

## Why Microsoft with Softchoice?

### A global leader



#1

Azure consumed revenue partner in North America

607

**CSP Customers** 

13

Microsoft Gold Competencies

142

Microsoft certified individuals

2,200+

Technical assessments delivered annually

500+

Technical FTE's

**Elite Global Microsoft Licensing Partner** 

#1 in Canada #5 in North America #8 in the World Member of an select group of **65globally managed Microsoft partners.** 

One of only

25 Azure Expert MSP + LSP Partners

Microsoft Partner



2020 Partner of the Year Winner Canada

Microsoft
Partner

Microsoft

Azure Expert MSP



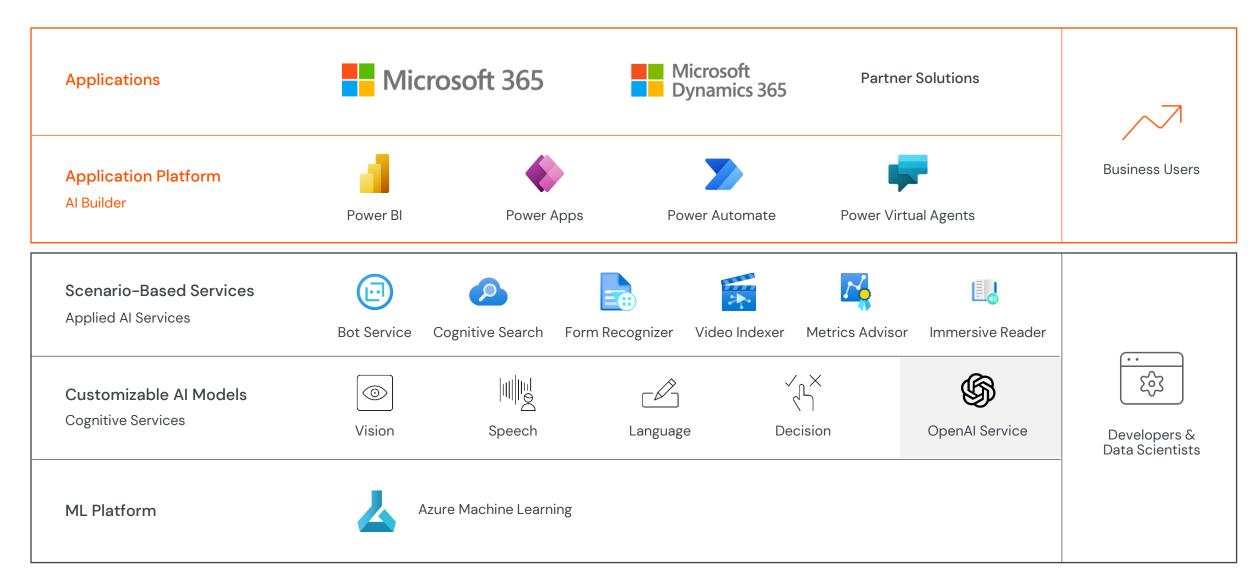


"Softchoice's commitment to technical excellence sets them apart. They have 142 Microsoftcertified experts with 13 Gold competencies and were one of the first accredited Microsoft **Azure Expert managed** service provider."

- Microsoft Publication



### Microsoft Al Portfolio





## Azure OpenAl Top Capabilities and Use Cases



#### Content generation

- Call center analytics: automatically generate responses to customer inquiries
- Generate personalized UI for your website



#### Summarization

- Call center analytics: summary of customer support conversation logs
- Subject matter expert document: summarization (e.g. Financial reporting, analyst articles)
- Social media trends summarization



#### Code generation

- Convert natural language to SQL (or vice versa) for telemetry data
- Convert natural language to query proprietary data models
- Code documentation



#### Semantic search

- · Search reviews for a specific product/service
- · Information discovery and knowledge mining

#### Examples of multiple model use cases

End to end call center analytics: classification, sentiment, entity extraction, summarization and email generation

Customer 360: hyper-personalisation using timely summarization of customer queries & trends, search, and content generation

Business process automation: search through structured & unstructured documentation, generate code to query data models, content generation



## How Softchoice can help



#### Strategy

- Generative Al Catalyst Workshop
- Use Case Identification
- · Commercialization of Generative Al
- Responsible AI and Governance
- Enterprise Grade Standards



#### **Design and Architecture**

- Product Selection
- Solution Architecture
- · Roadmap and Integration Timeline



#### Build

- Minimum Viable Product
- End User Training and Adoption
- Prompt Engineering
- Model Selection
- Model Optimization / Fine Tuning
- Integrate APIs
- Integrate Search



## Design Studio Generative Al Catalyst Workshop

Our educational and use case discovery workshop is a 1-to-2-day workshop (ideally in person) which utilizes Design Thinking principles. The workshop is highly interactive and will energize the team as we explore the art of the possible with Generative AI such as ChatGPT for your business use case. Our workshop will result in actionable next steps forward.



#### **Workshop Objective**

- Education of Responsible Al
- High level education of AI/ML concepts and Generative AI, such as Prompt Engineering
- Vendor Specific Overview: OpenAl, Azure OpenAl and Azure Cognitive Services
- (Optional and Recommended) Rapid Proof of Value Deployment
- Discussion of potential Generative Al use cases in your Industry: Art of the Possible
- Discussion of proper use cases, or where other AI/ML technologies are optimal
- Workshop exercises to prioritize based on ROI
- Discussion of what a Pilot/POC would include

**Outcomes** 

- Enhanced understanding of generative Al and Azure Open Al offerings
- Identified high ROI use cases and success criteria defined
- Identified types of generative AI targeted, such as Automation, Summarization etc.
- Conceptual architecture with Microsoft products identified based on current understanding (delivery platform)
- Alignment on Pilot/POC

# 3

#### Deliverables

- Workshop Summary
- Conceptual high level architecture document
- Proposal with level of effort for Pilot/POC

#### Intended audience

- LOB Leaders
- CxO stakeholders
- Solution Architects
- ML Engineers



## Proven framework and set of capabilities to deliver your Azure Al MVPs at scale



Softchoice Azure Al experts from our North American PS center to delivery deliver the MVPs at scale Softchoice Design Studio leverages a proven and tailored to Al agile delivery methodology and approach which is focused on delivering and measuring value quickly and iteratively

Comprehensive set of configurations and templates for building the Azure Data & Al Platform by eliminating the need for advanced cloud infrastructure, security, and data services expertise A predefined MLOps pipeline built on Azure. A set of Responsible Al services integrated in the MLOPs pipeline to ensure Al Governance is fully integrated and enforced

