

YOUR JOURNEY TO SAP S/4HANA

SoftwareONE's Exclusive
SAP S/4HANA Pilot Program

Introducing SoftwareONE's SAP S/4HANA Pilot Program

Do you want to move either part of or your entire SAP ECC Landscape to the Hyperscaler Cloud? Are you ready to upgrade to S/4HANA while moving to the Cloud? Have you explored engaging a managed cloud service for your SAP Technology platform? Are you struggling to estimate the real impact of antiquated technology for your most critical information technology asset? This is where SoftwareONE's SAP S/4HANA Pilot program comes in.

The SoftwareONE S/4HANA Pilot Program is primarily for SAP ECC customers who want to convert to S/4HANA on Hyperscaler, leveraging Microsoft Azure.

The Concept of SoftwareONE's SAP S/4HANA Pilot Program



SoftwareONE's applied approach to migration of SAP ECC to SAP S/4HANA on Hyperscaler Cloud is based on best practices resulting in successful deployments. Our customer engagements have provided us with instrumental experience and insights to the challenges and limitations. These insights have steered the path to the formulation of SoftwareONE's SAP S/4HANA Pilot Program.

This innovative program is designed to address current challenges SAP customers face with their migration plans to S/4HANA while deciding when and to what extent to leverage the technology potential of Hyperscaler infrastructure providers and in particular the associated cloud economics benefits.

Customers who take advantage of the S/4HANA Pilot program gain invaluable insight and experience with the S/4HANA application, platform technology, as well as with Hyperscaler providers. The knowledge attained throughout the process allows for advanced decision making and influences the overall strategy and roadmap when moving to S/4HANA.

Our customers appreciate the S/4HANA pilot program because it provides awareness and understanding on how their existing SAP ECC system would be impacted prior to embarking on an end-to-end S/4HANA migration on Hyperscaler. It gives you the decision making criteria you need for a customer's roadmap on the journey to S/4HANA; and for some it even showcases whether a move to S/4HANA is necessary at all.

Our Team

We have brought the best talent together to help you on your journey to S/4HANA on Hyperscaler. Our highly experienced team consists of onshore experts in Australia, United States, Malaysia, and Philippines supported by a expanding network of Regional Services Delivery Centers.

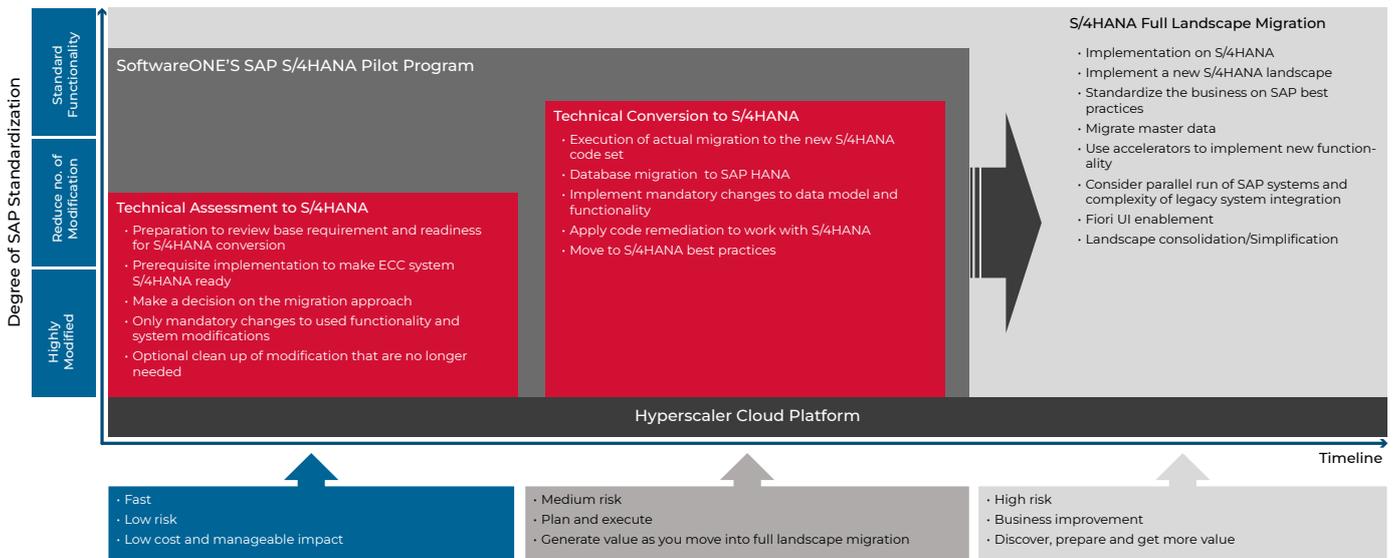
In addition, SoftwareONE has significantly expanded its existing SAP S/4HANA and Hyperscaler expertise through the recent acquisition of BNW Consulting. Most of our work is delivered remotely today providing significant benefits to both the customer and our team.

Gain Clarity on the Impacts of Moving your SAP ECC to S/4HANA in the Hyperscaler Cloud

SoftwareONE's SAP S/4HANA Pilot Program provides a real-world understanding of how the ECC application can be converted and how it would behave in the new S/4HANA application and Hyperscaler environment. The S/4HANA Pilot Program provides answers to mission critical questions, including:

- › What implementation/ migration approach is best suited for my organization?
- › What parts of my SAP ECC system will be most impacted and to what degree?
- › What impact will a move to S/4HANA make on my critical master data, reports, configuration, workflows, and transaction data?
- › How will my customizations be impacted by a shift to S/4HANA?
- › How will my peripheral SAP system applications and integration points be impacted?
- › What training and change management will my organization need when moving to S/4HANA?
- › What is the level of security measures and what level is available in the Hyperscaler Cloud?
- › How will the user interface be impacted in regards to my processes, data, and overall system?
- › To what level can I optimize my infrastructure costs when moving to Hyperscaler?
- › Gain a better understanding on how S/4HANA's data model will impact business process changes due to simplifications

The Pathway to S/4HANA on Hyperscaler Cloud



Make the move to S/4HANA in the Hyperscaler Cloud



Global Trust, Local Collaboration

Partnerships that Matter

SoftwareONE collaborates with the top technology companies around the globe. This is especially true for our unique capabilities and expertise across Asia, North America, and Australia. As an SAP gold partner in Australia, we have been recognized for our S/4HANA Expertise. We are a Gold Partner with Microsoft as well as an Azure Expert MSP and Microsoft's number one reseller globally.

SoftwareONE together with BNW Consulting – A SoftwareONE company, is a SAP gold partner registered in Australia



SoftwareONE together with BNW Consulting – A SoftwareONE company, is a SAP recognized expertise partner for SAP S/4HANA in Australia.



SoftwareONE is a gold level Microsoft Azure Expert MSP globally.



Why Organizations Need Hyperscaler on their Radar Today

Did you know most SAP customers plan to deploy S/4HANA in the Hyperscaler Cloud? Gartner identified a reduction in corporate data centers years ago and this trend has only accelerated. IDC estimates that a bulk of SAP ECC users have already decided to move to S/4HANA, while leveraging the infrastructure opportunity presented by the Hyperscalers.

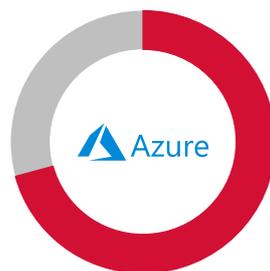
The Growing Attractiveness of the Hyperscaler Cloud

80% of Customers will no longer use traditional Data Centers by 2025¹



■ Retire traditional DC by 2025

68% of Cloud Services today are delivered by Hyperscalers¹



■ Cloud Services delivered by Hyperscalers

72% of SAP Customers are planning to deploy S/4HANA in the Cloud²



■ Customers planning for Cloud

¹Gartner "The Data Center is Dead", July 2018 | ²IDC Survey, April 2019

Engage with **SoftwareONE** Today!



Are you ready to take your SAP ECC system to new technological levels on S/4HANA in the Hyperscaler Cloud? Do you want to work with the experts for S/4HANA on the Hyperscaler Cloud?

Contact us today as participation in this unique program is available only to select customers. Limited but significant financial incentives to participate in the SoftwareONE S/4HANA Pilot Program are available.