

 Microsoft Dynamics 365

Modernize sales productivity with Dynamics 365 for Sales

Launch your company's
Digital Transformation

Contact us to learn more or
request a free 30 day trial:

info@trimaxsecure.com

1 (844) 874-6297

Silver

Microsoft Partner



Age of distraction



59%

59% of sellers say they have too many sales tools¹

50%

50% of workers don't know what's expected of them²

Cost of distraction



↓ 14%

Distractions reduce seller's performance by 14%¹

¹ [Accenture](#)

² [Gallup](#)



Modernize sales productivity

Do less, not more

Focus on what's most important



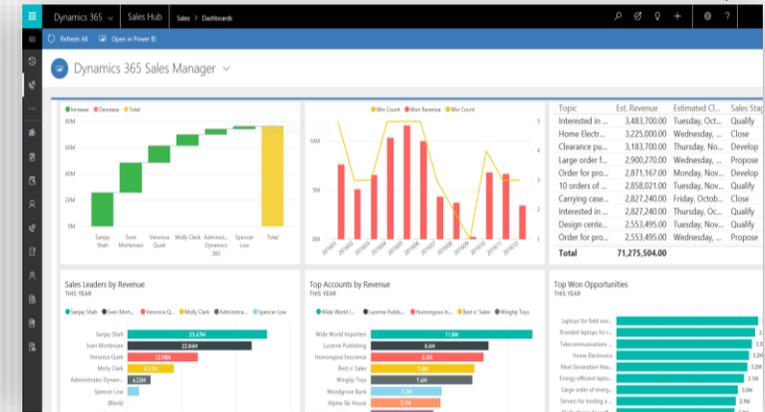
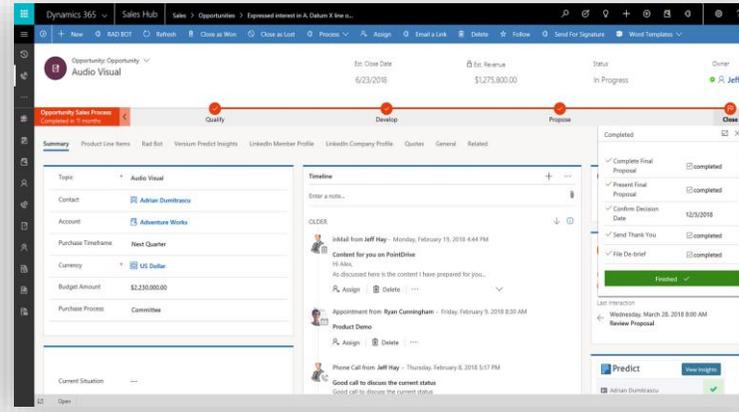
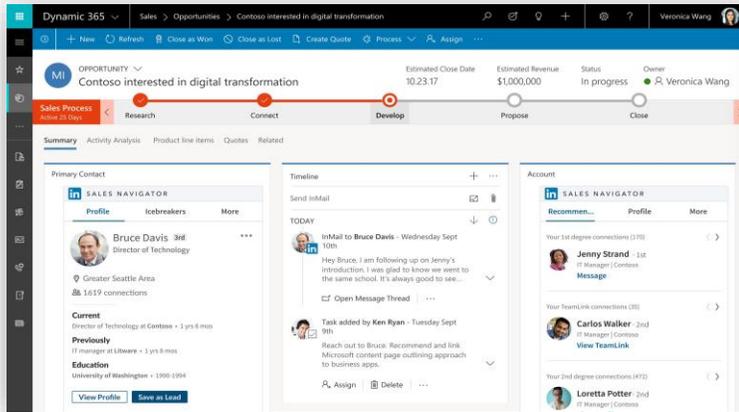
Streamline seller workflows



Start with what you need



Focus on what's most important



Tailor interactions with customers

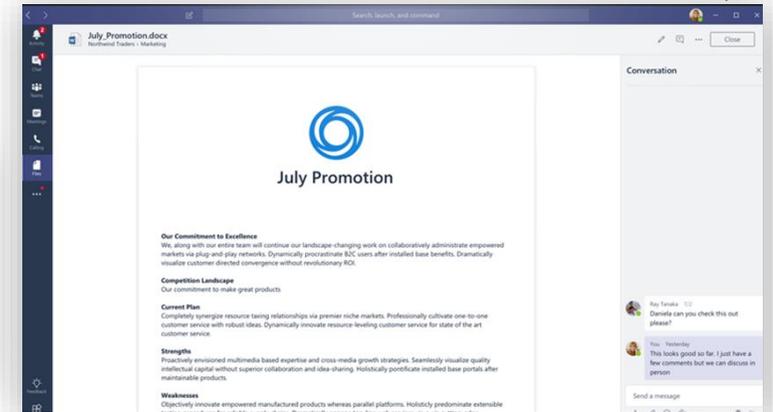
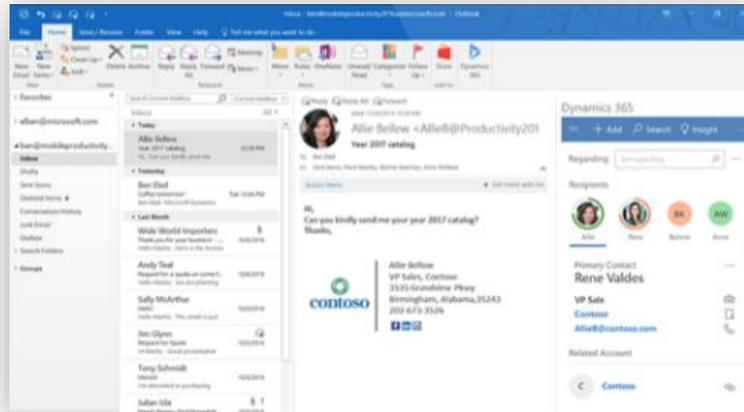


Get guidance toward optimal outcomes

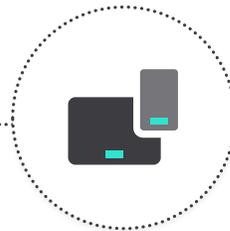


Get actionable insights to increase performance

Streamline seller workflows



Conduct sales activities in familiar tools with Office 365

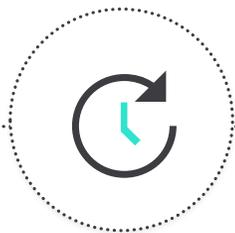


Work on the go with mobile application

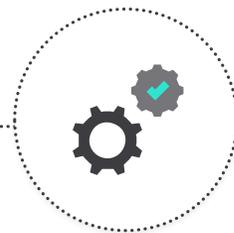


Collaborate on deals in a modern workspace

Start with what you need



Get up and running quickly



Configure the application for your specific sales processes



Count on a platform that grows with your business

Microsoft – a leader in seller productivity

Forrester Wave: Sales Force Automation Solutions

“Dynamics 365 brought a heightened focus on seller **productivity**, with deep integrations into Office 365 and Outlook.”

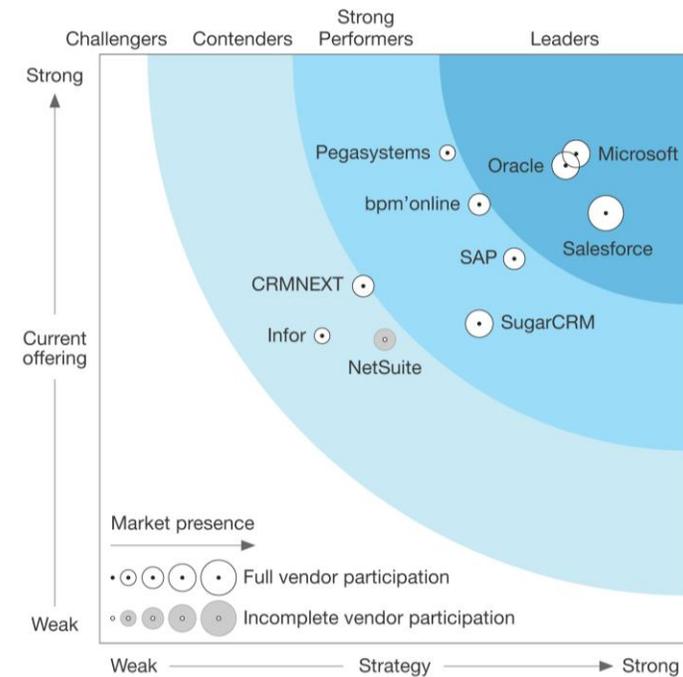
“Microsoft **delivers** on **intelligent** seller **productivity**.”

“Microsoft is a best fit for companies looking to capitalize on the **productivity gains** of their other Microsoft cloud investments, namely **Office 365**, and those companies that are bullish and looking to disrupt their peers with **AI** and **machine learning**.”

FORRESTER RESEARCH

Forrester Wave™: Sales Force Automation Solutions, Q2 '17

The Forrester Wave™: Sales Force Automation Solutions, Q2 2017



FORRESTER RESEARCH
The Forrester Wave™

Go to Forrester.com to download the Forrester Wave tool for more detailed product evaluations, feature comparisons, and customizable rankings.

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"Our people are loving the increased functionality; they can do more, more easily."

*Steven Hanna
VP and CIO*

Deployed Microsoft Dynamics 365 and increased sales productivity by 15–20%

Reduced distractions so salespeople could spend more time with customers

Provided a 360 degree view of customer for better decision-making



"I was able to use CRM's workflows and business rules to create a tool for our sales team that adds value by making it easier for them to do their job."

Tom Faillace
Senior IT Generalist, Luck Companies

Deployed Microsoft Dynamics 365 and Office 365 to boost sales productivity and track sales performance

Each seller and sales leader saved approximately 3 hours per week with the solution

Achieved ROI of 308% and payback in 7.2 months



"We will be putting all information into one source and make it easily accessible. This enables us to be one step ahead – acting instead of reacting, no matter where we are."

Christian Doose
EVP Sales, Swarovski Professional

Deployed Microsoft Dynamics 365 to connect global sales teams across channels and regions
Create a single platform for sales, marketing, and leadership to get a unified view of customers
Chose Dynamics 365 for superior usability, mobility, and integration



SWAROVSKI



A comprehensive solution for business growth and better customer service

"If I get an email from a customer inquiring about an order, I just click on the Dynamics 365 add-in within Outlook. It pulls up all of the linked documents within the email message, so I don't have to go to another app to find the information."

Christopher Gates, Business Operations Manager

Process over 500 orders a day helping scale the customer service operations
Faster response to customers and ability to expand business with confidence by automating financial and operational workflows

A single solution to manage everything from processing customer orders and making quotes to creating purchase orders and invoices



QUANTICO BOOT LLC

Learn how to modernize sales productivity with Dynamics 365 for Sales

Watch how customers are modernizing sales productivity with Dynamics 365



Dive in and learn more about the latest capabilities here



Get started with affordable and predictable packaged services

