



GLOBAL LEADER IN  
DIGITAL PROCUREMENT &  
SUPPLY CHAIN TRANSFORMATION



# GEP<sup>®</sup>

STRATEGY | SOFTWARE | MANAGED SERVICES



# WHO WE ARE

**Fresh thinking. Extraordinary software. Transformative solutions.**

This is what defines GEP.

Every day, all over the world, we help hundreds of Fortune 500 and Global 2000 enterprises — in every major industry, in every major market — operate more efficiently and effectively, gain competitive advantage, boost profitability, and maximize business and shareholder value.

As a recognized global leader in digital procurement and supply chain transformation, GEP combines strategic thinking with innovative technology to provide solutions that deliver game-changing business outcomes.



**GLOBAL LEADER  
IN DIGITAL  
PROCUREMENT &  
SUPPLY CHAIN  
TRANSFORMATION**

# AT A GLANCE



Global footprint, talent and reach



30+ different industries served



More than **450** Fortune 500 and Global 2000 **customers**



Managing **\$200 billion** spend annually



AI-powered, cloud-native, procurement and supply chain platform



Recognized **leader** in integrated, end-to-end procurement solutions — strategy, software, managed services

# WHOM WE SERVE



GEP counts scores of the world's most successful, blue-chip brand names among its customers. They dominate their respective industries, and include the top-ranked global leaders in oil and gas, telecom, media and technology, CPG and retail, automotive and manufacturing, pharmaceuticals and life sciences, banking, financial services and insurance, and more.

We make a point of keeping good company. Our burgeoning client roster consists of the business world's movers and shakers — over 75 percent are Fortune 500, Forbes Global 2000, and other market-leading enterprises. Collectively, we impact



Oil and Gas, Chemicals



Telecom, Media and Technology



CPG and Retail



Automotive and Manufacturing



Pharma and Life Sciences



Banking, Financial Services and Insurance

\*Partial list



GEP has been our **partner in the procurement transformation** journey, helping us accelerate toward **best-in-class**. The key success factor is that GEP has the ability to operate like somebody wearing our name badge ”

– Head of Sourcing and Procurement, Dentsply

# UNIFIED SOLUTIONS



We know that when it's functioning well, the supply chain should have an impact on the enterprise far beyond the sum of its parts. And this is reflected in the way we work.

GEP's unified approach to solutions delivery — integrating strategy, software and managed services — helps clients achieve their strategic, operational and financial objectives.

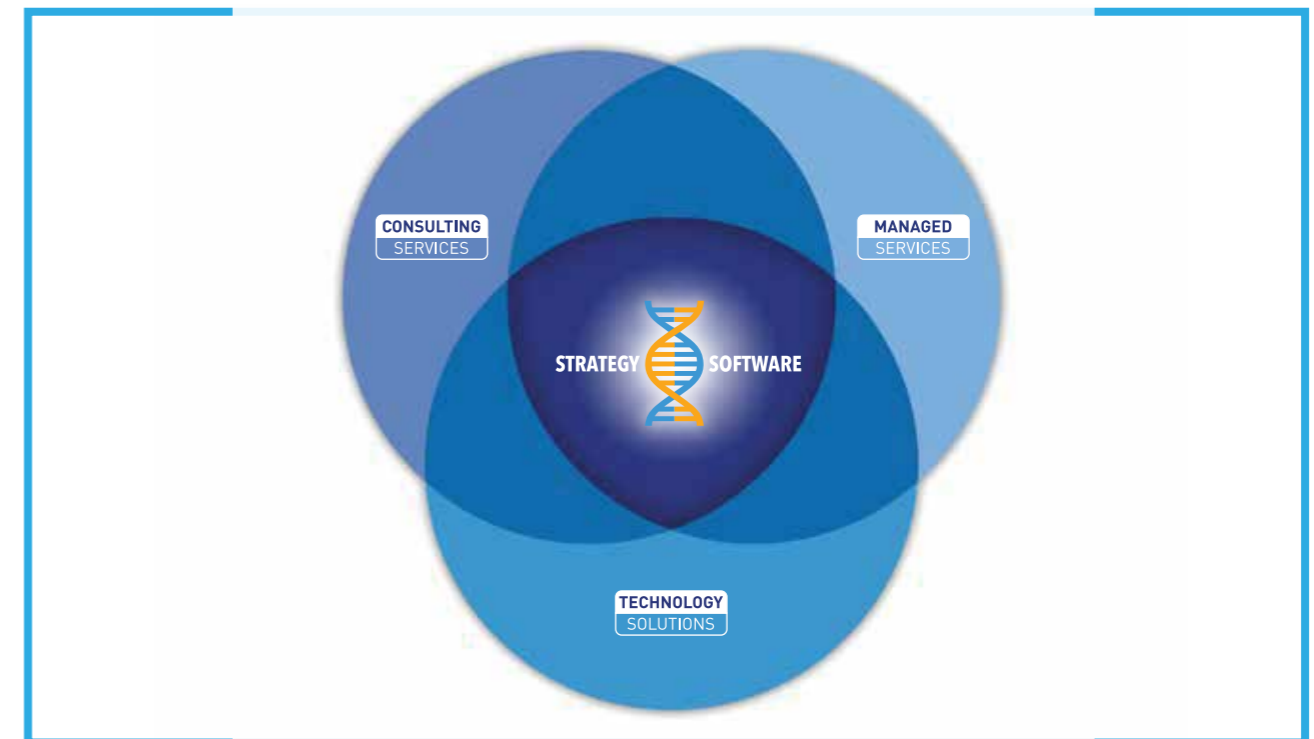
Fresh thinking, innovative products, unrivaled domain and subject expertise, and smart, passionate people — this is how GEP creates and delivers unified business solutions of unprecedented scale, power and effectiveness.

“

*Within Prudential, the **transformation** program is a **big success**. The outcomes speak for themselves ... fourfold increase in savings through a thousand projects, significant reduction in processing time ...*

”

*– Director of Procurement and Supply Chain, Prudential*



At the core of GEP is a powerful coupling of strategic thinking and technological innovation, which helps us design, deploy and sustain transformational solutions of extraordinary range and impact.

Upon this foundation, we've built a unified framework of integrated sourcing, procurement and supply chain capabilities, unrivaled in its depth and scope, supporting our customers and their needs now and as they evolve.

# STRATEGY



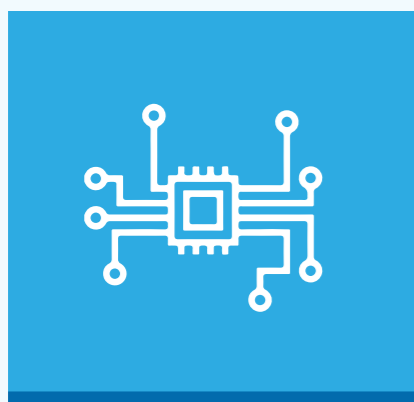
Expectations from the boardroom and C-suite are rising. To meet them, procurement and supply chain teams need to become more innovative, while ensuring that their organization-wide strategy is aligned to enterprise goals. GEP has the insight, expertise and tools to create and implement effective strategies that deliver tangible, sustainable results. We help clients reinvent and transform themselves to create competitive advantage and deliver on rapidly changing business expectations, today and tomorrow.

# MANAGED SERVICES



Even the best plans and strategies can fail without proper execution. Our managed services help you turn your strategies into action, optimize your procurement and supply chain processes and drive operational excellence. The result? Impressive returns on investment — significant increases in organizational efficiency and effectiveness, jumps in productivity and savings, and stronger, more strategic relationships with suppliers.

# SOFTWARE



As a leader in digital innovation, GEP helps enterprises leverage the power of new and emerging technologies — such as artificial intelligence, big data, internet of things, and blockchain — to transform their procurement and supply chain operations.

Our clear and distinct mastery of technology in this space means that GEP can more fully leverage its disruptive potential to create step changes in performance and results. We can work with legacy systems, or deploy our own unified platform — GEP SMART — to help enterprises drive greater value from their investments in digital procurement and supply chain automation technologies.

“GEP combines **supply chain acumen** with deep knowledge of industry-specific procurement practices and suppliers, reflecting its strong **sourcing and procurement heritage**. This places GEP in a unique position to help clients balance opportunity with risk as they evaluate, rationalize, and optimize their supplier ecosystems.”

— ALM Intelligence



# PROCUREMENT SOFTWARE



GEP SMART is the industry's leading AI-powered, cloud-native, unified source-to-pay platform with comprehensive spend, sourcing and procurement functionality. It leverages the power and scalability of the cloud to offer a single, end-to-end solution that enables and accelerates digital procurement transformation.

The platform utilizes artificial intelligence and big data analytics to streamline and automate processes, optimize workflows, improve productivity and enhance user experience.

As a unified solution, GEP SMART eliminates the need for separate, stand-alone modules to manage your source-to-pay operations. The platform works seamlessly with all major ERP and F&A systems, so you can leverage your existing investments and infrastructure.

“GEP received the highest average feedback score for **ease of use**, with several reference customers identifying it as one of GEP's key strengths. GEP has improved its product capabilities, especially in areas like supply chain collaboration, supply chain visibility and service procurement and is a **good choice for organizations** seeking a fully integrated S2S solution.”

– Gartner



**GEP SMART™**

AI-POWERED  
CLOUD-NATIVE  
SOURCE-TO-PAY

# WHY GEP



## We are the world's leading procurement and supply chain solutions firm

As the premier global provider of unified procurement and supply chain solutions, we bring you the industry's widest range of procurement and supply chain offerings and expertise. Our complete procurement and supply chain fluency has delivered outstanding results for hundreds of Fortune 500 and Global 2000 enterprises.



## We set the pace for innovation in procurement and supply chain

We show the rest of the industry what's possible. We're a recognized market leader in procurement and supply chain software; we introduced the first unified, source-to-pay platform — also the first native to cloud, touch and mobile.



## We have the industry's deepest experience in procurement and supply chain transformation

Our programs focus on dramatic upgrades to capability as well as value creation. We support the full transformation journey — including design, build, change management, technology, implementation and ongoing assessment.



## We help you shape the future, together

Our experts help you harness the power of emerging technologies that are disrupting and reshaping every industry, from artificial intelligence to big data to IoT. We help you bridge the gap from gee-whiz to actual practical applications that deliver real results.



## We are laser-focused on procurement and supply chain

And we have been for more than two decades. Our company consists of world-class procurement and supply chain specialists, each with the expertise and dedication that unflinchingly generate successful outcomes for our clients.



## We give you "one hand to shake"

With end-to-end procurement and supply chain services, including our own software platform, we strive to provide proactive advice, insight, resources and value. With a fundamental commitment to achieving excellence, we act as stewards of our customers' interests.



## We deliver on our commitments

This has enabled us to earn the trust of an extraordinary roster of the world's most successful and innovative companies.

# AWARDS & RECOGNITION





GEP helps global enterprises operate more efficiently and effectively, gain competitive advantage, boost profitability, and maximize business and shareholder value.

Fresh thinking, innovative products, unrivaled domain and subject expertise, and smart, passionate people — this is how GEP creates and delivers unified supply chain solutions of unprecedented scale, power and effectiveness.

Named a Leader in Gartner Magic Quadrants, Winner for Best Procurement Software and Best P2P Provider at the World Procurement Awards, Best Procurement Consultancy at CIPS Supply Management Awards, and Best Provider at the EPIC Procurement Excellence Awards, GEP is frequently honored as an innovator and leader in source-to-pay direct and indirect procurement software by Gartner, Forrester, IDC, Procurement Leaders, Spend Matters and CPO Rising.

GEP is also ranked leader in managed procurement services (procurement outsourcing) by Everest Group, NelsonHall, IDC, ISG, HfS and IAOP. In addition, the primary research firm in the management consulting sector, ALM Intelligence, ranks GEP leader in procurement strategy and supply chain consulting.

With 21 offices and operations centers in Europe, Asia and the Americas, Clark, New Jersey-based GEP helps enterprises worldwide realize their strategic, operational and financial objectives. To learn more about our comprehensive range of software and services, please visit [www.gep.com](http://www.gep.com).



GEP SMART is an AI-powered, cloud-native software for direct and indirect procurement that offers comprehensive source-to-pay functionality in one user-friendly platform, inclusive of spend analysis, sourcing, contract management, supplier management, procure-to-pay, savings project management and savings tracking, invoicing and other related functionalities.



GEP NEXXE is a unified and comprehensive supply chain platform that provides end-to-end planning, visibility, execution and collaboration capabilities for today's complex, global supply chains.

Built on a foundation of big data, artificial intelligence and machine learning, GEP NEXXE is next-generation software that helps enterprises make supply chain a competitive advantage.

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