



Do what matters

# Migrate Legacy Technology to Microsoft Fabric

Modernize to overcome the technical barriers that are preventing your organization from adopting AI at scale

# When data is locked in legacy and non-strategic systems, organizations are significantly impeded



Time is wasted searching for relevant data



Organizations lack centralized oversight and transparency



Users must traverse disparate, siloed systems



Manual data pipelines often leave gaps



Tools and technologies are monolithic, inflexible and expensive to manage

**92% of employees believe their organization needs to shift to an AI-first operating model within the next 12 months to stay competitive and meet customer expectations**

[Avanade AI Readiness Research Report, Nov. 2023](#)

# Migrate with speed and scale

Avanade's Data Migration Factory has been designed in collaboration with Microsoft to provide a comprehensive approach to rapidly move applications, data and infrastructure to an enterprise-ready cloud, as well as to optimize and modernize once in the cloud, with end-to-end services, including:

- Strategy / advisory
- Planning
- Deployment
- Migration
- Platform modernization
- Ongoing support
- Infrastructure / architecture
- Security

Our Data Migration Factory began supporting migration to Microsoft Fabric in October 2023



## Easy-to-use

No- and low-code approaches to migrating and rebuilding a wide array of source migration systems to Azure. Point, click and configure to add new data with ease.

## Cost-effective

Enjoy a pay-as-you-go, fully-managed, serverless cloud services that scales on demand.

## Powerful

Ingest all your on-premises and Software as a Service (SaaS) data with more than 90 built-in connectors. Orchestrate and monitor hybrid solutions at scale.

## Strategic

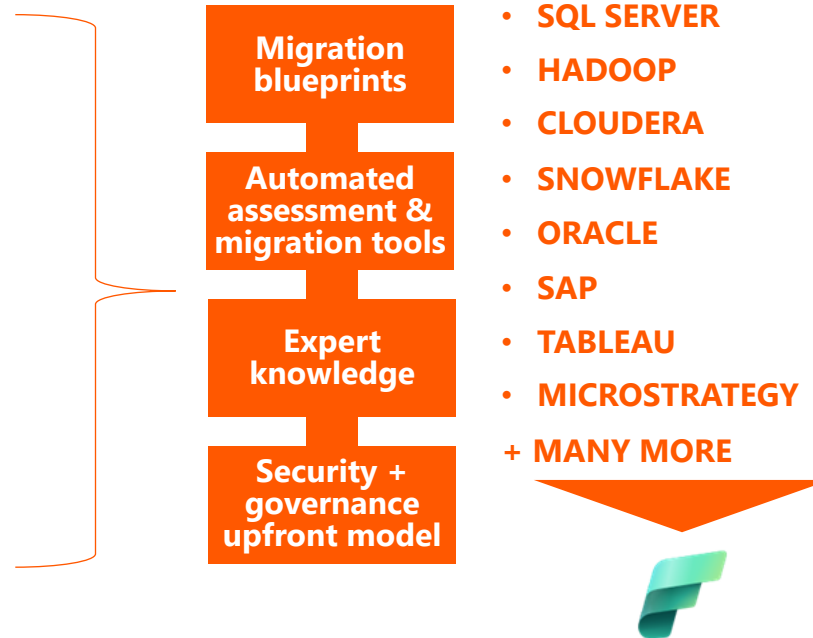
Swiftly move away from inflexible, low ROI systems by rebuilding or refactoring to move to market-leading Azure-based solutions.

# Our migration to Microsoft Fabric methodology

## Our understanding of your situation

- COMPLEX ECOSYSTEM
- DECIDING THE RIGHT TARGET STATE
- MINIMIZE DATA MIGRATION RISK
- REMEDIATION, OR NOT
- CHANGE MANAGEMENT
- INFRASTRUCTURE IMPACT
- SECURITY
- RESILIENCE
- FUTURE WORKFORCE
- AI PRIORITIES

## Our approach



MICROSOFT FABRIC

## Outcomes we can deliver for you

### TALENT @ SCALE

Faster ramp-up with increased access to SMEs across multiple database technologies & Azure

### STRONG ALLIANCE PARTNERSHIP

Aligning with partners to create latest and greatest migration experience

### 2X<sup>1</sup> FASTER ACCESS TO DATA ON CLOUD

Rapid migration to cloud and enabling access to enterprise data leveraging our differentiated accelerators

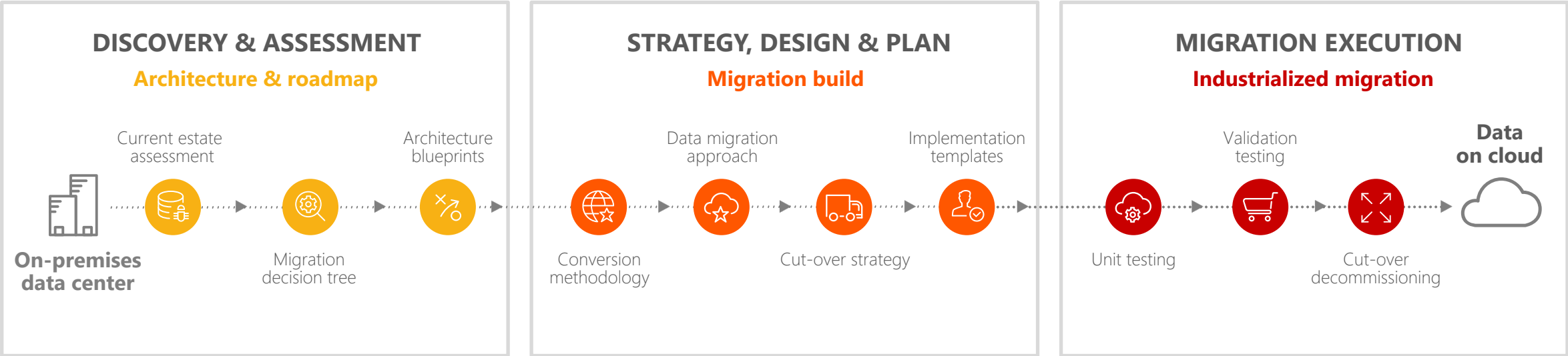
### 30%<sup>2</sup> LOWER COST TO SERVE

Industrialized factory model with shared services for reduced migration journey effort

1 Subject to migration scenarios and fitment of current asset features. 2 Recommended shared services model to achieve the best results.

# Industrialized process for repeatable, industry-standards-based migrations

Take advantage of cutting-edge migration accelerators and tools to reduce the time and cost of moving your data to the cloud.





# Why choose to work with Avanade?



## The largest Microsoft Partner for Azure Data Services

Accenture & Avanade are recognized by Microsoft as its largest global partner for Azure Data Services (ADS) in 2023. This means that our client base uses Azure for Data, Analytics and AI services more than any other professional services firm or systems integrator.



## Azure Data Migration Factory

Formed in 2020 in collaboration with Microsoft, this operation is based in India and Eastern Europe. It is dedicated to helping our clients modernize to Azure-centric modern solutions. We have fine-tuned migration blueprints that leverage our proprietary tools that have been developed in the factory's R&D team. This ensures the most modern trusted tooling is deployed



## We are 'Fluent in Fabric'

We were a preview partner for Microsoft Fabric, which has enabled us to train over 2,000 employees on Microsoft Fabric. We even have launched our own Microsoft Fabric University



## 32,000+ dedicated Data practitioners on the Microsoft Intelligent Data platform

We have the largest and most innovative community of experts on the Microsoft Data product and service suite, including over 4,200 business excellence, security and automation experts

## 2023 Microsoft awards

- Microsoft partner of the year (for 18<sup>th</sup> year)
- Global SI partner of the year
- UK, Greece, Singapore, Germany, France, Portugal, Malaysia (+ more) country partner of the year
- Low code application development partner of the year
- Customer Experience partner of the year
- Asia Pacific Data & AI partner of the year

## Other awards (2023)

- Databricks global partner of the year
- Databricks EMEA partner of the year
- Databricks North America partner of the year

## Major sponsor (2023)

- Microsoft Build
- Microsoft Ignite
- Databricks Data + AI Summit
- Databricks World Tour



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