forbes Asia's 15 Heroes of Philanthropy for 2022; Winner of ET Lifetime Achievement Award 2022

HCLTech Chairperson Roshni Nadar Malhotra named among 'The World's 100 Most Powerful Women' by Forbes

HCLTech at a glance

223K
Ideapreneurs

$12.8B
Revenue

161
Nationalities

60
Countries

Focus areas

Digital   Engineering   Cloud   Software

Revenue as of 12 months ending June 2023

HCLTech

Supercharging industry-led transformation and innovation on the Microsoft Cloud

Microsoft 2023 Partner of the Year

Finalist
Dynamics 365 Sales & Marketing Award
Dynamics 365 Services Award
Intelligent Automation Award

2023 Microsoft Security Excellence Award
○ **Finalist: Identity Trailblazer**

2022 Microsoft Partner of the Year Award
○ Winner: Healthcare and Life Sciences
○ Winner: UK Partner of the Year
○ Winner: 2022 MSUS Power Apps
○ Finalist: Internet of Things

2022 Microsoft Supplier Prestige Award
○ Winner: Showstopper of the Year: Amplifying Accessibility
○ Finalist: Supplier-to-Supplier Collaboration

2022 Microsoft Security Excellence Award
○ Finalist 'Security Services Innovator'

Microsoft Ecosystem Business Unit Achievements

Microsoft Solutions Partner — Microsoft Cloud

Microsoft Partner | Azure Expert MSP — Microsoft

Member of Microsoft Intelligent Security Association — Microsoft Security

19 Microsoft Specializations

Awarded All Six Microsoft Solution Partner Designations

One of the First GSIs to achieve this

Dedicated Microsoft GenAI Lab

27 Azure Offers

8 Modern Workplace Offers

8 Biz Apps and Power Platform Offers

30+ Industry Solutions

28 Co-sell Incentivized Solutions

75,000+
Trained Microsoft Engineers

25,000+
Certified Microsoft Engineers

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