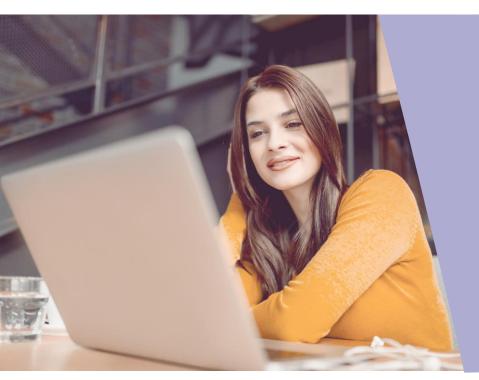


Transform your operations with Power Platform

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In the future all companies will have a low-code development strategy



By 2024, three out of four large enterprises will use a minimum of four low-code development tools to support application development according to Gartner. At the same time, low-code application development will account for more than 65% of all application development activity.

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According to analysts, Power Platform is positioned as a leader in a lowcode alternative with benefits such as...



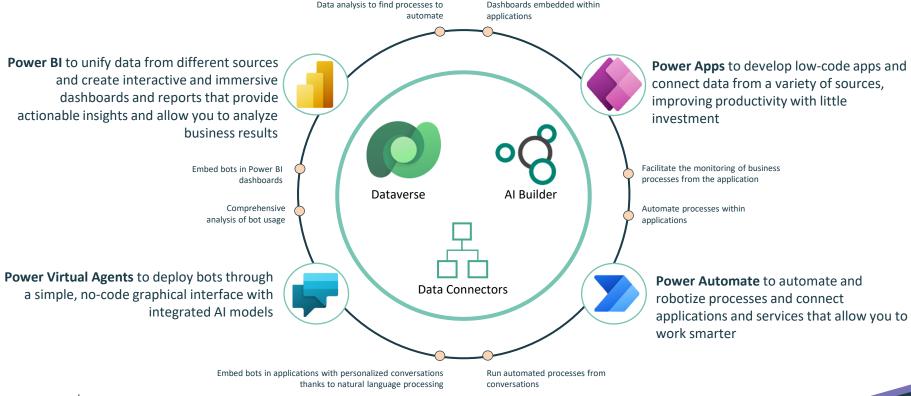
Microsoft Power Platform and Minsait offer you leading technology fully integrated with the productivity suite for the development of applications, business processes, automation, virtual assistants, robotization... etc via Low-Code

Source: "The Total Economic Impact™ of Microsoft Power Platform" by ForresterThe Forrester Wave™: Low-Code Development Platforms For Professional Developers, Q2 2021



Innovate your operations with Power Platform

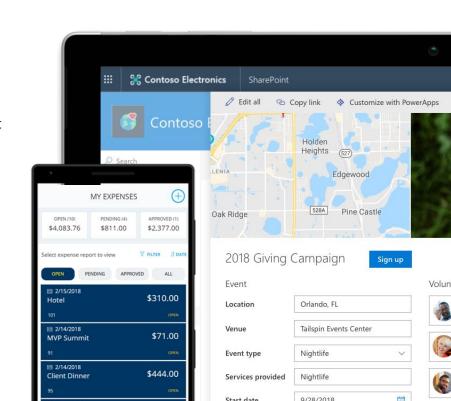
By creating solutions and combining custom technology that helps everyone drive the business with data







- PowerApps helps improve productivity, save costs, and eliminate inefficiencies
- Develop quickly and without code applications (web and mobile) that can be integrated into Microsoft Teams, Dynamics...
- Enrich applications and processes with artificial intelligence and insights from Power BI, Microsoft Graph, and other cognitive services
- Development of perfectly customized apps with data from multiple sources
- Consume apps, built-in or stand-alone, on any device
- With your own database to configure and store information (CDS)
- Templates for bots, support, sharepoint list searches...



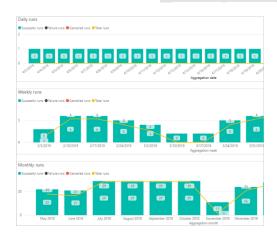
Power Automate



- Work smarter by automating processes across applications and data
- Architecture based on the Office365 platform, security managed through the active directory of the organization.
- Power Automate admin panel for creating test and production environments, segmented into geographic zones or workgroups for information security.
- Generate data policies to create rules that define how data is shared.
- Visualization of automated, scheduled, button, approval, business process, or user interface management analysis reports and connector management reports.
- Microsoft acquires Softomotive to expand low-code robotic process automation capabilities in Microsoft Power Automate





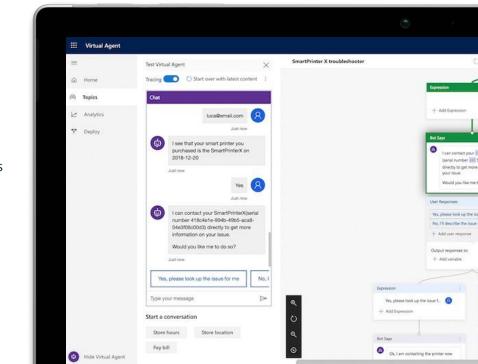






Bots for everyone

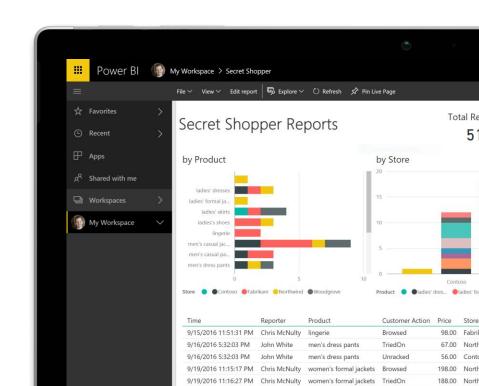
- Launch bots with a guided graphical interface without code and without the need for developers or AI experts
- Reduce costs by automating common queries and freeing up people's time to deal with more complex topics
- Use of hundreds of pre-built connectors, so the bot can talk to backend systems or add new functionality
- Improve the employee experience with conversational Q&A





A self-service BI solution in the cloud, no matter where data is hosted

- Eliminate data silos with intuitive visualizations that answer top business questions
- Add PowerApps to Power BI dashboards or vice versa
- Creating ad-hoc analytics, real-time dashboards, and interactive reports that are easy to consume on the web and mobile devices
- Mobile BI experience to stay connected to your reports and data from anywhere, as well as support for HTML5 in the browser of any device.
- Personal panels are dynamic and can be shared with other users with the aim of facilitating communication transversally within the organization itself.

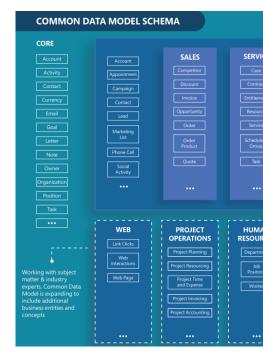




DataVerse

DataVerse- Data Storage

- The data and log model will be stored within DataVerse, which can be exploited natively from model driven form and canvas app applications.
- Users will be synced to Office 365 and Azure AD.
- The standard DataVerse tables and functionality will be used to establish the hierarchy and security model of users/computers/security areas and roles.
- We will extend the standard data model to house all the business functionalities of tasks and/or contacts if necessary.

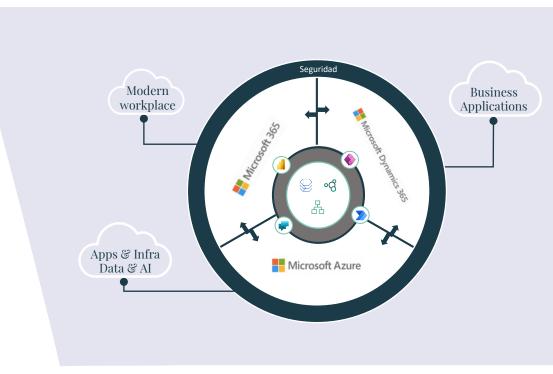


The impulse of a platform without limits

We provide an integrated and constantly evolving vision of the 3 Microsoft clouds to respond to the needs of digitalization.

Our services facilitate the combined use of clouds around three main axes.

Employee Experience, Sustainable Growth and Continuous Innovation, all pivoting on data and intelligence.



We accompany our customers throughout the Power Platform adoption

cycle



Approach

We have developed value proposal with which to approach our customers to give them solutions in the technological, strategic and methodological planes



Ideation

We accompany clients in the survey of use cases combining the Catalyst methodology with our own dynamics



Strategy

We help customers adopt
Power Platform by relying on
the Power Platform Adoption
Framework and our Change
Maker cultural change
program.



Implantation

We develop projects taking advantage of the power of our multidisciplinary team. Providing the experience and multisectoral knowledge of our experts.



<u>Ope</u>ration

We establish and operate centers of excellence that enable our customers to move forward with Power Platform through a team of governance experts.



At Minsait we are committed to helping organizations create, plan and execute transformation strategies to implement technology with purpose

Using a people-centered design methodology aligned with the 4-phase Microsoft Catalyst approach









Put solutions in production by scaling the initiative and managing coexistence and evolution

Archieve

Design

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We are Power Experts...

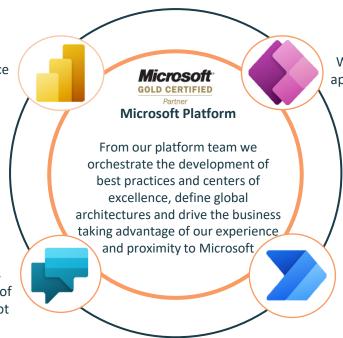
We help our clients to boost their business by creating specialist teams in each solution and a global coordination of cross specialists

Power BI Experts

We bring data analytics-based intelligence to customers through mixed teams of data analytics and UX experts

Virtual Agent Experts

We create personalized virtual assistants through a multidisciplinary team made up of computational linguists, UX experts and bot profiles



Power Apps Experts

We offer our experience in the design of applications and portals with mixed teams formed by experts in UX, mobility and processes

Power Automate Experts

We work with clients according to their degree of maturity to ensure success and scalability at different levels: Digitization of information and processes, Automation and new generation processes, Hyperautomation

- Smart Processes

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Empower business units to follow their own digitalization journey and drive innovation and improvement in your organization



What is a CoE?

- ► A transversal team equipped with a set of best practices and tools in charge of the correct implementation, design and governance of the solutions.
- ► It centralizes the needs and establishes the lines of development and growth

Challenges it solves

- ► Applications without government
- ► Non-aligned objectives and priorities
- Overinvestment
- ► Lack of knowledge of applications and their use
- Development without standards
- Poor performance
- User dissatisfaction



What is it for?

- A transversal team equipped with a set of best practices and tools in charge of the correct implementation, design and governance of the solutions.
- ► It centralizes the needs and establishes the lines of development and growth.

Long-term benefits

- Time saving
- ► Improve communication
- Improves prevention strategies
- Improved quality of service
- Intelligent automation

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Agenda



Microsoft Power Platform. How are we going to do it?





Power Apps Deliverables

01

Product Backlog

Ideation and elaboration of the backlog

02

Solution design

Update of the functional and technical design of the solution

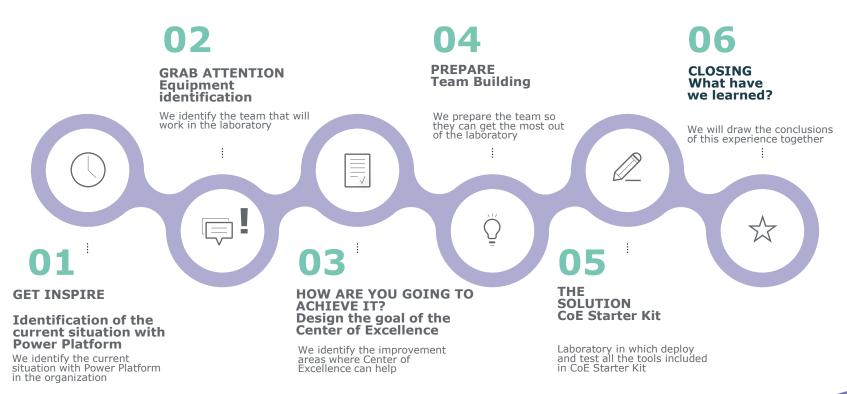
03

Closing document

Project closure document with the fulfillment of the scope and commitments acquired

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And how are we going to do it?

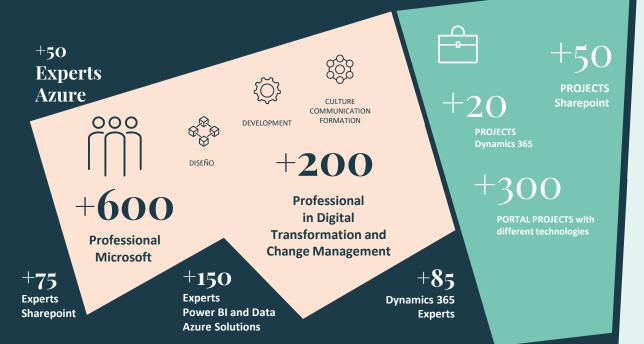




Microsoft Capabilities (M365, D365 and Azure)











DIGITAL TRNASOFRMATION PROJECTS CURRENT

Implementation of Change Management Plans in clients from multiple sectors, particularizing the process to the individual reality of each company

