



Spyglass Power Platform Envisioning and Solution Assessment

3-Week Assessment

Microsoft
Partner

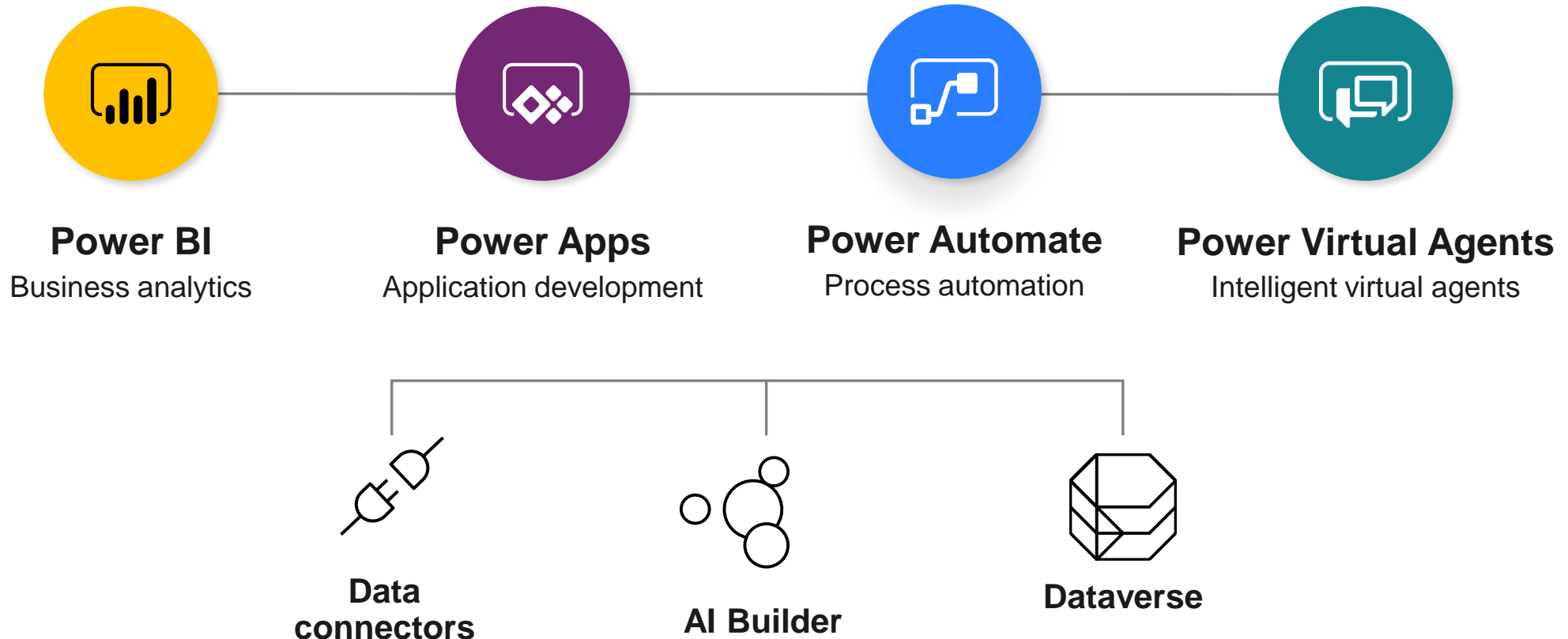


Gold Data Analytics
Gold Project and Portfolio Management
Gold Application Development
Gold Collaboration and Content
Gold Cloud Platform
Gold Cloud Productivity

Microsoft Power Platform

The low-code platform that spans Office 365, Azure, Dynamics 365, and standalone applications

Innovation anywhere. Unlocks value everywhere.



Why Power Platform?

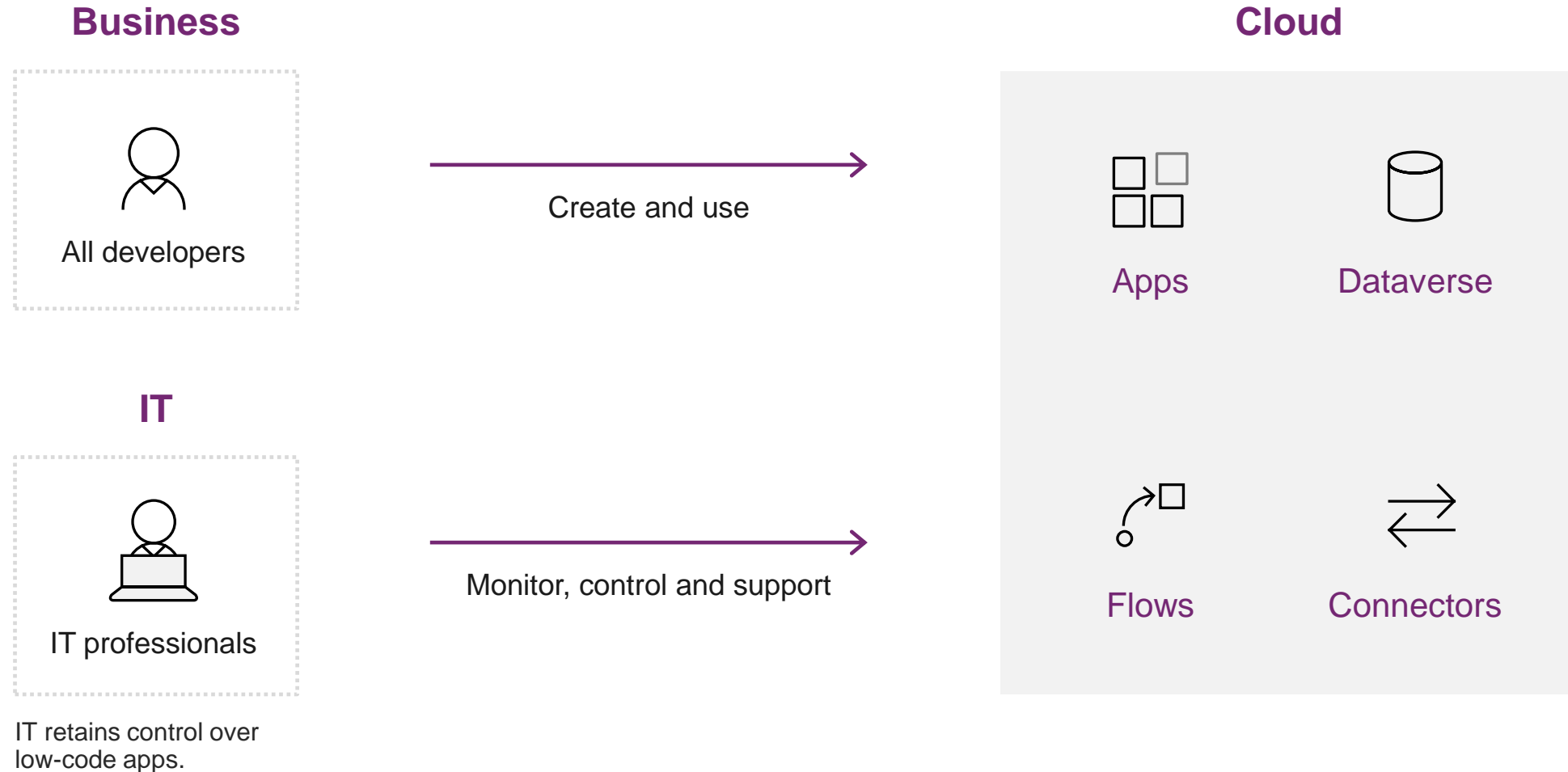
Microsoft provides no-code / low-code application development solutions that help its customers speed up application development and empower both **pro developers** and non-developers (citizen developers) to create applications better and faster. Microsoft commissioned Forrester Consulting to conduct a Total Economic Impact™ (TEI) study and examine the potential return on investment (ROI) enterprises may realize by deploying Power Apps.

KEY BENEFITS FOUND:

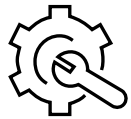
- **The average cost to develop an application is 74% less with Power Apps.**
- **Developing additional applications in-house eliminates vendor license costs.**
- **Power Apps increase activity efficiencies.**
- **Better applications enable business transformation and improved business outcomes.**



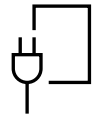
IT must provide guardrails for all Power Apps developers



Different organizations choose different approaches to supporting low-code development



Citizen development happens but is unsupported. Over time, providing no support is probably untenable.



Champions in business units provide informal support.



Specialists in the IT organization provide basic support.



A center of excellence (CoE) provides broad support.

Increasing investment and ROI

To succeed with low-code development, IT infrastructure leaders must act



Set up monitoring of your environments

IT maintains control of your organization's low-code world.



Create appropriate DLP policies for your organization

IT maintains control of data access.



Determine the level of support you want to provide

More is probably better.

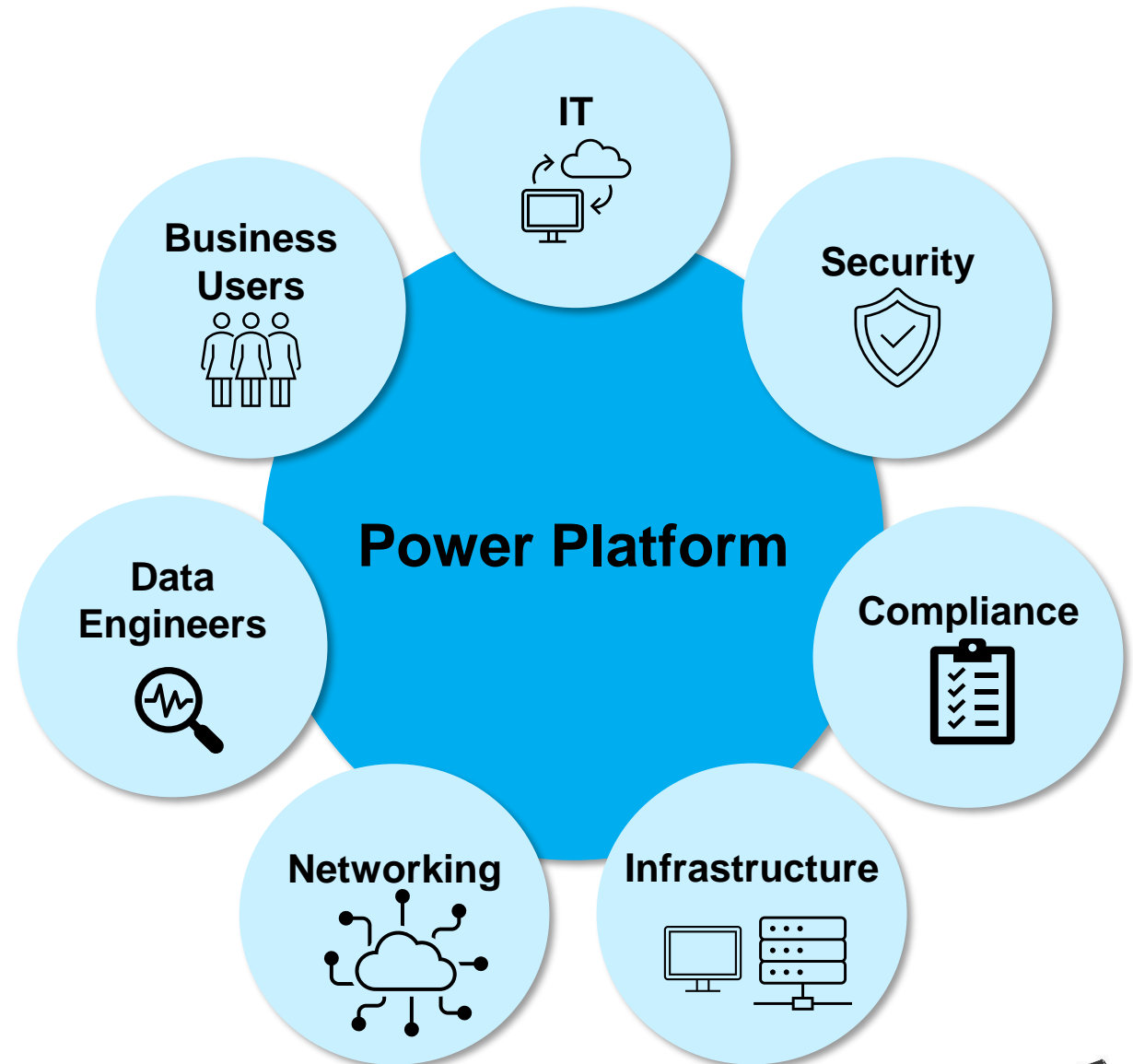
Spyglass MTG's Envisioning and Solution Assessment Approach

- Spyglass will help you look across several dimensions of a Power Platform roll out including:
 - Strategy and Vision
 - Roles & Responsibilities
 - Delivery Models
 - Admin and Governance
 - Defining a Center of Excellence



Envisioning and Solution Assessment Approach

- Define Strategy and Vision
- Define a Center of Excellence
 - Delivery Model
 - Evangelism
 - Security
 - Monitoring
 - Improvement
- Roles & Responsibilities
 - Low Code Strategy Team
 - Platform Admin Team
 - Power Platform Nurture Team
 - Automation & Reusable Components Team
 - User Support
- Delivery Model
 - Centralized
 - Decentralized
 - Matrix
 - Biz DevOps



Envisioning and Solution Assessment Approach: Admin & Governance

- Manage
 - Designate Platform Admins
 - Plan & Manage Licenses & Capacity
 - Environment Strategy
 - Gateway Strategy
- Secure
 - Establish DLP Policies
 - Configure Conditional Access Policies
- Monitor & Alert
 - Usage
 - Platform





Timeline and Delivery Approach

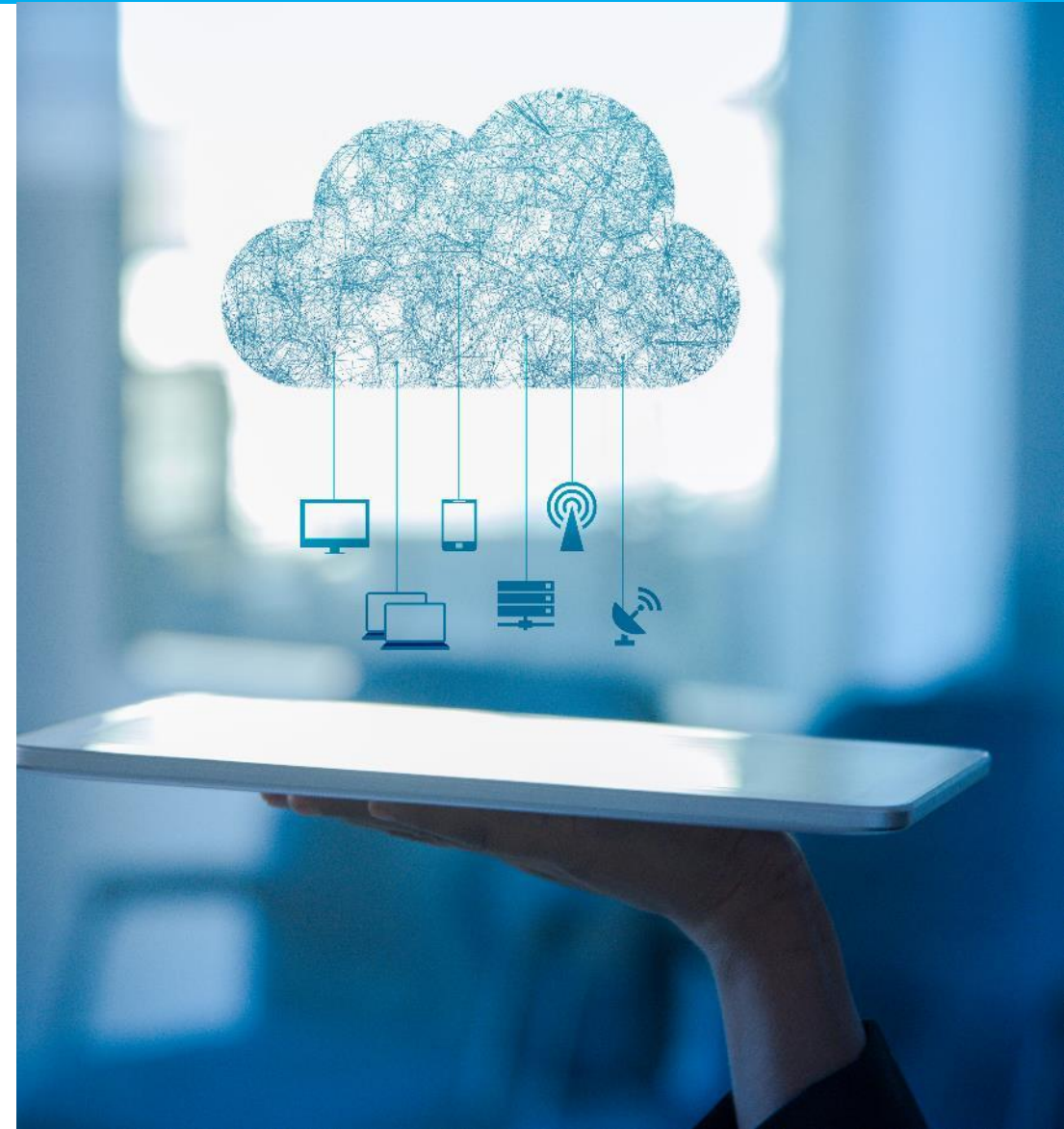
- Envisioning and Solution Assessment Project typically takes 3 weeks duration depending on the client's availability for workshops
- Spyglass will conduct 5 - 7 workshops with the following groups:
 - IT / Infrastructure / Networking
 - Security & Compliance
 - Business Users
 - Project Sponsor Team
- Each workshop typically takes 1.5-2 hours

Project Deliverables

- Envisioning Workshop Output Document including:
 - Findings and Meeting Notes
 - High Level Vision
 - Implementation Strategy
 - Roles & Responsibilities
 - Additional Action Items / Decisions needed
- Execution Report (Final Deliverable)
 - Future State
 - Proposed Implementation Priorities
 - High Level Timeline
 - Budgetary Estimate

Next Steps

- Request Microsoft Funding
- Schedule Project Kick Off
- Schedule Workshops
- Provide any existing current state information





Thank You

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