# **Existing Problems:**

### **Budgetary:**

- High total cost of ownership (TCO)
- Expensive legacy infrastructure
- Difficulty managing Azure Enterprise Agreement budgeting

#### Performance:

- Environments running on aged hardware
- Storage resource constraints
- High latency network
- Complex database administration

### Scalability:

- Low global datacentre footprint
- Slow time-to-production
- Limited / localized engineering resources
- Lack of architectural redundancy

## Security:

- Lack of SSO capabilities
- No dedicated security operations centre (SOC) team
- High vulnerability management overhead
- Strict audit & regulatory requirements

# **Support & Monitoring:**

- Lack of 24/7, global support
- Limited in-house monitoring capabilities
- No dedicated project management

# **Solutions Offered:**



Cloud enablement & digital transformation consultancy support



Cloud cost management with TCO analysis and cost





Versatile storage solutions, with backups configured to meet regulatory requirements.



Database-as-a-Service support for SQL, Oracle, PostgreSQL & more





Infrastructure-as-Code & desired state management for same-day environment deployments



Business continuity & disaster recovery design, execution and testing





Managed Security Services with dedicated SOC, SIEM and behaviour analytics solutions



Consolidated vulnerability management with real-time scanning and patching schedules





Monitoring & platform management with custom alerting and 24\*7 NOC support



Global support desk & dedicated account management backed by engineering specialists