

Cloud Productivity with Microsoft 365

Dell Technologies Implementation Services



Empower your workforce with secure, cloud-based productivity and collaboration tools

Organizations crave a better way to empower their teams to securely and efficiently get work done in the hybrid workplace. Cloud technologies have become the ideal solution for modern, cost-effective productivity for file sharing, collaboration, and security that also streamlines IT management.

- Dell Technologies Services help your business extract the full value of Microsoft 365 cloud productivity, delivering the collaboration tools you need and the peace of mind that security is in place wherever your workforce is working from.
- Secure your business with protection you can trust for identity management, potential viruses, spam, and unauthorized access.
- Enable world-class productivity experiences and real-time collaboration to get work done securely - regardless of location.
- Leverage cost-effective, proven services to unlock the full value of your cloud-productivity tools and successfully accelerate adoption.

Capitalize on a **fully functional** cloud productivity **environment** from Dell Technologies services for Microsoft 365 to improve workforce productivity, strengthen security, and provide real-time collaboration

Microsoft
Partner



Gold Security
Gold Communications
Gold Cloud Productivity
Gold Small and Midmarket Cloud Solutions

Gold Windows and Devices
Gold Collaboration and Content
Gold Messaging
Gold Enterprise Mobility Management



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Peace of mind in your Microsoft 365 Cloud Services experience.

As one of Microsoft’s largest Microsoft 365 resellers, you can purchase and manage your subscriptions through Dell Technologies, including ongoing support and managed services through us or our network of partners. Our team of experts can advise you on which apps within Microsoft 365 are a good fit for your organization, which deployment options will best meet your requirements, and accelerate your time-to-value of your Microsoft environment.

The Dell Difference

- Microsoft’s most competent partner, holding all 18 competencies
- Recognized as Microsoft partner of the year 10 consecutive years
- Microsoft certified team of experts focused on your organization
- Microsoft FastTrack Global Delivery Partner



Dell Technologies holds the below Microsoft Advanced Specializations at a global level:

- Adoption and Change Management
- Teamwork Deployment
- Meetings and Meeting Rooms for Microsoft Teams
- Threat Protection
- Identity & Access Management

Implementation Services for Cloud Productivity with Microsoft 365

Offer Overview		Services For:	Customer Outcomes
Standard Services & Pricing for 100-2,000 Users	Foundational Capabilities	Microsoft Azure Active Directory	Identity management optimized for the cloud
		Microsoft 365 Apps	Desktop and web-based business apps to get work done
	Cloud Services	Microsoft Exchange Online	Access to email, calendar, contacts, and tasks from any device
		Microsoft SharePoint Online	Collaborate more effectively with connected ecosystems
		Microsoft OneDrive for Business	Simplified content collaboration, sharing, storing, and syncing work files
		Microsoft Teams	Modern hub for collaboration, meetings, calling, and business apps
	Microsoft 365 Bundle	Microsoft 365 Bundle	Complete modern collaboration experience with Microsoft productivity applications, intelligent cloud services, and world-class identity management
		Microsoft 365 Bundle-Small Business for less than 100 Users	
Security & Compliance	Microsoft Defender for Identity	More advanced security for on-premises identity threats	
	Microsoft Defender for Office 365	Security for sophisticated attacks across endpoints, identities, and email apps	
Modern Teamwork	Microsoft Teams Rooms Platform Readiness	Best practices for existing Microsoft Teams deployment and configuration	
	Microsoft Teams Rooms Implementation Services	Accelerate implementation and adoption of Microsoft Teams Rooms	
Microsoft FastTrack	Microsoft FastTrack Benefits	Improve adoption of Microsoft 365 cloud services	

For more information, contact your local representative.

