

ACT Solutions Company Profile & Solution Showcases



ACT solutions

About ACT Solutions

ACT solutions 



INNER CIRCLE PRESIDENT'S CLUB
for Microsoft Dynamics for Microsoft Dynamics

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Total Garment and Textile solution covers workflow from manufacturing to delivery.

INNER CIRCLE
for Microsoft Dynamics



We've Helped Our Clients Succeed

We have implemented Microsoft Dynamics AX for over 10 years. We have the best track record in the industry, with successful implementations for large to mid-size enterprises in Greater China. Our history and long-term customers speak for us.

15+ years Dynamics implementation experience

15+ years in Retail & Manufacturing industry

Microsoft Gold Certified Partner

Award winner of Microsoft Inner Circle

Provide vertical solution for multiple industry

Flexible & efficient implementation strategy

more

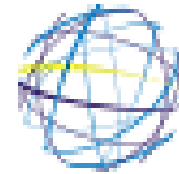
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E-mail: info@act-solutions.com.hk



Customers' References



FLORSHEIM
ESTABLISHED  1892



GLOBAL BRANDS GROUP



LI & FUNG

Forward Apparel Company

BrandedLifestyle



Global Apparel Branding
& Packaging



bossini 
be happy

Customers' References



ESQUEL GROUP

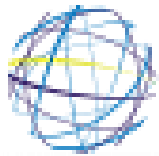


Why ACT Solutions ?

15+ years experience in Retail industry



FLORSHEIM
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GLOBAL BRANDS GROUP

BrandedLifestyle

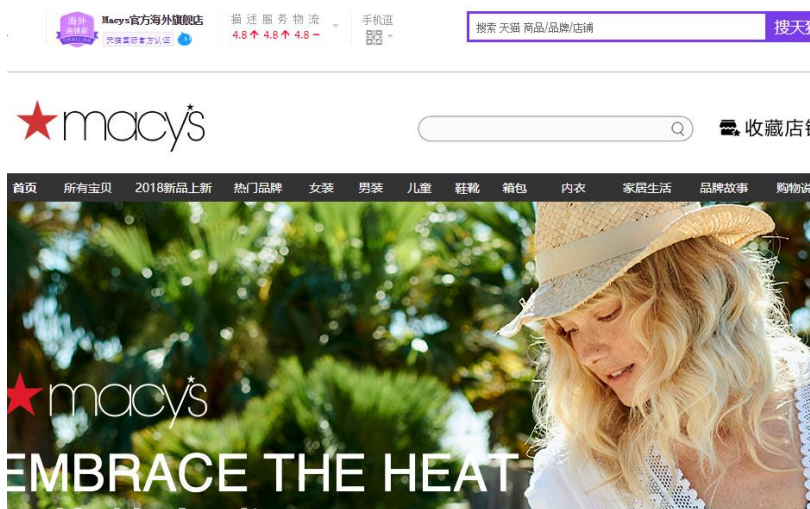
bossini 
be happy

- Well understanding on retail business process
- Covered customer from fashion, **footwear** to department store & supermarket
- End to End process coverage (Procure to pay, order to cash, Finance & accounting, Warehouse & logistics etc.)

Vertical Solutions developed by ACT

- Order management system (OMS) for B2C, B2B
- Settlement engine for retail payment processing
- Consignment & Concession contract management
- Stock allocation engine for Omni channel
- Mobile Handheld enabled WMS
- Product information management (PIM)
- Dynamic stock reservation engine
- End to End Industrial add-on for manufacturing
 - Textile & Garment
 - Apparel labelling
 - Jewellery
 - Printing
 - Food processing
- Enhanced procure to pay management
- Country specific localization
 - China golden tax integration
 - Korea Tax invoice engine
 - India Tax engine
- Accounting Standard IFRS 16 – Leases
- Mobile enabled Travel & Expense management
- Mobile e-Form with ERP integration
- Bank integration (HSBC/Citi Bank/ICBC)

E-Commerce & OMS implementation experience in China



- Implemented order management system (OMS) to support E-commerce business for local and cross border sales.
- Directly integrate Dynamics 365 with **T-mall**
- Support ordering from T-mall and official eShop
- Capable of handling 100k+ orders per hour to support promotion event like Double 11

Retail warehouse implementation



商品编号	订单数	实收数
10080320	20	0
森永雞肉蔬菜雜炊飯		
10080321	50	0
森永番薯南瓜燉飯		
10080322	60	0
森永銀魚牛蒡大豆飯		
10080323	1200	0
森永芋頭牛蒡豬肉飯		
10080324	1	0
森永西蘭花蕃茄燉飯		

同時上架

返回 確認收貨

- In-house built mobile barcode scanner equipped warehouse solution
- Directly integrate with ERP to support fast reacting distribution execution
- Flexible replenishment logic for day to day fulfilment

Experience on global enterprise with regional roll out



- Chanel is our customer **since 2010**
- Worked with global headquarter in Europe (France) and implemented global core solution in Asia region with HK regional headquarter
- Rollout unified AX to **9 Countries** in **3 years**
- Multi-countries roll out with regional template
(Inter-company & localization features)
- Well defined project management framework and governance

Global roll out experience covered Japan, Korea, China, South East Asia

Forward Apparel Company

BrandedLifestyle

The logo for SML consists of the letters 'SML' in a white, stylized, serif font, centered within a solid red rectangular background.

SML

Global Apparel Branding
& Packaging

- Forward Apparel Company is formerly an Japanese company and acquired by Li & Fung. We rolled out ERP with Japanese user based in **Tokyo & Osaka**.
- We roll out ERP for Branded lifestyle with user based in Taiwan, **Korea**, China, Singapore & Malaysia
- SML is the second large apparel labelling manufacturer in the world. We rolled out ERP globally (>30 countries), covered APAC, EMEA, ISC etc.

Dynamics AX POS Implementation experience for Footwear

FLORSHEIM
ESTABLISHED  1892



- Florsheim HK is our customer since 2016
- Florsheim Shoes is a shoe brand in the United States
- We rolled out AX POS covered **Hong Kong** & **Macau** Stores
- Unified system for Sales, Procurement, Inventory & Finance

Solution Showcases



Product information & Asset Management



Pricing



Procurement



Stock Allocation



Replenishment



Customer Service



Payment



Sales



Stock Tracking

天猫 Tmall.com



Sales Platform Integration



LF LOGISTICS



WMS & 3PL Integration

Accounting Integration

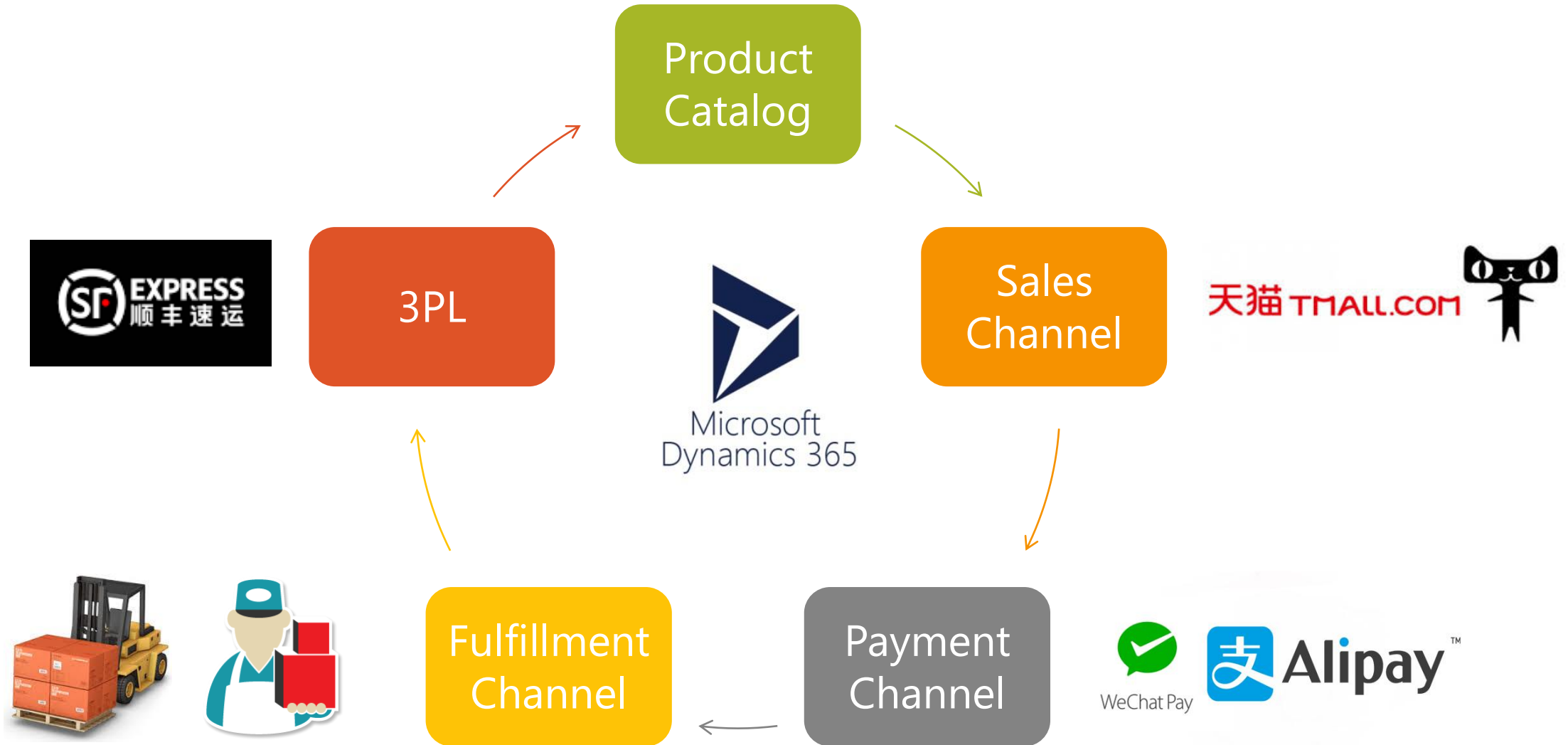
Real Time Data Capture / Analysis / Reporting

Business Model Supported

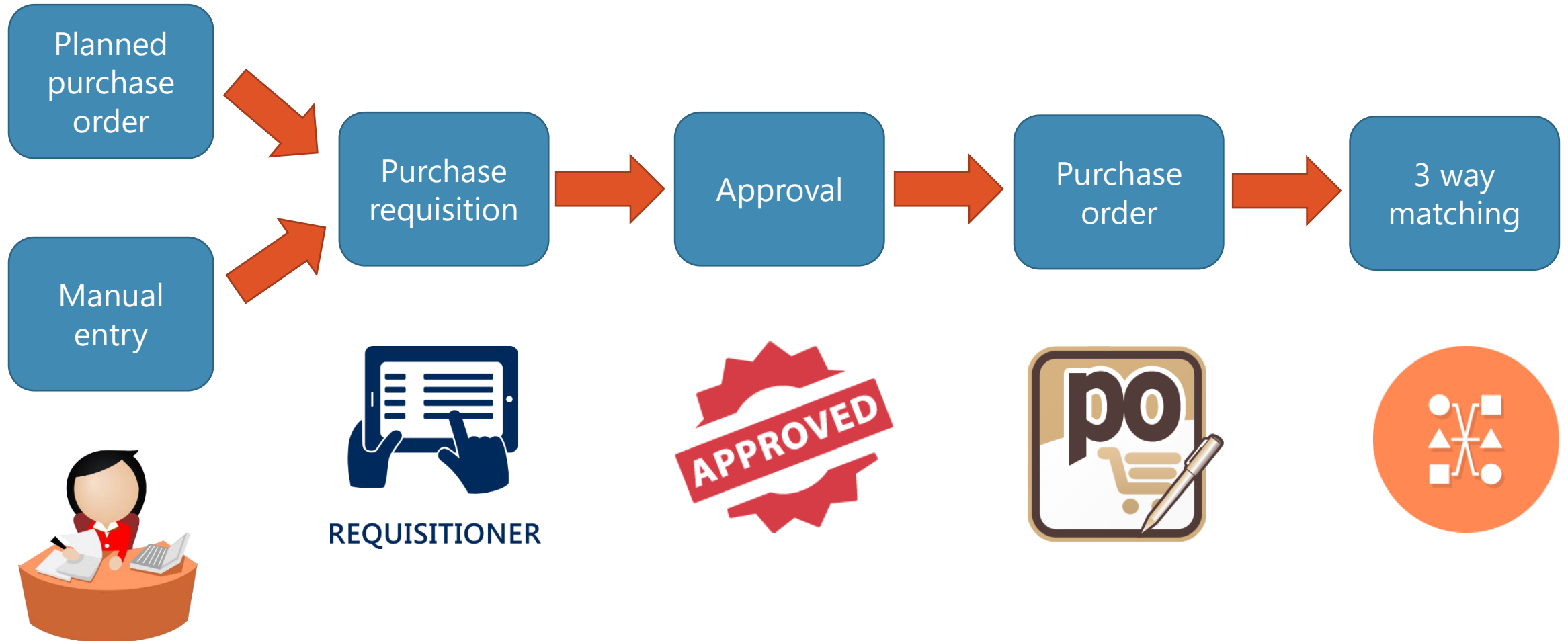


- Business to Consumer (B2C)
- Business to Business (B2B)
- Online to Offline (O2O)
- Franchise
- Consignment
- Drop Shipping

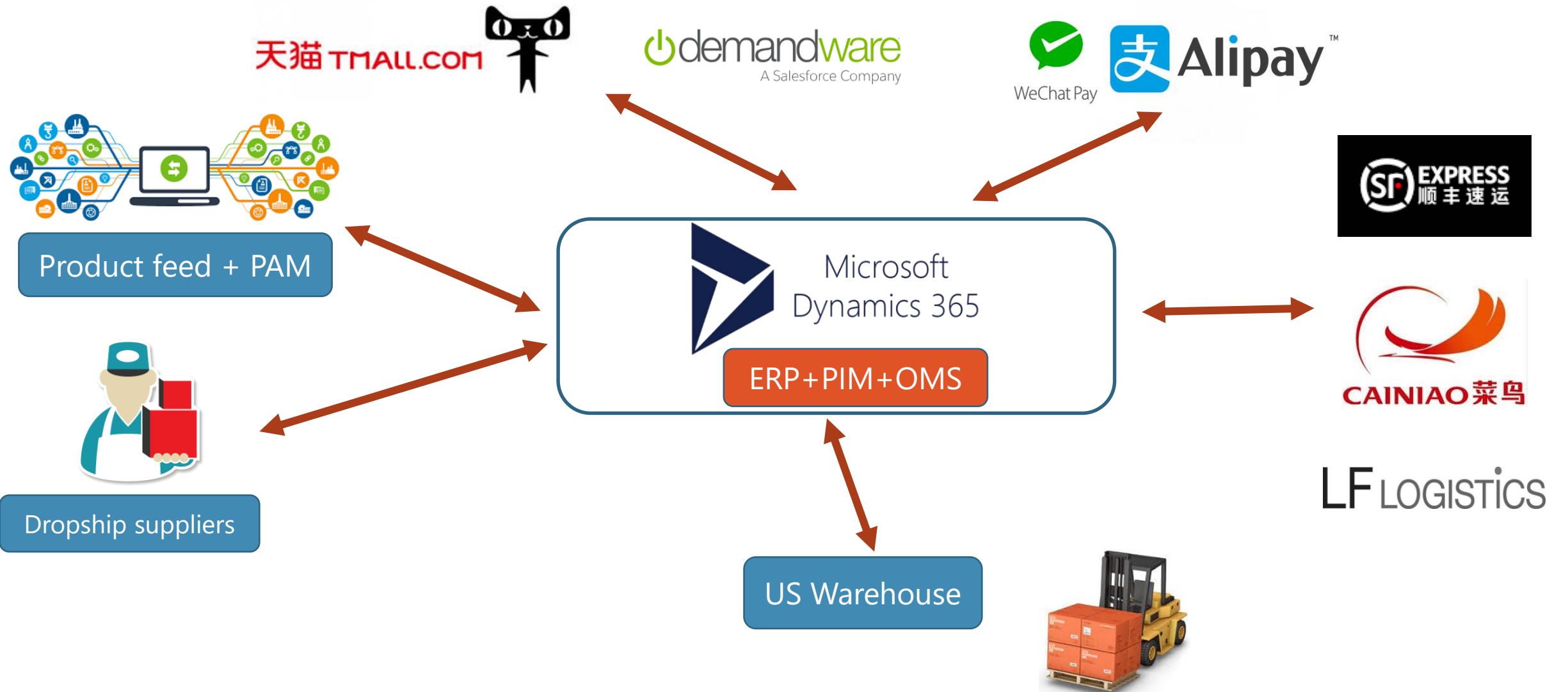
OMS as Command Center



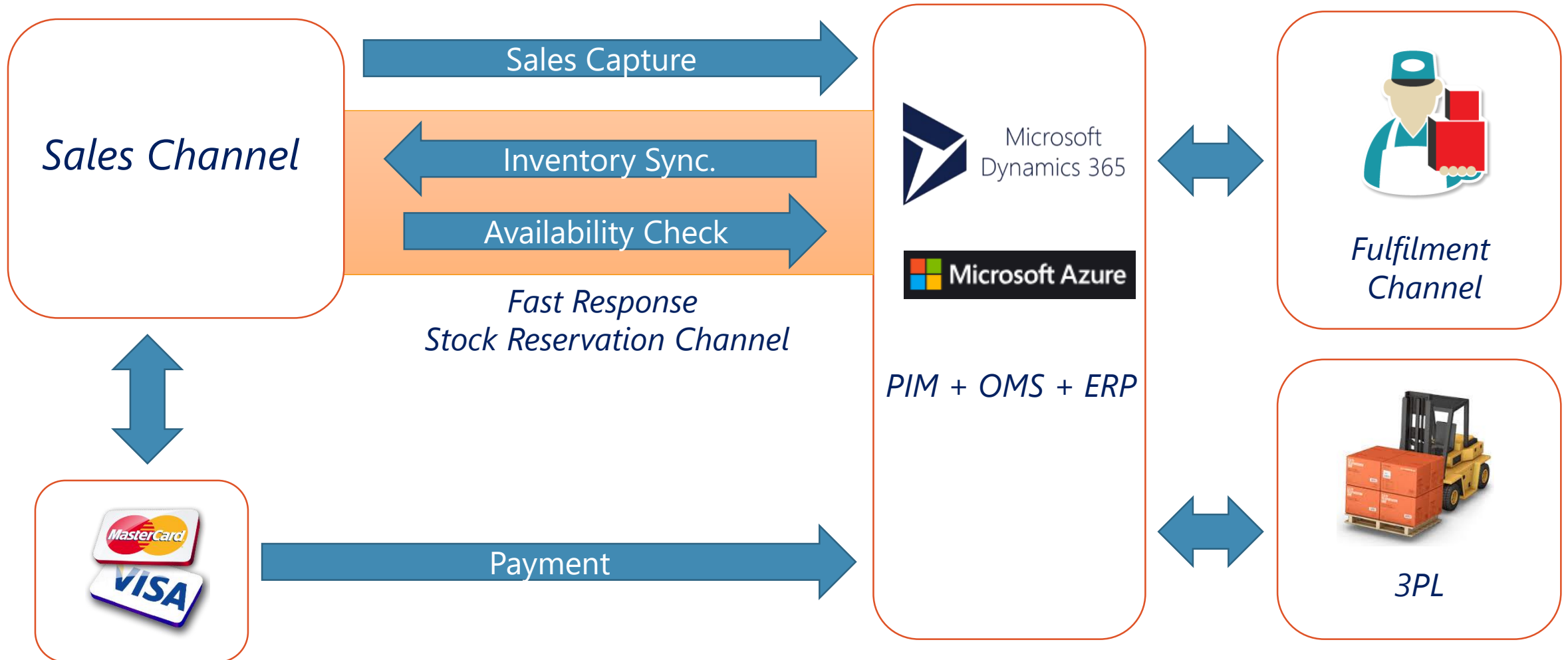
Procurement process



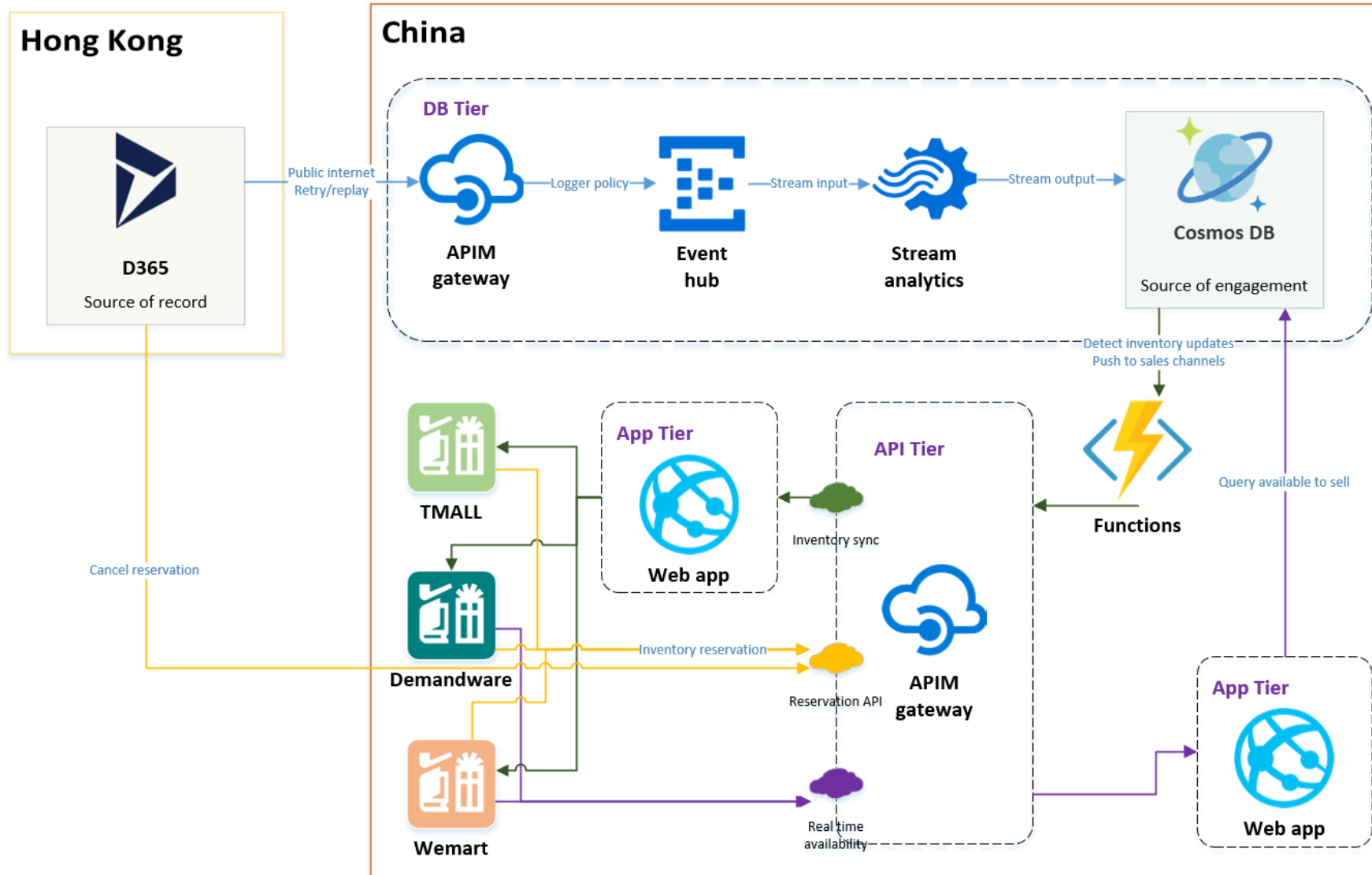
Case Study



Unified inventory management



Fast Response Stock Reservation Channel



Stock distribution plan

Save **OK** Cancel OPTIONS

Delivery schedule

AL0000029: upload file

	Name	Inventory...	Conversion	Store	Total	1-Sep-2019	2-Sep-2019	3-Sep-2019	4-Sep-2019	5-Sep-2019
8114060	FRUIT BLISS有機杏脯肉乾	PCS	= 1.00 ...		13,091.00	3,091.00	5,000.00	5,000.00	0.00	0.00
8114060	FRUIT BLISS有機杏脯肉乾	PCS	= 1.00 ...		10,909.00	0.00	0.00	0.00	5,000.00	5,909.00
8114060	FRUIT BLISS有機雜果乾	PCS	= 1.00 ...		10,473.00	5,000.00	0.00	0.00	0.00	5,473.00
8114060	FRUIT BLISS有機雜果乾	PCS	= 1.00 ...		8,727.00	0.00	4,000.00	0.00	4,727.00	0.00
885009	NUT WALKER鹽焗夏威夷果仁	PCS	= 1.00 ...		5,236.00	2,236.00	0.00	3,000.00	0.00	0.00
885009	NUT WALKER鹽焗夏威夷果仁	PCS	= 1.00 ...		4,364.00	0.00	1,364.00	1,000.00	1,000.00	1,000.00

Barcode Handheld Solution by ACT



上午9:05

YATA

收貨	執貨
上架	執貨檢查
貨架管理	出車
AD-HOC盤點	盤點
IR	D/L
庫存查詢	鮮貨加工

Scan or input

商品编号	订单数	實收数
10080320	20	0
森永雞肉蔬菜雜炊飯		
10080321	50	0
森永番薯南瓜燉飯		
10080322	60	0
森永銀魚牛蒡大豆飯		
10080323	1200	0
森永芋頭牛蒡豬肉飯		
10080324	1	0
森永西蘭花蕃茄燉飯		

同時上架

返回 確認收貨

卡板編號 1 ==選擇卡板==

藍箱數 2 原箱數 1

籠車編號 1 ==選擇籠車==

藍箱數 1 原箱數 3

新增

類別	編號	藍箱數	原箱數
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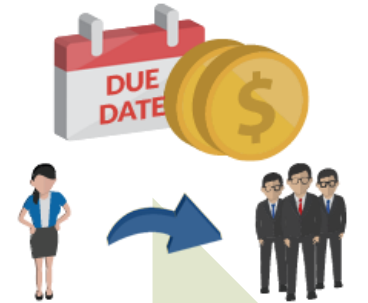
返回

Barcode Handheld Solution by ACT



- Android or iOS based
- Support offline mode
- Could be customized to fit actual warehouse & shop floor requirement
- Well integrated with D365
- Developed with Microsoft Xamarin

Billing System



Payment details from payment gateway

Order matching

Refund Adjustment

Charges/Commission/Deposit Adjustment

AR Aging

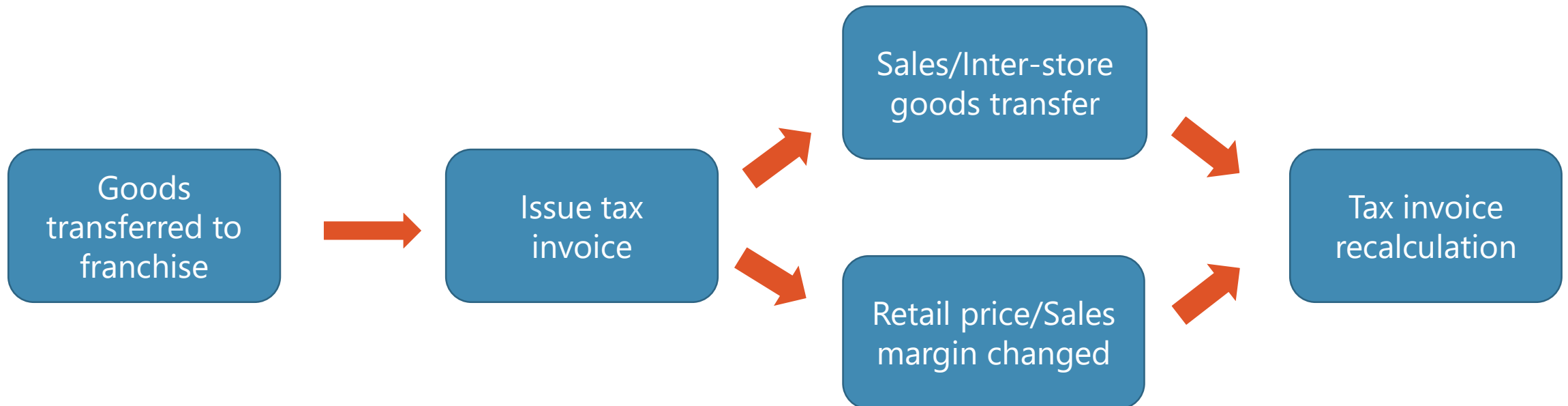


Korean localization - Tax invoice for franchise



Korea tax invoice characterises

1. Induced when goods transferred to franchise
2. Ownership is transferred when there is inter-store goods transfer
3. Should be recalculated when retail price/sales margin is changed
4. Settled when shop sales occurs



Dashboard

Shipping performance

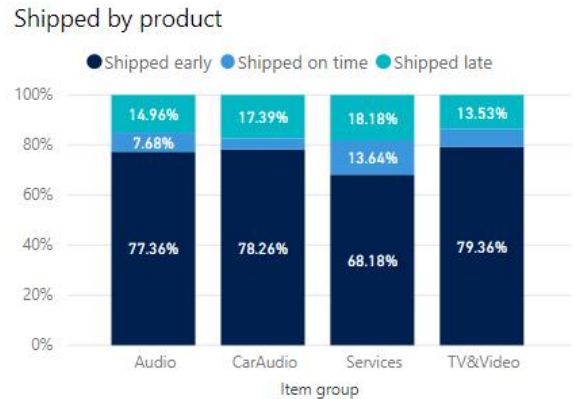


Shipped

6/11/2016 2/6/2017

Lines shipped in full

Yes No



Dynamic Excel Report

Sales Type	All	▼
Order Status	(Multiple Items)	▼
Reporting Yr-Mn-Wk-Date	(Multiple Items)	▼
Sales Channel	All	▼

		Values					
MCL GMM	MCL Div	Sales Qty	Sales Amount with Tax (USD)	Sales Amount (USD)	Sales Cost (USD)	Selling Margin	Selling Margin %
[-] CENTER CORE	+	ACCESSORIES	31	4	3		
	+	HANDBAGS	32	1,7	1,5		
	+	LUGGAGE	1				
	+	SHOES	74	2,7	2,3		
CENTER CORE Total		138	4,9	4,2			
+		CHILDREN'S WEAR	271	3,3	2,6		
+		HOME	68	1,5	1,3		
+		MENS WEAR	807	10,5	8,6		
+		WOMENS WEAR	556	16,5	14,3		
Grand Total		1,840	37,0	31,1			

Sales Type	All	▼
Order Status	(Multiple Items)	▼
Reporting Yr-Mn-Wk-Date	(Multiple Items)	▼
Sales Channel	All	▼

		Values				
Product Owner	Sales Qty	Sales Amount with Tax (USD)	Sales Amount (USD)	Sales Cost (USD)	Selling Margin	Selling Margin %
US	1,840					
Grand Total	1,840					