

# Azure Stack HCI

Providing Services and  
Solutions for Azure Anywhere

IT is all about you



# Customer Reality

90%

of enterprises  
remain hybrid

93%

of enterprises have a  
multi-cloud strategy

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## Key Drivers:

- Legacy systems / custom requirements
- Regulations and data sovereignty
- Latency and technical hurdles
- Consequence of no proactive strategy

IT is all about you

# Azure Stack HCI



Modern subscription for flexible, familiar hyperconverged infrastructure



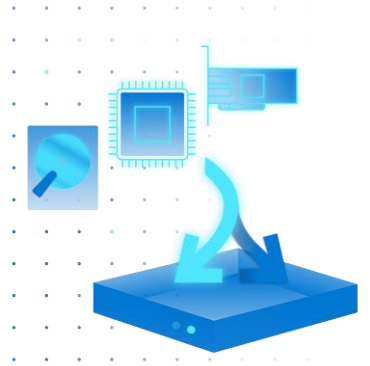
Azure hybrid by design



Enterprise scale and price performance



Familiar management and operations



Choice of deployment options

IT is all about you



# When to use Azure Stack HCI



Run VM's on-premise and easily connect to Azure hybrid services



Modernise and secure your datacenter



Affordably run intelligent edge and remote branch solutions



Industry-best performance for SQL Server databases




Deploy cloud native apps and Azure Arc enabled services through tight integration with AKS on HCI

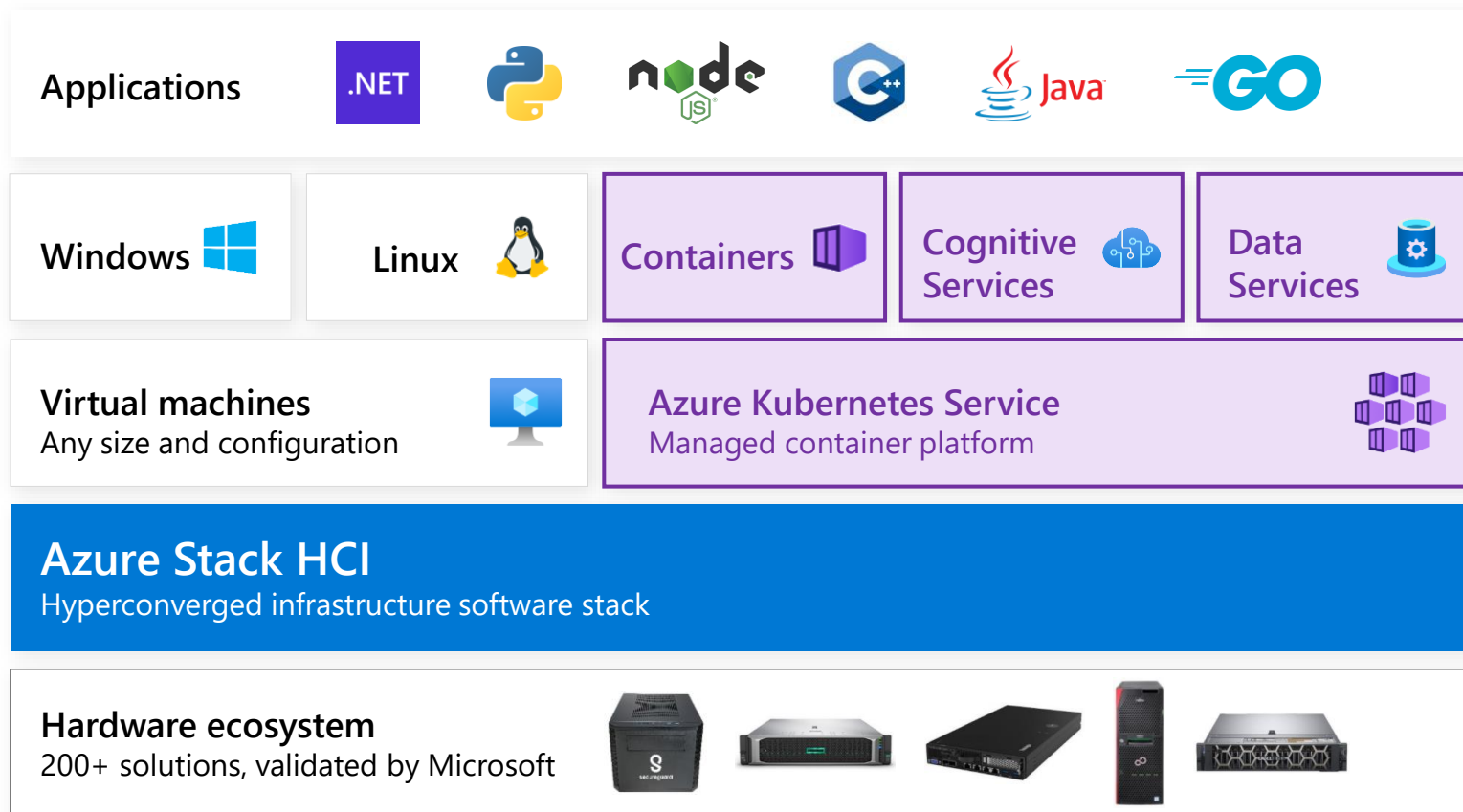
# Azure Stack HCI



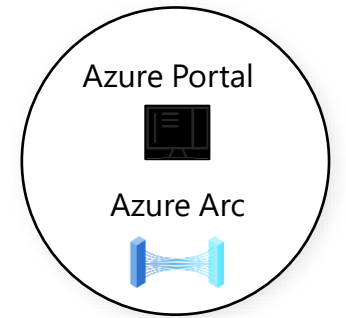
## Hybrid Services

- Site Recovery
  - Backup
  - Update Management
  - File Sync
  - Monitor
  - Security Center
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Windows Admin Center  
Edge-local management



## Azure Arc For cloud management



# Our Approach



We help organisations achieve their business and IT goals with proven technologies, informed advice and best-practices



## Discover

We work with you to understand your estate, your challenges and your business goals.



## Strategy

Together we shape your plans with a fully costed implementation roadmap.



## Adopt

We can design, build and migrate all elements of your IT or partner to co-deliver with your teams.



## Support

Access strategic and technical support and guidance whenever you need it.



## Optimise

Continue to improve your performance and competitive advantage.

We provide an end to end consultative approach

IT is all about you

**Identify, reach and maintain your hybrid cloud goals**