

Beyond Compliance

One Platform, All Teams, Just for Water,

Pain Felt Across the Industry



Fragmented Internal Information Systems (Excel, Access Databases)



Dizzying Processes That Should Be Plug-and-Play



1/3 eligible for retirement in the next few years;80% believe knowledge leaves with them.



Increasing Regulatory
Demands with Same
Resources



Challenging
Integrations to Critical
Existing Systems
(SCADA, GIS, LIMS)



Concerns of Something Being Missed

Sources:
© Bluefield Research/Klir
© AWWA

© B&V SDR 2020 Report



Solutions That Are Causing More Problems



Square Peg Round Hole

Software built for other industries doesn't work for water.



One App For That

Software should break down silos, not create new ones.



Custom Code

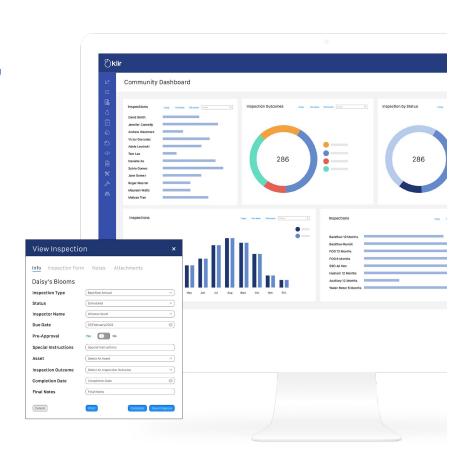
Fragile, costly and time consuming.

Drains precious IT resources.

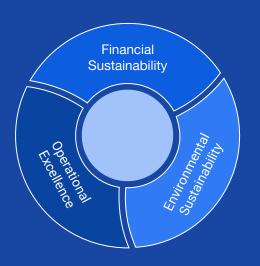


Know You Are Compliant, Stop Assuming.

- Remove information blindspots from siloed data
- Become resilient in the face of shifting regulatory landscapes
- **Eliminate risk** of embarrassing mistakes that lead to fines
- Generate DMR reports in seconds rather than days
- Keep track of compliance data



Journey to the Utility of the Future





Manage Product Quality & Compliance

(Effluent & Biosolids)



Monetize New Revenue Streams

(i.e. Industrial customers, sale of biogas or electricity, sale of phosphorus)



Realize Cost Savings

(i.e. Increase energy efficiency, avoid of discharge fees & waste disposal costs, avoid compliance penalties, etc.)



Influence Regulation & Policy



Secure Public & Private Partnerships



Integrated Watershed Management



Klir Comply The Purpose-Built Wastewater Compliance Management Software



Track & Manage All NPDES Processes in One Place.



Eliminate
Compliance Threats
in Real Time.



Generate Accurate Regulatory Reports in Minutes.



Built for **Wastewater Directors**

Klir provides: An improved process for managing, tracking and delegating work across the team.

So you get: Complete confidence in departmental performance at all times, and can shift focus from ongoing compliance to the future state of the utility.







Built for **Compliance Directors**

Klir provides: A simple way to track deadlines & spot non-compliance threats so nothing gets missed.

So you can: Legitimately improve the utility's compliance position while spending less time searching for disparate data sources.



Built for IT Leaders

Klir provides: A single, secure system on which you can support many teams & departments.

So you can consolidate: Staff training & support, Vendor management, Security monitoring, Systems integrations



Trusted By Global Utility Experts

"I don't have very much administrative support, so **Klir effectively is my administrative support**. Having a place where I can store documents and **share that information with my colleagues out in the field** is huge for me."

"We have all of this operational data, we have all of this compliance data—it didn't make sense not to have that brought together."





















"It is a lot more than automation, it is a central database and I now know where to go to find the data I need."

"Klir is a mission critical platform for us. The Klir team are experts in their field, working with them is a pleasure."



ROI: What would you do with an nearly **extra day every week**?



Major utilities are saving over 300 hours of admin work with Klir



500+ fewer emails in your inbox with automated admin



Reclaim resources, reduce time spent on paperwork

Source - Contra Costa Water District with Klir



Complete Compliance Confidence

"Klir is a mission critical platform for us. The Klir team are experts in their field, working with them is a pleasure."

Dave Johnson, Deputy GM





- → No compliance infractions
- → No deadlines missed
- → Eliminated knowledge gaps
- → Eliminated risk of employees holding information
- Prepared for retirement wave
- → 3000 permits managed



One Central Dashboard

"It is a lot more than automation, it is a central database and I now know where to go to find the data I need."

Keith Abercrombie,
 Chief Operating Officer



- → Eliminated the risk of having a specific employee handle permitting information
- → Automated permitting admin with task scheduling & notifications
- → Complete visibility into work on-hand, so that no deadlines are missed



Influence Regulation with Your Data

"We're in a position now to be able to articulate to the regulator where this stuff's coming from... That means that they should be able to make more informed decisions, and we'll be sitting alongside them, hopefully providing some insights into the system"

Peter Donaghy,
 General Manager Resource Recovery



- → Understanding & controls wastewater data
- → In a position to work with governing bodies to inform regulation
- → No longer at the mercy of regulation that doesn't make sense for their system



One Water: One System

"We have all of this operational data, we have all of this compliance data—it didn't make sense not to have that brought together."

Adam McKnight
 Data Analyst, Water Quality Programs



- → Eliminated inefficiencies & overlapping or contradictory reporting
- → Decreased dependence on individuals
- → Reduced risk of information loss
- → Less tech training time



Automated Admin Assistant

"I don't have very much administrative support, so Klir effectively is my administrative support. Having a place where I can store documents and share that information with my colleagues out in the field is huge for me."

- Greg Buncab Environmental Compliance Officer



- → Cut down two days of admin work per week with Klir
- → Eliminated environmental compliance errors
- → No more moments of panic when the regulator visits
- → No more dependency on Greg to be at this desk



Designed to Complement the Way Your Team Works

Constant upgrades & new features

- ✓ New features every month based on your feedback
- ✓ Klir is constantly upgrading& improving your experience
- ✓ All included within your subscription

Onboarding & training your team will love

√ 10/10 customer satisfaction with onboarding

Klir users love:

- ✓ "Ease of use"
- "Helpful people at Klir that made it easy"
- ✓ "Discovering new ways to use the program"

Future modules & upgrades defined by you

- ✓ Klir's Discovery Program allows your team to define the future of the platform
- ✓ Have your say in product features & releases

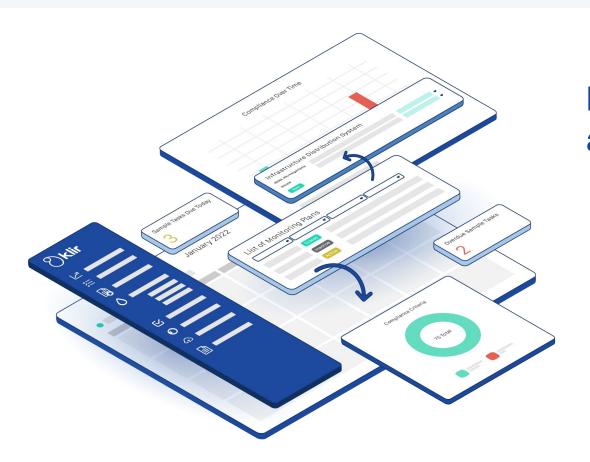


Klir Comply Reporting & Dashboards

- Generate & submit reports in seconds.
 Instantly pull data from Klir or from your own instance of Power Bl.
- Make data more digestible with out-of-the-box targeted dashboards.







Klir Comply Sampling and Monitoring

Avoid fines and reputational risk.

Automating alerts for NPDES permit limit exceedances.

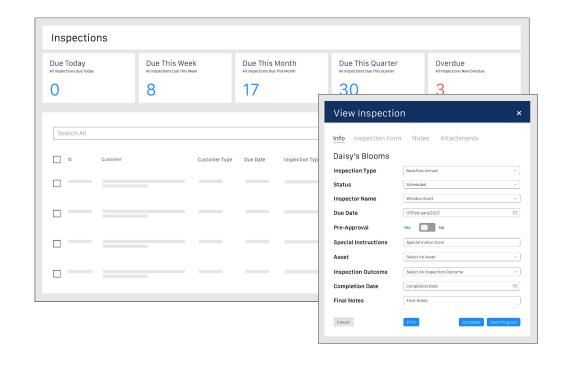
Never lose track of sampling & monitoring data.

Unite sampling tasks for field staff and laboratories.



Klir Comply Task Management

- Increase visibility into operations & improve efficiency by assigning tasks to the right specialists.
- Make it easy for inspectors, technicians, and treatment plant operators to know what to do next with tasks.



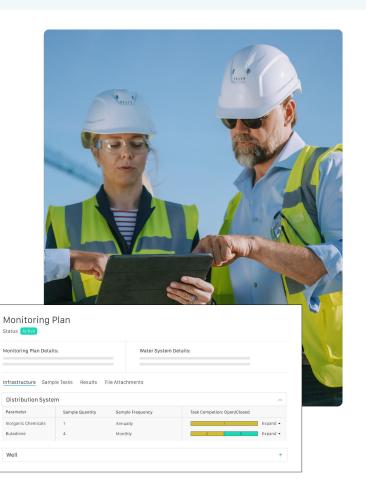




Klir Comply NPDES Management **Discharge Monitoring Reports**

- Painlessly generate DMR Reports for state and local regulators to demonstrate compliance with utility's NPDES permit.
- Quickly export data into .CSV formats for upload to NetDMR or a state maintained equivalent.





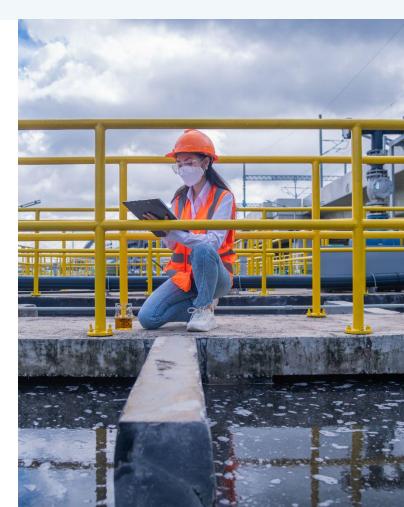
Klir Comply NPDES Management - Industrial Pretreatment

- Stay on top of monitoring plans for industrial users.
- Manage self-monitoring reports from customers.
- Track inspection status of pretreatment device for every customer.



Klir Comply NPDES Management Fats, Oils, and Greases

- Streamline revenue generating activities by automating Overstrength Surcharge Formula Calculations.
- Collate FOG manifests and coordinate inspections to ensure your FOG program stays on track.
- Improve inspection quality with the ability to leave notes for field workers on how to conduct an inspection and guidance for navigating a site.





Our Commitment as Your Partner

Discovery

Uncover pain points and unique workflows.

Set-Up

Easily import records and test integrations.

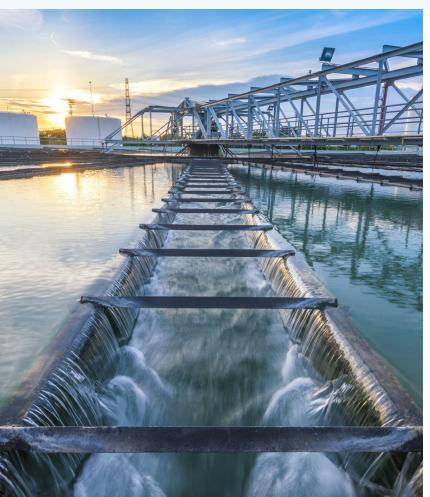
Onboarding

Personalized on-site training for you and your teams.

Customer Support

Have a question or a problem that needs solving? Bring it up in one of your regular meetings with your Success Manager, or send a message anytime during work hours to get the answers you need.





SaaS vs On Prem **Scalability**

Every Wastewater Utility is Different

• Configure the software to your needs without significant technical resources.

Your Bottom Line Matters

• Saas is cheaper to maintain. Don't worry about investing in specialists when budgets are tight.

You Can Give Feedback on Changes That Matter

 The wastewater industry is fluid . Saas software like Klir is able to rapidly turn around your feedback.



Why more utilities are choosing Klir's cloud-based platform



Rapid implementation

Up & running in as quick as 4 weeks



Real time data

Increases efficiency, reduces operational risk



A single integration

Reduces cybersecurity risk & IT spend



Contextual collaboration

Inside the platform



Single system

All teams, trained on one software