Transform your operations with Power Platform

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In the future all companies will have a low-code development strategy

By 2024, three out of four large enterprises will use a minimum of four low-code development tools to support application development according to Gartner. At the same time, low-code application development will account for more than 65% of all application development activity.

According to analysts, Power Platform is positioned as a leader in a lowcode alternative with benefits such as...

188%

Increase in investment in 3 years

502%

ROI

74%

Reduced application development costs

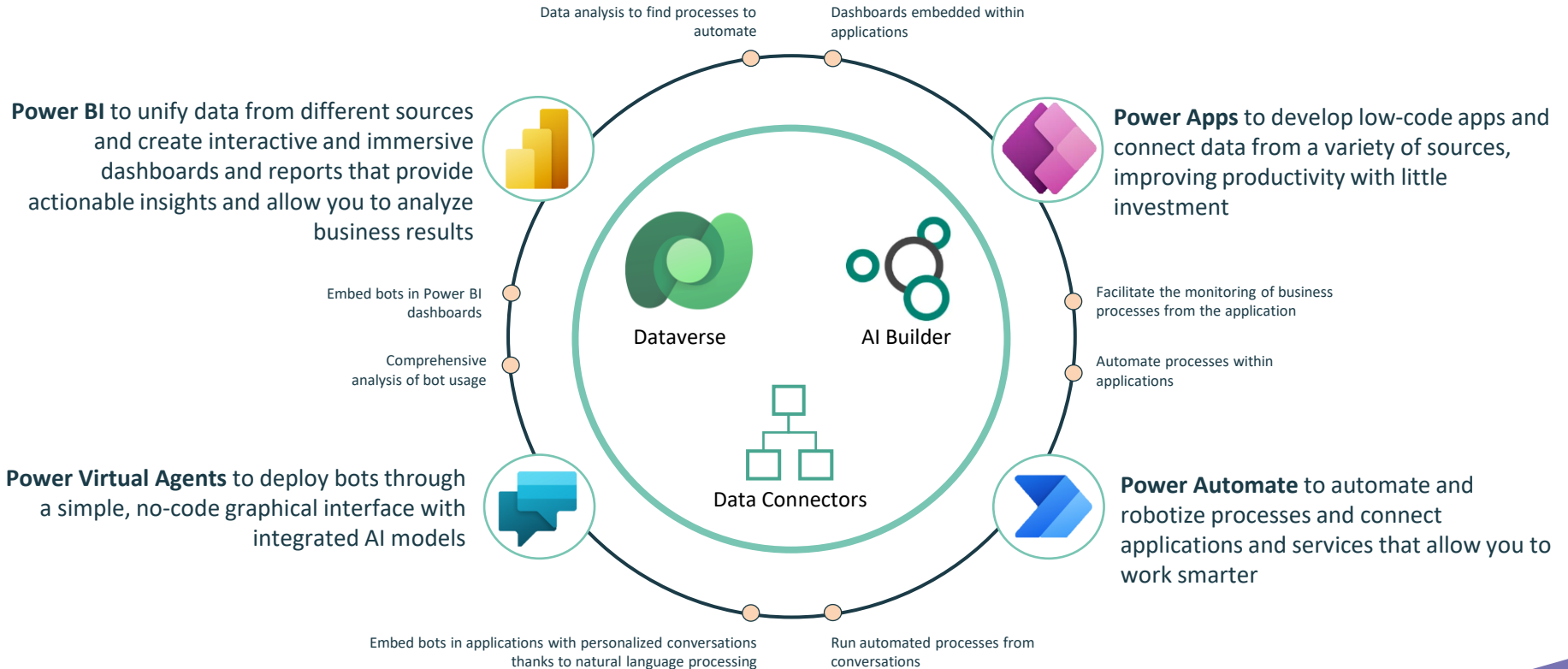**3,2 hours**

Average week of improvement in employee productivity

THE FORRESTER WAVE™
Low-Code Development Platforms For Professional Developers
Q2 2021

Challengers   Contenders   Strong Performers   Leaders

Stronger current offering

Mendix
OutSystems
Microsoft
ServiceNow

Pegasystems   Appian
HCL Software   Salesforce

AgilePoint

GeneXus
WaveMaker   Thinkwise
Oracle   Unqork

Weaker current offering

Weaker strategy   Stronger strategy

Market presence*

Microsoft Power Platform and Minsait offer you leading technology fully integrated with the productivity suite for the development of applications, business processes, automation, virtual assistants, robotization... etc via Low-Code

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Power Apps

- **PowerApps helps improve productivity, save costs, and eliminate inefficiencies**

- Develop quickly and without code applications (web and mobile) that can be integrated into Microsoft Teams, Dynamics...

- Enrich applications and processes with artificial intelligence and insights from Power BI, Microsoft Graph, and other cognitive services

- Development of perfectly customized apps with data from multiple sources

- Consume apps, built-in or stand-alone, on any device

- With your own database to configure and store information (CDS)

- Templates for bots, support, sharepoint list searches...
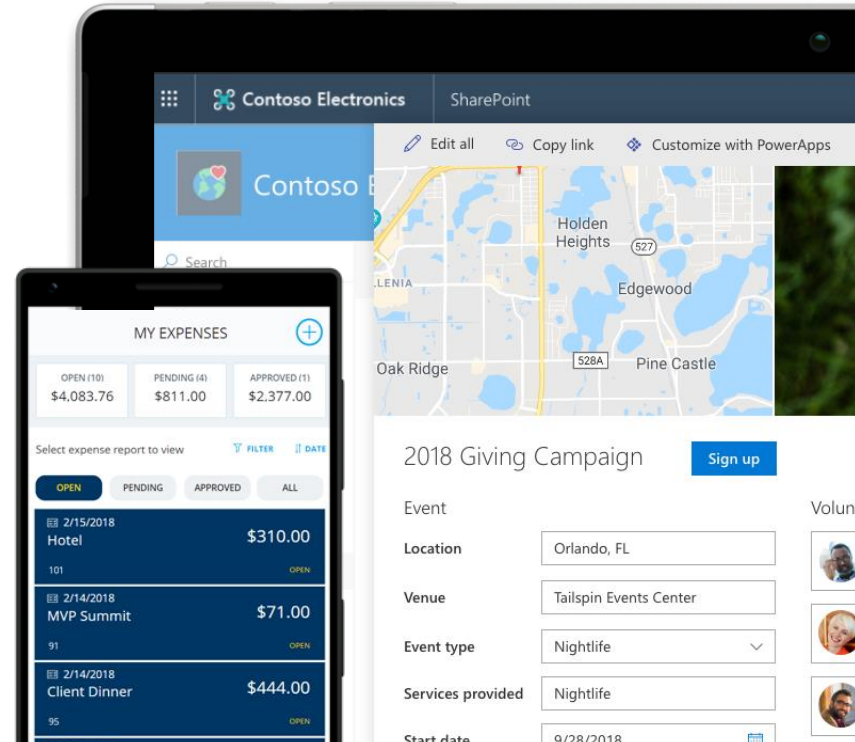
Power Automate

- **Work smarter by automating processes across applications and data**

- Architecture based on the Office365 platform, security managed through the active directory of the organization.

- Power Automate admin panel for creating test and production environments, segmented into geographic zones or workgroups for information security.

- Generate data policies to create rules that define how data is shared.

- Visualization of automated, scheduled, button, approval, business process, or user interface management analysis reports and connector management reports.

- Microsoft acquires Softomotive to expand low-code robotic process automation capabilities in Microsoft Power Automate

Acceso power automate: https://emea.flow.microsoft.com/es-es/
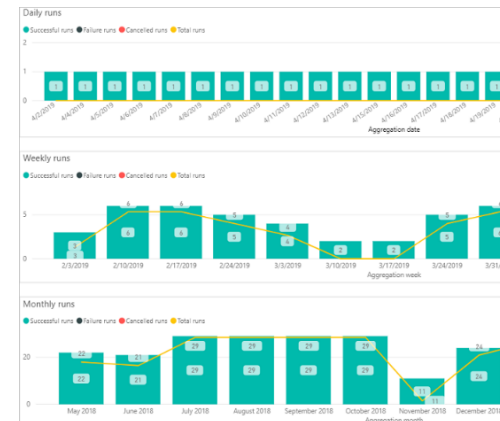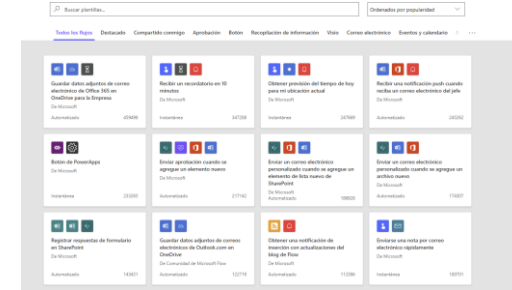
Power Virtual Agents

Bots for everyone

- Launch bots with a guided graphical interface without code and without the need for developers or AI experts

- Reduce costs by automating common queries and freeing up people's time to deal with more complex topics

- Use of hundreds of pre-built connectors, so the bot can talk to back-end systems or add new functionality

- Improve the employee experience with conversational Q&A
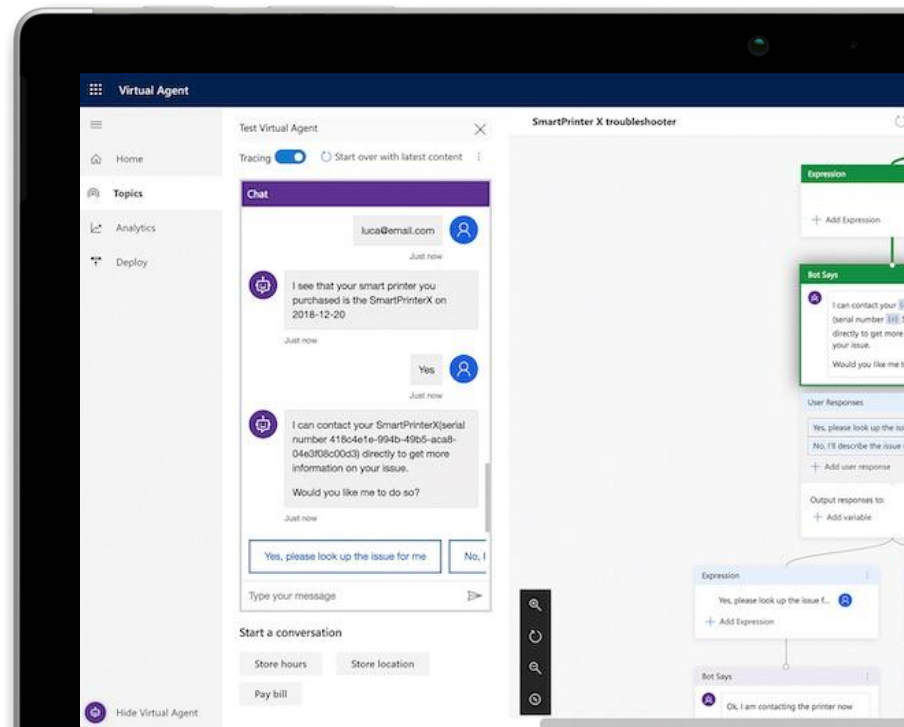
Power BI

A self-service BI solution in the cloud, no matter where data is hosted

- Suppress data silos with intuitive visualizations that answer top business questions

- Add PowerApps to Power BI dashboards or vice versa

- Creating ad-hoc analytics, real-time dashboards, and interactive reports that are easy to consume on the web and mobile devices

- **Mobile BI** experience to stay connected to your reports and data from anywhere, as well as support for **HTML5** in the browser of any device

- Personal panels are dynamic and can be shared with other users with the aim of facilitating communication transversally within the organization itself.
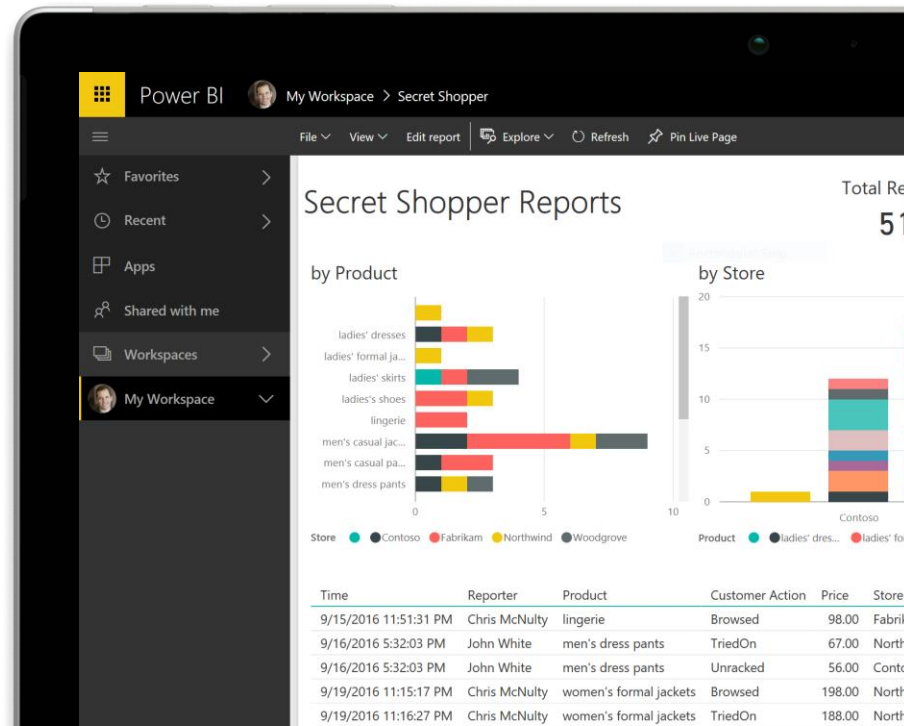
DataVerse– Store your data

- The data and log model will be stored within DataVerse, which can be exploited natively from model driven form and canvas app applications.

- Users will be synced to Office 365 and Azure AD.

- The standard DataVerse tables and functionality will be used to establish the hierarchy and security model of users/computers/security areas and roles.

- We will extend the standard data model to house all the business functionalities of tasks and/or contacts if necessary.
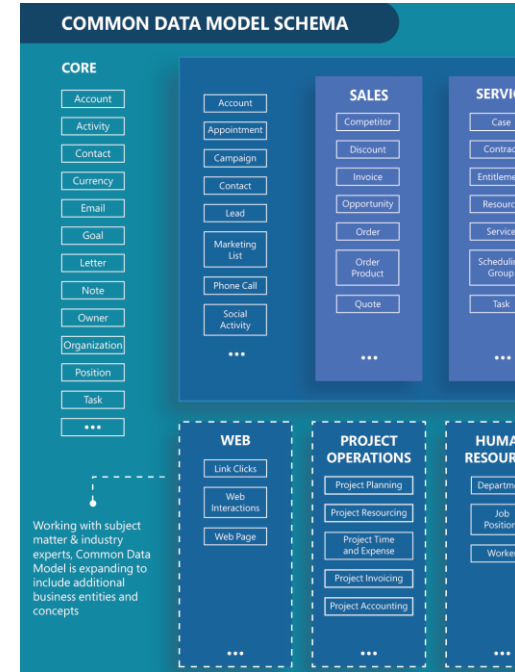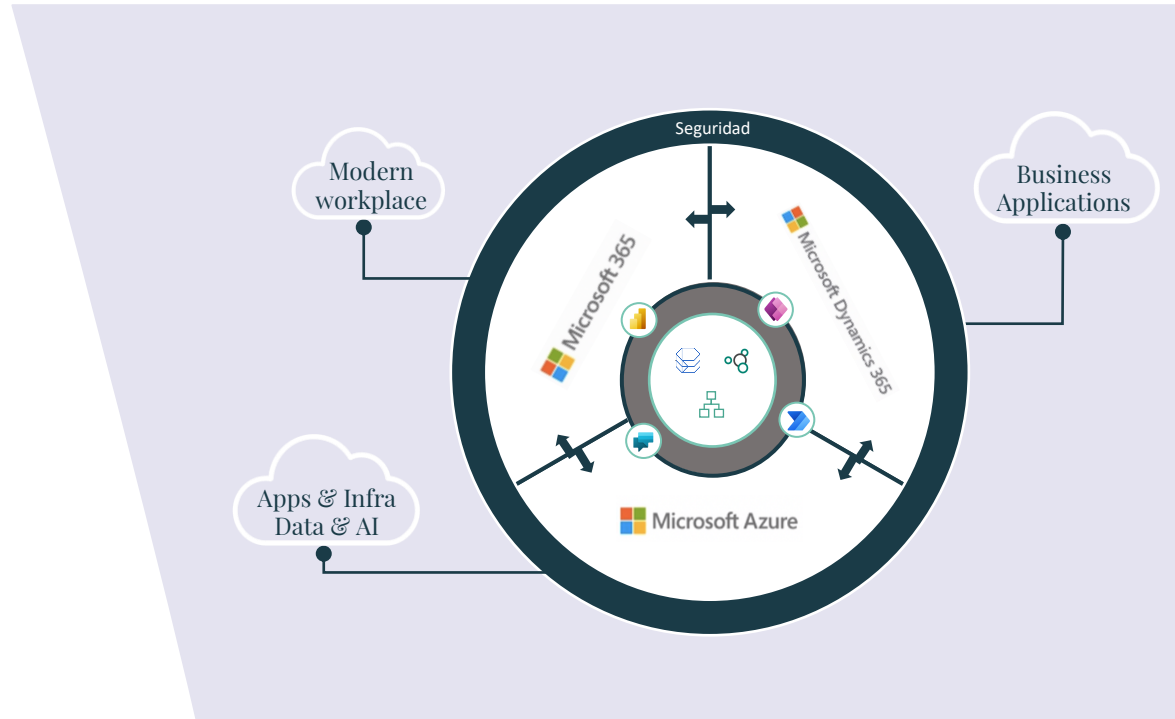
The impulse of a platform without limits

We provide an integrated and constantly evolving vision of the 3 Microsoft clouds to respond to the needs of digitalization.

Our services facilitate the combined use of clouds around three main axes.

Employee Experience, Sustainable Growth and Continuous Innovation, all pivoting on data and intelligence.

We accompany our customers throughout the Power Platform adoption cycle

Approach

We have developed **value** proposal with which to approach our customers to give them solutions in the technological, strategic and methodological planes

Ideation

We accompany clients in the survey of use cases combining the Catalyst methodology with our own dynamics

Strategy

We help customers **adopt Power Platform** by relying on the Power Platform Adoption Framework and our Change Maker cultural change program.

Implantation

We develop projects taking advantage of the power of our **multidisciplinary team**. Providing the experience and multisectoral knowledge of our experts.

Operation

We establish and operate **centers of excellence** that enable our customers to move forward with Power Platform through a team of governance experts.

At Minsait we are committed to helping organizations create, plan and execute transformation strategies to implement technology with purpose

Using a people-centered design methodology aligned with the 4-phase Microsoft Catalyst approach

Inspire

Improve the efficiency of existing processes through creative thinking

Design

From a strategy, build compelling use cases and align technology with business objectives

Empower

Test the new vision through demonstrations and immersive experiences

Archieve

Put solutions in production by scaling the initiative and managing coexistence and evolution

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Power APP ChangeMakers Program

! Recommended to improve adoption of Microsoft Power Apps

We went from an organization-centric model → To the Employee-Centered Model

Employee is offered training	The employee learns by doing
Focus on tool functionality	Focus on the purpose of the tool
The company is chasing you	Desed yourself and show what you know
Plan of programmed actions	Experience of challenge and overcoming

We are Power Experts...

We help our clients to boost their business by creating specialist teams in each solution and a global coordination of cross specialists

Power BI Experts

We bring data analytics-based intelligence to customers through mixed teams of data analytics and UX experts

Power Apps Experts

We offer our experience in the design of applications and portals with mixed teams formed by experts in UX, mobility and processes

Microsoft Platform

From our platform team we orchestrate the development of best practices and centers of excellence, define global architectures and drive the business taking advantage of our experience and proximity to Microsoft

Virtual Agent Experts

We create personalized virtual assistants through a multidisciplinary team made up of computational linguists, UX experts and bot profiles

Power Automate Experts

We work with clients according to their degree of maturity to ensure success and scalability at different levels: Digitization of information and processes, Automation and new generation processes, Hyperautomation - Smart Processes

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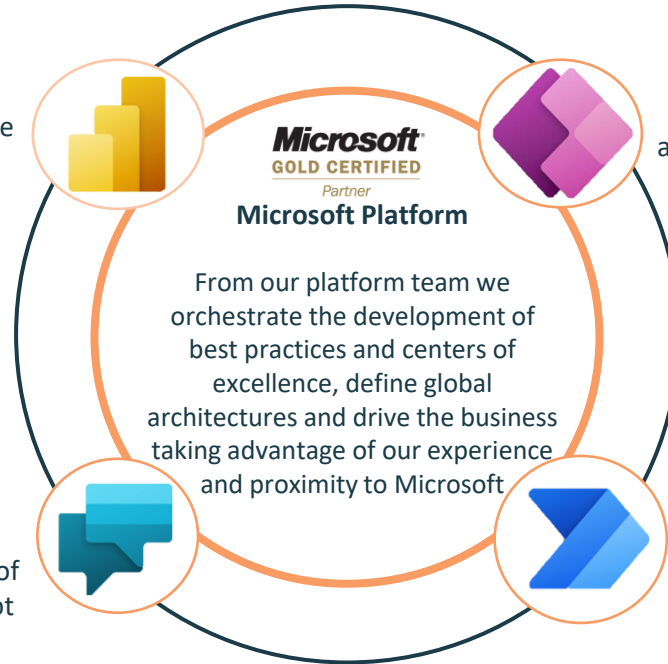
Empower business units to follow their own digitalization journey and drive innovation and improvement in your organization

What is a CoE?

► A transversal team equipped with a set of best practices and tools in charge of the correct implementation, design and governance of the solutions.

► It centralizes the needs and establishes the lines of development and growth

What is it for?

► A transversal team equipped with a set of best practices and tools in charge of the correct implementation, design and governance of the solutions.

► It centralizes the needs and establishes the lines of development and growth.

Challenges it solves

► Applications without government
► Non-aligned objectives and priorities
► Overinvestment
► Lack of knowledge of applications and their use
► Development without standards
► Poor performance
► User dissatisfaction

Long-term benefits

► Time saving
► Improve communication
► Improves prevention strategies
► Improved quality of service
► Intelligent automation
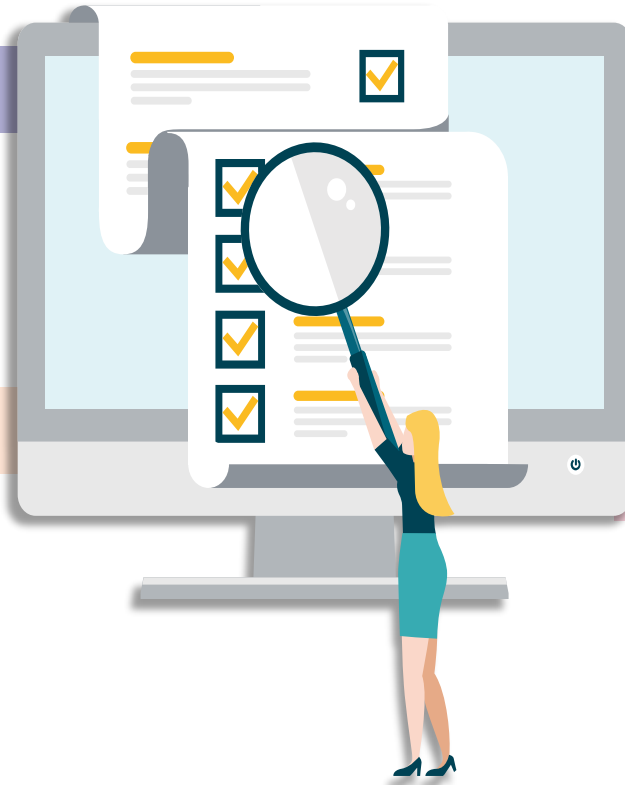
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Agenda

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Microsoft Power Platform Center Of Excellence. How are we going to do it?

Power Platform Center of Excellence

Microsoft Power Platform

Center Of Excellence helps you on Power Platform administration and govern

CoE Starter Kit introduction

Management and Governance Processes

Automating Processes

CoE Workshops to IT Team

Power Platform application discovery/co-ideation sessions

Citizen Community

Good adoption and consolidation of Power Platform according with organization goals

Quick view of Power Platform status in organization

Advantages

Insights

Power Platform Center Of Excellence Deliverables

01

Product Backlog

Identification of the current situation with Power Platform. Goals definition for the adoption of the Power Platform.
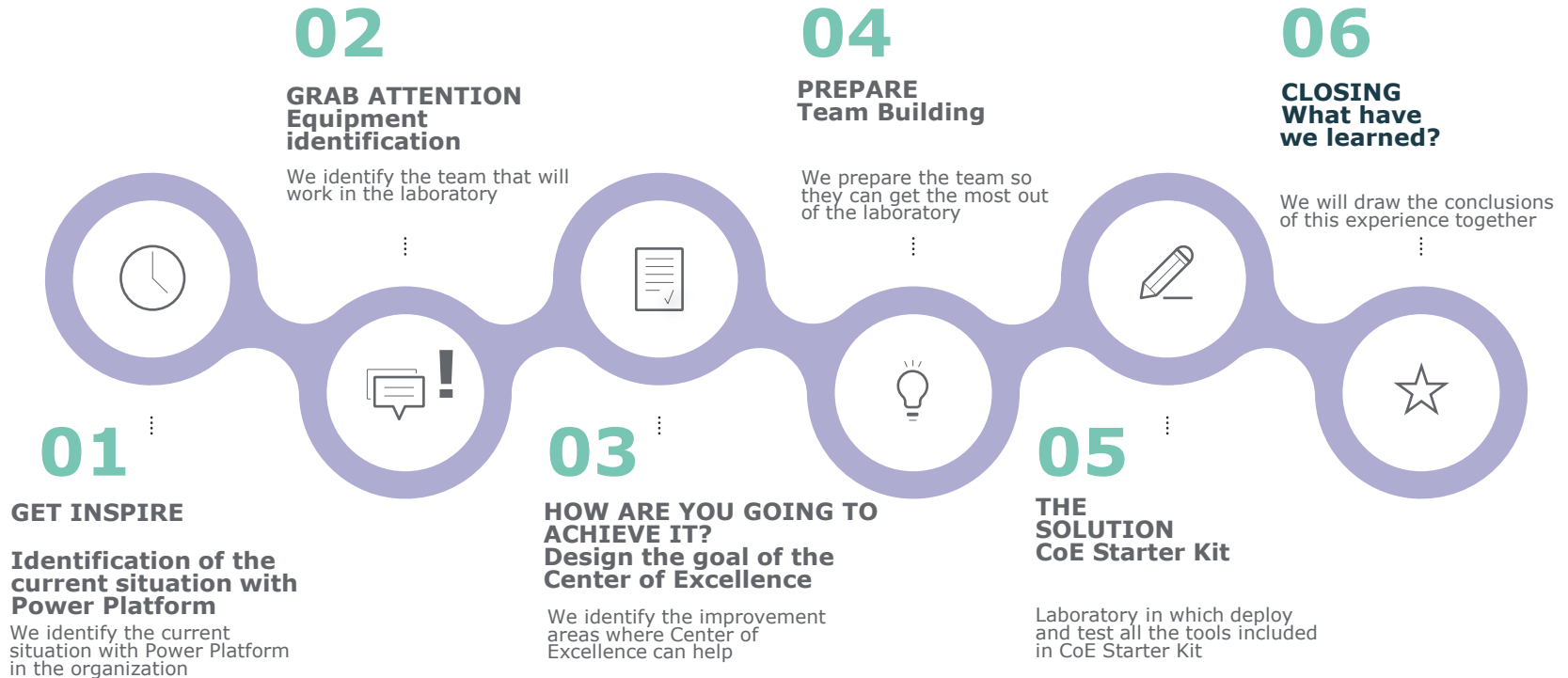
02

Solution design

Design of methodology and standards of work with Power Platform.
Implementation of processes for the administration and governance in Power Platform

03

Closing document

Project closure document with the fulfillment of the scope and commitments acquired

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17

And how are we going to do it?

02
**GRAB ATTENTION
Equipment
identification**

We identify the team that will
work in the laboratory

04
**PREPARE
Team Building**

We prepare the team so
they can get the most out
of the laboratory

06
**CLOSING
What have
we learned?**

We will draw the conclusions
of this experience together

01
GET INSPIRE

**Identification of the
current situation with
Power Platform**

We identify the current
situation with Power Platform
in the organization

03
**HOW ARE YOU GOING TO
ACHIEVE IT?
Design the goal of the
Center of Excellence**

We identify the improvement
areas where Center of
Excellence can help

05
**THE
SOLUTION
CoE Starter Kit**

Laboratory in which deploy
and test all the tools included
in CoE Starter Kit

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Microsoft Capabilities (M365, D365 and Azure)

Microsoft GOLD CERTIFIED *Partner*

+20 YEARS OF EXPERIENCE

+50 Experts Azure

DISEÑO

DESARROLLO

CULTURA COMUNICACIÓN FORMACIÓN

+600 Professional Microsoft

+200 Professional in Digital Transformation and Change Management

+75 Experts Sharepoint

+150 Experts Power BI and Data Azure Solutions

+85 Dynamics 365 Experts

+20 PROJECTS Dynamics 365

+50 PROJECTS Sharepoint

+300 PORTAL PROJECTS with different technologies

+300 DIGITAL TRNASOFRMATION PROJECTS CURRENT

Implementation of Change Management Plans in clients from multiple sectors, particularizing the process to the individual reality of each company

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Mark Making the way forward

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