

Case Study

# A Global Scientific Research Distributor Establishes Collaboration across Five Continents

## Client Profile

The client is a global supplier and distributor of chemicals, research materials and equipment, with over \$5B in revenue and more than 14,000 employees located across five continents, predominantly in North America, Asia and Europe.

## Client Challenge

With thousands of employees dispersed across offices around the world, the client needed a solution to enable greater collaboration to break down virtual barriers to teamwork in their Office 365 tenants.

## Solution

The client chose Binary Tree's Power365® Directory Sync to establish coexistence across their multiple Office 365 tenants.



## Results

With Power365® Directory Sync, they estimate an annual savings of over \$25M from reduced travel, increased productivity and no more manual workarounds.



## Benefits

Power365® Directory Sync established coexistence across tenants, increasing collaboration and coordination, breaking down previous virtual barriers.