TrnDigital

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TRN Digital Capabilities And Service Offerings

2023

Microsoft
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CUSTOMER OPPORTUNITY

TrnDigital understands & delivers on the specific needs of Health organizations - from provider to biotech. We empower health team collaboration, enabling organizations to connect, engage, and manage teams with tools that help them provide the best possible care.

Microsoft 365 and TrnDigital enhance health team collaboration by simplifying workflow management and accelerating decision support while protecting sensitive health data.

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TrnDigital Microsoft 365 Assessment for Health Organizations

TrnDigital helps health organizations assess their

Microsoft 365 health innovation and cost savings

opportunity. We educate health customers on the

value and capabilities of Microsoft 365, and

provide an overview of a typical path to migration

& adoption. Our flexible engagement model

enables us to support organizations of any size -

from startup to enterprise - with predictability

and rigor.

BUSINESS OUTCOMES

› **Empower health teams to be more productive** – Asses the opportunity to drive cost efficiencies by consolidating & decommissioning outdated collaboration and file-sharing solutions.

› **Accelerate health collaboration and innovation** – Provide an overview of typical path to deploy Microsoft 365 and unify employees on one secure cloud platform.

› **Protect health information**– Assess needs for Microsoft security & compliance capabilities so that employees can be creative and work together securely.
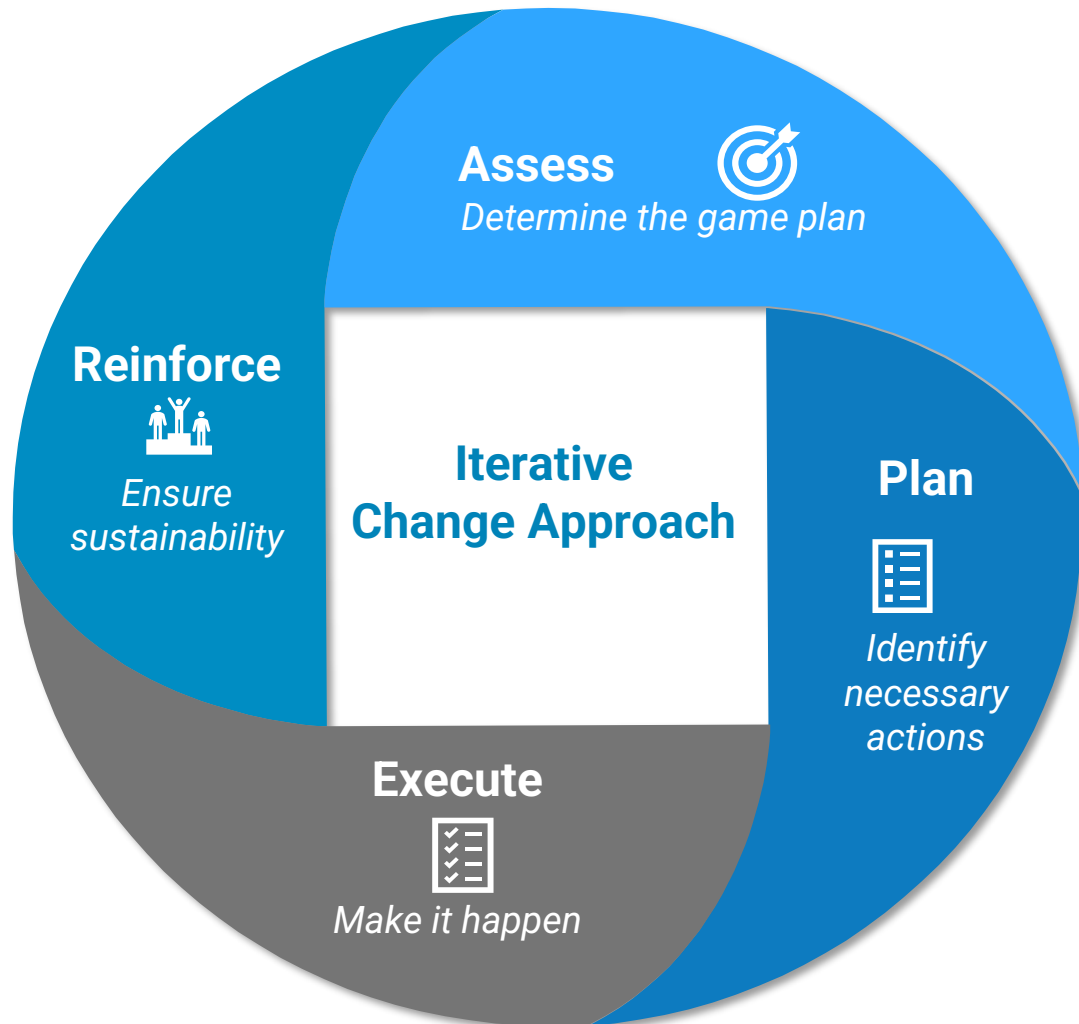
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Microsoft 365 for Health
ASSESMENT AGENDA

In this assessment, TrnDigital will partner with health customers to identify the value and cost savings opportunity adopting Microsoft 365 services for health collaboration, define specific high value usage scenarios, understand legacy technology landscape to be retired, & create a high-level scope for migration and adoption.

Build the business case	Use Case Development	Scope
• Educate customers on M365 capabilities and help them envision future state. • Uncover cost-savings opportunity retiring outdated technologies. • Provide an overview of a typical migration, adoption, and management lifecycle.	• Assess core needs for teamwork, file sharing, internal portals (Microsoft Teams, SharePoint Online, OneDrive, etc.) • Assess high level use case inputs for user identity, access, and authentication strategy. • Identify needs for governance & compliance.	• Deliver high level plan for Microsoft 365 subscription & tenant configuration. • Deliver high level plan for migration of existing data, sites, etc. • Capture requirements for special case handling. • Identify internal project leadership community.

Our Microsoft 365 Assessment to Adoption Approach

Our approach is iterative and embraces agility, involves people at all levels in fostering alignment and adoption, minimizing business impact and risk.

Assess
Determine the game plan

Reinforce
Ensure sustainability

Iterative Change Approach

Plan
Identify necessary actions

Execute
Make it happen

Approach Highlights

1. Focus on the importance of leadership alignment

2. Activate effective sustainable change networks throughout the organization

3. Foster and encourage continuous communication and engagement

4. Implement learning and education as ongoing versus a one and done event

5. Measure success across the readiness and adoption lifecycle

TRNDIGITAL & MICROSOFT 365 CUSTOMER CASE STORIES

Large US Critical Care Solution Provider

Unlocked the power of cloud productivity with seamless and 100% accurate migration to M365. TrnDigital & M365 delivered a modern collaboration experience that will enable them to connect employees, grow faster, and generate higher margins.

1000+ users
100+ sites
100% accuracy

US Biotechnology

Increased efficiency and scalability of their modern collaboration platform with a controlled subscription-based budget to manage cost. They realized increased adoption, driving greater collaboration due to continuous training and support of user needs.

30% increased adoption
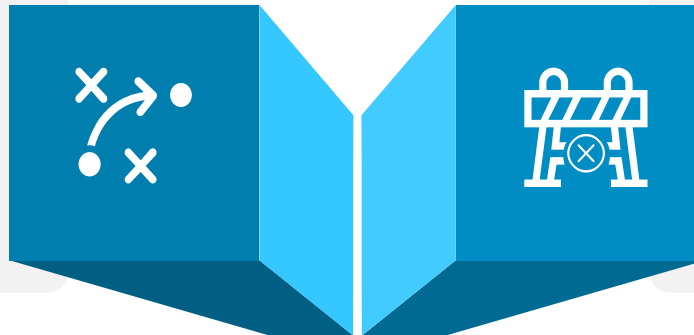50% improved service response and resolution

Why partner with TrnDigital

Our rigorous and scalable process distinguishes us as a go-to partner in the Microsoft partner ecosystem.

Cost-effective
Our experts have executed countless successful migrations - TrnDigital offers a fixed cost end-to-end migration - from analysis to go-live.
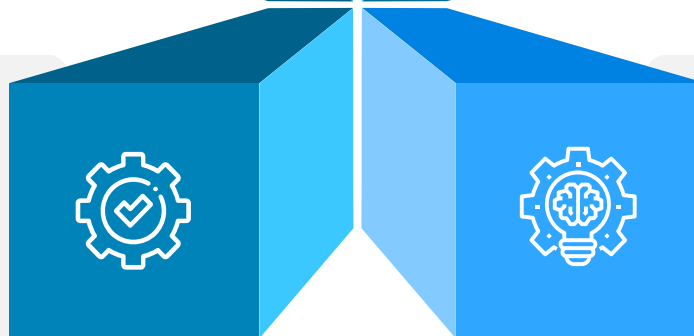
Overcome limitations
TrnDigital has a repository of scripts and tools to mitigate the limitations posed by vendor tools.

Trust us with your data
We use a detailed validation & remediation process, so you can trust us with your data.

Support for exceptional scenarios
We help clients handle customizations and provide workarounds for unsupported scenarios.

SERVICES

CONSULTING, ADVISORY AND ROADMAP

- Technical Assessment & GAP Analysis
- Governance
- Information Architecture
- Planning Implementation
- Center of Excellence

APPLICATION DEVELOPMENT

- Power Platform Implementation
- Modern Intranet
- UI Development
- DevOps
- Azure Development Services

END USER SUPPORT & DESKTOP SERVICES

- Dedicated & Shared Support
- Managed MSP Services
- Intune Offerings
- Security Services
- Azure Managed Services

SERVICE ADOPTION & CHANGE MANAGEMENT

- Communications Planning
- User Adoption Strategy
- Classroom Training and Workshops

CLOUD MIGRATION SERVICES

- Microsoft Tenant Migration
- On-Prem to Microsoft 365
- Other Platforms to: SharePoint, Exchange, Teams, Power Platform, etc.
- Azure Application Migration Services

CRM Services & Digital

- Dynamics 365 Services
- HubSpot Services
- Veeva CRM Services
- Inbound and Outbound Marketing

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Thank you